

1963 CENSUS OF BUSINESS



BC63(S)RS2

Census
REF
HF
3007
.U55x
1963b

For Reference

Not to be taken from this room

SPECIAL REPORT



RETAIL TRADE

Retail
and Wholesale
Cooperatives

BUREAU OF THE CENSUS
LIBRARY

U S DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS



The Census of Business reports will comprise seven volumes:

Vols. I, II, III—Retail Trade

Vols. IV, V—Wholesale Trade

Vols. VI, VII—Selected Services

Retail Trade reports will be issued first as separate preprints and then brought together in the following volumes:

**VOL. I. RETAIL TRADE,
SUMMARY STATISTICS**

A United States summary chapter and chapters on sales by lines of merchandise, sales-size of establishments, employment-size of establishments, single units and multiunits, and legal form of organization. Statistics will be presented for the United States, States, and for standard metropolitan statistical areas, by kind of business. This volume will incorporate the subject reports previously issued as series BC63-RS.

VOL. II. RETAIL TRADE, AREA STATISTICS

A United States summary chapter and chapters for each State, the District of Columbia, Guam, and the Virgin Islands. Statistics will be presented by kind of business, for counties, cities, standard metropolitan statistical areas, for selected towns and townships in New England, New Jersey, and Pennsylvania. The kind-of-business detail will vary in accordance with the number of retail establishments in an area. This volume will incorporate the area reports previously issued as series BC63-RA.

VOL. III. MAJOR RETAIL CENTER STATISTICS

A summary chapter and chapters for each of 116 standard metropolitan statistical areas (SMSA's). Each SMSA chapter will present statistics: (1) For retail trade by kind of business, and for hotels and motion picture theaters (a) in the entire SMSA, (b) in almost all cities of 100,000 or more inhabitants, and (c) in central business districts of these cities; and (2) for major retail centers outside the central business district (a) sales and establishment counts in three major subgroups of retail trade and (b) establishment counts only by kinds of business. This volume will incorporate the major retail center reports previously issued as series BC63-MRC.



U.S. DEPARTMENT OF COMMERCE

Alexander B. Trowbridge, Acting Secretary

William H. Shaw, Asst. Secy., Economic Affairs

BUREAU OF THE CENSUS

A. Ross Eckler, Director

Howard C. Grieves, Assistant Director, Economic Fields

BUSINESS DIVISION

Harvey Kailin, Chief

Henry Wulff, Assistant Chief, Census Programs

(Issued February 1967)

This report is a preprint of tables taken from the Miscellaneous Chapter of the 1963 Census of Business, Vol. 1—Retail Trade, Summary Statistics

U.S. Bureau of the Census, Census of Business, 1963

Retail Trade: Special Report MC63(S)RS2

Retail and Wholesale Cooperatives

U.S. Government Printing Office, Washington, D.C., 1967

For sale by the Bureau of the Census, Washington, D.C. 20233, and U.S. Department of Commerce Offices. \$1.00

1963 CENSUS OF BUSINESS



Census
REF
HF
3007
.455x
1963b

Special Report MC63(S)RS2

Retail Trade—Retail and Wholesale Cooperatives

CONTENTS

Introduction	page	1
Retail Cooperatives:		
TABLE 1. United States, by Kind of Business: 1963		5
2. Divisions and States, by Kind of Business: 1963		7
3. Stores Operating on Basis of "One Member, One Vote" and Number of Members—United States: 1963		12
4. Stores Operating on Basis of "One Member, One Vote" and Number of Members—by Divisions and States: 1963		13
5. Patronage Refunds Paid—United States: 1963		14
6. Merchandise Line Sales in the United States: 1963		15
7. Merchandise Line Sales by Geographic Divisions: 1963		21
Wholesale Cooperatives:		
8. United States, by Kind of Business: 1963		32
9. Type of Operation and Selected Kinds of Business: United States: 1963		33
10. Type of Operation by States: 1963		34
11. Commodity Line Sales by Kind of Business—United States: 1963		37
APPENDIX A Explanation of Terms Retail Trade		
B	Explanation of Terms Wholesale Trade	62
C	General Questions	72

Retail Trade

There were 6,480 co-operative establishments classified in retail kinds of business in the United States in 1963, reporting slightly over 2 billion dollars in sales and employment of 47,207 persons. Hay, grain and feed stores were the largest single kind of retail business with 2,113 establishments and 983 million dollars in sales. Other farm supply stores ranked next with 1,482 establishments and 484 million in sales. Grocery stores were the third largest with 379 establishments and sales of 199 million dollars.

In 1963, there were retail trade co-operatives operating in all 50 States. The number of establishments per State ranged from one establishment in one State to 403 establishments in Minnesota. The retail co-operatives in Iowa had the largest volume of business with sales of 150 million dollars. New York State ranked second in retail sales, followed by California and Ohio.

Out of the total of 6,480 co-operatives 3,135 reported the number of member or owners. Those co-operatives reporting had a total of 2,483,000 members in the United States. The co-operatives in Indiana which provided the information reported the largest number of members 262,000. Minnesota with 180,000 and Wisconsin with 176,000 followed in that order.

Hay, grain, and feed was the most important merchandise line sold by retail co-operatives. Fertilizer, insecticides-fungicides ranked second, while other major merchandise lines were groceries-other foods; auto fuels-lubricants; and lumber, building materials.

Wholesale Trade

There were a total of 7,925 wholesale, co-operative establishments in 1963. These establishments had almost 14.5 billion dollars in sales and employed 86,661 persons. Grain wholesalers had the largest number of establishments 3,165 and recorded the largest amount of business 3.7 billion dollars. Dairy product wholesalers, livestock, fruit and vegetable, petroleum bulk plants and terminals, and farm supplies were other important kinds of business among the co-operative wholesalers.

AUTHORITY AND SCOPE.—The Census of Business is required by law under 13 U.S.C., sections 131 and 224. The 1963 census covered businesses in retail trade, wholesale trade, selected services, dental laboratories, and public warehousing operated in the United States, Guam, and the Virgin Islands. A separate 1963 Census of Business and Manufactures for Puerto Rico was conducted jointly with the Commonwealth Government. For definitions, see the appendix.

KINDS OF BUSINESS COVERED.—Retail trade as defined in the Standard Industrial Classification (SIC) Manual¹ includes all establishments pri-

¹Executive Office of the President, Bureau of the Budget, *Standard Industrial Classification Manual, 1957, and Supplement to 1957 Edition, 1963.*

marily engaged in selling merchandise to personal, household, and farm users. In this report, it also includes liquor stores operated by State and local governments. Retail trade excludes post exchanges, ship stores, and other similar establishments operated on military posts by agencies of the Federal Government. A separate presentation of the data for such establishments will appear in the final area reports, series BC63-RA. Data for administrative offices, warehouses, and other units which service and are auxiliary to retail establishments within the same organizations, also excluded here, will be presented in later reports. See the appendix, "Explanation of Terms", for definitions of the kind-of-business categories for which data are shown in this report.

METHOD OF ENUMERATION.—For purposes of coverage in the 1963 Census of Business, retail establishments were divided into two categories—those with some paid employment during 1963 (i.e., the "employer" universe) and those with no paid employment during 1963 (i.e., the "non-employer" universe). The method of obtaining census information for these two groups is described below:

Enumeration of "Employers."—Information for establishments with some paid employment during 1963 was obtained by means of a mail canvass. Report forms were mailed to all business firms included in the active records of the Internal Revenue Service as subject to payment of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one or more persons) and which were classified in the records of the Social Security Administration (SSA) as wholly or partially engaged in retail and wholesale trade, and in manufacturing and mineral industries. Also included were those classified in major groups 70 (except 702 and 704), 72, 73, 75, 76, 78, and 79 in the service industries portion of the SIC Manual; in SIC industry 8072, dental laboratories; and in public warehousing, SIC major group 42 (except 421). In addition, report forms were mailed to all establishments which the SSA had not classified by kind of business prior to mailing of census report forms. Each establishment was mailed a report form appropriate to its SSA classification (for those cases for which SSA classification had not yet been established, a general purpose form was used), but its census classification was determined by replies to questions on the census report form.

Enumeration of "Nonemployers."—Information for this group of establishments was obtained from the 1963 Federal income tax returns of retail businesses other than those represented in the active FICA records of the Internal Revenue Service. Although made up of a large number of establishments, the nonemployer segment accounts for only about 5 percent of total retail sales.

Data were compiled from only one-half of the nonemployer tax returns and were multiplied by two to establish census totals. Only those establishments were included here which reported a sales volume of \$2,500 or more during 1963, or,

having been in operation for less than the full year, reported sales which would have reached a total of \$2,500 or more on an annual basis.

COMPARISON OF THE 1958 CENSUS WITH THE 1963 CENSUS.—In all major respects, the 1958 and 1963 censuses were conducted under similar conditions and procedures. Strict comparability of the data for the two censuses is limited by the following factors:

1. In 1958, Alaska and Hawaii had not yet been admitted as States. Consequently, in the publications of the 1958 census the totals for the United States included the then 48 States and the District of Columbia. In the 1963 census publications, the United States totals include the 50 States and the District of Columbia. Tables in the 1963 publications which show United States totals for 1958 have been adjusted to include Alaska and Hawaii.

2. The physical area of a number of urban places for which data are shown in the 1963 census is not the same as it was in the 1958 census because of annexations and other boundary changes which have occurred since 1958.

3. In the 1963 census, for the first time, nonemployer establishments which did not operate the entire year have been included if, during the period they operated, their receipts were at a rate which would have reached an annual total of \$2,500 or more had they operated the entire year. This change increases the count of nonemployer establishments but has little effect on the total volume of sales.

4. The number of active proprietors shown in this report is based on crediting each sole proprietorship with one active proprietor and each partnership with two active proprietors if the establishment was in operation during November 1963. In the 1958 census each business was asked to report this number.

5. In the 1963 census, information was collected on retail sales by merchandise lines. Such information had last been collected as part of the 1948 census. These data will be published as separate reports in Series BC63-RS, which ultimately will be assembled and issued as Volume 1, Retail Trade—Summary Statistics. The information collected in the 1963 census includes broad merchandise lines for which all employer establishments were required to report a variable number of additional lines more specifically oriented to a single kind of business or a group of related businesses. In addition to its primary use of making possible the presentation of data on the extent of diversification in retail establishments, this information was also used in assigning establishments to specific kinds of business.

6. The use of information on sales by merchandise lines in assigning kind-of-business codes has provided a more detailed basis for classification than previously was available. In some cases this could have resulted in classifications which were different than would have been assigned if the information available had been the same as in the 1958 census. In the 1963 census stores provided a breakdown by merchandise lines of all their sales, rather than of major lines as in the 1958 census.

In the women's apparel field, for example, such differences in the inquiries may have occasioned a shift in the classification of a number of stores from the kind-of-business "women's ready-to-wear stores" to "women's accessory, specialty stores." In addition, the introduction of this system made possible the segregation of the new category "home, auto supply stores" (see the section of "Kind-of-Business Classifications" in the appendix) from the category "tire, battery, accessory dealers."

7. Some changes were made in the 1963 census in the individual kind-of-business classifications. Data are not shown for these kinds of business in this report series. A detailed discussion of the changes will appear in Appendix A of the Final Area Reports series. The kinds of business involved are:

- Meat markets
- General stores
- Tire, battery, accessory dealers
- Home, auto supply stores
- Eating places
- Refreshment places
- Optical goods stores
- Nonstore retailers

8. In 1963 a new method of determining the places in which business establishments were located was instituted. This method utilized high speed electronic computers and extensive files of addresses classified by place. It is believed that the major effect of this new procedure has been to correctly allocate to suburban places some establishments which previously had been allocated to adjacent cities because of a tendency of respondents to identify their location as being in the adjacent central city although actually located beyond that city's boundaries. In those places where this procedure has resulted in significant differences, the 1958 data included in the 1963 reports have been corrected or, if that was not feasible, appropriate notations made advising of the lack of comparability.

LEGAL FORM OF ORGANIZATION—Each establishment included in the 1963 Census of Business was classified into one of the following legal forms of organization:

Individual proprietorship—These are establishments owned by one person.

Partnership—These are establishments owned by two or more persons each of whom has a financial interest in the business.

Corporation—These are establishments other than cooperatives, owned by an organization or company legally incorporated under State laws.

Cooperative—These are establishments owned by an association of customers of the establishment whether or not they are incorporated. In general, the distinguishing features of a cooperative are patronage dividends based on the volume of expenditures by the member, and a limitation of one vote per member regardless of the amount of stock owned. The establishments are open to the public as a rule, but generally are patronized primarily by members of the association operating business.

Other legal forms—These are establishments whose legal form of organization is not one of those defined above. Included in this legal form are estates, receiverships, joint ventures, etc.

CENSUS DISCLOSURE RULES.—In accordance with Federal law governing census reports, any data which disclose the operations of an individual establishment or business organization are not published. However, the number of establishments in a kind of business is not considered a disclosure, so that this item may appear in instances where other items of information for the same kind of business or locality are withheld.

Coverage of the Merchandise Line Data—Except when precluded by the census disclosure rules (see page 1V), data have been shown in the tables for individual kinds of business when reporting coverage was sufficient to account for 60 percent or more of the dollar volume. In each table at the beginning of the presentation for each kind of business, the number of establishments and total sales volume of all employer establishments are shown, followed by figures for those establishments which provided a breakdown of sales by major lines; thereby making it possible to relate the figures for reporting stores with the totals for the kind of business. There is, of course, no assurance that the pattern for the stores reporting by merchandise lines is representative of those which did not report.

As noted above, the fact that an establishment reports a merchandise line breakdown does not in itself mean that all lines handled by the establishment are reported separately. There are a few instances where this limitation in the reporting is particularly apparent. For example, as a result of the trade custom of grouping soaps and paper products with dry groceries, a number of food stores apparently included amounts for such products with line 020 instead of in lines 120 and 500. Thus, notice should be taken in using the merchandise line results that it would not necessarily be appropriate to apply the same factor to all lines of merchandise in attempting to account

for the sales of establishments not reporting by merchandise line. Some understatement in outlet counts and sales volume also was caused by not recording negligible sales amounts in the processing operation.

Description of the Tables—Within the limitations described above, the tables in this report provide data on (1) the number and total sales of establishments in a specified kind of business, (2) the number and total sales of those establishments reporting a breakdown of their sales by the 25 broad merchandise lines. The difference between the first two lines is the extent of nonreporting. For the establishments in (2), the tables show the amount of sales reported for each of the 25 lines, and the percentage which the sales of each of the 25 merchandise lines was of all sales of the establishments in (2). Note that the percentage is based on the total sales of all establishments reporting sales by broad merchandise lines rather than on the total sales of the establishments in that kind of business.

Information on detailed merchandise lines appears only in connection with the specific kind of business to which the lines apply. Data relating to the detailed lines are identified in the tabulations by (▲▲) appearing between the merchandise line code and the title of the line. The first line, titled "Reporting additional detail for line _____," shows the number of establishments and the total sales of establishments which reported any of the detailed information. The second line provides for these establishments, their number and their sales of the broad line which is being analyzed in further detail. By comparing the information on this line with the information on the line with the same code and title for all establishments which reported the broad lines, it is possible to evaluate the extent to which establishments reporting broad lines also reported detailed lines. The remaining lines identified by (▲▲) show the number of establishments which reported the detailed line, their sales of the detailed line, and the percentage which the detailed line is of the total sales of all establishments which provided the detailed line information.

TABLE 1. United States, by Kind of Business: 1963

Kind of business	Establish- ments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)
RETAIL TRADE, TOTAL.	6 480	2 097 167	180 384	3 484 213	47 207
LUMBER, BUILDING MATERIALS, HARDWARE, FARM EQUIPMENT DEALERS . . .	390	86 509	9 708	184 555	2 236
LUMBER YARDS	225	46 208	4 847	91 530	1 120
BUILDING MATERIALS DEALERS	28	6 259	734	16 489	208
HEATING, PLUMBING EQUIPMENT DEALERS.	3	(0)	(0)	(0)	(0)
PAINT, GLASS, WALLPAPER STORES	3	(0)	(0)	(0)	(0)
ELECTRICAL SUPPLY STORES	-	-	-	-	-
HARDWARE STORES.	58	10 960	1 410	26 465	328
FARM EQUIPMENT DEALERS	73	22 187	2 549	47 334	546
GENERAL MERCHANDISE GROUP STORES	139	41 052	4 768	93 550	1 634
DEPARTMENT STORES.	1	(0)	(0)	(0)	(0)
LIMITED PRICE VARIETY STORES	19	3 801	522	9 953	226
GENERAL MERCHANDISE STORES	107	28 933	3 079	59 935	957
DRY GOODS STORES	12	(0)	(0)	(0)	(0)
SEWING, NEEDLEWORK STORES.	-	-	-	-	-
FOOD STORES.	448	206 434	18 733	375 812	5 354
GROCERY STORES, INCLUDING DELICATESSENS.	379	199 145	17 763	355 783	5 005
MEAT MARKETS	6	487	70	1 851	21
FISH (SEAFOOD) MARKETS	-	-	-	-	-
FRUIT STORES, VEGETABLE MARKETS.	3	(0)	(0)	(0)	(0)
CANDY, NUT, CONFECTIONERY STORES	6	125	23	523	12
DAIRY PRODUCTS STORES.	39	3 678	609	12 408	242
RETAIL BAKERIES.	8	640	112	1 846	37
RETAIL BAKERIES, MANUFACTURING	3	(0)	(0)	(0)	(0)
RETAIL BAKERIES, NONMANUFACTURING.	5	(0)	(0)	(0)	(0)
EGG AND POULTRY DEALERS.	6	(0)	(0)	(0)	(0)
OTHER FOOD STORES.	1	(0)	(0)	(0)	(0)
AUTOMOTIVE DEALERS	121	44 425	4 600	96 969	968
PASSENGER CAR DEALERS, FRANCHISED.	30	31 631	2 798	62 948	584
DOMESTIC CAR DEALERS	26	28 051	2 188	52 068	494
IMPORTED CAR DEALERS	3	(0)	(0)	(0)	(0)
DOMESTIC AND IMPORTED CAR DEALERS.	1	(0)	(0)	(0)	(0)
PASSENGER CAR DEALERS, NONFRANCHISED	7	1 663	141	3 112	30
TIRE, BATTERY, ACCESSORY DEALERS	64	7 396	1 155	21 465	242
HOME AND AUTO SUPPLY STORES.	12	(0)	(0)	(0)	(0)
MISCELLANEOUS AIRCRAFT, MARINE, AUTOMOTIVE DEALERS	8	(0)	(0)	(0)	(0)
AIRCRAFT, BOAT, MOTORCYCLE DEALERS	6	935	170	3 209	28
HOUSEHOLD TRAILER DEALERS.	2	(0)	(0)	(0)	(0)
OTHER AUTOMOTIVE DEALERS	-	-	-	-	-
GASOLINE SERVICE STATIONS.	458	77 505	8 271	164 302	2 256
APPAREL ACCESSORY STORES	76	13 857	2 162	44 626	807
MEN'S, BOYS' APPAREL STORES, CUSTOM TAILORS.	8	1 815	278	5 073	57
MEN'S, BOYS' CLOTHING AND FURNISHINGS STORES	8	1 815	278	5 073	57
CUSTOM TAILORS	-	-	-	-	-
WOMEN'S CLOTHING, SPECIALTY STORES	28	7 135	1 137	19 360	352
WOMEN'S READY-TO-WEAR STORES	19	4 726	832	13 766	243
WOMEN'S ACCESSORY, SPECIALTY STORES, FURRIERS.	9	2 409	305	5 594	109
MILLINERY STORES	2	(0)	(0)	(0)	(0)
CORSET, LINGERIE STORES.	1	(0)	(0)	(0)	(0)
HOSIERY STORES	-	-	-	-	-
APPAREL, ACCESSORY, OTHER SPECIALTY STORES.	6	2 270	280	5 149	103
FURRIERS, FUR SHOPS.	-	-	-	-	-
FAMILY CLOTHING STORES	17	2 346	391	8 157	152
SHOE STORES.	19	1 522	242	4 277	75
MEN'S SHOE STORES.	-	-	-	-	-
WOMEN'S SHOE STORES.	1	(0)	(0)	(0)	(0)
CHILDREN'S, JUVENILES' SHOE STORES	2	(0)	(0)	(0)	(0)
FAMILY SHOE STORES	16	1 221	191	3 288	59
CHILDREN'S, INFANTS' WEAR STORES	4	1 039	114	7 759	171
MISCELLANEOUS, APPAREL ACCESSORY STORES	-	-	-	-	-
FURNITURE, HOME FURNISHINGS, EQUIPMENT STORES	94	27 236	4 904	100 810	920
FURNITURE, HOME FURNISHINGS STORES	60	18 826	3 555	71 821	621
FURNITURE STORES.	39	14 730	2 800	53 626	501
FLOOR COVERINGS STORES	13	3 656	692	16 894	95
DRAPERY, CURTAIN, UPHOLSTERY STORES.	1	(0)	(0)	(0)	(0)
CHINA, GLASSWARE, METALWARE STORES	5	(0)	(0)	(0)	(0)
MISCELLANEOUS HOME FURNISHINGS STORES.	2	(0)	(0)	(0)	(0)
HOUSEHOLD APPLIANCE STORES	25	5 949	885	20 604	196
RADIO, TELEVISION STORES	6	2 166	424	7 670	92
MUSIC STORES	3	295	40	715	11
RECORDS SHOPS.	2	(0)	(0)	(0)	(0)
MUSICAL INSTRUMENTS STORES	1	(0)	(0)	(0)	(0)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 1. United States, by Kind of Business: 1963—Continued

Kind of business	Establish- ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15
	(number)	(\$1,000)	(\$1,000)	(dollars)	(number)
EATING, DRINKING PLACES.	703	41 351	11 155	220 962	4 421
EATING PLACES.	362	30 048	8 393	167 748	3 249
RESTAURANTS, LUNCHROOMS.	128	15 076	4 135	84 771	1 605
CAFETERIAS.	63	6 657	2 264	43 467	759
REFRESHMENT PLACES.	62	4 568	1 020	22 706	525
CATERERS.	109	3 747	974	16 804	360
DRINKING PLACES (ALCOHOLIC BEVERAGES).	341	11 303	2 762	53 214	1 172
DRUG STORES, PROPRIETARY STORES.	33	6 151	986	18 887	238
DRUG STORES.	29	(0)	(0)	(0)	(0)
PROPRIETARY STORES.	4	(0)	(0)	(0)	(0)
OTHER RETAIL STORES.	3 980	1 535 735	112 447	2 136 953	27 864
LIQUOR STORES.	29	3 516	451	9 958	104
ANTIQUE STORES, SECONDHAND STORES.	49	2 617	542	11 191	209
ANTIQUE STORES.	1	(0)	(0)	(0)	(0)
SECONDHAND STORES.	48	(0)	(0)	(0)	(0)
BOOK, STATIONERY STORES.	57	24 975	3 017	64 921	1 113
BOOK STORES.	52	23 485	2 858	60 978	1 036
STATIONERY STORES.	5	1 490	159	3 943	77
SPORTING GOODS STORES, BICYCLE SHOPS.	9	516	82	1 787	23
SPORTING GOODS STORES.	7	(0)	(0)	(0)	(0)
BICYCLE SHOPS.	2	(0)	(0)	(0)	(0)
HAY, GRAIN, FEED STORES.	2 113	983 170	64 960	1 220 699	15 403
OTHER FARM SUPPLY STORES.	1 482	483 622	38 319	728 686	9 736
GARDEN SUPPLY STORES.	12	2 136	270	6 009	72
JEWELRY STORES.	5	416	115	2 298	22
FUEL, ICE DEALERS.	128	26 421	3 319	64 661	761
COAL AND WOOD DEALERS.	20	3 401	410	8 505	116
ICE DEALERS.	-	-	-	-	-
FUEL OIL DEALERS.	52	12 997	1 395	27 809	324
BOTTLED GAS DEALERS.	56	10 023	1 514	28 347	321
FLORISTS.	2	(0)	(0)	(0)	(0)
CIGAR STORES, STANDS.	9	674	68	1 166	24
NEWS DEALERS, NEWSSTANDS.	4	672	100	2 227	43
CAMERA, PHOTOGRAPHIC SUPPLY STORES.	4	(0)	(0)	(0)	(0)
GIFT, NOVELTY, SOUVENIR SHOPS.	34	1 451	236	5 346	105
OPTICAL GOODS STORES.	15	1 482	319	5 787	66
TYPEWRITER STORES.	1	(0)	(0)	(0)	(0)
LUGGAGE, LEATHER GOODS STORES.	-	-	-	-	-
HOBBY, TOY, GAME SHOPS.	2	(0)	(0)	(0)	(0)
RELIGIOUS GOODS STORES.	11	1 566	267	5 141	96
PET SHOPS.	-	-	-	-	-
OTHER STORES.	14	469	70	1 509	23
NONSTORE RETAILERS.	38	16 912	2 650	46 787	509
MAIL ORDER HOUSES.	4	72	19	429	8
MERCHANDISE VENDING MACHINE OPERATORS.	13	5 539	686	14 954	133
DIRECT SELLING (HOUSE-TO-HOUSE) ORGANIZATIONS.	21	10 301	1 945	31 404	368

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2. Divisions and States, by Kind of Business: 1963

Division, State, and kind of business	Establishments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)
UNITED STATES TOTAL					
RETAIL TRADE, TOTAL.	6 480	2 097 167	180 384	3 484 213	47 207
HAY, GRAIN, FEED STORES.	2 113	983 170	64 960	1 220 699	13 403
OTHER FARM SUPPLY STORES.	1 482	483 622	38 319	728 686	9 736
EATING, DRINKING PLACES.	703	41 351	11 155	220 962	4 421
GASOLINE SERVICE STATIONS.	458	77 505	8 271	164 302	2 256
FOOD STORES.	448	206 434	18 733	375 812	5 354
ALL OTHER KINDS OF BUSINESS.	1 276	305 085	38 946	773 752	10 637
NEW ENGLAND STATES					
RETAIL TRADE, TOTAL.	312	115 218	11 093	214 876	3 163
HAY, GRAIN, FEED STORES.	79	53 340	2 761	51 331	558
OTHER FARM SUPPLY STORES.	11	(D)	(D)	(D)	(O)
EATING, DRINKING PLACES.	99	6 420	1 815	35 935	725
GASOLINE SERVICE STATIONS.	8	1 410	170	3 067	51
FOOD STORES.	38	20 606	1 925	38 138	524
ALL OTHER KINDS OF BUSINESS.	77	(D)	(D)	(O)	(D)
MAINE RETAIL TRADE, TOTAL.	33	12 745	702	13 769	176
HAY, GRAIN, FEED STORES.	14	10 213	538	10 408	122
OTHER FARM SUPPLY STORES.	4	(O)	(D)	(D)	(D)
EATING, DRINKING PLACES.	8	122	26	444	12
FOOD STORES.	3	(D)	(D)	(D)	(O)
ALL OTHER KINDS OF BUSINESS.	4	(D)	(D)	(O)	(O)
NEW HAMPSHIRE RETAIL TRADE, TOTAL.	30	6 805	581	13 139	196
HAY, GRAIN, FEED STORES.	7	(O)	(O)	(O)	(D)
EATING, DRINKING PLACES.	13	565	130	2 518	72
FOOD STORES.	1	(D)	(D)	(D)	(O)
ALL OTHER KINDS OF BUSINESS.	9	(O)	(D)	(O)	(O)
VERMONT RETAIL TRADE, TOTAL.	29	7 612	505	9 308	125
HAY, GRAIN, FEED STORES.	13	(D)	(O)	(D)	(D)
OTHER FARM SUPPLY STORES.	1	(D)	(O)	(D)	(O)
EATING, DRINKING PLACES.	4	34	10	213	8
GASOLINE SERVICE STATIONS.	1	(O)	(D)	(D)	(O)
FOOD STORES.	6	409	42	740	13
ALL OTHER KINDS OF BUSINESS.	4	471	78	1 366	18
MASSACHUSETTS RETAIL TRADE, TOTAL.	127	54 130	6 267	117 868	1 820
HAY, GRAIN, FEED STORES.	26	15 325	914	16 242	184
OTHER FARM SUPPLY STORES.	4	(O)	(O)	(D)	(O)
EATING, DRINKING PLACES.	25	2 970	950	18 321	349
GASOLINE SERVICE STATIONS.	6	(D)	(D)	(D)	(O)
FOOD STORES.	21	12 433	1 252	24 746	355
ALL OTHER KINDS OF BUSINESS.	45	20 444	2 887	53 562	861
RHODE ISLAND RETAIL TRADE, TOTAL.	32	3 199	432	9 005	167
HAY, GRAIN, FEED STORES.	5	(D)	(D)	(O)	(O)
EATING, DRINKING PLACES.	22	1 344	305	6 617	133
FOOD STORES.	1	(D)	(D)	(D)	(D)
ALL OTHER KINDS OF BUSINESS.	4	239	34	704	10
CONNECTICUT RETAIL TRADE, TOTAL.	61	30 727	2 606	51 787	679
HAY, GRAIN, FEED STORES.	14	16 187	692	13 198	117
OTHER FARM SUPPLY STORES.	2	(D)	(O)	(O)	(O)
EATING, DRINKING PLACES.	27	1 385	394	7 822	151
GASOLINE SERVICE STATIONS.	1	(O)	(O)	(O)	(O)
FOOD STORES.	6	(O)	(D)	(D)	(O)
ALL OTHER KINDS OF BUSINESS.	11	5 560	886	18 110	269
MIDDLE ATLANTIC STATES					
RETAIL TRADE, TOTAL.	783	292 679	25 614	496 328	6 576
HAY, GRAIN, FEED STORES.	256	159 817	10 973	208 053	2 382
OTHER FARM SUPPLY STORES.	122	59 863	4 578	87 952	1 061
EATING, DRINKING PLACES.	225	12 098	3 373	67 664	1 364
GASOLINE SERVICE STATIONS.	8	1 774	158	2 888	36
FOOD STORES.	46	26 064	2 414	47 963	655
ALL OTHER KINDS OF BUSINESS.	126	33 063	4 118	81 808	1 078
NEW YORK RETAIL TRADE, TOTAL.	310	148 977	12 468	238 216	2 842
HAY, GRAIN, FEED STORES.	122	(O)	(O)	(D)	(D)
OTHER FARM SUPPLY STORES.	75	(O)	(D)	(D)	(O)
EATING, DRINKING PLACES.	37	4 075	1 297	25 991	422
GASOLINE SERVICE STATIONS.	2	(D)	(D)	(D)	(O)
FOOD STORES.	20	15 807	1 374	29 269	401
ALL OTHER KINDS OF BUSINESS.	54	14 967	2 001	36 809	379

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2. Divisions and States, by Kind of Business: 1963—Continued

Division, State, and kind of business	Establishments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)
MIDDLE ATLANTIC STATES--CONTINUED					
NEW JERSEY RETAIL TRADE, TOTAL	95	48 678	4 467	84 262	1 087
HAY, GRAIN, FEED STORES.	21	26 679	2 004	36 734	358
OTHER FARM SUPPLY STORES.	9	(D)	(O)	(O)	(D)
EATING, DRINKING PLACES.	28	2 178	515	10 228	212
GASOLINE SERVICE STATIONS.	1	(O)	(O)	(O)	(O)
FOOD STORES.	7	3 502	347	6 362	99
ALL OTHER KINDS OF BUSINESS.	29	11 173	1 242	24 138	338
PENNSYLVANIA RETAIL TRADE, TOTAL	378	95 024	8 679	173 850	2 647
HAY, GRAIN, FEED STORES.	113	(O)	(O)	(O)	(D)
OTHER FARM SUPPLY STORES.	38	16 381	1 333	24 769	314
EATING, DRINKING PLACES.	160	5 845	1 561	31 445	730
GASOLINE SERVICE STATIONS.	5	(D)	(D)	(D)	(O)
FOOD STORES.	19	6 755	693	12 332	155
ALL OTHER KINDS OF BUSINESS.	43	6 923	875	20 861	361
EAST NORTH CENTRAL STATES					
RETAIL TRADE, TOTAL.	1 585	498 103	44 579	865 580	11 361
HAY, GRAIN, FEED STORES.	652	221 880	16 434	317 526	3 993
OTHER FARM SUPPLY STORES.	384	137 448	11 925	232 247	2 996
EATING, DRINKING PLACES.	113	7 000	1 817	36 697	713
GASOLINE SERVICE STATIONS.	79	13 438	1 577	31 968	404
FOOD STORES.	118	51 901	4 684	90 670	1 307
ALL OTHER KINDS OF BUSINESS.	239	66 436	8 142	156 472	1 948
OHIO RETAIL TRADE, TOTAL	382	113 684	10 107	192 412	2 576
HAY, GRAIN, FEED STORES.	163	(O)	(O)	(D)	(O)
OTHER FARM SUPPLY STORES.	94	30 109	2 526	47 757	644
EATING, DRINKING PLACES.	35	2 155	484	9 297	218
GASOLINE SERVICE STATIONS.	3	(D)	(D)	(D)	(O)
FOOD STORES.	38	20 809	1 728	33 926	441
ALL OTHER KINDS OF BUSINESS.	49	(D)	(O)	(D)	(O)
INDIANA RETAIL TRADE, TOTAL.	281	94 221	7 911	151 569	1 931
HAY, GRAIN, FEED STORES.	126	(D)	(D)	(O)	(O)
OTHER FARM SUPPLY STORES.	101	36 643	3 239	62 631	798
EATING, DRINKING PLACES.	14	946	276	4 977	103
GASOLINE SERVICE STATIONS.	3	(O)	(O)	(O)	(D)
FOOD STORES.	4	257	34	588	10
ALL OTHER KINDS OF BUSINESS.	33	(D)	(O)	(O)	(O)
ILLINOIS RETAIL TRADE, TOTAL	285	111 831	9 033	175 739	2 128
HAY, GRAIN, FEED STORES.	108	54 946	3 312	63 492	729
OTHER FARM SUPPLY STORES.	75	34 501	2 968	57 163	711
EATING, DRINKING PLACES.	21	1 153	287	7 435	118
GASOLINE SERVICE STATIONS.	16	3 098	377	6 775	88
FOOD STORES.	12	8 930	908	16 766	208
ALL OTHER KINDS OF BUSINESS.	53	9 203	1 181	24 108	274
MICHIGAN RETAIL TRADE, TOTAL	239	65 044	6 334	128 713	1 754
HAY, GRAIN, FEED STORES.	73	26 717	2 172	40 618	567
OTHER FARM SUPPLY STORES.	42	13 491	1 104	21 321	287
EATING, DRINKING PLACES.	30	2 421	695	12 096	227
GASOLINE SERVICE STATIONS.	18	3 327	438	9 734	119
FOOD STORES.	33	8 367	692	13 558	208
ALL OTHER KINDS OF BUSINESS.	43	10 721	1 233	30 486	346
WISCONSIN RETAIL TRADE, TOTAL.	398	113 323	11 194	217 147	2 972
HAY, GRAIN, FEED STORES.	182	51 415	4 403	85 756	1 097
OTHER FARM SUPPLY STORES.	72	22 704	2 088	43 375	556
EATING, DRINKING PLACES.	13	325	75	1 992	47
GASOLINE SERVICE STATIONS.	39	5 192	562	11 225	152
FOOD STORES.	31	13 538	1 322	25 832	440
ALL OTHER KINDS OF BUSINESS.	61	20 149	2 744	48 967	680
WEST NORTH CENTRAL STATES					
RETAIL TRADE, TOTAL.	1 947	540 472	41 789	772 751	10 705
HAY, GRAIN, FEED STORES.	708	289 070	17 490	315 693	4 255
OTHER FARM SUPPLY STORES.	432	107 035	8 887	156 055	2 151
EATING, DRINKING PLACES.	38	3 142	714	13 831	275
GASOLINE SERVICE STATIONS.	235	37 578	3 881	77 124	1 042
FOOD STORES.	116	30 920	2 708	54 127	927
ALL OTHER KINDS OF BUSINESS.	418	72 727	8 109	155 921	2 055
MINNESOTA RETAIL TRADE, TOTAL.	403	85 759	7 736	147 636	2 037
HAY, GRAIN, FEED STORES.	111	(D)	(D)	(O)	(O)
OTHER FARM SUPPLY STORES.	63	12 104	1 062	18 387	245
EATING, DRINKING PLACES.	9	1 484	271	5 756	101
GASOLINE SERVICE STATIONS.	63	8 670	919	19 225	285
FOOD STORES.	57	12 597	1 204	24 862	383
ALL OTHER KINDS OF BUSINESS.	100	(D)	(O)	(D)	(O)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2. Divisions and States, by Kind of Business: 1963—Continued

Division, State, and kind of business	Establishments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees workweek ended nearest Nov. 15 (number)
WEST NORTH CENTRAL STATES--CONTINUED					
IOWA RETAIL TRADE, TOTAL	402	150 645	10 541	187 552	2 460
HAY, GRAIN, FEED STORES.	220	105 835	6 498	115 045	1 477
OTHER FARM SUPPLY STORES.	81	29 387	2 304	40 224	541
EATING, DRINKING PLACES.	6	427	105	1 718	32
GASOLINE SERVICE STATIONS.	27	2 442	279	5 242	83
FOOD STORES.	1	(D)	(D)	(D)	(D)
ALL OTHER KINDS OF BUSINESS.	67	(D)	(D)	(D)	(D)
MISSOURI RETAIL TRADE, TOTAL	297	109 809	7 660	141 178	2 269
HAY, GRAIN, FEED STORES.	166	(D)	(D)	(D)	(D)
OTHER FARM SUPPLY STORES.	68	21 478	1 947	35 807	557
EATING, DRINKING PLACES.	10	660	193	3 588	79
GASOLINE SERVICE STATIONS.	14	(D)	(D)	(D)	(D)
FOOD STORES.	10	5 439	414	7 570	188
ALL OTHER KINDS OF BUSINESS.	29	6 365	517	9 978	143
NORTH DAKOTA RETAIL TRADE, TOTAL	165	28 552	2 971	55 876	764
HAY, GRAIN, FEED STORES.	7	1 214	72	1 345	17
OTHER FARM SUPPLY STORES.	33	2 935	253	4 195	59
EATING, DRINKING PLACES.	5	178	31	645	9
GASOLINE SERVICE STATIONS.	22	7 292	661	12 205	151
FOOD STORES.	12	2 877	272	4 660	85
ALL OTHER KINDS OF BUSINESS.	86	14 056	1 682	32 826	443
SOUTH DAKOTA RETAIL TRADE, TOTAL	131	21 913	2 015	37 710	507
HAY, GRAIN, FEED STORES.	38	6 570	451	7 632	103
OTHER FARM SUPPLY STORES.	22	3 343	255	4 540	60
EATING, DRINKING PLACES.	1	(D)	(D)	(D)	(D)
GASOLINE SERVICE STATIONS.	16	(D)	(D)	(D)	(D)
FOOD STORES.	6	(D)	(D)	(D)	(D)
ALL OTHER KINDS OF BUSINESS.	48	7 065	755	15 191	211
NEBRASKA RETAIL TRADE, TOTAL	254	62 432	4 880	92 709	1 241
HAY, GRAIN, FEED STORES.	62	25 474	1 506	29 519	350
OTHER FARM SUPPLY STORES.	63	14 102	1 085	18 596	254
EATING, DRINKING PLACES.	4	(D)	(D)	(D)	(D)
GASOLINE SERVICE STATIONS.	59	9 686	985	19 990	264
FOOD STORES.	13	5 111	376	7 284	123
ALL OTHER KINDS OF BUSINESS.	53	(D)	(D)	(D)	(D)
KANSAS RETAIL TRADE, TOTAL	295	81 362	5 986	110 090	1 427
HAY, GRAIN, FEED STORES.	104	43 043	2 476	45 653	567
OTHER FARM SUPPLY STORES.	102	23 686	1 981	34 306	435
EATING, DRINKING PLACES.	3	28	12	237	10
GASOLINE SERVICE STATIONS.	34	4 364	448	8 648	122
FOOD STORES.	17	(D)	(D)	(D)	(D)
ALL OTHER KINDS OF BUSINESS.	35	(D)	(D)	(D)	(D)
SOUTH ATLANTIC STATES					
RETAIL TRADE, TOTAL.	567	169 816	15 260	298 394	4 465
HAY, GRAIN, FEED STORES.	97	48 523	3 590	68 932	1 019
OTHER FARM SUPPLY STORES.	150	49 638	3 281	63 062	884
EATING, DRINKING PLACES.	138	6 877	1 753	31 413	690
GASOLINE SERVICE STATIONS.	21	3 059	395	8 200	137
FOOD STORES.	49	29 695	2 695	57 380	880
ALL OTHER KINDS OF BUSINESS.	112	32 024	3 545	69 407	855
DELAWARE RETAIL TRADE, TOTAL	20	6 477	481	9 705	102
MARYLAND RETAIL TRADE, TOTAL	63	28 967	3 019	64 023	803
HAY, GRAIN, FEED STORES.	12	2 990	268	5 118	63
OTHER FARM SUPPLY STORES.	9	3 967	246	6 330	60
EATING, DRINKING PLACES.	5	194	48	867	22
GASOLINE SERVICE STATIONS.	6	(D)	(D)	(D)	(D)
FOOD STORES.	11	(D)	(D)	(D)	(D)
ALL OTHER KINDS OF BUSINESS.	20	5 777	930	17 375	184
DISTRICT OF COLUMBIA RETAIL TRADE, TOTAL	2	(D)	(D)	(D)	(D)
VIRGINIA RETAIL TRADE, TOTAL	781	42 778	4 162	83 287	1 276
HAY, GRAIN, FEED STORES.	27	20 393	1 764	35 244	538
OTHER FARM SUPPLY STORES.	15	7 500	501	10 469	125
EATING, DRINKING PLACES.	9	2 510	676	12 869	243
GASOLINE SERVICE STATIONS.	5	834	107	2 028	34
FOOD STORES.	8	(D)	(D)	(D)	(D)
ALL OTHER KINDS OF BUSINESS.	14	(D)	(D)	(D)	(D)
WEST VIRGINIA RETAIL TRADE, TOTAL.	21	(D)	(D)	(D)	(D)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2. Divisions and States, by Kind of Business: 1963—Continued

Division, State, and kind of business	Establishments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (number)	Paid employees, workweek ended nearest Nov. 15 (number)
SOUTH ATLANTIC STATES--CONTINUED					
NORTH CAROLINA RETAIL TRADE, TOTAL	97	29 062	2 382	44 904	725
MAY, GRAIN, FEED STORES.	12	(D)	(D)	(D)	(D)
OTHER FARM SUPPLY STORES.	55	(D)	(D)	(D)	(D)
EATING, DRINKING PLACES.	7	630	189	3 767	93
GASOLINE SERVICE STATIONS.	2	(D)	(D)	(D)	(D)
FOOD STORES.	6	971	165	3 387	80
ALL OTHER KINDS OF BUSINESS.	15	3 476	425	7 856	131
SOUTH CAROLINA RETAIL TRADE, TOTAL	40	9 692	829	14 473	217
MAY, GRAIN, FEED STORES.	8	(D)	(D)	(D)	(D)
OTHER FARM SUPPLY STORES.	14	(D)	(D)	(D)	(D)
EATING, DRINKING PLACES.	4	262	51	967	21
GASOLINE SERVICE STATIONS.	1	(D)	(D)	(D)	(D)
FOOD STORES.	2	(D)	(D)	(D)	(D)
ALL OTHER KINDS OF BUSINESS.	11	3 182	269	4 624	59
GEORGIA RETAIL TRADE, TOTAL.	178	26 313	2 171	37 713	680
MAY, GRAIN, FEED STORES.	26	9 598	598	10 438	175
OTHER FARM SUPPLY STORES.	37	11 918	647	12 897	218
EATING, DRINKING PLACES.	90	(D)	(D)	(D)	(D)
GASOLINE SERVICE STATIONS.	2	(D)	(D)	(D)	(D)
FOOD STORES.	14	810	164	2 754	74
ALL OTHER KINDS OF BUSINESS.	9	2 088	317	5 548	81
FLORIDA RETAIL TRADE, TOTAL.	68	24 167	1 926	38 537	547
MAY, GRAIN, FEED STORES.	4	(D)	(D)	(D)	(D)
OTHER FARM SUPPLY STORES.	11	4 674	313	4 995	74
EATING, DRINKING PLACES.	11	1 055	272	5 245	128
GASOLINE SERVICE STATIONS.	5	209	21	927	16
FOOD STORES.	6	(D)	(D)	(D)	(D)
ALL OTHER KINDS OF BUSINESS.	31	(D)	(D)	(D)	(D)
EAST SOUTH CENTRAL STATES					
RETAIL TRADE, TOTAL.	288	99 331	7 255	138 117	2 250
MAY, GRAIN, FEED STORES.	62	28 601	1 712	32 381	545
OTHER FARM SUPPLY STORES.	161	60 326	3 817	73 091	1 182
EATING, DRINKING PLACES.	23	1 066	312	6 285	149
GASOLINE SERVICE STATIONS.	5	464	50	905	21
FOOD STORES.	7	1 952	143	2 849	58
ALL OTHER KINDS OF BUSINESS.	30	6 922	1 221	22 606	295
KENTUCKY RETAIL TRADE, TOTAL	24	4 812	442	8 818	153
TENNESSEE RETAIL TRADE, TOTAL.	130	44 440	3 079	57 378	930
MAY, GRAIN, FEED STORES.	38	15 304	972	18 463	296
OTHER FARM SUPPLY STORES.	69	24 621	1 536	28 804	466
EATING, DRINKING PLACES.	7	270	78	1 340	23
FOOD STORES.	3	(D)	(D)	(D)	(D)
ALL OTHER KINDS OF BUSINESS.	13	(D)	(D)	(D)	(D)
ALABAMA RETAIL TRADE, TOTAL.	54	16 055	1 343	26 171	412
MAY, GRAIN, FEED STORES.	12	(D)	(D)	(D)	(D)
OTHER FARM SUPPLY STORES.	27	6 277	464	9 189	151
EATING, DRINKING PLACES.	8	129	33	707	26
FOOD STORES.	1	(D)	(D)	(D)	(D)
ALL OTHER KINDS OF BUSINESS.	6	(D)	(D)	(D)	(D)
MISSISSIPPI RETAIL TRADE, TOTAL.	80	34 024	2 391	45 750	755
MAY, GRAIN, FEED STORES.	10	4 660	263	5 318	100
OTHER FARM SUPPLY STORES.	58	27 242	1 684	32 060	528
EATING, DRINKING PLACES.	4	380	123	2 930	58
GASOLINE SERVICE STATIONS.	2	(D)	(D)	(D)	(D)
ALL OTHER KINDS OF BUSINESS.	6	(D)	(D)	(D)	(D)
WEST SOUTH CENTRAL STATES					
RETAIL TRADE, TOTAL.	337	100 013	7 839	148 641	2 198
MAY, GRAIN, FEED STORES.	101	50 780	3 029	56 561	850
OTHER FARM SUPPLY STORES.	95	26 902	2 284	42 029	550
EATING, DRINKING PLACES.	14	490	141	2 769	55
GASOLINE SERVICE STATIONS.	30	4 729	495	9 214	143
FOOD STORES.	20	6 026	494	9 800	150
ALL OTHER KINDS OF BUSINESS.	77	11 086	1 396	28 268	450
ARKANSAS RETAIL TRADE, TOTAL	54	23 032	1 389	25 694	412
MAY, GRAIN, FEED STORES.	28	16 043	882	16 955	285
OTHER FARM SUPPLY STORES.	13	4 727	261	4 550	61
EATING, DRINKING PLACES.	2	(D)	(D)	(D)	(D)
GASOLINE SERVICE STATIONS.	4	1 011	73	1 552	25
FOOD STORES.	2	(D)	(D)	(D)	(D)
ALL OTHER KINDS OF BUSINESS.	5	1 002	126	1 865	28

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2. Divisions and States, by Kind of Business: 1963—Continued

Division, State, and kind of business	Establishments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)
WEST SOUTH CENTRAL STATES--CONTINUED					
LOUISIANA RETAIL TRADE, TOTAL	46	10 771	1 030	18 838	322
HAY, GRAIN, FEED STORES	5	2 173	136	2 671	37
OTHER FARM SUPPLY STORES	16	5 248	489	7 917	119
EATING, DRINKING PLACES	2	(D)	(D)	(D)	(D)
GASOLINE SERVICE STATIONS	2	(D)	(D)	(D)	(D)
FOOD STORES	4	(D)	(D)	(D)	(D)
ALL OTHER KINDS OF BUSINESS	17	2 058	315	6 386	129
OKLAHOMA RETAIL TRADE, TOTAL	95	27 636	1 878	33 033	459
HAY, GRAIN, FEED STORES	41	17 876	996	17 221	244
OTHER FARM SUPPLY STORES	30	6 975	531	9 250	124
EATING, DRINKING PLACES	-	(D)	(D)	(D)	(D)
GASOLINE SERVICE STATIONS	7	(D)	(D)	(D)	(D)
ALL OTHER KINDS OF BUSINESS	17	1 830	249	4 647	62
TEXAS RETAIL TRADE, TOTAL	142	38 574	3 542	71 076	1 005
HAY, GRAIN, FEED STORES	27	14 688	1 015	19 714	284
OTHER FARM SUPPLY STORES	36	9 952	1 003	20 312	246
EATING, DRINKING PLACES	10	409	108	2 193	43
GASOLINE SERVICE STATIONS	17	2 533	297	5 382	82
FOOD STORES	14	4 796	413	8 105	119
ALL OTHER KINDS OF BUSINESS	38	6 196	706	15 370	231
MOUNTAIN STATES					
RETAIL TRADE, TOTAL	267	56 887	5 506	114 545	1 465
HAY, GRAIN, FEED STORES	60	18 082	1 336	28 730	349
OTHER FARM SUPPLY STORES	50	(D)	(D)	(D)	(D)
EATING, DRINKING PLACES	15	499	123	2 652	59
GASOLINE SERVICE STATIONS	53	8 651	886	17 022	222
FOOD STORES	19	6 507	578	12 507	175
ALL OTHER KINDS OF BUSINESS	70	(D)	(D)	(D)	(D)
MONTANA RETAIL TRADE, TOTAL	76	11 097	1 147	22 350	292
HAY, GRAIN, FEED STORES	6	922	66	1 468	18
OTHER FARM SUPPLY STORES	12	2 203	198	3 481	45
EATING, DRINKING PLACES	4	140	35	691	10
GASOLINE SERVICE STATIONS	24	3 481	374	7 219	89
FOOD STORES	7	1 242	108	2 273	37
ALL OTHER KINDS OF BUSINESS	23	3 109	366	7 218	93
IDAHO RETAIL TRADE, TOTAL	50	12 729	1 137	24 088	310
HAY, GRAIN, FEED STORES	11	2 743	183	5 382	61
OTHER FARM SUPPLY STORES	13	4 792	372	7 207	95
EATING, DRINKING PLACES	2	(D)	(D)	(D)	(D)
GASOLINE SERVICE STATIONS	9	2 512	242	4 917	59
FOOD STORES	3	(D)	(D)	(D)	(D)
ALL OTHER KINDS OF BUSINESS	12	2 517	321	6 057	80
WYOMING RETAIL TRADE, TOTAL	12	1 608	157	3 133	43
COLORADO RETAIL TRADE, TOTAL	60	16 260	1 635	32 751	380
HAY, GRAIN, FEED STORES	16	7 948	634	13 137	141
OTHER FARM SUPPLY STORES	9	2 267	286	5 790	67
EATING, DRINKING PLACES	6	234	59	1 282	29
GASOLINE SERVICE STATIONS	7	1 413	127	2 087	34
FOOD STORES	5	1 143	112	3 320	33
ALL OTHER KINDS OF BUSINESS	17	3 255	417	7 135	76
NEW MEXICO RETAIL TRADE, TOTAL	11	1 164	106	3 296	38
ARIZONA RETAIL TRADE, TOTAL	7	(D)	(D)	(D)	(D)
UTAH RETAIL TRADE, TOTAL	50	9 969	951	21 144	272
HAY, GRAIN, FEED STORES	23	(D)	(D)	(D)	(D)
OTHER FARM SUPPLY STORES	8	1 428	102	1 942	25
EATING, DRINKING PLACES	1	(D)	(D)	(D)	(D)
GASOLINE SERVICE STATIONS	9	809	100	1 858	29
FOOD STORES	2	(D)	(D)	(D)	(D)
ALL OTHER KINDS OF BUSINESS	7	1 628	309	8 818	87
NEVADA RETAIL TRADE, TOTAL	1	(D)	(D)	(D)	(D)
PACIFIC STATES					
RETAIL TRADE, TOTAL	394	224 648	21 449	434 981	5 024
HAY, GRAIN, FEED STORES	98	113 077	7 635	141 492	1 452
OTHER FARM SUPPLY STORES	77	25 689	2 160	46 670	575
EATING, DRINKING PLACES	38	3 759	1 107	23 716	391
GASOLINE SERVICE STATIONS	19	6 402	659	13 914	200
FOOD STORES	35	32 763	3 091	62 378	678
ALL OTHER KINDS OF BUSINESS	127	42 958	6 797	146 811	1 728

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 2. Divisions and States, by Kind of Business: 1963—Continued

Division, State, and kind of business	Establishments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)
PACIFIC STATES--CONTINUED					
WASHINGTON RETAIL TRADE, TOTAL	1 291	62 704	5 487	112 101	1 401
HAY, GRAIN, FEED STORES.	42	36 601	2 738	53 301	673
OTHER FARM SUPPLY STORES.	32	(D)	(O)	(O)	(O)
EATING, DRINKING PLACES.	7	341	122	3 005	40
GASOLINE SERVICE STATIONS.	6	(O)	(O)	(O)	(O)
FOOD STORES.	8	5 262	434	8 465	101
ALL OTHER KINDS OF BUSINESS.	34	8 018	1 154	25 172	302
OREGON RETAIL TRADE, TOTAL	58	27 611	2 392	48 267	597
HAY, GRAIN, FEED STORES.	22	12 139	1 096	20 942	235
OTHER FARM SUPPLY STORES.	16	6 845	595	12 571	148
EATING, DRINKING PLACES.	2	(D)	(O)	(O)	(O)
GASOLINE SERVICE STATIONS.	1	(D)	(O)	(O)	(O)
FOOD STORES.	3	(O)	(O)	(O)	(O)
ALL OTHER KINDS OF BUSINESS.	14	5 981	555	11 724	167
CALIFORNIA RETAIL TRADE, TOTAL	177	130 317	12 943	261 127	2 819
HAY, GRAIN, FEED STORES.	33	(D)	(O)	(O)	(O)
OTHER FARM SUPPLY STORES.	27	7 929	667	14 984	175
EATING, DRINKING PLACES.	26	(O)	(D)	(O)	(D)
GASOLINE SERVICE STATIONS.	11	3 666	432	8 839	117
FOOD STORES.	19	25 184	2 557	52 030	551
ALL OTHER KINDS OF BUSINESS.	61	26 152	4 578	99 092	1 111
ALASKA RETAIL TRADE, TOTAL	15	1 137	223	5 218	64
HAWAII RETAIL TRADE, TOTAL	15	2 879	404	8 268	143

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 3. Stores Operating on Basis of "One Member-One Vote" and Number of Members—United States: 1963

Kind of business	All cooperatives		Reporting on inquiries		Reporting "one member—one vote"		Reporting members		
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Members (number)
RETAIL TRADE, TOTAL	6 480	2 097 167	3 755	1 328 200	3 499	1 206 629	3 135	1 190 674	2 483 160
LUMBER, BUILDING MATERIALS	390	86 509	276	54 074	264	50 875	247	47 586	132 334
LUMBER YARDS	225	46 208	176	26 658	170	25 334	165	25 100	58 303
HARDWARE STORES.	58	10 960	37	7 391	36	7 258	31	6 220	30 374
FARM EQUIPMENT DEALERS	73	22 187	46	16 138	43	15 343	39	14 036	34 972
GENERAL MERCHANDISE GROUP STORES	139	41 052	63	30 629	59	22 825	53	28 458	75 244
FOOD STORES.	448	206 434	247	112 953	238	111 865	201	100 787	205 147
GROCERY STORES, INCLUDING DELIVERY	379	199 145	239	112 373	231	111 299	193	100 207	201 540
GASOLINE SERVICE STATIONS.	458	77 505	188	31 600	184	31 242	157	27 021	104 285
EATING, DRINKING PLACES.	703	41 351	78	4 980	41	2 756	44	2 833	14 013
EATING PLACES.	362	30 048	37	3 477	20	1 812	20	1 908	7 308
DRINKING PLACES (ALCOHOLIC BEVERAGES).	341	11 303	41	1 503	21	944	24	925	6 705
OTHER RETAIL STORES.	3 980	1 535 735	2 834	1 083 670	2 646	978 401	2 375	976 754	1 913 822
HAY, GRAIN, FEED, OTHER FARM SUPPLY STORES	3 595	1 466 792	2 742	1 062 096	2 575	967 237	2 311	964 695	1 856 104
RETAIL ESTABLISHMENTS NOT LISTED ABOVE	362	108 581	69	10 294	67	8 665	58	7 235	38 315

TABLE 4. Stores Operating On Basis of "One Member-One Vote" and Number of Members—by Divisions and States: 1963

Division and State	All cooperatives		Reporting on inquiries		Reporting "one member—one vote"		Reporting members		
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Members (number)
UNITED STATES TOTAL	6 480	2 097 167	3 755	1 328 200	3,499	1 206 629	3 135	1 190 674	2 483 160
NEW ENGLAND	312	115 218	144	77 547	128	66 909	118	68 961	105 889
MAINE	33	12 745	21	10 400	19	(D)	20	10 347	10 838
NEW HAMPSHIRE	30	6 805	12	(D)	10	(D)	9	(D)	5 373
VERMONT	29	7 612	19	6 959	19	6 959	17	6 876	7 836
MASSACHUSETTS	127	54 130	60	34 268	55	24 241	45	26 735	67 798
RHODE ISLAND	32	3 199	11	(D)	6	(D)	9	(D)	2 307
CONNECTICUT	61	30 727	21	19 585	19	(D)	18	18 866	11 737
MIDDLE ATLANTIC	783	292 679	393	217 663	364	212 779	353	205 703	178 673
NEW YORK	310	148 977	202	119 790	191	116 742	188	(D)	69 308
NEW JERSEY	95	48 678	37	32 920	35	(D)	30	(D)	17 226
PENNSYLVANIA	378	95 024	154	64 953	138	(D)	135	61 496	92 139
EAST NORTH CENTRAL	1 585	498 103	960	286 732	842	245 962	760	239 176	752 912
OHIO	382	113 684	228	55 872	226	(D)	196	49 110	119 760
INDIANA	281	94 221	198	57 713	192	55 723	112	39 502	262 872
ILLINOIS	285	111 831	147	55 118	65	(D)	132	51 119	107 966
MICHIGAN	239	65 044	143	44 270	120	36 894	129	40 106	85 782
WISCONSIN	398	113 323	244	73 759	239	70 578	191	59 339	176 532
WEST NORTH CENTRAL	1 947	540 472	1 347	363 346	1 321	358 635	1 130	303 429	682 829
MINNESOTA	403	85 759	297	59 052	287	57 688	263	53 937	180 167
IOWA	402	150 645	268	96 226	266	(D)	220	79 580	112 902
MISSOURI	297	109 809	221	84 642	212	82 109	169	65 485	113 064
NORTH DAKOTA	165	28 552	117	17 575	116	(D)	100	15 517	37 774
SOUTH DAKOTA	131	21 913	85	12 535	84	(D)	77	11 310	36 343
NEBRASKA	254	62 432	162	39 097	161	(D)	138	35 297	102 386
KANSAS	295	81 362	197	54 219	195	(D)	163	42 303	100 193
SOUTH ATLANTIC	567	169 816	246	109 925	234	106 211	221	103 459	317 730
DELAWARE	20	6 477	8	3 520	8	3 520	8	3 520	5 691
MARYLAND	63	28 967	41	23 113	41	23 113	32	22 037	25 921
DISTRICT OF COLUMBIA	2	(D)	1	(D)	1	(D)	1	(D)	224
VIRGINIA	78	42 778	58	38 648	56	(D)	48	35 968	63 310
WEST VIRGINIA	21	(D)	8	1 134	7	(D)	7	907	2 383
NORTH CAROLINA	97	29 062	56	(D)	54	(D)	58	(D)	140 313
SOUTH CAROLINA	40	9 692	22	(D)	20	(D)	19	(D)	46 464
GEORGIA	178	26 313	41	17 437	38	16 751	37	16 015	29 010
FLORIDA	68	24 167	11	5 400	9	(D)	11	5 400	4 414
EAST SOUTH CENTRAL	288	99 331	180	71 228	173	67 656	140	60 274	128 019
KENTUCKY	24	4 812	8	2 303	8	2 303	6	1 770	15 966
TENNESSEE	130	44 440	86	33 769	84	(D)	78	31 431	56 475
ALABAMA	54	16 055	31	10 160	30	(D)	16	8 481	19 001
MISSISSIPPI	80	34 024	55	24 996	51	21 781	40	18 592	36 577
WEST SOUTH CENTRAL	337	100 013	165	55 861	160	55 320	133	45 523	70 604
ARKANSAS	54	23 032	31	14 194	31	14 194	21	10 696	15 961
LOUISIANA	46	10 771	15	5 258	15	5 258	11	3 901	1 868
OKLAHOMA	95	27 636	56	14 842	56	14 842	48	12 553	30 449
TEXAS	142	38 574	63	21 567	58	21 026	53	18 373	22 326
MOUNTAIN	267	56 887	156	32 393	152	31 995	122	26 277	81 496
MONTANA	76	11 097	48	8 152	48	8 152	38	7 021	21 568
IDAHO	50	12 729	31	9 196	30	(D)	20	6 513	33 505
WYOMING	12	1 608	7	1 240	7	1 240	5	848	2 987
COLORADO	60	16 260	33	(D)	31	6 156	26	5 240	12 406
NEW MEXICO	11	1 164	6	854	6	854	4	(D)	1 752
ARIZONA	7	(D)	1	(D)	1	(D)	1	(D)	25
UTAH	50	9 969	30	6 753	29	(D)	28	5 999	9 253
NEVADA	1	(D)	-	-	-	-	-	-	-
PACIFIC	394	224 648	164	113 505	125	61 162	158	137 872	165 008
WASHINGTON	129	62 704	75	50 431	49	16 414	64	44 942	67 423
OREGON	58	27 611	23	11 324	22	(D)	25	11 857	23 240
CALIFORNIA	177	130 317	59	51 185	50	32 924	66	80 703	74 225
ALASKA	15	1 137	6	(D)	3	295	2	(D)	86
HAWAII	15	2 879	1	(D)	1	(D)	1	(D)	34

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 5. Patronage Refunds Paid—United States: 1963

Kind of business	All cooperatives		Reporting on inquiries		Reporting patronage refunds paid	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
RETAIL TRADE, TOTAL	6 480	2 097 167	3 554	1 262 717	3 106	1 148 795
LUMBER, BUILDING MATERIALS.	390	86 509	264	51 706	243	48 489
LUMBER YARDS.	225	46 208	172	25 997	163	24 701
HARDWARE STORES	58	10 960	35	7 246	28	6 598
FARM EQUIPMENT DEALERS.	73	22 187	42	14 708	38	13 515
GENERAL MERCHANDISE GROUP STORES.	139	41 052	60	30 240	54	29 704
FOOD STORES	448	206 434	228	106 222	181	86 655
GROCERY STORES, INCLUDING DELICATESSENS	379	199 145	221	105 789	175	86 241
GASOLINE SERVICE STATIONS	458	77 505	184	28 857	162	24 967
EATING, DRINKING PLACES	703	41 351	81	5 021	5	1 470
EATING PLACES	362	30 048	44	3 689	5	1 470
DRINKING PLACES (ALCOHOLIC BEVERAGES)	341	11 303	37	1 332	-	-
OTHER RETAIL STORES	3 980	1 535 735	2 676	1 032 551	2 408	950 595
HAY, GRAIN, FEED, OTHER FARM SUPPLY STORES.	3 595	1 466 792	2 594	1 008 926	2 344	930 215
RETAIL ESTABLISHMENTS NOT LISTED ABOVE.	362	108 581	61	8 120	53	6 915

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6. Merchandise Line Sales in the United States: 1963

[Includes only establishments with payroll. For explanation of tables, including lines identified by ▲▲▲▲▲, see "Description of the Tables" in front]

Merchandise line code	Kind of business and merchandise line	Estab- lishments	Sales	Percent of sales accounted for by the specified merchandise line	Merchandise line code	Kind of business and merchandise line	Estab- lishments	Sales	Percent of sales accounted for by the specified merchandise line
		(number)	(\$1,000)				(number)	(\$1,000)	
	RETAIL TRADE, TOTAL	6 480	2 097 167	(x)		LUMBER, BLDG. MATLS., HARDWARE, FARM EQUIP. DEALERS--CON.			
	REPTG SALES BY BROAD MDSE LINES . .	5 337	1 928 856	100.0	480	HOUSEHOLD FUELS-ICE	58	1 241	1.5
020	GROCERIES-OTHER FOODS	798	201 452	10.4	500	ALL OTHER MERCHANDISE	20	348	0.4
040	MEALS-SNACKS	517	23 983	1.2	520	NONMERCHANDISE RECEIPTS	194	2 165	2.7
060	ALCOHOLIC DRINKS	323	9 404	0.5	800	RECEIPTS FOR SERVICES	96	788	1.0
080	PACKAGED ALCOHOLIC BEVERAGES	138	4 916	0.3					
100	CIGARS-CIGARETTES-TOBACCO	598	12 781	0.7	800	REPTG ADDL DETAIL FOR LINE 800	93	19 446	100.0
120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	345	10 074	0.5	800	RECEIPTS FOR SERVICES	93	769	4.0
140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	234	7 986	0.4	811	STORAGE FOR COMMODITY CREDIT CORP. . .	2	(D)	(D)
160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	226	10 643	0.6	831	HAULING-TRUCKING	2	(D)	(D)
180	ALL FOOTWEAR	169	3 020	0.2	841	CUSTOM GRINDING AND MIXING-HULLING . .	13	121	0.6
200	CURTAINS-DRAPERIES-DRY GOODS	118	2 309	0.1	851	AUTOMOBILE REPAIR SERVICES	23	208	1.1
220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	563	12 418	0.6	861	OTHER SERVICES	63	424	2.2
240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS	108	15 669	0.8					
260	KITCHENWARE-HOME FURNISHINGS	192	3 447	0.2		LUMBER YARDS (SIC 521 PART)			
280	JEWELRY-OPTICAL GOODS	102	2 210	0.1		TOTAL	225	46 208	(x)
300	SPORTING-RECREATION EQUIPMENT	102	3 250	0.2		REPTG SALES BY BROAD MDSE LINES . .	205	43 770	100.0
320	HARDWARE	1 414	51 656	2.7	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR. . .	3	(D)	(D)
340	LUMBER-BUILDING MATERIALS	1 036	73 235	3.8	240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS	2	(D)	(D)
					260	KITCHENWARE-HOME FURNISHINGS	1	(D)	(D)
340	REPTG ADDL DETAIL FOR LINE 340	826	310 771	100.0	320	HARDWARE	34	972	2.2
340	LUMBER-BUILDING MATERIALS	826	50 636	16.3	340	LUMBER-BUILDING MATERIALS	205	38 997	89.1
362	LUMBER-MILLWORK	391	25 907	8.3	400	AUTO FUELS-LUBRICANTS	3	111	0.3
363	OTHER BUILDING MATERIALS	700	24 773	8.0	420	TIRES-BATTERIES-ACCESSORIES	4	(D)	(D)
380	AUTOMOBILES-TRUCKS	64	29 680	1.5	440	FARM EQUIPMENT, MACHINERY	2	(D)	(D)
400	AUTO FUELS-LUBRICANTS	1 288	80 433	4.2	460	HAY-GRAIN-FEED-FARM SUPPLIES	27	2 180	5.0
420	TIRES-BATTERIES-ACCESSORIES	1 575	30 983	1.6	480	HOUSEHOLD FUELS-ICE	19	203	0.5
440	FARM EQUIPMENT, MACHINERY	549	29 367	1.5	500	ALL OTHER MERCHANDISE	6	46	0.1
460	HAY-GRAIN-FEED-FARM SUPPLIES	3 490	1 173 599	60.8	520	NONMERCHANDISE RECEIPTS	122	832	1.9
					800	RECEIPTS FOR SERVICES	56	376	0.9
460	REPTG ADDL DETAIL FOR LINE 460	2 952	1 180 331	100.0					
460	HAY-GRAIN-FEED-FARM SUPPLIES	2 952	937 514	79.4		HARDWARE STORES (SIC 5251)			
461	HAY-GRAIN-FEED	2 487	535 753	45.4		TOTAL	58	10 960	(x)
462	SEED	2 337	93 396	7.9		REPTG SALES BY BROAD MDSE LINES . .	48	10 026	100.0
463	FERTILIZERS-INSECTICIDES-FUNGICIDES .	2 578	221 999	18.8	020	GROCERIES-OTHER FOODS	1	(D)	(D)
464	OTHER FARM SUPPLIES	2 064	86 527	7.3	100	CIGARS-CIGARETTES-TOBACCO	1	(D)	(D)
480	HOUSEHOLD FUELS-ICE	1 151	48 677	2.5	120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	1	(D)	(D)
500	ALL OTHER MERCHANDISE	863	46 044	2.4	180	ALL FOOTWEAR	1	(D)	(D)
520	NONMERCHANDISE RECEIPTS	2 430	40 997	2.1	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR. . .	13	291	2.9
800	RECEIPTS FOR SERVICES	2 074	75 637	3.9	240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS	3	(D)	(D)
					260	KITCHENWARE-HOME FURNISHINGS	11	187	1.9
800	REPTG ADDL DETAIL FOR LINE 800	2 047	820 860	100.0	280	JEWELRY-OPTICAL GOODS	3	(D)	(D)
800	RECEIPTS FOR SERVICES	2 047	75 465	9.2	300	SPORTING-RECREATION EQUIPMENT	8	(D)	(D)
811	STORAGE FOR COMMODITY CREDIT CORP. . .	47	1 170	0.1	320	HARDWARE	48	4 687	46.7
821	STORAGE FOR OTHERS	37	695	0.1	340	LUMBER-BUILDING MATERIALS	15	281	2.8
831	HAULING-TRUCKING	393	7 522	0.9	400	AUTO FUELS-LUBRICANTS	13	265	2.6
841	CUSTOM GRINDING AND MIXING-HULLING . .	1 522	50 358	6.1	420	TIRES-BATTERIES-ACCESSORIES	23	339	3.4
851	AUTOMOBILE REPAIR SERVICES	301	3 269	0.4	440	FARM EQUIPMENT, MACHINERY	6	475	4.7
861	OTHER SERVICES	645	12 429	1.5	460	HAY-GRAIN-FEED-FARM SUPPLIES	27	2 294	22.9
					500	HOUSEHOLD FUELS-ICE	14	314	3.1
					520	ALL OTHER MERCHANDISE	6	30	0.3
					800	NONMERCHANDISE RECEIPTS	23	478	4.8
						RECEIPTS FOR SERVICES	14	65	0.6
	LUMBER, BLDG. MATLS., HARDWARE, FARM EQUIP. DEALERS (SIC 52)					FARM EQUIP. DEALERS (SIC 5252)			
	TOTAL	390	86 509	(x)		TOTAL	73	22 187	(x)
	REPTG SALES BY BROAD MDSE LINES . .	343	80 731	100.0		REPTG SALES BY BROAD MDSE LINES . .	61	20 199	100.0
020	GROCERIES-OTHER FOODS	2	(D)	(D)	020	GROCERIES-OTHER FOODS	1	(D)	(D)
100	CIGARS-CIGARETTES-TOBACCO	1	(D)	(D)	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR. . .	4	(D)	(D)
120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	1	(D)	(D)	260	KITCHENWARE-HOME FURNISHINGS	1	(D)	(D)
180	ALL FOOTWEAR	1	(D)	(D)	300	SPORTING-RECREATION EQUIPMENT	1	(D)	(D)
200	CURTAINS-DRAPERIES-DRY GOODS	1	(D)	(D)	320	HARDWARE	24	1 083	5.4
220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	22	553	0.7	340	LUMBER-BUILDING MATERIALS	9	458	2.3
240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS	6	(D)	(D)					
260	KITCHENWARE-HOME FURNISHINGS	14	412	0.5	340	REPTG ADDL DETAIL FOR LINE 340	7	4 549	100.0
280	JEWELRY-OPTICAL GOODS	3	(D)	(D)	340	LUMBER-BUILDING MATERIALS	7	422	9.3
300	SPORTING-RECREATION EQUIPMENT	10	140	0.2	362	LUMBER-MILLWORK	5	(D)	(D)
320	HARDWARE	113	6 987	8.7	363	OTHER BUILDING MATERIALS	4	(D)	(D)
340	LUMBER-BUILDING MATERIALS	258	44 561	55.2	380	AUTOMOBILES-TRUCKS	7	683	3.4
340	REPTG ADDL DETAIL FOR LINE 340	198	36 927	100.0	400	AUTO FUELS-LUBRICANTS	19	806	4.0
340	LUMBER-BUILDING MATERIALS	198	27 766	75.2	420	TIRES-BATTERIES-ACCESSORIES	25	907	4.5
362	LUMBER-MILLWORK	187	14 077	38.1	440	FARM EQUIPMENT, MACHINERY	61	11 597	57.4
363	OTHER BUILDING MATERIALS	175	13 709	37.1	460	HAY-GRAIN-FEED-FARM SUPPLIES	31	2 816	13.9
380	AUTOMOBILES-TRUCKS	7	683	0.8	460	REPTG ADDL DETAIL FOR LINE 460	27	11 836	100.0
400	AUTO FUELS-LUBRICANTS	39	1 265	1.6	460	HAY-GRAIN-FEED-FARM SUPPLIES	27	2 359	19.9
420	TIRES-BATTERIES-ACCESSORIES	54	1 317	1.6	461	HAY-GRAIN-FEED	11	1 087	9.2
440	FARM EQUIPMENT, MACHINERY	71	12 105	15.0	462	SEED	11	149	1.3
460	HAY-GRAIN-FEED-FARM SUPPLIES	97	8 330	10.3	463	FERTILIZERS-INSECTICIDES-FUNGICIDES .	14	522	4.4
460	REPTG ADDL DETAIL FOR LINE 460	84	24 521	100.0	464	OTHER FARM SUPPLIES	18	604	5.1
460	HAY-GRAIN-FEED-FARM SUPPLIES	84	5 805	23.7					
461	HAY-GRAIN-FEED	42	2 724	11.1					
462	SEED	36	436	1.8					
463	FERTILIZERS-INSECTICIDES-FUNGICIDES .	53	1 766	7.2					
464	OTHER FARM SUPPLIES	41	888	3.6					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6. Merchandise Line Sales in the United States: 1963--Continued

(Includes only establishments with payroll. For explanation of tables, including lines identified by ▲▲▲▲▲▲, see "Description of the Tables" in front)

Merchandise line code	Kind of business and merchandise line	Estab- lishments	Sales	Percent of sales accounted for by the specified merchandise line	Merchandise line code	Kind of business and merchandise line	Estab- lishments	Sales	Percent of sales accounted for by the specified merchandise line
		(number)	(\$1,000)				(number)	(\$1,000)	
FARM EQUIP. DEALERS--CON.					GENERAL MERCHANDISE STORES--CON.				
480	HOUSEHOLD FUELS--ICE.	16	605	3.0	500	ALL OTHER MERCHANDISE.	38	633	2.4
500	ALL OTHER MERCHANDISE.	5	149	0.7	520	NONMERCHANDISE RECEIPTS.	30	398	1.5
520	NONMERCHANDISE RECEIPTS.	36	612	3.0	800	RECEIPTS FOR SERVICES.	21	329	1.2
800	RECEIPTS FOR SERVICES.	21	309	1.5					
800	REPTG ADDL DETAIL FOR LINE 800	20	6 772	100.0	FOOD STORES (SIC 54)				
800	RECEIPTS FOR SERVICES.	20	294	4.3	TOTAL.				
841	CUSTOM GRINDING AND MIXING--HULLING.	4	37	0.5	448	206 434	(X)		
851	AUTOMOBILE REPAIR SERVICES.	16	187	2.8	REPTG SALES BY BROAD MDSE LINES.				
861	OTHER SERVICES.	6	79	1.2	362	194 358	100.0		
GENERAL MERCHANDISE GROUP STORES (SIC 53 PART*)					020	GROCERIES--OTHER FOODS.	362	162 400	83.6
TOTAL.					040	MEALS--SNACKS.	35	1 564	0.8
REPTG SALES BY BROAD MDSE LINES.					060	ALCOHOLIC DRINKS.	4	(Z)	(Z)
139	41 052	(X)			080	PACKAGED ALCOHOLIC BEVERAGES.	61	1 758	0.9
103	37 189	100.0			100	CIGARS--CIGARETTES--TOBACCO.	196	4 582	2.4
020	GROCERIES--OTHER FOODS.	76	8 458	22.7	120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS.	185	4 971	2.6
040	MEALS--SNACKS.	4	(D)	(D)	140	MEN'S--BOYS' CLOTHING, EXC. FOOTWEAR.	74	1 062	0.5
080	PACKAGED ALCOHOLIC BEVERAGES.	12	102	0.3	160	WOMEN'S--GIRLS' CLOTHING, EXC. FOOTWEAR.	63	1 067	0.5
100	CIGARS--CIGARETTES--TOBACCO.	51	635	1.7	180	ALL FOOTWEAR.	43	403	0.2
120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS.	62	931	2.5	200	CURTAINS--DRAPERIES--DRY GOODS.	37	345	0.2
140	MEN'S--BOYS' CLOTHING, EXC. FOOTWEAR.	64	2 596	7.0	220	MAJOR APPL.--RADIO-TV--MUSICAL INSTR.	25	576	0.3
160	WOMEN'S--GIRLS' CLOTHING, EXC. FOOTWEAR.	60	1 616	4.3	240	FURNITURE--SLEEP EQUIP.--FLOOR COVERINGS.	9	(D)	(D)
180	ALL FOOTWEAR.	47	611	1.6	260	KITCHENWARE--HOME FURNISHINGS.	41	392	0.2
200	CURTAINS--DRAPERIES--DRY GOODS.	40	833	2.2	280	JEWELRY--OPTICAL GOODS.	8	(D)	(D)
220	MAJOR APPL.--RADIO-TV--MUSICAL INSTR.	43	1 376	3.7	300	SPORTING--RECREATION EQUIPMENT.	21	196	0.1
240	FURNITURE--SLEEP EQUIP.--FLOOR COVERINGS.	22	266	0.7	320	HARDWARE.	81	1 839	0.9
260	KITCHENWARE--HOME FURNISHINGS.	52	1 046	2.8	340	LUMBER--BUILDING MATERIALS.	28	718	0.4
280	JEWELRY--OPTICAL GOODS.	25	448	1.2	340	REPTG ADDL DETAIL FOR LINE 340	24	10 046	100.0
300	SPORTING--RECREATION EQUIPMENT.	32	447	1.2	360	LUMBER--BUILDING MATERIALS.	24	551	5.5
320	HARDWARE.	65	2 188	5.9	362	LUMBER--MILLWORK.	11	260	2.6
340	LUMBER--BUILDING MATERIALS.	40	744	2.0	363	OTHER BUILDING MATERIALS.	20	285	2.8
340	REPTG ADDL DETAIL FOR LINE 340	31	12 665	100.0	380	AUTOMOBILES--TRUCKS.	1	(D)	(D)
360	LUMBER--BUILDING MATERIALS.	31	615	4.9	400	AUTO FUELS--LUBRICANTS.	46	728	0.4
362	LUMBER--MILLWORK.	13	110	0.9	420	TIRES--BATTERIES--ACCESSORIES.	24	251	0.1
363	OTHER BUILDING MATERIALS.	27	506	4.0	440	FARM EQUIPMENT, MACHINERY.	9	129	0.1
380	AUTOMOBILES--TRUCKS.	1	(D)	(D)	460	HAY--GRAIN--FEED--FARM SUPPLIES.	83	5 679	2.9
400	AUTO FUELS--LUBRICANTS.	46	1 735	4.7	460	REPTG ADDL DETAIL FOR LINE 460	72	20 234	100.0
420	TIRES--BATTERIES--ACCESSORIES.	35	626	1.7	460	HAY--GRAIN--FEED--FARM SUPPLIES.	72	4 535	22.4
440	FARM EQUIPMENT, MACHINERY.	22	946	2.5	561	HAY--GRAIN--FEED.	56	3 010	14.9
460	HAY--GRAIN--FEED--FARM SUPPLIES.	57	5 222	14.0	561	SEED.	30	819	4.0
460	REPTG ADDL DETAIL FOR LINE 460	48	21 151	100.0	463	FERTILIZERS--INSECTICIDES--FUNGICIDES.	33	640	3.2
460	HAY--GRAIN--FEED--FARM SUPPLIES.	48	4 881	23.1	464	OTHER FARM SUPPLIES.	14	72	0.4
461	HAY--GRAIN--FEED.	39	3 183	15.0	480	HOUSEHOLD FUELS--ICE.	25	824	0.4
462	SEED.	33	319	1.5	500	ALL OTHER MERCHANDISE.	127	3 623	1.9
463	FERTILIZERS--INSECTICIDES--FUNGICIDES.	40	910	4.3	520	NONMERCHANDISE RECEIPTS.	74	855	0.4
464	OTHER FARM SUPPLIES.	21	470	2.2	800	RECEIPTS FOR SERVICES.	20	180	0.1
480	HOUSEHOLD FUELS--ICE.	21	1 536	4.1	800	REPTG ADDL DETAIL FOR LINE 800	19	8 379	100.0
500	ALL OTHER MERCHANDISE.	50	4 276	11.5	800	RECEIPTS FOR SERVICES.	19	(D)	(D)
520	NONMERCHANDISE RECEIPTS.	30	398	1.1	81	HAULING--TRUCKING.	1	(D)	(D)
800	RECEIPTS FOR SERVICES.	21	329	0.9	841	CUSTOM GRINDING AND MIXING--HULLING.	6	93	1.1
800	REPTG ADDL DETAIL FOR LINE 800	21	10 781	100.0	851	AUTOMOBILE REPAIR SERVICES.	4	25	0.3
800	RECEIPTS FOR SERVICES.	21	329	3.1	861	OTHER SERVICES.	11	47	0.6
841	CUSTOM GRINDING AND MIXING--HULLING.	11	127	1.2	GROCERY STORES, INCLUDING DELICATESSENS (SIC 541)				
851	AUTOMOBILE REPAIR SERVICES.	11	108	1.0	TOTAL.				
861	OTHER SERVICES.	7	94	0.9	379	199 145	(X)		
GENERAL MERCHANDISE STORES (SIC 539 PART)					REPTG SALES BY BROAD MDSE LINES.				
TOTAL.					312	189 054	100.0		
REPTG SALES BY BROAD MDSE LINES.					020	GROCERIES--OTHER FOODS.	312	158 336	83.8
020	GROCERIES--OTHER FOODS.	68	8 339	31.4	040	MEALS--SNACKS.	23	1 222	0.6
040	MEALS--SNACKS.	4	(D)	(D)	060	ALCOHOLIC DRINKS.	4	(Z)	(Z)
080	PACKAGED ALCOHOLIC BEVERAGES.	12	102	0.4	080	PACKAGED ALCOHOLIC BEVERAGES.	61	1 758	0.9
100	CIGARS--CIGARETTES--TOBACCO.	47	375	1.4	100	CIGARS--CIGARETTES--TOBACCO.	194	(D)	(D)
120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS.	50	526	2.0	120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS.	172	4 938	2.6
140	MEN'S--BOYS' CLOTHING, EXC. FOOTWEAR.	53	535	2.0	140	MEN'S--BOYS' CLOTHING, EXC. FOOTWEAR.	74	1 062	0.6
160	WOMEN'S--GIRLS' CLOTHING, EXC. FOOTWEAR.	48	561	2.1	160	WOMEN'S--GIRLS' CLOTHING, EXC. FOOTWEAR.	63	1 067	0.6
180	ALL FOOTWEAR.	38	249	0.9	180	ALL FOOTWEAR.	43	403	0.2
200	CURTAINS--DRAPERIES--DRY GOODS.	26	217	0.8	200	CURTAINS--DRAPERIES--DRY GOODS.	37	345	0.2
220	MAJOR APPL.--RADIO-TV--MUSICAL INSTR.	37	515	1.9	220	MAJOR APPL.--RADIO-TV--MUSICAL INSTR.	25	576	0.3
240	FURNITURE--SLEEP EQUIP.--FLOOR COVERINGS.	18	195	0.7	240	FURNITURE--SLEEP EQUIP.--FLOOR COVERINGS.	9	(D)	(D)
260	KITCHENWARE--HOME FURNISHINGS.	42	385	1.4	260	KITCHENWARE--HOME FURNISHINGS.	40	(D)	(D)
280	JEWELRY--OPTICAL GOODS.	16	215	0.8	280	JEWELRY--OPTICAL GOODS.	7	(D)	(D)
300	SPORTING--RECREATION EQUIPMENT.	26	313	1.2	300	SPORTING--RECREATION EQUIPMENT.	21	196	0.1
320	HARDWARE.	56	2 069	7.8	320	HARDWARE.	79	(D)	(D)
340	LUMBER--BUILDING MATERIALS.	39	(D)	(D)	340	LUMBER--BUILDING MATERIALS.	28	718	0.4
380	AUTOMOBILES--TRUCKS.	1	(D)	(D)	380	AUTOMOBILES--TRUCKS.	1	(D)	(D)
400	AUTO FUELS--LUBRICANTS.	45	(D)	(D)	400	AUTO FUELS--LUBRICANTS.	45	(D)	(D)
420	TIRES--BATTERIES--ACCESSORIES.	34	(D)	(D)	420	TIRES--BATTERIES--ACCESSORIES.	24	251	0.1
440	FARM EQUIPMENT, MACHINERY.	22	946	3.6	440	FARM EQUIPMENT, MACHINERY.	9	129	0.1
460	HAY--GRAIN--FEED--FARM SUPPLIES.	56	(D)	(D)	460	HAY--GRAIN--FEED--FARM SUPPLIES.	80	5 007	2.6
480	HOUSEHOLD FUELS--ICE.	21	1 536	5.8	480	HOUSEHOLD FUELS--ICE.	25	824	0.4
					500	ALL OTHER MERCHANDISE.	113	3 588	1.9
					520	NONMERCHANDISE RECEIPTS.	72	(D)	(D)
					800	RECEIPTS FOR SERVICES.	18	(D)	(D)

Standard Notes: -- Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6. Merchandise Line Sales in the United States: 1963--Continued

[Includes only establishments with payroll. For explanation of tables, including lines identified by ▲▲▲▲▲, see "Description of the Tables" in front]

Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line	Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line
	AUTOMOTIVE DEALERS (SIC 55 EX. 554)					GASOLINE SERVICE STATIONS--CON.			
	TOTAL	121	44 425	(x)	440	FARM EQUIPMENT, MACHINERY	32	618	1.0
	REPTG SALES BY BROAD MDSE LINES	98	41 241	100.0	460	HAY-GRAIN-FEED-FARM SUPPLIES	107	5 239	8.5
020	GROCERIES-OTHER FOODS	2	(D)	(D)	480	HOUSEHOLD FUELS-ICE	108	4 418	7.2
040	MEALS-SNACKS	1	(D)	(D)	500	ALL OTHER MERCHANDISE	33	525	0.9
100	CIGARS-CIGARETTES-TOBACCO	2	(D)	(D)	520	NONMERCHANDISE RECEIPTS	179	2 205	3.6
120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	1	(D)	(D)	800	RECEIPTS FOR SERVICES	87	725	1.2
140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)		APPAREL, ACCESSORY STORES (SIC 56)			
160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)		TOTAL	76	13 857	(x)
180	ALL FOOTWEAR	1	(D)	(D)		REPTG SALES BY BROAD MDSE LINES	67	12 860	100.0
200	CURTAINS-DRAPERIES-DRY GOODS	2	(D)	(D)	020	GROCERIES-OTHER FOODS	1	(D)	(D)
220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	12	232	0.6	040	MEALS-SNACKS	1	(D)	(D)
240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS	3	26	0.1	120	COSMETICS-DRUGS-HEALTH NEEDS CLEANERS	3	(D)	(D)
260	KITCHENWARE-HOME FURNISHINGS	5	60	0.1	140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	28	2 422	18.8
280	JEWELRY-OPTICAL GOODS	2	(D)	(D)	160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	48	6 755	52.5
300	SPORTING-RECREATION EQUIPMENT	9	959	2.3	180	ALL FOOTWEAR	27	1 543	12.0
320	HARDWARE	12	190	0.5	200	CURTAINS-DRAPERIES-DRY GOODS	9	161	1.3
340	LUMBER-BUILDING MATERIALS	12	92	0.2	240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS	2	(D)	(D)
340	REPTG ADDL DETAIL FOR LINE 340	4	742	100.0	260	KITCHENWARE-HOME FURNISHINGS	2	(D)	(D)
340	LUMBER-BUILDING MATERIALS	4	19	2.6	280	JEWELRY-OPTICAL GOODS	8	79	0.6
362	LUMBER-MILLWORK	1	(D)	(D)	300	SPORTING-RECREATION EQUIPMENT	1	(D)	(D)
363	OTHER BUILDING MATERIALS	4	(D)	(D)	320	HARDWARE	1	(D)	(D)
380	AUTOMOBILES-TRUCKS	32	27 893	67.6	460	HAY-GRAIN-FEED-FARM SUPPLIES	2	(D)	(D)
400	AUTO FUELS-LUBRICANTS	33	1 152	2.8	460	REPTG ADDL DETAIL FOR LINE 460	2	(D)	(D)
420	TIRES-BATTERIES-ACCESSORIES	86	6 224	15.1	461	HAY-GRAIN-FEED-FARM SUPPLIES	2	(D)	(D)
440	FARM EQUIPMENT, MACHINERY	9	171	0.4	462	SEED	2	(D)	(D)
460	HAY-GRAIN-FEED-FARM SUPPLIES	26	996	2.4	463	FERTILIZERS-INSECTICIDES-FUNGICIDES	2	(D)	(D)
460	REPTG ADDL DETAIL FOR LINE 460	23	3 543	100.0	500	ALL OTHER MERCHANDISE	4	13	0.1
460	HAY-GRAIN-FEED-FARM SUPPLIES	23	881	24.9	520	NONMERCHANDISE RECEIPTS	18	212	1.6
461	HAY-GRAIN-FEED	4	(D)	(D)		FURNITURE, HOME FURNISHINGS, EQUIPMENT STORES (SIC 57)			
462	SEED	3	(D)	(D)		TOTAL	94	27 236	(x)
463	FERTILIZERS-INSECTICIDES-FUNGICIDES	18	496	14.0		REPTG SALES BY BROAD MDSE LINES	77	25 229	100.0
464	OTHER FARM SUPPLIES	12	324	9.1	020	GROCERIES-OTHER FOODS	3	(D)	(D)
480	HOUSEHOLD FUELS-ICE	14	338	0.8	120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	1	(D)	(D)
500	ALL OTHER MERCHANDISE	19	728	1.8	140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)
520	NONMERCHANDISE RECEIPTS	63	2 008	4.9	160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	2	(D)	(D)
800	RECEIPTS FOR SERVICES	26	822	2.0	200	CURTAINS-DRAPERIES-DRY GOODS	16	541	2.1
800	REPTG ADDL DETAIL FOR LINE 800	26	13 074	100.0	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	46	6 603	26.2
800	RECEIPTS FOR SERVICES	26	822	6.3	240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS	49	14 786	58.6
841	CUSTOM GRINDING AND MIXING-HULLING	2	(D)	(D)	260	KITCHENWARE-HOME FURNISHINGS	28	1 210	4.8
851	AUTOMOBILE REPAIR SERVICES	24	653	5.0	280	JEWELRY-OPTICAL GOODS	9	161	0.6
861	OTHER SERVICES	2	(D)	(D)	300	SPORTING-RECREATION EQUIPMENT	4	80	0.3
	TIRE, BATTERY, ACCESSORY DEALERS (SIC 553 PART)				320	HARDWARE	5	(D)	(D)
	TOTAL	64	7 396	(x)	400	AUTO FUELS-LUBRICANTS	1	(D)	(D)
	REPTG SALES BY BROAD MDSE LINES	48	5 524	100.0	420	TIRES-BATTERIES-ACCESSORIES	6	73	0.3
100	CIGARS-CIGARETTES-TOBACCO	1	(D)	(D)	440	FARM EQUIPMENT, MACHINERY	1	(D)	(D)
260	KITCHENWARE-HOME FURNISHINGS	1	(D)	(D)	460	HAY-GRAIN-FEED-FARM SUPPLIES	2	(D)	(D)
280	JEWELRY-OPTICAL GOODS	1	(D)	(D)	460	REPTG ADDL DETAIL FOR LINE 460	2	(D)	(D)
300	SPORTING-RECREATION EQUIPMENT	1	(D)	(D)	461	HAY-GRAIN-FEED-FARM SUPPLIES	2	(D)	(D)
320	HARDWARE	4	59	1.1	462	SEED	1	(D)	(D)
340	LUMBER-BUILDING MATERIALS	6	52	0.9	463	FERTILIZERS-INSECTICIDES-FUNGICIDES	1	(D)	(D)
400	AUTO FUELS-LUBRICANTS	16	642	11.6	464	OTHER FARM SUPPLIES	1	(D)	(D)
420	TIRES-BATTERIES-ACCESSORIES	48	3 292	59.6	480	HOUSEHOLD FUELS-ICE	1	(D)	(D)
440	FARM EQUIPMENT, MACHINERY	6	94	1.7	500	ALL OTHER MERCHANDISE	9	100	0.4
460	HAY-GRAIN-FEED-FARM SUPPLIES	20	758	13.7	520	NONMERCHANDISE RECEIPTS	33	1 108	4.4
480	HOUSEHOLD FUELS-ICE	10	282	5.1	800	RECEIPTS FOR SERVICES	3	(D)	(D)
500	ALL OTHER MERCHANDISE	11	136	2.5	800	REPTG ADDL DETAIL FOR LINE 800	3	886	100.0
520	NONMERCHANDISE RECEIPTS	26	152	2.8	800	RECEIPTS FOR SERVICES	3	(D)	(D)
800	RECEIPTS FOR SERVICES	16	435	7.9	811	STORAGE FOR COMMODITY CREDIT CORP.	1	(D)	(D)
	GASOLINE SERVICE STATIONS (SIC 55 PART 554)				861	OTHER SERVICES	2	(D)	(D)
	TOTAL	458	77 505	(x)		FURNITURE, HOME FURNISHINGS STORES (SIC 571)			
	REPTG SALES BY BROAD MDSE LINES	325	61 443	100.0		TOTAL	60	18 826	(x)
020	GROCERIES-OTHER FOODS	12	(D)	(D)		REPTG SALES BY BROAD MDSE LINES	51	17 563	100.0
040	MEALS-SNACKS	4	187	0.3	200	CURTAINS-DRAPERIES-DRY GOODS	15	(D)	(D)
100	CIGARS-CIGARETTES-TOBACCO	16	55	0.1	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	20	981	5.6
120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	2	(D)	(D)	240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS	47	(D)	(D)
200	CURTAINS-DRAPERIES-DRY GOODS	1	(D)	(D)	260	KITCHENWARE-HOME FURNISHINGS	18	500	2.8
220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	20	159	0.3	280	JEWELRY-OPTICAL GOODS	5	18	0.1
260	KITCHENWARE-HOME FURNISHINGS	4	(D)	(D)	300	SPORTING-RECREATION EQUIPMENT	1	(D)	(D)
280	JEWELRY-OPTICAL GOODS	2	(D)	(D)					
300	SPORTING-RECREATION EQUIPMENT	1	(D)	(D)					
320	HARDWARE	54	1 489	2.4					
340	LUMBER-BUILDING MATERIALS	18	152	0.2					
380	AUTOMOBILES-TRUCKS	2	(D)	(D)					
400	AUTO FUELS-LUBRICANTS	325	37 428	60.9					
420	TIRES-BATTERIES-ACCESSORIES	260	6 262	10.2					

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6. Merchandise Line Sales in the United States: 1963--Continued

(Includes only establishments with payroll. For explanation of tables, including lines identified by ▲▲▲▲▲, see "Description of the Tables" in front)

Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line	Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line
	FURNITURE, HOME FURNISHINGS STORES--CON.					CAFETERIAS--CON.			
320	HARDWARE	4	(D)	(D)	120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	3	(D)	(D)
420	TIRES-BATTERIES-ACCESSORIES	3	(D)	(D)	180	ALL FOOTWEAR	2	(D)	(D)
500	ALL OTHER MERCHANDISE	4	(D)	(D)	500	ALL OTHER MERCHANDISE	2	(D)	(D)
520	NONMERCHANDISE RECEIPTS	17	685	3.9	520	NONMERCHANDISE RECEIPTS	2	(D)	(D)
800	RECEIPTS FOR SERVICES	1	(D)	(D)		REFRESHMENT PLACES (SIC 5812 PART)			
800	REPTG ADDL DETAIL FOR LINE 800	1	(D)	(D)		TOTAL	62	4 568	(X)
800	RECEIPTS FOR SERVICES	1	(D)	(D)		REPTG SALES BY BROAD MDSE LINES	47	4 245	100.0
811	STORAGE FOR COMMODITY CREDIT CORP.	1	(D)	(D)					
	EATING, DRINKING PLACES (SIC 58)				020	GROCERIES-OTHER FOODS	7	237	5.6
	TOTAL	703	41 351	(X)	040	MEALS-SNACKS	47	3 404	80.2
	REPTG SALES BY BROAD MDSE LINES	577	34 394	100.0	060	ALCOHOLIC DRINKS	1	(D)	(D)
020	GROCERIES-OTHER FOODS	133	1 649	4.8	100	CIGARS-CIGARETTES-TOBACCO	19	518	12.2
040	MEALS-SNACKS	426	20 800	60.5	120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	5	7	0.2
060	ALCOHOLIC DRINKS	310	9 076	26.4	160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	2	(D)	(D)
080	PACKAGED ALCOHOLIC BEVERAGES	32	388	1.1	260	KITCHENWARE-HOME FURNISHINGS	1	(D)	(D)
100	CIGARS-CIGARETTES-TOBACCO	205	1 475	4.3	280	JEWELRY-OPTICAL GOODS	1	(D)	(D)
120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	15	64	0.2	300	SPORTING-RECREATION EQUIPMENT	1	(D)	(D)
140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)	400	AUTO FUELS-LUBRICANTS	1	(D)	(D)
160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	4	22	0.1	500	ALL OTHER MERCHANDISE	6	41	1.0
180	ALL FOOTWEAR	2	(D)	(D)	520	NONMERCHANDISE RECEIPTS	3	(D)	(D)
220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	1	(D)	(D)		CATERERS (SIC 5812 PART)			
260	KITCHENWARE-HOME FURNISHINGS	4	(Z)	(Z)		TOTAL	109	3 747	(X)
280	JEWELRY-OPTICAL GOODS	4	(Z)	(Z)		REPTG SALES BY BROAD MDSE LINES	105	3 475	100.0
300	SPORTING-RECREATION EQUIPMENT	2	(D)	(D)	020	GROCERIES-OTHER FOODS	92	817	23.5
320	HARDWARE	1	(D)	(D)	040	MEALS-SNACKS	105	2 185	62.9
400	AUTO FUELS-LUBRICANTS	1	(D)	(D)	060	ALCOHOLIC DRINKS	7	(D)	(D)
420	TIRES-BATTERIES-ACCESSORIES	1	(D)	(D)	080	PACKAGED ALCOHOLIC BEVERAGES	2	(D)	(D)
480	HOUSEHOLD FUELS-ICE	1	(D)	(D)	100	CIGARS-CIGARETTES-TOBACCO	91	(D)	(D)
500	ALL OTHER MERCHANDISE	23	187	0.5	120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	1	(D)	(D)
520	NONMERCHANDISE RECEIPTS	51	644	1.9	140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)
	EATING PLACES (SIC 5812)				160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)
	TOTAL	362	30 048	(X)	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	1	(D)	(D)
	REPTG SALES BY BROAD MDSE LINES		25 253	100.0	260	KITCHENWARE-HOME FURNISHINGS	1	(D)	(D)
020	GROCERIES-OTHER FOODS	116	1 554	6.2	280	JEWELRY-OPTICAL GOODS	1	(D)	(D)
040	MEALS-SNACKS	307	19 931	78.9	300	SPORTING-RECREATION EQUIPMENT	1	(D)	(D)
060	ALCOHOLIC DRINKS	40	1 814	7.2	320	HARDWARE	1	(D)	(D)
080	PACKAGED ALCOHOLIC BEVERAGES	6	120	0.5	500	ALL OTHER MERCHANDISE	1	(D)	(D)
100	CIGARS-CIGARETTES-TOBACCO	142	1 244	4.9	520	NONMERCHANDISE RECEIPTS	2	(D)	(D)
120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	13	(D)	(D)		DRINKING PLACES (ALCOHOLIC BEVERAGES) (SIC 5813)			
140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)		TOTAL	341	11 303	(X)
160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	4	22	0.1		REPTG SALES BY BROAD MDSE LINES	270	9 141	100.0
180	ALL FOOTWEAR	2	(D)	(D)	020	GROCERIES-OTHER FOODS	17	95	1.0
220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	1	(D)	(D)	040	MEALS-SNACKS	119	869	9.5
260	KITCHENWARE-HOME FURNISHINGS	4	(Z)	(Z)	060	ALCOHOLIC DRINKS	270	7 262	79.4
280	JEWELRY-OPTICAL GOODS	4	(Z)	(Z)	080	PACKAGED ALCOHOLIC BEVERAGES	26	268	2.9
300	SPORTING-RECREATION EQUIPMENT	2	(D)	(D)	100	CIGARS-CIGARETTES-TOBACCO	63	231	2.8
320	HARDWARE	1	(D)	(D)	120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	2	(D)	(D)
400	AUTO FUELS-LUBRICANTS	1	(D)	(D)	500	ALL OTHER MERCHANDISE	7	(D)	(D)
420	TIRES-BATTERIES-ACCESSORIES	1	(D)	(D)	520	NONMERCHANDISE RECEIPTS	24	361	3.9
480	HOUSEHOLD FUELS-ICE	1	(D)	(D)		DRUG STORES, PROPRIETARY STORES (SIC 59 PART 591)			
500	ALL OTHER MERCHANDISE	16	(D)	(D)		TOTAL	33	6 151	(X)
520	NONMERCHANDISE RECEIPTS	27	283	1.1		REPTG SALES BY BROAD MDSE LINES	21	4 793	100.0
	RESTAURANTS, LUNCHROOMS (SIC 5812 PART)				020	GROCERIES-OTHER FOODS	4	41	0.9
	TOTAL	128	15 076	(X)	040	MEALS-SNACKS	8	275	5.7
	REPTG SALES BY BROAD MDSE LINES	103	11 456	100.0	060	ALCOHOLIC DRINKS	4	51	1.1
020	GROCERIES-OTHER FOODS	9	157	1.4	100	CIGARS-CIGARETTES-TOBACCO	15	686	14.3
040	MEALS-SNACKS	103	9 156	79.9	120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	21	3 302	68.9
060	ALCOHOLIC DRINKS	31	1 571	13.7	140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)
080	PACKAGED ALCOHOLIC BEVERAGES	3	(D)	(D)	160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)
100	CIGARS-CIGARETTES-TOBACCO	19	(D)	(D)	200	CURTAINS-DRAPERIES-DRY GOODS	1	(D)	(D)
120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	4	24	0.2	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	1	(D)	(D)
160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)	260	KITCHENWARE-HOME FURNISHINGS	4	(D)	(D)
260	KITCHENWARE-HOME FURNISHINGS	2	(D)	(D)	280	JEWELRY-OPTICAL GOODS	7	70	1.5
280	JEWELRY-OPTICAL GOODS	2	(D)	(D)	500	ALL OTHER MERCHANDISE	9	211	4.4
420	TIRES-BATTERIES-ACCESSORIES	1	(D)	(D)	520	NONMERCHANDISE RECEIPTS	11	98	2.0
480	HOUSEHOLD FUELS-ICE	1	(D)	(D)		OTHER RETAIL STORES (SIC 59 EX. 591)			
500	ALL OTHER MERCHANDISE	7	91	0.8		TOTAL	3 980	1 535 735	(X)
520	NONMERCHANDISE RECEIPTS	20	239	2.1		REPTG SALES BY BROAD MDSE LINES	3 333	1 421 343	100.0
	CAFETERIAS (SIC 5812 PART)				020	GROCERIES-OTHER FOODS	190	18 299	1.3
	TOTAL	63	6 657	(X)	040	MEALS-SNACKS	33	(Z)	(Z)
	REPTG SALES BY BROAD MDSE LINES	52	6 077	100.0	060	ALCOHOLIC DRINKS	9	(Z)	(Z)
020	GROCERIES-OTHER FOODS	8	343	5.6	080	PACKAGED ALCOHOLIC BEVERAGES	29	2 617	0.2
040	MEALS-SNACKS	52	5 186	85.3					
060	ALCOHOLIC DRINKS	1	(D)	(D)					
080	PACKAGED ALCOHOLIC BEVERAGES	1	(D)	(D)					
100	CIGARS-CIGARETTES-TOBACCO	13	443	7.3					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6. Merchandise Line Sales in the United States: 1963--Continued

[Includes only establishments with payroll. For explanation of tables, including lines identified by ▲▲▲▲▲, see "Description of the Tables" in front]

Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line	Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line
OTHER RETAIL STORES--CON.					HAY, GRAIN, FEED STORES (SIC 5962)				
100	CIGARS-CIGARETTES-TOBACCO	107	1 211	0.1		TOTAL	2 113	983 170	(x)
120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	54	(2)	(Z)		REPTG SALES BY BROAD MDSE LINES	1 807	920 106	100.0
140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	63	1 802	0.1	020	GROCERIES-OTHER FOODS	115	14 620	1.6
160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	46	1 006	0.1	040	MEALS-SNACKS	4	(D)	(D)
180	ALL FOOTWEAR	48	(2)	(Z)	080	PACKAGED ALCOHOLIC BEVERAGES	4	(D)	(D)
200	CURTAINS-DRAPERIES-DRY GOODS	10	(2)	(Z)	100	CIGARS-CIGARETTES-TOBACCO	42	(Z)	(Z)
220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	192	2 895	0.2	120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	26	(Z)	(Z)
240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS	16	(2)	(Z)	140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	17	(D)	(D)
260	KITCHENWARE-HOME FURNISHINGS	41	(2)	(Z)	160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	12	(Z)	(Z)
280	JEWELRY-OPTICAL GOODS	37	1 257	0.1	180	ALL FOOTWEAR	16	(D)	(D)
300	SPORTING-RECREATION EQUIPMENT	22	1 397	0.1	200	CURTAINS-DRAPERIES-DRY GOODS	1	(D)	(D)
320	HARDWARE	1 082	38 782	2.7	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	56	561	0.1
340	LUMBER-BUILDING MATERIALS	677	26 955	1.9	240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS	3	(D)	(D)
340	REPTG ADDL DETAIL FOR LINE 340	560	247 969	100.0	260	KITCHENWARE-HOME FURNISHINGS	12	(D)	(D)
340	LUMBER-BUILDING MATERIALS	560	21 604	8.7	300	SPORTING-RECREATION EQUIPMENT	1	(D)	(D)
362	LUMBER-MILLWORK	177	11 403	4.6	320	HARDWARE	669	23 491	2.6
363	OTHER BUILDING MATERIALS	467	10 230	4.1	340	LUMBER-BUILDING MATERIALS	410	15 133	1.6
380	AUTOMOBILES-TRUCKS	21	1 018	0.1	340	REPTG ADDL DETAIL FOR LINE 340	336	156 830	100.0
400	AUTO FUELS-LUBRICANTS	792	37 465	2.6	340	LUMBER-BUILDING MATERIALS	336	12 541	8.0
420	TIRES-BATTERIES-ACCESSORIES	1 104	16 181	1.1	362	LUMBER-MILLWORK	102	6 483	4.1
440	FARM EQUIPMENT, MACHINERY	403	15 367	1.1	363	OTHER BUILDING MATERIALS	281	6 076	3.9
460	HAY-GRAIN-FEED-FARM SUPPLIES	3 110	1 145 612	80.6	380	AUTOMOBILES-TRUCKS	8	491	0.1
460	REPTG ADDL DETAIL FOR LINE 460	2 650	1 093 687	100.0	400	AUTO FUELS-LUBRICANTS	385	16 837	1.8
460	HAY-GRAIN-FEED-FARM SUPPLIES	2 650	917 290	83.9	420	TIRES-BATTERIES-ACCESSORIES	571	7 244	0.8
461	HAY-GRAIN-FEED	2 313	525 373	48.0	440	FARM EQUIPMENT, MACHINERY	207	7 962	0.9
462	SEED	2 214	91 644	8.4	460	HAY-GRAIN-FEED-FARM SUPPLIES	1 807	790 038	85.9
463	FERTILIZERS-INSECTICIDES-FUNGICIDES	2 382	216 305	19.8	460	REPTG ADDL DETAIL FOR LINE 460	1 493	701 896	100.0
464	OTHER FARM SUPPLIES	1 937	84 109	7.7	460	HAY-GRAIN-FEED-FARM SUPPLIES	1 493	604 972	86.2
480	HOUSEHOLD FUELS-ICE	920	39 931	2.8	461	HAY-GRAIN-FEED	1 493	451 075	64.3
500	ALL OTHER MERCHANDISE	562	35 444	2.5	462	SEED	1 290	31 301	4.5
520	NONMERCHANDISE RECEIPTS	1 772	31 226	2.2	463	FERTILIZERS-INSECTICIDES-FUNGICIDES	1 357	86 517	12.3
800	RECEIPTS FOR SERVICES	1 821	72 691	5.1	464	OTHER FARM SUPPLIES	1 050	36 205	5.2
800	REPTG ADDL DETAIL FOR LINE 800	1 798	751 477	100.0	480	HOUSEHOLD FUELS-ICE	494	16 419	1.8
800	RECEIPTS FOR SERVICES	1 798	72 559	9.7	500	ALL OTHER MERCHANDISE	280	7 910	0.9
811	STORAGE FOR COMMODITY CREDIT CORP.	43	1 058	0.1	520	NONMERCHANDISE RECEIPTS	1 062	17 851	1.9
821	STORAGE FOR OTHERS	37	695	0.1	800	RECEIPTS FOR SERVICES	1 095	48 665	5.3
831	HAULING-TRUCKING	388	7 492	1.0	800	REPTG ADDL DETAIL FOR LINE 800	1 080	483 258	100.0
841	CUSTOM GRINDING AND MIXING-HULLING	1 481	49 807	6.6	800	RECEIPTS FOR SERVICES	1 080	48 556	10.0
851	AUTOMOBILE REPAIR SERVICES	167	1 904	0.3	811	STORAGE FOR COMMODITY CREDIT CORP.	28	459	0.1
861	OTHER SERVICES	548	11 555	1.5	821	STORAGE FOR OTHERS	14	(Z)	(Z)
BOOK, STATIONERY STORES (SIC 594)					831	HAULING-TRUCKING	269	6 293	1.3
TOTAL					841	CUSTOM GRINDING AND MIXING-HULLING	943	36 225	7.5
REPTG SALES BY BROAD MDSE LINES					851	AUTOMOBILE REPAIR SERVICES	53	445	0.1
48					861	OTHER SERVICES	258	4 932	1.0
24 121					OTHER FARM SUPPLY STORES (SIC 5969 PART)				
100.0					TOTAL				
(x)					1 482				
483 622					REPTG SALES BY BROAD MDSE LINES				
100.0					1 263				
442 982					100.0				
(x)					020	GROCERIES-OTHER FOODS	51	3 428	0.8
0.3					040	MEALS-SNACKS	4	(D)	(D)
1.1					100	CIGARS-CIGARETTES-TOBACCO	25	(Z)	(Z)
1.2					120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	6	(Z)	(Z)
0.8					140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	12	(Z)	(Z)
6.2					160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	4	(Z)	(Z)
1.2					180	ALL FOOTWEAR	13	(Z)	(Z)
0.3					200	CURTAINS-DRAPERIES-DRY GOODS	2	(D)	(D)
(D)					220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	101	858	0.2
(D)					240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS	1	(D)	(D)
0.2					260	KITCHENWARE-HOME FURNISHINGS	11	(Z)	(Z)
0.4					280	JEWELRY-OPTICAL GOODS	2	(D)	(D)
0.4					300	SPORTING-RECREATION EQUIPMENT	6	(Z)	(Z)
3.8					320	HARDWARE	387	13 467	3.0
79.5					340	LUMBER-BUILDING MATERIALS	252	11 476	2.6
2.0					340	REPTG ADDL DETAIL FOR LINE 340	218	90 175	100.0
(D)					340	LUMBER-BUILDING MATERIALS	218	8 876	9.8
(D)					362	LUMBER-MILLWORK	73	4 812	5.3
(D)					363	OTHER BUILDING MATERIALS	182	4 075	4.5
100.0					380	AUTOMOBILES-TRUCKS	11	396	0.1
0.3					400	AUTO FUELS-LUBRICANTS	378	18 368	4.1
1.2					420	TIRES-BATTERIES-ACCESSORIES	502	8 035	1.8
(D)					440	FARM EQUIPMENT, MACHINERY	186	6 970	1.6
(D)					460	HAY-GRAIN-FEED-FARM SUPPLIES	1 263	352 044	79.5
(D)					460	REPTG ADDL DETAIL FOR LINE 460	1 136	388 040	100.0
0.4					460	HAY-GRAIN-FEED-FARM SUPPLIES	1 136	310 950	80.1
(D)					461	HAY-GRAIN-FEED	815	73 581	19.0
(D)					462	SEED	918	60 283	15.5
79.1					463	FERTILIZERS-INSECTICIDES-FUNGICIDES	1 009	129 311	33.3
2.1					464	OTHER FARM SUPPLIES	874	47 790	12.3
(D)									

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 6. Merchandise Line Sales in the United States: 1963--Continued

(Includes only establishments with payroll. For explanation of tables, including lines identified by ▲▲▲▲▲, see "Description of the Tables" in front)

Merchandise line code	Kind of business and merchandise line	Estab- lishments	Sales	Percent of sales accounted for by the specified merchandise line	Merchandise line code	Kind of business and merchandise line	Estab- lishments	Sales	Percent of sales accounted for by the specified merchandise line
		(number)	(\$1,000)				(number)	(\$1,000)	
OTHER FARM SUPPLY STORES--CON.					BOTTLED GAS DEALERS (SIC 5984)				
480	HOUSEHOLD FUELS-ICE	338	11 236	2.5	TOTAL				
500	ALL OTHER MERCHANDISE	171	4 417	1.0	56		10 023	(X)	
520	NONMERCHANDISE RECEIPTS	640	11 929	2.7	REPTG SALES BY BROAD MDSE LINES . .				
800	RECEIPTS FOR SERVICES	707	23 789	5.4	38		8 065	100.0	
800	REPTG ADDL DETAIL FOR LINE 800	699	260 983	100.0	020	GROCERIES-OTHER FOODS	1	(D)	(D)
800	RECEIPTS FOR SERVICES	699	23 766	9.1	100	CIGARS-CIGARETTES-TOBACCO	1	(D)	(D)
811	STORAGE FOR COMMODITY CREDIT CORP.	15	599	0.2	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	11	332	4.1
821	STORAGE FOR OTHERS	23	546	0.2	300	SPORTING-RECREATION EQUIPMENT	1	(D)	(D)
831	HAULING-TRUCKING	118	1 190	0.5	320	HARDWARE	2	(D)	(D)
841	CUSTOM GRINDING AND MIXING-HULLING	536	13 559	5.2	340	LUMBER-BUILDING MATERIALS	8	167	2.1
851	AUTOMOBILE REPAIR SERVICES	102	1 387	0.5	340	REPTG ADDL DETAIL FOR LINE 340	3	501	100.0
861	OTHER SERVICES	284	6 485	2.5	340	LUMBER-BUILDING MATERIALS	3	(D)	(D)
FUEL, ICE DEALERS (SIC 598)					363	OTHER BUILDING MATERIALS	3	(D)	(D)
TOTAL					400	AUTO FUELS-LUBRICANTS	6	344	4.3
REPTG SALES BY BROAD MDSE LINES . .					420	TIRES-BATTERIES-ACCESSORIES	8	372	4.6
88	20 320	100.0	(X)		440	FARM EQUIPMENT, MACHINERY	2	(D)	(D)
020	GROCERIES-OTHER FOODS	3	(D)	(D)	460	HAY-GRAIN-FEED-FARM SUPPLIES	5	221	2.7
100	CIGARS-CIGARETTES-TOBACCO	2	(D)	(D)	460	REPTG ADDL DETAIL FOR LINE 460	3	696	100.0
220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	14	548	2.7	460	HAY-GRAIN-FEED-FARM SUPPLIES	3	(D)	(D)
300	SPORTING-RECREATION EQUIPMENT	1	(D)	(D)	463	FERTILIZERS-INSECTICIDES-FUNGICIDES	2	(D)	(D)
320	HARDWARE	15	472	2.3	464	OTHER FARM SUPPLIES	2	(D)	(D)
340	LUMBER-BUILDING MATERIALS	13	234	1.2	480	HOUSEHOLD FUELS-ICE	38	5 893	73.1
340	REPTG ADDL DETAIL FOR LINE 340	5	765	100.0	500	ALL OTHER MERCHANDISE	3	92	1.1
340	LUMBER-BUILDING MATERIALS	5	(D)	(D)	520	NONMERCHANDISE RECEIPTS	11	230	2.9
362	LUMBER-MILLWORK	1	(D)	(D)	800	RECEIPTS FOR SERVICES	1	(D)	(D)
363	OTHER BUILDING MATERIALS	4	(D)	(D)	800	REPTG ADDL DETAIL FOR LINE 800	1	(D)	(D)
380	AUTOMOBILES-TRUCKS	2	(D)	(D)	800	RECEIPTS FOR SERVICES	1	(D)	(D)
400	AUTO FUELS-LUBRICANTS	28	2 255	11.1	831	HAULING-TRUCKING	1	(D)	(D)
420	TIRES-BATTERIES-ACCESSORIES	30	883	4.3	851	AUTOMOBILE REPAIR SERVICES	1	(D)	(D)
440	FARM EQUIPMENT, MACHINERY	10	435	2.1	NONSTORE RETAILERS (SIC 53 PART*)				
460	HAY-GRAIN-FEED-FARM SUPPLIES	31	2 280	11.2	TOTAL				
460	REPTG ADDL DETAIL FOR LINE 460	18	2 919	100.0	38		16 912	(X)	
460	HAY-GRAIN-FEED-FARM SUPPLIES	18	668	22.9	REPTG SALES BY BROAD MDSE LINES . .				
461	HAY-GRAIN-FEED	4	98	3.4	31		15 275	100.0	
462	SEED	5	36	1.2	020	GROCERIES-OTHER FOODS	13	6 930	45.4
463	FERTILIZERS-INSECTICIDES-FUNGICIDES	14	420	14.4	040	MEALS-SNACKS	5	(D)	(D)
464	OTHER FARM SUPPLIES	13	114	3.9	100	CIGARS-CIGARETTES-TOBACCO	5	(D)	(D)
480	HOUSEHOLD FUELS-ICE	88	12 276	60.4	140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)
500	ALL OTHER MERCHANDISE	10	299	1.5	160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)
520	NONMERCHANDISE RECEIPTS	31	475	2.3	200	CURTAINS-DRAPERIES-DRY GOODS	1	(D)	(D)
800	RECEIPTS FOR SERVICES	13	60	0.3	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	1	(D)	(D)
800	REPTG ADDL DETAIL FOR LINE 800	13	2 769	100.0	240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS	1	(D)	(D)
800	RECEIPTS FOR SERVICES	13	60	2.2	260	KITCHENWARE-HOME FURNISHINGS	1	(D)	(D)
831	HAULING-TRUCKING	1	(D)	(D)	340	LUMBER-BUILDING MATERIALS	3	(D)	(D)
841	CUSTOM GRINDING AND MIXING-HULLING	1	(D)	(D)	400	AUTO FUELS-LUBRICANTS	5	(D)	(D)
851	AUTOMOBILE REPAIR SERVICES	11	40	1.4	420	TIRES-BATTERIES-ACCESSORIES	5	(D)	(D)
861	OTHER SERVICES	1	(D)	(D)	440	FARM EQUIPMENT, MACHINERY	2	(D)	(D)
FUEL OIL DEALERS (SIC 5983)					460	HAY-GRAIN-FEED-FARM SUPPLIES	6	1 555	10.2
TOTAL					480	HOUSEHOLD FUELS-ICE	3	(D)	(D)
REPTG SALES BY BROAD MDSE LINES . .					500	ALL OTHER MERCHANDISE	7	589	3.9
33	9 420	100.0	(X)		520	NONMERCHANDISE RECEIPTS	5	78	0.5
020	GROCERIES-OTHER FOODS	1	(D)	(D)					
220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	1	(D)	(D)					
320	HARDWARE	7	367	3.9					
340	LUMBER-BUILDING MATERIALS	2	(D)	(D)					
380	AUTOMOBILES-TRUCKS	2	(D)	(D)					
400	AUTO FUELS-LUBRICANTS	17	1 775	18.8					
420	TIRES-BATTERIES-ACCESSORIES	16	421	4.5					
440	FARM EQUIPMENT, MACHINERY	5	56	0.6					
460	HAY-GRAIN-FEED-FARM SUPPLIES	17	1 459	15.5					
460	REPTG ADDL DETAIL FOR LINE 460	7	760	100.0					
460	HAY-GRAIN-FEED-FARM SUPPLIES	7	162	21.3					
461	HAY-GRAIN-FEED	1	(D)	(D)					
462	SEED	1	(D)	(D)					
463	FERTILIZERS-INSECTICIDES-FUNGICIDES	5	125	16.4					
464	OTHER FARM SUPPLIES	5	20	2.6					
480	HOUSEHOLD FUELS-ICE	33	4 767	50.6					
500	ALL OTHER MERCHANDISE	3	13	0.1					
520	NONMERCHANDISE RECEIPTS	15	211	2.2					
800	RECEIPTS FOR SERVICES	9	41	0.4					
800	REPTG ADDL DETAIL FOR LINE 800	9	1 755	100.0					
800	RECEIPTS FOR SERVICES	9	41	2.3					
841	CUSTOM GRINDING AND MIXING-HULLING	1	(D)	(D)					
851	AUTOMOBILE REPAIR SERVICES	8	(D)	(D)					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Merchandise Line Sales by Geographic Divisions: 1963

[Includes only establishments with payroll. For explanation of tables, including lines identified by ▲▲▲▲▲, see "Description of the Tables" in front]

Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line	Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line
NEW ENGLAND					NEW ENGLAND--CON.				
	RETAIL TRADE, TOTAL	312	1 15 218	(x)		GASOLINE SERVICE STATIONS (SIC 55 PART 554)			
	REPTG SALES BY BROAD MDSE LINES . .	261	107 247	100.0		TOTAL	8	1 410	(x)
020	GROCERIES-OTHER FOODS	45	17 825	16.6		REPTG SALES BY BROAD MDSE LINES . .	7	1 339	100.0
040	MEALS-SNACKS.	61	2 527	2.4	320	HARDWARE.	1	(D)	(D)
060	ALCOHOLIC DRINKS.	49	1 467	1.4	400	AUTO FUELS-LUBRICANTS	7	887	66.2
080	PACKAGED ALCOHOLIC BEVERAGES.	16	865	0.8	420	TIRES-BATTERIES-ACCESSORIES	5	59	4.4
100	CIGARS-CIGARETTES-TOBACCO	53	1 269	1.2	440	FARM EQUIPMENT, MACHINERY	1	(D)	(D)
120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	37	815	0.8	480	HOUSEHOLD FUELS-ICE	1	(D)	(D)
140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	16	(D)	(D)	520	NONMERCHANDISE RECEIPTS	5	(D)	(D)
160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	20	2 517	2.3	800	RECEIPTS FOR SERVICES	3	23	1.7
180	ALL FOOTWEAR.	10	490	0.5					
200	CURTAINS-DRAPERIES-DRY GOODS.	7	131	0.1		EATING, DRINKING PLACES (SIC 58)			
220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	8	1 260	1.2		TOTAL	99	6 420	(x)
240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS.	5	199	0.2		REPTG SALES BY BROAD MDSE LINES . .	78	4 073	100.0
260	KITCHENWARE-HOME FURNISHINGS.	15	618	0.6	020	GROCERIES-OTHER FOODS	4	(D)	(D)
280	JEWELRY-OPTICAL GOODS	14	307	0.3	040	MEALS-SNACKS.	53	2 183	53.6
300	SPORTING-RECREATION EQUIPMENT	8	606	0.6	060	ALCOHOLIC DRINKS.	49	1 467	36.0
320	HARDWARE.	28	759	0.7	080	PACKAGED ALCOHOLIC BEVERAGES.	2	(D)	(D)
340	LUMBER-BUILDING MATERIALS	13	590	0.6	100	CIGARS-CIGARETTES-TOBACCO	15	52	1.3
340	REPTG ADDL DETAIL FOR LINE 340.	10	6 826	100.0	120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	1	(D)	(D)
340	LUMBER-BUILDING MATERIALS	10	281	4.1	180	ALL FOOTWEAR.	1	(D)	(D)
362	LUMBER-MILLWORK.	1	(D)	(D)	500	ALL OTHER MERCHANDISE	35	0.9	0.9
363	OTHER BUILDING MATERIALS	10	(D)	(D)	520	NONMERCHANDISE RECEIPTS	5	(D)	(D)
380	AUTOMOBILES-TRUCKS.	3	3 390	3.2					
400	AUTO FUELS-LUBRICANTS	26	1 391	1.3		HAY, GRAIN, FEED STORES (SIC 5962)			
420	TIRES-BATTERIES-ACCESSORIES	78	1 261	1.2		TOTAL	79	53 340	(x)
440	FARM EQUIPMENT, MACHINERY	5	(D)	(D)		REPTG SALES BY BROAD MDSE LINES . .	74	52 558	100.0
460	HAY-GRAIN-FEED-FARM SUPPLIES.	88	53 882	50.2	020	GROCERIES-OTHER FOODS	2	(D)	(D)
460	REPTG ADDL DETAIL FOR LINE 460.	83	55 129	100.0	120	COSMETICS-DRUGS-HEALTH NEEDS- CLEANERS.	1	(D)	(D)
460	HAY-GRAIN-FEED-FARM SUPPLIES.	83	52 293	94.9	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	1	(D)	(D)
461	HAY-GRAIN-FEED	81	41 709	75.7	320	HARDWARE.	12	196	0.4
462	SEED	74	(D)	(D)	340	LUMBER-BUILDING MATERIALS	9	88	0.2
463	FERTILIZERS-INSECTICIDES-FUNGICIDES.	77	4 663	8.5	340	REPTG ADDL DETAIL FOR LINE 340.	8	6 508	100.0
464	OTHER FARM SUPPLIES.	76	(D)	(D)	340	LUMBER-BUILDING MATERIALS	8	82	1.3
480	HOUSEHOLD FUELS-ICE	10	(D)	(D)	363	OTHER BUILDING MATERIALS	8	82	1.3
500	ALL OTHER MERCHANDISE	41	7 620	7.1	400	AUTO FUELS-LUBRICANTS	11	428	0.8
520	NONMERCHANDISE RECEIPTS	90	1 617	1.5	420	TIRES-BATTERIES-ACCESSORIES	61	(D)	(D)
800	RECEIPTS FOR SERVICES	66	613	0.6	440	FARM EQUIPMENT, MACHINERY	2	(D)	(D)
800	REPTG ADDL DETAIL FOR LINE 800.	66	38 008	100.0	460	HAY-GRAIN-FEED-FARM SUPPLIES.	74	50 058	95.2
800	RECEIPTS FOR SERVICES	66	613	1.6	460	REPTG ADDL DETAIL FOR LINE 460.	71	50 162	100.0
831	HAULING-TRUCKING	57	(D)	(D)	460	HAY-GRAIN-FEED-FARM SUPPLIES.	71	48 484	96.7
841	CUSTOM GRINDING AND MIXING-HULLING	5	(D)	(D)	461	HAY-GRAIN-FEED	71	40 047	79.8
851	AUTOMOBILE REPAIR SERVICES	3	23	0.1	462	SEED	65	(D)	(D)
861	OTHER SERVICES	4	(D)	(D)	463	FERTILIZERS-INSECTICIDES-FUNGICIDES.	67	3 327	6.6
					464	OTHER FARM SUPPLIES.	67	(D)	(D)
	FOOD STORES (SIC 54)				500	ALL OTHER MERCHANDISE	1	(D)	(D)
	TOTAL	38	20 606	(x)	520	NONMERCHANDISE RECEIPTS	57	(D)	(D)
	REPTG SALES BY BROAD MDSE LINES . .	30	18 511	100.0	800	RECEIPTS FOR SERVICES	53	(D)	(D)
020	GROCERIES-OTHER FOODS	30	16 339	88.3	800	REPTG ADDL DETAIL FOR LINE 800.	53	32 295	100.0
040	MEALS-SNACKS.	3	(D)	(D)	800	RECEIPTS FOR SERVICES	53	(D)	(D)
080	PACKAGED ALCOHOLIC BEVERAGES.	4	(D)	(D)	831	HAULING-TRUCKING	53	(D)	(D)
100	CIGARS-CIGARETTES-TOBACCO	22	734	4.0	841	CUSTOM GRINDING AND MIXING-HULLING	3	(D)	(D)
120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	20	332	1.8					
140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	4	31	0.2		OTHER FARM SUPPLY STORES (SIC 5969 PART)			
160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	2	(D)	(D)		TOTAL	11	(D)	(x)
180	ALL FOOTWEAR.	1	(D)	(D)					
200	CURTAINS-DRAPERIES-DRY GOODS.	1	(D)	(D)		MIDDLE ATLANTIC			
260	KITCHENWARE-HOME FURNISHINGS.	2	(D)	(D)		RETAIL TRADE, TOTAL	783	292 679	(x)
320	HARDWARE.	2	29	0.2		REPTG SALES BY BROAD MDSE LINES . .	683	280 496	100.0
340	LUMBER-BUILDING MATERIALS	-	(D)	(D)	020	GROCERIES-OTHER FOODS	70	20 823	7.4
340	REPTG ADDL DETAIL FOR LINE 340.	-	(D)	(D)	040	MEALS-SNACKS.	125	5 800	2.1
340	LUMBER-BUILDING MATERIALS	-	(D)	(D)	060	ALCOHOLIC DRINKS.	153	4 070	1.5
362	LUMBER-MILLWORK.	-	(D)	(D)	080	PACKAGED ALCOHOLIC BEVERAGES.	20	907	0.3
400	AUTO FUELS-LUBRICANTS	2	(D)	(D)	100	CIGARS-CIGARETTES-TOBACCO	87	6 402	2.3
460	HAY-GRAIN-FEED-FARM SUPPLIES.	4	70	0.4	120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	41	1 905	0.7
460	REPTG ADDL DETAIL FOR LINE 460.	3	477	100.0	140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	17	861	0.3
460	HAY-GRAIN-FEED-FARM SUPPLIES.	3	61	12.8	160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	19	1 207	0.4
461	HAY-GRAIN-FEED	3	56	11.7	180	ALL FOOTWEAR.	7	281	0.1
462	SEED	1	(D)	(D)	200	CURTAINS-DRAPERIES-DRY GOODS.	3	(Z)	(Z)
463	FERTILIZERS-INSECTICIDES-FUNGICIDES.	2	(D)	(D)	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	19	2 804	1.0
464	OTHER FARM SUPPLIES.	1	(D)	(D)					
480	HOUSEHOLD FUELS-ICE	4	(D)	(D)					
500	ALL OTHER MERCHANDISE	9	104	0.6					
520	NONMERCHANDISE RECEIPTS	5	34	(D)					
800	RECEIPTS FOR SERVICES	2	(D)	(D)					
800	REPTG ADDL DETAIL FOR LINE 800.	2	(D)	100.0					
800	RECEIPTS FOR SERVICES	2	(D)	(D)					
861	OTHER SERVICES	2	(D)	(D)					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Merchandise Line Sales by Geographic Divisions: 1963--Continued

[Includes only establishments with payroll. For explanation of tables, including lines identified by ▲▲▲▲▲▲, see "Description of the Tables" in front]

Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line	Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line
MIDDLE ATLANTIC--CON.					MIDDLE ATLANTIC--CON.				
240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS.	9	869	0.3	EATING, DRINKING PLACES (SIC 58)				
260	KITCHENWARE-HOME FURNISHINGS.	14	733	0.3	TOTAL				
280	JEWELRY-OPTICAL GOODS	15	252	0.1		225	12 098	(x)	
300	SPORTING-RECREATION EQUIPMENT	5	377	0.1	REPTG SALES BY BROAD MDSE LINES				
320	HARDWARE	151	13 096	4.7		185	10 406	100.0	
340	LUMBER-BUILDING MATERIALS	38	3 719	1.3	020	GROCERIES-OTHER FOODS	11	(o)	(d)
340	REPTG ADDL DETAIL FOR LINE 340.	18	11 780	100.0	040	MEALS-SNACKS.	109	4 980	47.9
340	LUMBER-BUILDING MATERIALS	18	737	6.3	060	ALCOHOLIC DRINKS.	148	3 907	37.5
362	LUMBER-MILLWORK.	3	(o)	(d)	080	PACKAGED ALCOHOLIC BEVERAGES.	7	100	1.0
363	OTHER BUILDING MATERIALS	16	(o)	(o)	100	CIGARS-CIGARETTES-TOBACCO	37	325	3.1
380	AUTOMOBILES-TRUCKS.	8	(o)	(d)	120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	4	(d)	(o)
400	AUTO FUELS-LUBRICANTS	55	4 174	1.5	160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR.	2	(d)	(o)
420	TIRES-BATTERIES-ACCESSORIES	174	1 638	0.6	260	KITCHENWARE-HOME FURNISHINGS.	1	(d)	(o)
440	FARM EQUIPMENT, MACHINERY	24	1 003	0.4	280	JEWELRY-OPTICAL GOODS	1	(d)	(o)
460	HAY-GRAIN-FEED-FARM SUPPLIES.	367	193 181	68.9	500	ALL OTHER MERCHANDISE	8	71	0.7
460	REPTG ADDL DETAIL FOR LINE 460.	341	204 212	100.0	520	NONMERCHANDISE RECEIPTS	21	386	3.7
460	HAY-GRAIN-FEED-FARM SUPPLIES.	341	183 500	89.9	HAY, GRAIN, FEED STORES (SIC 5962)				
461	HAY-GRAIN-FEED	256	103 011	50.4	TOTAL				
462	SEED	288	(o)	(d)		256	159 817	(x)	
463	FERTILIZERS-INSECTICIDES-FUNGICIDES.	253	20 916	10.2	REPTG SALES BY BROAD MDSE LINES				
464	OTHER FARM SUPPLIES.	234	(d)	(d)		240	155 436	100.0	
480	HOUSEHOLD FUELS-ICE	28	2 013	0.7	020	GROCERIES-OTHER FOODS	4	(o)	(d)
500	ALL OTHER MERCHANDISE	148	8 318	3.0	100	CIGARS-CIGARETTES-TOBACCO	2	(d)	(d)
520	NONMERCHANDISE RECEIPTS	265	5 475	2.0	140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR.	2	(d)	(d)
800	RECEIPTS FOR SERVICES	287	31 169	11.1	200	CURTAINS-ORAPERIES-DRY GOODS.	1	(d)	(o)
800	REPTG ADDL DETAIL FOR LINE 800.	286	171 604	100.0	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	4	79	0.1
800	RECEIPTS FOR SERVICES	286	31 168	18.2	240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS.	1	(d)	(d)
811	STORAGE FOR COMMODITY CREDIT CORP.	3	(d)	(d)	320	HARDWARE.	126	10 409	6.7
821	STORAGE FOR OTHERS	5	(d)	(d)	340	LUMBER-BUILDING MATERIALS	27	650	0.4
831	HAULING-TRUCKING	168	(d)	(d)	340	REPTG ADDL DETAIL FOR LINE 340.	14	7 679	100.0
841	CUSTOM GRINDING AND MIXING-HULLING	249	22 020	12.8	340	LUMBER-BUILDING MATERIALS	14	485	6.3
851	AUTOMOBILE REPAIR SERVICES	3	(z)	(z)	362	LUMBER-MILLWORK.	2	(d)	(d)
861	OTHER SERVICES	125	(d)	(d)	363	OTHER BUILDING MATERIALS	13	(d)	(d)
FOOD STORES (SIC 54)					380	AUTOMOBILES-TRUCKS.	1	(d)	(d)
TOTAL					400	AUTO FUELS-LUBRICANTS	33	771	0.5
	REPTG SALES BY BROAD MDSE LINES	38	24 683	100.0	420	TIRES-BATTERIES-ACCESSORIES	148	1 115	0.7
020	GROCERIES-OTHER FOODS	38	18 801	76.2	440	FARM EQUIPMENT, MACHINERY	18	740	0.5
040	MEALS-SNACKS.	4	(d)	(d)	460	HAY-GRAIN-FEED-FARM SUPPLIES.	240	136 006	87.5
060	ALCOHOLIC DRINKS.	2	(d)	(d)	460	REPTG ADDL DETAIL FOR LINE 460.	220	143 742	100.0
080	PACKAGED ALCOHOLIC BEVERAGES.	9	448	1.8	460	HAY-GRAIN-FEED-FARM SUPPLIES.	220	127 700	88.8
100	CIGARS-CIGARETTES-TOBACCO	25	914	3.7	461	HAY-GRAIN-FEED	220	96 016	66.8
120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	22	830	3.4	462	SEED	179	5 711	4.0
140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR.	3	(d)	(d)	463	FERTILIZERS-INSECTICIDES-FUNGICIDES.	212	14 754	10.3
160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR.	2	(d)	(d)	464	OTHER FARM SUPPLIES.	121	11 234	7.8
180	ALL FOOTWEAR.	1	(d)	(d)	480	HOUSEHOLD FUELS-ICE	16	955	0.6
220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	1	(d)	(d)	500	ALL OTHER MERCHANDISE	70	1 174	0.8
260	KITCHENWARE-HOME FURNISHINGS.	3	48	0.2	520	NONMERCHANDISE RECEIPTS	153	3 392	2.2
300	SPORTING-RECREATION EQUIPMENT	1	(d)	(d)	800	RECEIPTS FOR SERVICES	174	28 515	18.3
320	HARDWARE.	2	(d)	(d)	800	REPTG ADDL DETAIL FOR LINE 800.	173	113 145	100.0
340	LUMBER-BUILDING MATERIALS	1	(d)	(d)	800	RECEIPTS FOR SERVICES	173	28 514	25.2
340	REPTG ADDL DETAIL FOR LINE 340.	1	(d)	(d)	811	STORAGE FOR COMMODITY CREDIT CORP.	1	(d)	(d)
340	LUMBER-BUILDING MATERIALS	1	(d)	(d)	831	HAULING-TRUCKING	114	(d)	(d)
362	LUMBER-MILLWORK.	1	(d)	(d)	841	CUSTOM GRINDING AND MIXING-HULLING	155	20 856	18.4
400	AUTO FUELS-LUBRICANTS	1	(d)	(d)	861	OTHER SERVICES	64	(d)	(d)
460	HAY-GRAIN-FEED-FARM SUPPLIES.	2	(d)	(d)	OTHER FARM SUPPLY STORES (SIC 5969 PART)				
460	REPTG ADDL DETAIL FOR LINE 460.	1	(d)	(d)	TOTAL				
460	HAY-GRAIN-FEED-FARM SUPPLIES.	1	(d)	(d)		122	59 863	(x)	
461	HAY-GRAIN-FEED	1	(o)	(o)	REPTG SALES BY BROAD MDSE LINES				
462	SEED	1	(d)	(d)		120	59 374	100.0	
463	FERTILIZERS-INSECTICIDES-FUNGICIDES.	1	(d)	(d)	320	HARDWARE.	13	426	0.7
480	HOUSEHOLD FUELS-ICE	2	(d)	(d)	340	LUMBER-BUILDING MATERIALS	3	(d)	(d)
500	ALL OTHER MERCHANDISE	19	1 673	6.8	340	REPTG ADDL DETAIL FOR LINE 340.	3	2 776	100.0
520	NONMERCHANDISE RECEIPTS	5	79	0.3	340	LUMBER-BUILDING MATERIALS	3	(d)	(d)
800	RECEIPTS FOR SERVICES	1	(d)	(d)	363	OTHER BUILDING MATERIALS	3	(d)	(d)
800	REPTG ADDL DETAIL FOR LINE 800.	1	(d)	(d)	380	AUTOMOBILES-TRUCKS.	3	(d)	(d)
800	RECEIPTS FOR SERVICES	1	(d)	(d)	400	AUTO FUELS-LUBRICANTS	11	1 611	2.7
841	CUSTOM GRINDING AND MIXING-HULLING	1	(d)	(d)	420	TIRES-BATTERIES-ACCESSORIES	13	159	0.3
GASOLINE SERVICE STATIONS (SIC 55 PART 554)					440	FARM EQUIPMENT, MACHINERY	5	(d)	(d)
TOTAL					460	HAY-GRAIN-FEED-FARM SUPPLIES.	120	54 973	92.6
	REPTG SALES BY BROAD MDSE LINES	7	1 747	100.0	460	REPTG ADDL DETAIL FOR LINE 460.	117	57 667	100.0
320	HARDWARE.	1	(d)	(d)	460	HAY-GRAIN-FEED-FARM SUPPLIES.	117	54 251	94.1
400	AUTO FUELS-LUBRICANTS	7	1 261	72.2	461	HAY-GRAIN-FEED	33	(d)	(d)
420	TIRES-BATTERIES-ACCESSORIES	6	80	4.6	462	SEED	105	(d)	(d)
460	HAY-GRAIN-FEED-FARM SUPPLIES.	1	(d)	(d)	463	FERTILIZERS-INSECTICIDES-FUNGICIDES.	38	6 055	10.5
520	NONMERCHANDISE RECEIPTS	2	(d)	(d)	464	OTHER FARM SUPPLIES.	113	11 202	19.4
800	RECEIPTS FOR SERVICES	1	(d)	(d)					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Merchandise Line Sales by Geographic Divisions: 1963--Continued

[Includes only establishments with payroll. For explanation of tables, including lines identified by ▲▲▲▲▲, see "Description of the Tables" in front]

Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line	Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line
MIDDLE ATLANTIC--CON.					EAST NORTH CENTRAL--CON.				
OTHER FARM SUPPLY STORES--CON.					FOOD STORES--CON.				
480	HOUSEHOLD FUELS--ICE	6	(D)	(D)	340	REPTG ADDL DETAIL FOR LINE 340	9	2 232	100.0
500	ALL OTHER MERCHANDISE	16	476	0.8	340	LUMBER-BUILDING MATERIALS	9	77	3.4
520	NONMERCHANDISE RECEIPTS	58	1 001	1.7	362	LUMBER-MILLWORK	3	(D)	(D)
800	RECEIPTS FOR SERVICES	106	(D)	(D)	363	OTHER BUILDING MATERIALS	7	(D)	(D)
800	REPTG ADDL DETAIL FOR LINE 800	106	54 837	100.0	400	AUTO FUELS--LUBRICANTS	12	228	0.5
800	RECEIPTS FOR SERVICES	106	(D)	(D)	420	TIRES-BATTERIES-ACCESSORIES	8	(D)	(D)
811	STORAGE FOR COMMODITY CREDIT CORP.	1	(D)	(D)	440	FARM EQUIPMENT, MACHINERY	2	(D)	(D)
821	STORAGE FOR OTHERS	5	(D)	(D)	460	HAY-GRAIN-FEED-FARM SUPPLIES	30	1 109	2.2
831	HAULING--TRUCKING	52	(D)	(D)	460	REPTG ADDL DETAIL FOR LINE 460	27	7 481	100.0
841	CUSTOM GRINDING AND MIXING--HULLING	93	(D)	(D)	460	HAY-GRAIN-FEED-FARM SUPPLIES	27	1 049	14.0
861	OTHER SERVICES	58	(D)	(D)	461	HAY-GRAIN-FEED	22	436	5.8
EAST NORTH CENTRAL					462	SEED	11	(D)	(D)
RETAIL TRADE, TOTAL					463	FERTILIZERS--INSECTICIDES--FUNGICIDES	13	76	1.0
REPTG SALES BY BROAD MDSE LINES					464	OTHER FARM SUPPLIES	5	(D)	(D)
020	GROCERIES--OTHER FOODS	159	47 144	10.3	480	HOUSEHOLD FUELS--ICE	8	74	0.1
040	MEALS--SNACKS	70	2 839	0.6	500	ALL OTHER MERCHANDISE	39	919	1.8
060	ALCOHOLIC DRINKS	68	2 274	0.5	520	NONMERCHANDISE RECEIPTS	30	307	0.6
080	PACKAGED ALCOHOLIC BEVERAGES	48	1 344	0.3	800	RECEIPTS FOR SERVICES	4	29	0.1
100	CIGARS--CIGARETTES--TOBACCO	116	1 862	0.4	800	REPTG ADDL DETAIL FOR LINE 800	4	1 431	100.0
120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS	90	2 989	0.7	800	RECEIPTS FOR SERVICES	4	29	2.0
140	MEN'S--BOYS' CLOTHING, EXC. FOOTWEAR	59	906	0.2	841	CUSTOM GRINDING AND MIXING--HULLING	2	(D)	(D)
160	WOMEN'S--GIRLS' CLOTHING, EXC. FOOTWEAR	54	951	0.2	851	AUTOMOBILE REPAIR SERVICES	1	(D)	(D)
180	ALL FOOTWEAR	44	618	0.1	861	OTHER SERVICES	2	(D)	(D)
200	CURTAINS--DRAPERIES--DRY GOODS	29	303	0.1	GASOLINE SERVICE STATIONS (SIC 55 PART 554)				
220	MAJOR APPL.--RADIO-TV--MUSICAL INSTR.	118	2 494	0.5	TOTAL				
240	FURNITURE--SLEEP EQUIP.--FLOOR COVERINGS	23	2 844	0.6	79	13 438	(X)		
260	KITCHENWARE--HOME FURNISHINGS	61	794	0.2	REPTG SALES BY BROAD MDSE LINES				
280	JEWELRY--OPTICAL GOODS	20	924	0.2	52	10 581	100.0		
300	SPORTING--RECREATION EQUIPMENT	22	440	0.1	020	GROCERIES--OTHER FOODS	2	(D)	(D)
320	HARDWARE	491	13 459	2.9	040	MEALS--SNACKS	1	(D)	(D)
340	LUMBER--BUILDING MATERIALS	382	25 855	5.7	100	CIGARS--CIGARETTES--TOBACCO	3	(D)	(D)
340	REPTG ADDL DETAIL FOR LINE 340	304	120 205	100.0	120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS	1	(D)	(D)
340	LUMBER--BUILDING MATERIALS	304	14 371	12.0	200	CURTAINS--DRAPERIES--DRY GOODS	1	(D)	(D)
362	LUMBER-MILLWORK	104	7 013	5.8	220	MAJOR APPL.--RADIO-TV--MUSICAL INSTR.	5	56	0.5
363	OTHER BUILDING MATERIALS	254	7 382	6.1	260	KITCHENWARE--HOME FURNISHINGS	2	(D)	(D)
380	AUTOMOBILES--TRUCKS	16	5 073	1.1	320	HARDWARE	13	161	1.5
400	AUTO FUELS--LUBRICANTS	362	19 497	4.3	340	LUMBER--BUILDING MATERIALS	6	59	0.6
420	TIRES-BATTERIES-ACCESSORIES	328	5 640	1.2	400	AUTO FUELS--LUBRICANTS	52	6 657	62.9
440	FARM EQUIPMENT, MACHINERY	204	11 912	2.6	420	TIRES-BATTERIES-ACCESSORIES	46	1 152	10.9
460	HAY-GRAIN-FEED-FARM SUPPLIES	970	266 427	58.4	440	FARM EQUIPMENT, MACHINERY	7	48	0.5
460	REPTG ADDL DETAIL FOR LINE 460	792	263 997	100.0	460	HAY-GRAIN-FEED-FARM SUPPLIES	10	507	4.8
460	HAY-GRAIN-FEED-FARM SUPPLIES	792	190 162	72.0	480	HOUSEHOLD FUELS--ICE	20	1 426	13.5
461	HAY-GRAIN-FEED	718	100 522	38.1	500	ALL OTHER MERCHANDISE	3	27	0.3
462	SEED	698	15 706	5.9	520	NONMERCHANDISE RECEIPTS	30	440	4.2
463	FERTILIZERS--INSECTICIDES--FUNGICIDES	716	57 116	21.6	800	RECEIPTS FOR SERVICES	14	292	2.8
464	OTHER FARM SUPPLIES	580	16 902	6.4	EATING, DRINKING PLACES (SIC 58)				
480	HOUSEHOLD FUELS--ICE	419	18 339	4.0	TOTAL				
500	ALL OTHER MERCHANDISE	214	9 809	2.1	113	7 000	(X)		
520	NONMERCHANDISE RECEIPTS	705	11 540	2.5	REPTG SALES BY BROAD MDSE LINES				
800	RECEIPTS FOR SERVICES	623	25 552	5.6	86	5 537	100.0		
800	REPTG ADDL DETAIL FOR LINE 800	614	206 379	100.0	020	GROCERIES--OTHER FOODS	10	333	6.0
800	RECEIPTS FOR SERVICES	614	25 501	12.4	040	MEALS--SNACKS	52	2 645	47.8
811	STORAGE FOR COMMODITY CREDIT CORP.	4	(Z)	(Z)	060	ALCOHOLIC DRINKS	65	2 231	40.3
821	STORAGE FOR OTHERS	4	(D)	(D)	080	PACKAGED ALCOHOLIC BEVERAGES	14	105	1.9
831	HAULING--TRUCKING	88	938	0.5	100	CIGARS--CIGARETTES--TOBACCO	25	162	2.9
841	CUSTOM GRINDING AND MIXING--HULLING	531	17 800	8.6	120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS	2	(D)	(D)
851	AUTOMOBILE REPAIR SERVICES	77	1 461	0.7	260	KITCHENWARE--HOME FURNISHINGS	1	(D)	(D)
861	OTHER SERVICES	166	4 779	2.3	280	JEWELRY--OPTICAL GOODS	1	(D)	(D)
FOOD STORES (SIC 54)					500	ALL OTHER MERCHANDISE	3	7	0.1
TOTAL					520	NONMERCHANDISE RECEIPTS	9	52	0.9
REPTG SALES BY BROAD MDSE LINES					HAY, GRAIN, FEED STORES (SIC 5962)				
020	GROCERIES--OTHER FOODS	102	40 516	81.2	TOTAL				
040	MEALS--SNACKS	10	170	0.3	652	221 880	(X)		
060	ALCOHOLIC DRINKS	1	(D)	(D)	REPTG SALES BY BROAD MDSE LINES				
080	PACKAGED ALCOHOLIC BEVERAGES	21	549	1.1	554	204 573	100.0		
100	CIGARS--CIGARETTES--TOBACCO	56	1 384	2.8	020	GROCERIES--OTHER FOODS	8	263	0.1
120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS	61	1 764	3.5	040	MEALS--SNACKS	2	(D)	(D)
140	MEN'S--BOYS' CLOTHING, EXC. FOOTWEAR	30	420	0.8	080	PACKAGED ALCOHOLIC BEVERAGES	4	(D)	(D)
160	WOMEN'S--GIRLS' CLOTHING, EXC. FOOTWEAR	28	424	0.8	100	CIGARS--CIGARETTES--TOBACCO	8	(Z)	(Z)
180	ALL FOOTWEAR	18	171	0.3	120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS	2	(D)	(D)
200	CURTAINS--DRAPERIES--DRY GOODS	13	123	0.2	140	MEN'S--BOYS' CLOTHING, EXC. FOOTWEAR	2	(D)	(D)
220	MAJOR APPL.--RADIO-TV--MUSICAL INSTR.	10	(D)	(D)	160	WOMEN'S--GIRLS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)
240	FURNITURE--SLEEP EQUIP.--FLOOR COVERINGS	2	(D)	(D)	180	ALL FOOTWEAR	2	(D)	(D)
260	KITCHENWARE--HOME FURNISHINGS	15	172	0.3	220	MAJOR APPL.--RADIO-TV--MUSICAL INSTR.	29	279	0.1
280	JEWELRY--OPTICAL GOODS	1	(D)	(D)	260	KITCHENWARE--HOME FURNISHINGS	4	(D)	(D)
300	SPORTING--RECREATION EQUIPMENT	8	95	0.2	320	HARDWARE	252	5 171	2.5
320	HARDWARE	28	592	1.2	340	LUMBER--BUILDING MATERIALS	174	5 100	2.5
340	LUMBER--BUILDING MATERIALS	12	236	0.5					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Merchandise Line Sales by Geographic Divisions: 1963--Continued

(Includes only establishments with payroll. For explanation of tables, including lines identified by ▲▲▲▲▲, see "Description of the Tables" in front)

Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line	Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line
EAST NORTH CENTRAL--CON.					WEST NORTH CENTRAL--CON.				
HAY, GRAIN, FEED STORES--CON.									
340	REPTG ADDL DETAIL FOR LINE 340	139	52 896	100.0	180	ALL FOOTWEAR	45	(x)	(x)
340	LUMBER-BUILDING MATERIALS	139	4 437	8.4	200	CURTAINS--DRAPERIES--DRY GOODS	32	(z)	(z)
362	LUMBER-MILLWORK	38	1 917	3.6	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	89	977	0.2
363	OTHER BUILDING MATERIALS	118	2 528	4.8	240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS	13	(d)	(d)
380	AUTOMOBILES--TRUCKS	3	(d)	(d)	260	KITCHENWARE--HOME FURNISHINGS	38	266	0.1
400	AUTO FUELS--LUBRICANTS	157	5 376	2.6	280	JEWELRY--OPTICAL GOODS	11	(z)	(z)
420	TIRES--BATTERIES--ACCESSORIES	123	1 388	0.7	300	SPORTING--RECREATION EQUIPMENT	28	(z)	(z)
440	FARM EQUIPMENT, MACHINERY	87	3 214	1.6	320	HARDWARE	338	8 008	1.7
460	HAY-GRAIN-FEED-FARM SUPPLIES	554	166 259	81.3	340	LUMBER-BUILDING MATERIALS	461	36 324	7.5
460	REPTG ADDL DETAIL FOR LINE 460	429	132 240	100.0	340	REPTG ADDL DETAIL FOR LINE 340	387	118 627	100.0
460	HAY-GRAIN-FEED-FARM SUPPLIES	429	107 645	81.4	340	LUMBER-BUILDING MATERIALS	387	30 614	25.8
461	HAY-GRAIN-FEED	429	72 858	55.1	362	LUMBER-MILLWORK	250	16 576	14.0
462	SEED	402	7 646	5.8	363	OTHER BUILDING MATERIALS	329	14 061	11.9
463	FERTILIZERS--INSECTICIDES--FUNGICIDES	391	21 234	16.1	380	AUTOMOBILES--TRUCKS	15	3 382	0.7
464	OTHER FARM SUPPLIES	313	5 995	4.5	400	AUTO FUELS--LUBRICANTS	496	30 986	6.4
480	HOUSEHOLD FUELS--ICE	222	7 188	3.5	420	TIRES--BATTERIES--ACCESSORIES	488	11 140	2.3
500	ALL OTHER MERCHANDISE	83	4 464	2.2	440	FARM EQUIPMENT, MACHINERY	156	7 847	1.6
520	NONMERCHANDISE RECEIPTS	362	5 503	2.7	460	HAY-GRAIN-FEED-FARM SUPPLIES	1 156	313 086	64.8
800	RECEIPTS FOR SERVICES	354	10 443	5.1	460	REPTG ADDL DETAIL FOR LINE 460	983	327 895	100.0
800	REPTG ADDL DETAIL FOR LINE 800	349	110 191	100.0	460	HAY-GRAIN-FEED-FARM SUPPLIES	983	245 312	74.8
800	RECEIPTS FOR SERVICES	349	10 414	9.5	461	HAY-GRAIN-FEED	814	149 693	45.7
811	STORAGE FOR COMMODITY CREDIT CORP.	1	(d)	(d)	462	SEED	693	15 642	4.8
831	HAULING--TRUCKING	58	555	0.5	463	FERTILIZERS--INSECTICIDES--FUNGICIDES	869	64 797	19.8
841	CUSTOM GRINDING AND MIXING--HULLING	336	8 985	8.2	464	OTHER FARM SUPPLIES	649	15 150	4.6
851	AUTOMOBILE REPAIR SERVICES	20	(d)	(d)	500	HOUSEHOLD FUELS--ICE	527	14 249	2.9
861	OTHER SERVICES	58	622	0.6	500	ALL OTHER MERCHANDISE	226	4 058	0.8
OTHER FARM SUPPLY STORES (SIC 5969 PART)					520	NONMERCHANDISE RECEIPTS	807	10 778	2.2
TOTAL					800	RECEIPTS FOR SERVICES	750	11 814	2.4
REPTG SALES BY BROAD MDSE LINES					800	REPTG ADDL DETAIL FOR LINE 800	737	250 118	100.0
020	GROCERIES--OTHER FOODS	6	126	0.1	800	RECEIPTS FOR SERVICES	737	11 719	4.7
140	MEN'S--BOYS' CLOTHING, EXC. FOOTWEAR	1	(d)	(d)	811	STORAGE FOR COMMODITY CREDIT CORP.	33	595	0.2
180	ALL FOOTWEAR	1	(d)	(d)	821	STORAGE FOR OTHERS	17	140	0.1
220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	32	439	0.4	831	HAULING--TRUCKING	38	260	0.1
260	KITCHENWARE--HOME FURNISHINGS	2	(d)	(d)	841	CUSTOM GRINDING AND MIXING--HULLING	517	7 132	2.9
320	HARDWARE	131	4 036	3.2	851	AUTOMOBILE REPAIR SERVICES	157	1 035	0.4
340	LUMBER-BUILDING MATERIALS	129	6 486	5.2	861	OTHER SERVICES	260	2 557	1.0
340	REPTG ADDL DETAIL FOR LINE 340	114	50 546	100.0	FOOD STORES (SIC 54)				
340	LUMBER-BUILDING MATERIALS	114	4 811	9.5	TOTAL				
362	LUMBER-MILLWORK	33	2 060	4.1	REPTG SALES BY BROAD MDSE LINES				
363	OTHER BUILDING MATERIALS	100	2 753	5.4	020	GROCERIES--OTHER FOODS	91	27 003	100.0
380	AUTOMOBILES--TRUCKS	3	168	0.1	040	MEALS--SNACKS	2	(d)	(d)
400	AUTO FUELS--LUBRICANTS	105	5 508	4.4	080	PACKAGED ALCOHOLIC BEVERAGES	3	(d)	(d)
420	TIRES--BATTERIES--ACCESSORIES	103	1 317	1.1	100	CIGARS--CIGARETTES--TOBACCO	54	403	1.5
440	FARM EQUIPMENT, MACHINERY	73	3 977	3.2	120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS	47	509	1.9
460	HAY-GRAIN-FEED-FARM SUPPLIES	311	91 736	73.8	140	MEN'S--BOYS' CLOTHING, EXC. FOOTWEAR	32	183	0.7
460	REPTG ADDL DETAIL FOR LINE 460	278	104 296	100.0	160	WOMEN'S--GIRLS' CLOTHING, EXC. FOOTWEAR	28	201	0.7
460	HAY-GRAIN-FEED-FARM SUPPLIES	278	76 650	73.5	180	ALL FOOTWEAR	21	85	0.3
461	HAY-GRAIN-FEED	233	24 804	23.8	200	CURTAINS--DRAPERIES--DRY GOODS	21	78	0.3
462	SEED	250	7 088	6.8	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	13	82	0.3
463	FERTILIZERS--INSECTICIDES--FUNGICIDES	269	34 553	33.1	240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS	5	(d)	(d)
464	OTHER FARM SUPPLIES	226	10 188	9.8	260	KITCHENWARE--HOME FURNISHINGS	13	61	0.2
480	HOUSEHOLD FUELS--ICE	126	5 566	4.5	280	JEWELRY--OPTICAL GOODS	5	(d)	(d)
500	ALL OTHER MERCHANDISE	44	1 248	1.0	300	SPORTING--RECREATION EQUIPMENT	10	27	0.1
520	NONMERCHANDISE RECEIPTS	186	3 837	3.1	320	HARDWARE	33	915	3.4
800	RECEIPTS FOR SERVICES	215	14 413	11.6	340	LUMBER-BUILDING MATERIALS	12	263	1.0
800	REPTG ADDL DETAIL FOR LINE 800	212	79 238	100.0	340	REPTG ADDL DETAIL FOR LINE 340	12	6 245	100.0
800	RECEIPTS FOR SERVICES	212	14 392	18.2	340	LUMBER-BUILDING MATERIALS	12	263	4.2
811	STORAGE FOR COMMODITY CREDIT CORP.	3	(d)	(d)	362	LUMBER-MILLWORK	6	41	0.7
821	STORAGE FOR OTHERS	4	(d)	(d)	363	OTHER BUILDING MATERIALS	11	218	3.5
831	HAULING--TRUCKING	29	371	0.5	380	AUTOMOBILES--TRUCKS	1	(d)	(d)
841	CUSTOM GRINDING AND MIXING--HULLING	182	8 726	11.0	400	AUTO FUELS--LUBRICANTS	26	460	1.7
851	AUTOMOBILE REPAIR SERVICES	25	800	1.0	420	TIRES--BATTERIES--ACCESSORIES	14	112	0.4
861	OTHER SERVICES	91	3 967	5.0	440	FARM EQUIPMENT, MACHINERY	6	61	0.2
WEST NORTH CENTRAL					460	HAY-GRAIN-FEED-FARM SUPPLIES	35	2 530	9.4
RETAIL TRADE, TOTAL					460	REPTG ADDL DETAIL FOR LINE 460	33	9 579	100.0
REPTG SALES BY BROAD MDSE LINES					460	HAY-GRAIN-FEED-FARM SUPPLIES	33	2 135	22.3
020	GROCERIES--OTHER FOODS	248	34 732	7.2	461	HAY-GRAIN-FEED	25	1 383	14.4
040	MEALS--SNACKS	32	2 664	0.6	462	SEED	12	(d)	(d)
060	ALCOHOLIC DRINKS	16	486	0.1	463	FERTILIZERS--INSECTICIDES--FUNGICIDES	13	476	5.0
080	PACKAGED ALCOHOLIC BEVERAGES	17	491	0.1	464	OTHER FARM SUPPLIES	7	(d)	(d)
100	CIGARS--CIGARETTES--TOBACCO	124	751	0.2	480	HOUSEHOLD FUELS--ICE	8	128	0.5
120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS	92	895	0.2	500	ALL OTHER MERCHANDISE	29	277	1.0
140	MEN'S--BOYS' CLOTHING, EXC. FOOTWEAR	65	621	0.1	520	NONMERCHANDISE RECEIPTS	14	153	0.6
160	WOMEN'S--GIRLS' CLOTHING, EXC. FOOTWEAR	54	525	0.1	800	RECEIPTS FOR SERVICES	11	86	0.3

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Merchandise Line Sales by Geographic Divisions: 1963--Continued

[Includes only establishments with payroll. For explanation of tables, including lines identified by ▲▲▲▲▲, see "Description of the Tables" in front]

Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line	Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line
WEST NORTH CENTRAL--CON.					WEST NORTH CENTRAL--CON.				
FOOD STORES--CON.					HAY, GRAIN, FEED STORES--CON.				
800	REPTG ADDL DETAIL FOR LINE 800.	10	5 109	100.0	800	REPTG ADDL DETAIL FOR LINE 800.	379	156 240	100.0
800	RECEIPTS FOR SERVICES	10	65	1.3	800	RECEIPTS FOR SERVICES	379	6 781	4.3
831	HAULING--TRUCKING	1	(D)	(D)	811	STORAGE FOR COMMODITY CREDIT CORP.	23	408	0.3
841	CUSTOM GRINDING AND MIXING--HULLING	3	37	0.7	821	STORAGE FOR OTHERS	12	132	0.1
851	AUTOMOBILE REPAIR SERVICES	3	(D)	(D)	831	HAULING--TRUCKING	28	186	0.1
861	OTHER SERVICES	5	14	0.3	841	CUSTOM GRINDING AND MIXING--HULLING	348	4 884	3.1
					851	AUTOMOBILE REPAIR SERVICES	24	161	0.1
					861	OTHER SERVICES	114	1 010	0.6
GASOLINE SERVICE STATIONS (SIC 55 PART 554)					OTHER FARM SUPPLY STORES (SIC 5969 PART)				
TOTAL					235	37 578	(X)		
REPTG SALES BY BROAD MDSE LINES					166	29 228	100.0		
020	GROCERIES--OTHER FOODS	7	288	1.0	REPTG SALES BY BROAD MDSE LINES				
040	MEALS--SNACKS.	1	(D)	(D)	361	95 445	100.0		
100	CIGARS--CIGARETTES--TOBACCO	7	(D)	(D)	020	GROCERIES--OTHER FOODS	26	2 011	2.1
120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS	1	(D)	(D)	040	MEALS--SNACKS.	2	(D)	(D)
220	MAJOR APPL.--RADIO-TV--MUSICAL INSTR.	11	67	0.2	100	CIGARS--CIGARETTES--TOBACCO	7	(Z)	(Z)
260	KITCHENWARE--HOME FURNISHINGS.	2	(D)	(D)	120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS	4	(Z)	(Z)
280	JEWELRY--OPTICAL GOODS	2	(D)	(D)	140	MEN'S--BOYS' CLOTHING, EXC. FOOTWEAR	5	(Z)	(Z)
300	SPORTING--RECREATION EQUIPMENT	1	(D)	(D)	160	WOMEN'S--GIRLS' CLOTHING, EXC. FOOTWEAR	3	(D)	(D)
320	HARDWARE.	21	498	1.7	180	ALL FOOTWEAR.	4	(Z)	(Z)
340	LUMBER--BUILDING MATERIALS	6	30	0.1	200	CURTAINS--DRAPERIES--DRY GOODS.	2	(D)	(D)
380	AUTOMOBILES--TRUCKS.	1	(D)	(D)	220	MAJOR APPL.--RADIO-TV--MUSICAL INSTR.	18	146	0.2
400	AUTO FUELS--LUBRICANTS	166	18 411	63.0	260	KITCHENWARE--HOME FURNISHINGS.	3	(D)	(D)
420	TIRES--BATTERIES--ACCESSORIES	135	3 318	11.4	300	SPORTING--RECREATION EQUIPMENT	3	(D)	(D)
440	FARM EQUIPMENT, MACHINERY	17	491	1.7	320	HARDWARE.	77	1 959	2.1
460	HAY--GRAIN--FEED--FARM SUPPLIES.	55	2 700	9.2	340	LUMBER--BUILDING MATERIALS	72	3 963	4.2
480	HOUSEHOLD FUELS--ICE	60	2 118	7.2	340	REPTG ADDL DETAIL FOR LINE 340.	60	21 236	100.0
500	ALL OTHER MERCHANDISE	20	330	1.1	340	LUMBER--BUILDING MATERIALS	60	3 127	14.7
520	NONMERCHANDISE RECEIPTS	91	778	2.7	362	LUMBER--MILLWORK.	29	2 327	11.0
800	RECEIPTS FOR SERVICES	46	237	0.8	363	OTHER BUILDING MATERIALS	45	805	3.8
EATING, DRINKING PLACES (SIC 58)					380	AUTOMOBILES--TRUCKS.	2	(D)	(D)
TOTAL					400	AUTO FUELS--LUBRICANTS	139	5 329	5.6
REPTG SALES BY BROAD MDSE LINES					420	TIRES--BATTERIES--ACCESSORIES	147	2 577	2.7
020	GROCERIES--OTHER FOODS	3	(D)	(D)	440	FARM EQUIPMENT, MACHINERY	46	1 211	1.3
040	MEALS--SNACKS.	23	2 021	73.6	460	HAY--GRAIN--FEED--FARM SUPPLIES.	361	70 877	74.3
060	ALCOHOLIC DRINKS.	14	397	14.5	460	REPTG ADDL DETAIL FOR LINE 460.	331	85 744	100.0
080	PACKAGED ALCOHOLIC BEVERAGES.	5	103	3.8	460	HAY--GRAIN--FEED--FARM SUPPLIES.	331	63 727	74.3
100	CIGARS--CIGARETTES--TOBACCO	11	81	2.9	461	HAY--GRAIN--FEED	232	17 199	20.1
120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS	1	(D)	(D)	462	SEED	219	5 327	6.2
140	MEN'S--BOYS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)	463	FERTILIZERS--INSECTICIDES--FUNGICIDES.	314	32 420	37.8
160	WOMEN'S--GIRLS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)	464	OTHER FARM SUPPLIES.	227	8 798	10.3
180	ALL FOOTWEAR.	1	(D)	(D)	480	HOUSEHOLD FUELS--ICE	160	3 346	3.5
200	CURTAINS--DRAPERIES--DRY GOODS.	1	(D)	(D)	500	ALL OTHER MERCHANDISE	43	1 265	1.3
220	MAJOR APPL.--RADIO-TV--MUSICAL INSTR.	1	(D)	(D)	520	NONMERCHANDISE RECEIPTS	188	2 574	2.7
240	FURNITURE--SLEEP EQUIP.--FLOOR COVERINGS.	1	(D)	(D)	800	RECEIPTS FOR SERVICES	211	3 522	3.7
260	KITCHENWARE--HOME FURNISHINGS.	1	(D)	(D)	800	REPTG ADDL DETAIL FOR LINE 800.	207	62 454	100.0
280	JEWELRY--OPTICAL GOODS	1	(D)	(D)	800	RECEIPTS FOR SERVICES	207	3 520	5.6
300	SPORTING--RECREATION EQUIPMENT	1	(D)	(D)	811	STORAGE FOR COMMODITY CREDIT CORP.	8	179	0.3
320	HARDWARE.	1	(D)	(D)	821	STORAGE FOR OTHERS	5	(Z)	(Z)
340	LUMBER--BUILDING MATERIALS	2	(D)	(D)	831	HAULING--TRUCKING	9	73	0.1
340	REPTG ADDL DETAIL FOR LINE 340.	140	62 018	100.0	841	CUSTOM GRINDING AND MIXING--HULLING	144	1 858	3.0
340	LUMBER--BUILDING MATERIALS	140	6 980	11.3	851	AUTOMOBILE REPAIR SERVICES	56	443	0.7
362	LUMBER--MILLWORK.	57	4 345	7.0	861	OTHER SERVICES	82	959	1.5
363	OTHER BUILDING MATERIALS	111	2 645	4.3	SOUTH ATLANTIC				
380	AUTOMOBILES--TRUCKS.	3	(D)	(D)	RETAIL TRADE, TOTAL				
400	AUTO FUELS--LUBRICANTS	96	3 929	1.5	567	169 816	(X)		
420	TIRES--BATTERIES--ACCESSORIES	101	1 702	0.6	REPTG SALES BY BROAD MDSE LINES				
440	FARM EQUIPMENT, MACHINERY	40	1 914	0.7	462	154 370	100.0		
460	HAY--GRAIN--FEED--FARM SUPPLIES.	599	228 927	86.2	020	GROCERIES--OTHER FOODS	158	31 350	20.3
460	REPTG ADDL DETAIL FOR LINE 460.	501	203 903	100.0	040	MEALS--SNACKS.	146	5 941	3.8
460	HAY--GRAIN--FEED--FARM SUPPLIES.	501	172 954	84.8	060	ALCOHOLIC DRINKS.	8	160	0.1
461	HAY--GRAIN--FEED	501	128 269	62.9	080	PACKAGED ALCOHOLIC BEVERAGES.	12	444	0.3
462	SEED	423	9 792	4.8	100	CIGARS--CIGARETTES--TOBACCO	136	1 095	0.7
463	FERTILIZERS--INSECTICIDES--FUNGICIDES.	457	29 618	14.5	120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS	27	1 094	0.7
464	OTHER FARM SUPPLIES.	357	5 236	2.6	140	MEN'S--BOYS' CLOTHING, EXC. FOOTWEAR	29	1 437	0.9
480	HOUSEHOLD FUELS--ICE	211	3 361	1.3	160	WOMEN'S--GIRLS' CLOTHING, EXC. FOOTWEAR	22	1 456	0.9
500	ALL OTHER MERCHANDISE	84	1 143	0.4	180	ALL FOOTWEAR.	27	566	0.4
520	NONMERCHANDISE RECEIPTS	339	5 759	2.2	200	CURTAINS--DRAPERIES--DRY GOODS.	8	189	0.1
800	RECEIPTS FOR SERVICES	386	6 850	2.6	220	MAJOR APPL.--RADIO-TV--MUSICAL INSTR.	63	1 202	0.8
					240	FURNITURE--SLEEP EQUIP.--FLOOR COVERINGS.	10	1 594	1.0
					260	KITCHENWARE--HOME FURNISHINGS.	20	405	0.3
					280	JEWELRY--OPTICAL GOODS	10	135	0.1
					300	SPORTING--RECREATION EQUIPMENT	6	89	0.1
					320	HARDWARE.	52	1 819	1.2
					340	LUMBER--BUILDING MATERIALS	30	2 361	1.5
					340	REPTG ADDL DETAIL FOR LINE 340.	23	17 988	100.0
					340	LUMBER--BUILDING MATERIALS	23	1 411	7.8
					362	LUMBER--MILLWORK.	3	(D)	(D)
					363	OTHER BUILDING MATERIALS	22	(D)	(D)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Merchandise Line Sales by Geographic Divisions: 1963--Continued

[Includes only establishments with payroll. For explanation of tables, including lines identified by ▲▲▲▲▲, see "Description of the Tables" in front]

Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line	Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line
SOUTH ATLANTIC--CON.					SOUTH ATLANTIC--CON.				
380	AUTOMOBILES--TRUCKS.	5	12 179	7.9	HAY, GRAIN, FEED STORES--CON.				
400	AUTO FUELS--LUBRICANTS.	41	2 499	1.6	100	CIGARS--CIGARETTES--TOBACCO.	8	(D)	(D)
420	TIRES--BATTERIES--ACCESSORIES.	101	1 786	1.2	120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS.	5	(D)	(D)
440	FARM EQUIPMENT, MACHINERY.	18	2 160	1.4	140	MEN'S--BOYS' CLOTHING, EXC. FOOTWEAR.	7	46	0.1
460	HAY--GRAIN--FEED--FARM SUPPLIES.	209	77 254	50.0	160	WOMEN'S--GIRLS' CLOTHING, EXC. FOOTWEAR.	4	(D)	(D)
460	REPTG ADDL DETAIL FOR LINE 460.	183	78 580	100.0	180	ALL FOOTWEAR.	9	(D)	(D)
460	HAY--GRAIN--FEED--FARM SUPPLIES.	183	67 209	85.6	220	MAJOR APPL.--RADIO-TV--MUSICAL INSTR.	6	(D)	(D)
461	HAY--GRAIN--FEED.	175	30 917	39.4	240	FURNITURE--SLEEP EQUIP.--FLOOR COVERINGS.	1	(D)	(D)
462	SEED.	172	6 777	8.6	260	KITCHENWARE--HOME FURNISHINGS.	6	(D)	(D)
463	FERTILIZERS--INSECTICIDES--FUNGICIDES.	176	18 982	24.2	300	SPORTING--RECREATION EQUIPMENT.	1	(D)	(D)
464	OTHER FARM SUPPLIES.	164	10 598	13.5	320	HARDWARE.	24	1 076	2.3
480	HOUSEHOLD FUELS--ICE.	14	2 757	1.8	340	LUMBER--BUILDING MATERIALS.	13	238	0.5
500	ALL OTHER MERCHANDISE.	75	1 692	1.1	340	REPTG ADDL DETAIL FOR LINE 340.	13	12 881	100.0
520	NONMERCHANDISE RECEIPTS.	145	2 504	1.6	340	LUMBER--BUILDING MATERIALS.	13	238	1.8
800	RECEIPTS FOR SERVICES.	106	2 491	1.6	362	LUMBER--MILLWORK.	1	(D)	(D)
800	REPTG ADDL DETAIL FOR LINE 800.	105	54 631	100.0	363	OTHER BUILDING MATERIALS.	12	(D)	(D)
800	RECEIPTS FOR SERVICES.	105	2 476	4.5	400	AUTO FUELS--LUBRICANTS.	12	477	1.0
811	STORAGE FOR COMMODITY CREDIT CORP.	3	(D)	(D)	420	TIRES--BATTERIES--ACCESSORIES.	24	225	0.5
831	HAULING--TRUCKING.	18	78	0.1	440	FARM EQUIPMENT, MACHINERY.	7	181	0.4
841	CUSTOM GRINDING AND MIXING--HULLING.	85	1 084	2.0	460	HAY--GRAIN--FEED--FARM SUPPLIES.	76	37 922	82.5
851	AUTOMOBILE REPAIR SERVICES.	5	(D)	(D)	460	REPTG ADDL DETAIL FOR LINE 460.	63	37 417	100.0
861	OTHER SERVICES.	16	790	1.4	460	HAY--GRAIN--FEED--FARM SUPPLIES.	63	31 123	83.2
FOOD STORES (SIC 54)					461	HAY--GRAIN--FEED.	63	20 838	55.7
TOTAL.					462	SEED.	59	2 063	5.5
REPTG SALES BY BROAD MDSE LINES.					463	FERTILIZERS--INSECTICIDES--FUNGICIDES.	61	4 783	12.8
020	GROCERIES--OTHER FOODS.	37	27 710	96.5	464	OTHER FARM SUPPLIES.	54	3 437	9.2
040	MEALS--SNACKS.	12	(D)	(D)	480	HOUSEHOLD FUELS--ICE.	5	(D)	(D)
080	PACKAGED ALCOHOLIC BEVERAGES.	3	(D)	(D)	500	ALL OTHER MERCHANDISE.	16	548	1.2
100	CIGARS--CIGARETTES--TOBACCO.	6	(D)	(D)	520	NONMERCHANDISE RECEIPTS.	44	692	1.5
120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS.	1	(D)	(D)	800	RECEIPTS FOR SERVICES.	43	1 062	2.3
160	WOMEN'S--GIRLS' CLOTHING, EXC. FOOTWEAR.	1	(D)	(D)	800	REPTG ADDL DETAIL FOR LINE 800.	43	22 939	100.0
260	KITCHENWARE--HOME FURNISHINGS.	1	(D)	(D)	800	RECEIPTS FOR SERVICES.	43	1 062	4.6
320	HARDWARE.	1	(D)	(D)	811	STORAGE FOR COMMODITY CREDIT CORP.	1	(D)	(D)
400	AUTO FUELS--LUBRICANTS.	1	(D)	(D)	831	HAULING--TRUCKING.	7	(D)	(D)
460	HAY--GRAIN--FEED--FARM SUPPLIES.	1	(D)	(D)	841	CUSTOM GRINDING AND MIXING--HULLING.	33	507	2.2
460	REPTG ADDL DETAIL FOR LINE 460.	1	(D)	(D)	851	AUTOMOBILE REPAIR SERVICES.	2	(D)	(D)
460	HAY--GRAIN--FEED--FARM SUPPLIES.	1	(D)	(D)	861	OTHER SERVICES.	5	(D)	(D)
461	HAY--GRAIN--FEED.	1	(D)	(D)	OTHER FARM SUPPLY STORES (SIC 5969 PART)				
500	ALL OTHER MERCHANDISE.	8	142	0.5	TOTAL.				
520	NONMERCHANDISE RECEIPTS.	3	(D)	(D)	REPTG SALES BY BROAD MDSE LINES.				
GASOLINE SERVICE STATIONS (SIC 55 PART 554)					TOTAL.				
TOTAL.					020	GROCERIES--OTHER FOODS.	7	(D)	(D)
REPTG SALES BY BROAD MDSE LINES.					040	MEALS--SNACKS.	1	(D)	(D)
100	CIGARS--CIGARETTES--TOBACCO.	—	(D)	(D)	100	CIGARS--CIGARETTES--TOBACCO.	7	(D)	(D)
400	AUTO FUELS--LUBRICANTS.	12	1 622	85.9	120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS.	1	(D)	(D)
420	TIRES--BATTERIES--ACCESSORIES.	4	(D)	(D)	140	MEN'S--BOYS' CLOTHING, EXC. FOOTWEAR.	5	(D)	(D)
480	HOUSEHOLD FUELS--ICE.	3	(D)	(D)	160	WOMEN'S--GIRLS' CLOTHING, EXC. FOOTWEAR.	1	(D)	(D)
520	NONMERCHANDISE RECEIPTS.	4	(D)	(D)	180	ALL FOOTWEAR.	5	(D)	(D)
800	RECEIPTS FOR SERVICES.	2	(D)	(D)	220	MAJOR APPL.--RADIO-TV--MUSICAL INSTR.	40	(D)	(D)
EATING, DRINKING PLACES (SIC 58)					300	SPORTING--RECREATION EQUIPMENT.	1	(D)	(D)
TOTAL.					320	HARDWARE.	15	205	0.5
REPTG SALES BY BROAD MDSE LINES.					340	LUMBER--BUILDING MATERIALS.	7	107	0.3
020	GROCERIES--OTHER FOODS.	98	183	2.8	340	REPTG ADDL DETAIL FOR LINE 340.	6	2 510	100.0
040	MEALS--SNACKS.	127	5 383	82.5	340	LUMBER--BUILDING MATERIALS.	6	106	4.2
060	ALCOHOLIC DRINKS.	6	135	2.1	363	OTHER BUILDING MATERIALS.	6	106	4.2
080	PACKAGED ALCOHOLIC BEVERAGES.	3	62	1.0	400	AUTO FUELS--LUBRICANTS.	11	(D)	(D)
100	CIGARS--CIGARETTES--TOBACCO.	106	662	10.1	420	TIRES--BATTERIES--ACCESSORIES.	63	446	1.1
120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS.	5	10	0.2	440	FARM EQUIPMENT, MACHINERY.	3	(D)	(D)
160	WOMEN'S--GIRLS' CLOTHING, EXC. FOOTWEAR.	1	(D)	(D)	460	HAY--GRAIN--FEED--FARM SUPPLIES.	125	37 808	90.7
260	KITCHENWARE--HOME FURNISHINGS.	1	(D)	(D)	460	REPTG ADDL DETAIL FOR LINE 460.	113	38 011	100.0
280	JEWELRY--OPTICAL GOODS.	1	(D)	(D)	461	HAY--GRAIN--FEED--FARM SUPPLIES.	113	34 615	91.1
500	ALL OTHER MERCHANDISE.	3	(D)	(D)	462	SEED.	107	9 011	23.7
520	NONMERCHANDISE RECEIPTS.	7	26	0.4	463	FERTILIZERS--INSECTICIDES--FUNGICIDES.	108	4 624	12.2
HAY, GRAIN, FEED STORES (SIC 5962)					464	OTHER FARM SUPPLIES.	107	7 016	18.5
TOTAL.					480	HOUSEHOLD FUELS--ICE.	3	(D)	(D)
REPTG SALES BY BROAD MDSE LINES.					500	ALL OTHER MERCHANDISE.	30	654	1.6
020	GROCERIES--OTHER FOODS.	9	(D)	(D)	520	NONMERCHANDISE RECEIPTS.	53	822	2.0
040	MEALS--SNACKS.	1	(D)	(D)	800	RECEIPTS FOR SERVICES.	58	1 058	2.5
HAY, GRAIN, FEED STORES (SIC 5962)					800	REPTG ADDL DETAIL FOR LINE 800.	58	20 563	100.0
TOTAL.					800	RECEIPTS FOR SERVICES.	58	1 058	5.1
REPTG SALES BY BROAD MDSE LINES.					811	STORAGE FOR COMMODITY CREDIT CORP.	2	(D)	(D)
020	GROCERIES--OTHER FOODS.	9	(D)	(D)	831	HAULING--TRUCKING.	11	(D)	(D)
040	MEALS--SNACKS.	1	(D)	(D)	841	CUSTOM GRINDING AND MIXING--HULLING.	52	577	2.8
HAY, GRAIN, FEED STORES (SIC 5962)					861	OTHER SERVICES.	10	301	1.5
TOTAL.					HAY, GRAIN, FEED STORES (SIC 5962)				
REPTG SALES BY BROAD MDSE LINES.					TOTAL.				
020	GROCERIES--OTHER FOODS.	9	(D)	(D)	REPTG SALES BY BROAD MDSE LINES.				
040	MEALS--SNACKS.	1	(D)	(D)	TOTAL.				

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Merchandise Line Sales by Geographic Divisions: 1963 --Continued

[Includes only establishments with payroll. For explanation of tables, including lines identified by ▲▲▲▲▲▲, see "Description of the Tables" in front]

Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line	Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line
EAST SOUTH CENTRAL					EAST SOUTH CENTRAL--CON.				
	RETAIL TRADE, TOTAL	288	99 331	(X)		EATING, DRINKING PLACES--CON.			
	REPTG SALES BY BROAD MDSE LINES . .	242	92 389	100.0	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR. . .	1	(D)	(D)
020	GROCERIES-OTHER FOODS	12	1 943	2.1	260	KITCHENWARE-HOME FURNISHINGS.	1	(D)	(D)
040	MEALS-SNACKS.	16	564	0.6	280	JEWELRY-OPTICAL GOODS	1	(D)	(D)
060	ALCOHOLIC DRINKS.	5	96	0.1	300	SPORTING-RECREATION EQUIPMENT	1	(D)	(D)
080	PACKAGED ALCOHOLIC BEVERAGES.	2	(D)	(D)	320	HARDWARE.	1	(D)	(D)
100	CIGARS-CIGARETTES-TOBACCO	12	135	0.1	500	ALL OTHER MERCHANDISE	1	(D)	(D)
120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	6	(D)	(D)	520	NONMERCHANDISE RECEIPTS	2	(D)	(D)
140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	5	(D)	(D)					
160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	8	884	1.0		HAY, GRAIN, FEED STORES (SIC 5962)			
180	ALL FOOTWEAR.	3	(D)	(D)		TOTAL	62	28 601	(X)
200	CURTAINS-DRAPERIES-DRY GOODS.	4	(D)	(D)		REPTG SALES BY BROAD MDSE LINES . .	49	25 772	100.0
220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	10	236	0.3	020	GROCERIES-OTHER FOODS	1	(D)	(D)
240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS.	8	375	.4	040	MEALS-SNACKS.	1	(D)	(D)
260	KITCHENWARE-HOME FURNISHINGS.	6	84	.1	120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	1	(D)	(D)
280	JEWELRY-OPTICAL GOODS	3	(D)	(D)	160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)
300	SPORTING-RECREATION EQUIPMENT	5	(D)	(D)	320	HARDWARE.	32	1 785	6.9
320	HARDWARE.	111	5 716	6.2	340	LUMBER-BUILDING MATERIALS	4	28	0.1
340	LUMBER-BUILDING MATERIALS	17	96	0.1	340	REPTG ADDL DETAIL FOR LINE 340.	4	3 035	100.0
340	REPTG ADDL DETAIL FOR LINE 340.	15	6 999	100.0	340	LUMBER-BUILDING MATERIALS	4	28	0.9
340	LUMBER-BUILDING MATERIALS	15	83	1.2	362	LUMBER-MILLWORK.	1	(D)	(D)
362	LUMBER-MILLWORK.	4	22	0.3	363	OTHER BUILDING MATERIALS	2	(D)	(D)
363	OTHER BUILDING MATERIALS	10	61	0.9	400	AUTO FUELS-LUBRICANTS	20	265	1.0
380	AUTOMOBILES-TRUCKS.	2	(D)	(D)	420	TIRES-BATTERIES-ACCESSORIES	29	643	2.5
400	AUTO FUELS-LUBRICANTS	75	2 551	2.8	440	FARM EQUIPMENT, MACHINERY	3	(D)	(D)
420	TIRES-BATTERIES-ACCESSORIES	112	2 991	3.2	460	HAY-GRAIN-FEED-FARM SUPPLIES.	49	21 896	85.0
440	FARM EQUIPMENT, MACHINERY	22	(D)	(D)	460	REPTG ADDL DETAIL FOR LINE 460.	39	21 298	100.0
460	HAY-GRAIN-FEED-FARM SUPPLIES.	197	70 824	76.7	460	HAY-GRAIN-FEED-FARM SUPPLIES.	39	18 429	86.5
460	REPTG ADDL DETAIL FOR LINE 460.	168	70 969	100.0	460	HAY-GRAIN-FEED	39	11 175	52.5
460	HAY-GRAIN-FEED-FARM SUPPLIES.	168	59 796	84.3	462	SEED	35	1 797	8.4
461	HAY-GRAIN-FEED	153	21 314	30.0	462	FERTILIZERS-INSECTICIDES-FUNGICIDES.	35	4 345	20.4
462	SEED	155	8 907	12.6	464	OTHER FARM SUPPLIES.	15	1 106	5.2
463	FERTILIZERS-INSECTICIDES-FUNGICIDES.	162	24 866	35.0	480	HOUSEHOLD FUELS-ICE	4	(D)	(D)
464	OTHER FARM SUPPLIES.	87	4 689	6.6	500	ALL OTHER MERCHANDISE	1	(D)	(D)
480	HOUSEHOLD FUELS-ICE	13	(D)	(D)	520	NONMERCHANDISE RECEIPTS	25	238	0.9
500	ALL OTHER MERCHANDISE	19	526	0.6	800	RECEIPTS FOR SERVICES	16	(D)	(D)
520	NONMERCHANDISE RECEIPTS	90	1 351	1.5	800	REPTG ADDL DETAIL FOR LINE 800.	16	9 887	100.0
800	RECEIPTS FOR SERVICES	59	695	0.8	800	RECEIPTS FOR SERVICES	16	(D)	(D)
800	REPTG ADDL DETAIL FOR LINE 800.	58	27 570	100.0	831	HAULING-TRUCKING	2	(D)	(D)
800	RECEIPTS FOR SERVICES	58	695	2.5	831	CUSTOM GRINDING AND MIXING-HULLING	16	173	1.7
821	STORAGE FOR OTHERS	-	(D)	(D)	861	OTHER SERVICES	3	(D)	(D)
831	HAULING-TRUCKING	11	(D)	(D)					
841	CUSTOM GRINDING AND MIXING-HULLING	46	381	1.4		OTHER FARM SUPPLY STORES (SIC 5969 PART)			
851	AUTOMOBILE REPAIR SERVICES	2	(D)	(D)		TOTAL	161	60 326	(X)
861	OTHER SERVICES	22	250	0.9		REPTG SALES BY BROAD MDSE LINES . .	143	57 661	100.0
	FOOD STORES (SIC 54)				020	GROCERIES-OTHER FOODS	2	(D)	(D)
	TOTAL	7	1 952	(X)	100	CIGARS-CIGARETTES-TOBACCO	3	(D)	(D)
	REPTG SALES BY BROAD MDSE LINES . .	6	1 906	100.0	180	ALL FOOTWEAR.	1	(D)	(D)
020	GROCERIES-OTHER FOODS	6	1 546	81.1	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	2	(D)	(D)
080	PACKAGED ALCOHOLIC BEVERAGES.	1	(D)	(D)	240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS.	1	(D)	(D)
100	CIGARS-CIGARETTES-TOBACCO	3	(D)	(D)	320	HARDWARE.	74	3 554	6.2
120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	2	(D)	(D)	340	LUMBER-BUILDING MATERIALS	12	62	0.1
260	KITCHENWARE-HOME FURNISHINGS.	1	(D)	(D)	340	REPTG ADDL DETAIL FOR LINE 340.	11	3 964	100.0
500	ALL OTHER MERCHANDISE	2	(D)	(D)	340	LUMBER-BUILDING MATERIALS	11	55	1.4
520	NONMERCHANDISE RECEIPTS	1	(D)	(D)	362	LUMBER-MILLWORK.	3	(D)	(D)
	GASOLINE SERVICE STATIONS (SIC 55 PART 554)				363	OTHER BUILDING MATERIALS	8	(D)	(D)
	TOTAL	5	464	(X)	400	AUTO FUELS-LUBRICANTS	49	1 884	3.3
	REPTG SALES BY BROAD MDSE LINES . .	4	462	100.0	420	TIRES-BATTERIES-ACCESSORIES	74	1 860	3.2
040	MEALS-SNACKS.	1	(D)	(D)	440	FARM EQUIPMENT, MACHINERY	18	215	0.4
100	CIGARS-CIGARETTES-TOBACCO	4	(D)	(D)	460	HAY-GRAIN-FEED-FARM SUPPLIES.	143	48 460	84.0
400	AUTO FUELS-LUBRICANTS	1	240	51.9	460	REPTG ADDL DETAIL FOR LINE 460.	128	49 598	100.0
420	TIRES-BATTERIES-ACCESSORIES	3	(D)	(D)	460	HAY-GRAIN-FEED-FARM SUPPLIES.	128	41 339	83.3
520	NONMERCHANDISE RECEIPTS	3	(D)	(D)	461	HAY-GRAIN-FEED	113	10 137	20.4
	EATING, DRINKING PLACES (SIC 58)				462	SEED	120	7 110	14.3
	TOTAL	23	1 066	(X)	463	FERTILIZERS-INSECTICIDES-FUNGICIDES.	126	20 510	41.4
	REPTG SALES BY BROAD MDSE LINES . .	16	709	100.0	464	OTHER FARM SUPPLIES.	71	3 569	7.2
020	GROCERIES-OTHER FOODS	1	(D)	(D)	480	HOUSEHOLD FUELS-ICE	7	472	0.8
040	MEALS-SNACKS.	13	413	58.3	500	ALL OTHER MERCHANDISE	13	226	0.4
060	ALCOHOLIC DRINKS.	5	96	13.5	520	NONMERCHANDISE RECEIPTS	53	916	1.6
100	CIGARS-CIGARETTES-TOBACCO	4	27	3.8	800	RECEIPTS FOR SERVICES	41	445	0.8
120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	1	(D)	(D)	800	REPTG ADDL DETAIL FOR LINE 800.	40	17 512	100.0
140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)	800	RECEIPTS FOR SERVICES	40	445	2.5
160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)	821	STORAGE FOR OTHERS	-	(D)	(D)
					831	HAULING-TRUCKING	9	(D)	(D)
					841	CUSTOM GRINDING AND MIXING-HULLING	29	198	1.1
					861	OTHER SERVICES	19	175	1.0

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Merchandise Line Sales by Geographic Divisions: 1963--Continued

(Includes only establishments with payroll. For explanation of tables, including lines identified by ▲▲▲▲▲, see "Description of the Tables" in front)

Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line	Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line
WEST SOUTH CENTRAL					WEST SOUTH CENTRAL--CON.				
	RETAIL TRADE, TOTAL	337	100 013	(x)		GASOLINE SERVICE STATIONS (SIC 55 PART 554)			
	REPTG SALES BY BROAD MDSE LINES	262	85 412	100.0		TOTAL	30	4 729	(x)
020	GROCERIES--OTHER FOODS	24	4 623	5.4		REPTG SALES BY BROAD MDSE LINES	20	3 392	100.0
040	MEALS--SNACKS	10	332	0.4	020	GROCERIES--OTHER FOODS	2	(d)	(d)
060	ALCOHOLIC DRINKS	4	(z)	(z)	100	CIGARS--CIGARETTES--TOBACCO	4	16	0.5
080	PACKAGED ALCOHOLIC BEVERAGES	3	45	0.1	320	HARDWARE	4	(d)	(d)
100	CIGARS--CIGARETTES--TOBACCO	20	299	0.4	340	LUMBER--BUILDING MATERIALS	3	(d)	(d)
120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS	10	275	0.3	400	AUTO FUELS--LUBRICANTS	20	2 140	63.1
140	MEN'S--BOYS, CLOTHING, EXC. FOOTWEAR	11	153	0.2	420	TIRES--BATTERIES--ACCESSORIES	16	468	13.8
160	WOMEN'S--GIRLS, CLOTHING, EXC. FOOTWEAR	16	735	0.9	440	FARM EQUIPMENT, MACHINERY	2	(d)	(d)
180	ALL FOOTWEAR	5	(d)	(d)	460	HAY--GRAIN--FEED--FARM SUPPLIES	9	240	7.1
200	CURTAINS--DRAPERIES--DRESS GOODS	14	183	0.2	480	HOUSEHOLD FUELS--ICE	4	(d)	(d)
220	MAJOR APPL.--RADIO--TV--MUSICAL INSTR.	13	561	0.7	500	ALL OTHER MERCHANDISE	5	143	4.2
240	FURNITURE--SLEEP EQUIP.--FLOOR COVERINGS	10	(d)	(d)	520	NONMERCHANDISE RECEIPTS	10	64	1.9
260	KITCHENWARE--HOME FURNISHINGS	8	81	0.1	800	RECEIPTS FOR SERVICES	6	22	0.6
280	JEWELRY--OPTICAL GOODS	7	(z)	(z)		EATING, DRINKING PLACES (SIC 58)			
300	SPORTING--RECREATION EQUIPMENT	4	(d)	(d)		TOTAL	14	490	(x)
320	HARDWARE	54	1 377	1.6		REPTG SALES BY BROAD MDSE LINES	9	378	100.0
340	LUMBER--BUILDING MATERIALS	26	1 590	1.9	020	GROCERIES--OTHER FOODS	2	(d)	(d)
340	REPTG ADDL DETAIL FOR LINE 340	19	9 399	100.0	040	MEALS--SNACKS	8	316	83.6
340	LUMBER--BUILDING MATERIALS	19	1 180	12.6	060	ALCOHOLIC DRINKS	3	31	8.2
363	LUMBER--MILLWORK	8	434	4.6	100	CIGARS--CIGARETTES--TOBACCO	2	(d)	(d)
363	OTHER BUILDING MATERIALS	14	753	8.0		HAY, GRAIN, FEED STORES (SIC 5962)			
380	AUTOMOBILES--TRUCKS	3	1 049	1.2		TOTAL	101	50 780	(x)
400	AUTO FUELS--LUBRICANTS	72	4 118	4.8		REPTG SALES BY BROAD MDSE LINES	79	42 685	100.0
420	TIRES--BATTERIES--ACCESSORIES	88	1 883	2.2	020	GROCERIES--OTHER FOODS	4	(d)	(d)
440	FARM EQUIPMENT, MACHINERY	26	800	0.9	100	CIGARS--CIGARETTES--TOBACCO	3	(z)	(z)
460	HAY--GRAIN--FEED--FARM SUPPLIES	186	60 390	70.7	120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS	1	(d)	(d)
460	REPTG ADDL DETAIL FOR LINE 460	156	57 458	100.0	220	MAJOR APPL.--RADIO--TV--MUSICAL INSTR.	2	(d)	(d)
460	HAY--GRAIN--FEED--FARM SUPPLIES	156	48 158	83.8	320	HARDWARE	21	449	1.1
461	HAY--GRAIN--FEED	122	27 236	47.4	340	LUMBER--BUILDING MATERIALS	7	177	0.4
462	SEED	118	4 346	7.6	340	REPTG ADDL DETAIL FOR LINE 340	6	5 514	100.0
463	FERTILIZERS--INSECTICIDES--FUNGICIDES	137	12 232	21.3	340	LUMBER--BUILDING MATERIALS	6	164	3.0
464	OTHER FARM SUPPLIES	100	4 329	7.5	362	LUMBER--MILLWORK	2	(d)	(d)
480	HOUSEHOLD FUELS--ICE	23	1 625	1.9	363	OTHER BUILDING MATERIALS	5	(d)	(d)
500	ALL OTHER MERCHANDISE	42	1 329	1.6	400	AUTO FUELS--LUBRICANTS	22	823	1.9
520	NONMERCHANDISE RECEIPTS	111	2 792	3.3	420	TIRES--BATTERIES--ACCESSORIES	28	499	1.2
800	RECEIPTS FOR SERVICES	75	1 954	2.3	440	FARM EQUIPMENT, MACHINERY	4	136	0.3
800	REPTG ADDL DETAIL FOR LINE 800	74	24 981	100.0	460	HAY--GRAIN--FEED--FARM SUPPLIES	79	39 253	92.0
800	RECEIPTS FOR SERVICES	74	1 945	7.8	460	REPTG ADDL DETAIL FOR LINE 460	69	34 268	100.0
811	STORAGE FOR COMMODITY CREDIT CORP.	2	(d)	(d)	461	HAY--GRAIN--FEED	69	31 579	92.2
821	STORAGE FOR OTHERS	5	277	1.1	462	SEED	59	24 503	71.5
831	HAULING--TRUCKING	3	(d)	(d)	463	FERTILIZERS--INSECTICIDES--FUNGICIDES	62	1 549	4.5
841	CUSTOM GRINDING AND MIXING--HULLING	57	1 358	5.4	464	OTHER FARM SUPPLIES	49	3 350	9.8
851	AUTOMOBILE REPAIR SERVICES	15	42	0.2		HOUSEHOLD FUELS--ICE	4	82	0.2
861	OTHER SERVICES	15	223	0.9	500	ALL OTHER MERCHANDISE	9	356	0.8
	FOOD STORES (SIC 54)				520	NONMERCHANDISE RECEIPTS	41	702	1.6
	TOTAL	20	6 026	(x)	800	RECEIPTS FOR SERVICES	33	529	1.2
	REPTG SALES BY BROAD MDSE LINES	15	5 354	100.0	800	REPTG ADDL DETAIL FOR LINE 800	32	13 823	100.0
020	GROCERIES--OTHER FOODS	15	4 401	82.2	800	RECEIPTS FOR SERVICES	32	520	3.8
060	ALCOHOLIC DRINKS	1	(d)	(d)	811	STORAGE FOR COMMODITY CREDIT CORP.	1	(d)	(d)
080	PACKAGED ALCOHOLIC BEVERAGES	3	45	0.8	841	CUSTOM GRINDING AND MIXING--HULLING	32	480	3.5
100	CIGARS--CIGARETTES--TOBACCO	8	230	4.3	851	AUTOMOBILE REPAIR SERVICES	3	(d)	(d)
120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS	7	245	4.6	861	OTHER SERVICES	5	(d)	(d)
260	KITCHENWARE--HOME FURNISHINGS	2	(d)	(d)		OTHER FARM SUPPLY STORES (SIC 5969 PART)			
280	JEWELRY--OPTICAL GOODS	1	(d)	(d)		TOTAL	95	26 902	(x)
320	HARDWARE	2	(d)	(d)		REPTG SALES BY BROAD MDSE LINES	86	25 291	100.0
340	LUMBER--BUILDING MATERIALS	1	(d)	(d)	220	MAJOR APPL.--RADIO--TV--MUSICAL INSTR.	1	(d)	(d)
340	REPTG ADDL DETAIL FOR LINE 340	1	(d)	(d)	320	HARDWARE	16	665	2.6
340	LUMBER--BUILDING MATERIALS	1	(d)	(d)	340	LUMBER--BUILDING MATERIALS	6	386	1.5
363	OTHER BUILDING MATERIALS	1	(d)	(d)	340	REPTG ADDL DETAIL FOR LINE 340	6	2 339	100.0
400	AUTO FUELS--LUBRICANTS	1	(d)	(d)	340	LUMBER--BUILDING MATERIALS	6	386	16.5
460	HAY--GRAIN--FEED--FARM SUPPLIES	5	221	4.1	362	LUMBER--MILLWORK	5	(d)	(d)
460	REPTG ADDL DETAIL FOR LINE 460	4	719	100.0	363	OTHER BUILDING MATERIALS	3	(d)	(d)
460	HAY--GRAIN--FEED--FARM SUPPLIES	4	203	28.2					
461	HAY--GRAIN--FEED	3	170	23.6					
462	SEED	3	(d)	(d)					
463	FERTILIZERS--INSECTICIDES--FUNGICIDES	2	(d)	(d)					
480	HOUSEHOLD FUELS--ICE	1	(d)	(d)					
500	ALL OTHER MERCHANDISE	7	115	2.1					
520	NONMERCHANDISE RECEIPTS	3	18	0.3					
800	RECEIPTS FOR SERVICES	1	(d)	(d)					
800	REPTG ADDL DETAIL FOR LINE 800	1	(d)	(d)					
800	RECEIPTS FOR SERVICES	1	(d)	(d)					
861	OTHER SERVICES	1	(d)	(d)					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Merchandise Line Sales by Geographic Divisions: 1963--Continued

[Includes only establishments with payroll. For explanation of tables, including lines identified by ▲▲▲▲▲, see "Description of the Tables" in front]

Merchandise line code	Kind of business and merchandise line	Estab- lishments	Sales	Percent of sales accounted for by the specified merchandise line	Merchandise line code	Kind of business and merchandise line	Estab- lishments	Sales	Percent of sales accounted for by the specified merchandise line
		(number)	(\$1,000)				(number)	(\$1,000)	
WEST SOUTH CENTRAL--CON.					MOUNTAIN--CON.				
OTHER FARM SUPPLY STORES--CON.					FOOD STORES (SIC 54)				
400	AUTO FUELS-LUBRICANTS	21	709	2.8		TOTAL	19	6 507	(x)
420	TIRES-BATTERIES-ACCESSORIES	30	425	1.7		REPTG SALES BY BROAD MDSE LINES	11	5 696	100.0
440	FARM EQUIPMENT, MACHINERY	17	130	0.5	020	GROCERIES-OTHER FOODS	11	3 919	68.8
460	HAY-GRAIN-FEED-FARM SUPPLIES	86	20 453	80.9	040	MEALS-SNACKS	1	(D)	(D)
460	REPTG ADDL DETAIL FOR LINE 460.	69	19 606	100.0	080	PACKAGED ALCOHOLIC BEVERAGES	1	(D)	(D)
460	HAY-GRAIN-FEED-FARM SUPPLIES	69	16 060	81.9	100	CIGAR-CIGARETTES-TOBACCO	5	179	3.1
461	HAY-GRAIN-FEED	44	2 461	12.6	120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	4	(D)	(D)
462	SEED	54	2 778	14.2	140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	3	(D)	(D)
463	FERTILIZERS-INSECTICIDES-FUNGICIDES	64	8 691	44.3	160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)
464	OTHER FARM SUPPLIES	45	2 127	10.8	180	ALL FOOTWEAR	1	(D)	(D)
480	HOUSEHOLD FUELS-ICE	6	328	1.3	200	CURTAINS-DRAPERIES-DRY GOODS	1	(D)	(D)
500	ALL OTHER MERCHANDISE	10	271	1.1	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	1	(D)	(D)
520	NONMERCHANDISE RECEIPTS	41	1 908	7.5	240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS	1	(D)	(D)
800	RECEIPTS FOR SERVICES	34	1 390	5.5	260	KITCHENWARE-HOME FURNISHINGS	1	(D)	(D)
800	REPTG ADDL DETAIL FOR LINE 800.	34	9 436	100.0	280	JEWELRY-OPTICAL GOODS	1	(D)	(D)
800	RECEIPTS FOR SERVICES	34	1 390	14.7	300	SPORTING-RECREATION EQUIPMENT	1	(D)	(D)
811	STORAGE FOR COMMODITY CREDIT CORP.	1	(D)	(D)	320	HARDWARE	3	(D)	(D)
821	STORAGE FOR OTHERS	5	277	2.9	420	TIRES-BATTERIES-ACCESSORIES	1	(D)	(D)
831	HAULING-TRUCKING	2	(D)	(D)	460	HAY-GRAIN-FEED-FARM SUPPLIES	1	(D)	(D)
841	CUSTOM GRINDING AND MIXING-HULLING	24	873	9.3	460	REPTG ADDL DETAIL FOR LINE 460.	1	(D)	(D)
851	AUTOMOBILE REPAIR SERVICES	7	11	0.1	460	HAY-GRAIN-FEED-FARM SUPPLIES	1	(D)	(D)
861	OTHER SERVICES	8	209	2.2	462	SEED	1	(D)	(D)
MOUNTAIN					500	ALL OTHER MERCHANDISE	1	(D)	(D)
RETAIL TRADE, TOTAL					520	NONMERCHANDISE RECEIPTS	1	(D)	(D)
REPTG SALES BY BROAD MDSE LINES					GASOLINE SERVICE STATIONS (SIC 55 PART 554)				
020	GROCERIES-OTHER FOODS	23	4 067	8.1		TOTAL	53	8 651	(x)
040	MEALS-SNACKS	9	204	0.4		REPTG SALES BY BROAD MDSE LINES	38	6 403	100.0
060	ALCOHOLIC DRINKS	8	315	0.6	100	CIGARS-CIGARETTES-TOBACCO	1	(D)	(D)
080	PACKAGED ALCOHOLIC BEVERAGES	1	(D)	(D)	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	3	(D)	(D)
100	CIGARS-CIGARETTES-TOBACCO	14	238	0.5	320	HARDWARE	8	263	4.1
120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	5	(D)	(D)	340	LUMBER-BUILDING MATERIALS	3	(D)	(D)
140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	6	276	0.5	380	AUTOMOBILES-TRUCKS	1	(D)	(D)
160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	5	334	0.7	400	AUTO FUELS-LUBRICANTS	38	3 662	57.2
180	ALL FOOTWEAR	7	(D)	(D)	420	TIRES-BATTERIES-ACCESSORIES	29	777	12.1
200	CURTAINS-DRAPERIES-DRY GOODS	2	(D)	(D)	440	FARM EQUIPMENT, MACHINERY	5	64	1.0
220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	17	719	1.4	460	HAY-GRAIN-FEED-FARM SUPPLIES	27	947	14.8
240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS	7	566	1.1	480	HOUSEHOLD FUELS-ICE	17	419	6.5
260	KITCHENWARE-HOME FURNISHINGS	8	180	0.4	500	ALL OTHER MERCHANDISE	5	25	0.4
280	JEWELRY-OPTICAL GOODS	6	167	0.3	520	NONMERCHANDISE RECEIPTS	20	184	2.9
300	SPORTING-RECREATION EQUIPMENT	6	183	0.4	800	RECEIPTS FOR SERVICES	9	51	0.8
320	HARDWARE	75	2 666	5.3		EATING, DRINKING PLACES (SIC 58)			
340	LUMBER-BUILDING MATERIALS	35	1 594	3.2		TOTAL	15	499	(x)
340	REPTG ADDL DETAIL FOR LINE 340.	28	8 115	100.0		REPTG SALES BY BROAD MDSE LINES	13	437	100.0
340	LUMBER-BUILDING MATERIALS	28	1 314	16.2	020	GROCERIES-OTHER FOODS	1	(D)	(D)
362	LUMBER-MILLWORK	13	726	8.8	040	MEALS-SNACKS	8	98	22.4
363	OTHER BUILDING MATERIALS	25	586	7.2	060	ALCOHOLIC DRINKS	8	315	72.1
380	AUTOMOBILES-TRUCKS	7	1 182	2.3	100	CIGARS-CIGARETTES-TOBACCO	1	(D)	(D)
400	AUTO FUELS-LUBRICANTS	78	5 199	10.3	500	ALL OTHER MERCHANDISE	2	(D)	(D)
420	TIRES-BATTERIES-ACCESSORIES	110	2 876	5.7		HAY, GRAIN, FEED STORES (SIC 5962)			
440	FARM EQUIPMENT, MACHINERY	39	1 039	2.1		TOTAL	60	18 082	(x)
460	HAY-GRAIN-FEED-FARM SUPPLIES	138	23 751	47.2		REPTG SALES BY BROAD MDSE LINES	47	16 380	100.0
460	REPTG ADDL DETAIL FOR LINE 460.	116	31 827	100.0	020	GROCERIES-OTHER FOODS	2	(D)	(D)
460	HAY-GRAIN-FEED-FARM SUPPLIES	116	21 669	68.1	320	HARDWARE	21	323	2.0
461	HAY-GRAIN-FEED	71	12 872	40.4	340	LUMBER-BUILDING MATERIALS	9	(D)	(D)
462	SEED	54	920	2.9	340	REPTG ADDL DETAIL FOR LINE 340.	9	3 675	100.0
463	FERTILIZERS-INSECTICIDES-FUNGICIDES	90	5 759	18.1	363	OTHER BUILDING MATERIALS	9	(D)	(D)
464	OTHER FARM SUPPLIES	76	2 096	6.6	400	AUTO FUELS-LUBRICANTS	7	(D)	(D)
480	HOUSEHOLD FUELS-ICE	48	1 911	3.8	420	TIRES-BATTERIES-ACCESSORIES	24	343	2.1
500	ALL OTHER MERCHANDISE	27	870	1.7	440	FARM EQUIPMENT, MACHINERY	19	(D)	(D)
520	NONMERCHANDISE RECEIPTS	94	1 342	2.7	460	HAY-GRAIN-FEED-FARM SUPPLIES	47	14 717	89.8
800	RECEIPTS FOR SERVICES	71	744	1.5					
800	REPTG ADDL DETAIL FOR LINE 800.	70	18 967	100.0					
800	RECEIPTS FOR SERVICES	70	743	3.9					
811	STORAGE FOR COMMODITY CREDIT CORP.	2	(D)	(D)					
821	STORAGE FOR OTHERS	3	20	0.1					
831	HAULING-TRUCKING	8	(D)	(D)					
841	CUSTOM GRINDING AND MIXING-HULLING	26	366	1.9					
851	AUTOMOBILE REPAIR SERVICES	27	160	0.8					
861	OTHER SERVICES	21	208	1.1					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Merchandise Line Sales by Geographic Divisions: 1963--Continued

[Includes only establishments with payroll. For explanation of tables, including lines identified by ▲▲▲▲▲, see "Description of the Tables" in front]

Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line	Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line
MOUNTAIN--CON.					PACIFIC--CON.				
HAY, GRAIN, FEED STORES--CON.					FOOD STORES (SIC 54)				
460	REPTG ADDL DETAIL FOR LINE 460.	44	15 448	100.0		TOTAL	35	32 763	(x)
460	HAY-GRAIN-FEED-FARM SUPPLIES.	44	14 088	91.2		REPTG SALES BY BROAD MDSE LINES	32	32 598	100.0
461	HAY-GRAIN-FEED	44	11 985	77.6	020	GROCERIES-OTHER FOODS	32	29 316	89.9
462	SEED	29	(D)	(D)	040	MEALS-SNACKS.	3	(D)	(D)
463	FERTILIZERS-INSECTICIDES-FUNGICIDES.	33	1 079	7.0	080	PACKAGED ALCOHOLIC BEVERAGES.	16	474	1.5
464	OTHER FARM SUPPLIES.	29	(D)	(D)	100	CIGARS-CIGARETTES-TOBACCO	17	419	1.3
480	HOUSEHOLD FUELS-ICE	6	168	1.0	120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	16	789	2.4
500	ALL OTHER MERCHANDISE	5	69	0.4	140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	2	(D)	(D)
520	NONMERCHANDISE RECEIPTS	26	(D)	(D)	160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	2	(D)	(D)
800	RECEIPTS FOR SERVICES	25	304	1.9	180	ALL FOOTWEAR.	1	(D)	(D)
800	REPTG ADDL DETAIL FOR LINE 800.	24	8 424	100.0	200	CURTAINS-DRAPERIES-DRY GOODS.	1	(D)	(D)
800	RECEIPTS FOR SERVICES	24	303	3.6	240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS.	1	(D)	(D)
811	STORAGE FOR COMMODITY CREDIT CORP.	1	(D)	(D)	260	KITCHENWARE-HOME FURNISHINGS.	4	(D)	(D)
821	STORAGE FOR OTHERS	2	(D)	(D)	300	SPORTING-RECREATION EQUIPMENT	1	(D)	(D)
831	HAULING-TRUCKING	6	(D)	(D)	320	HARDWARE.	7	105	0.3
841	CUSTOM GRINDING AND MIXING-HULLING	16	200	2.4	340	LUMBER-BUILDING MATERIALS	2	(D)	(D)
851	AUTOMOBILE REPAIR SERVICES	3	(D)	(D)	340	REPTG ADDL DETAIL FOR LINE 340.	1	(D)	(D)
861	OTHER SERVICES	2	(D)	(D)	340	LUMBER-BUILDING MATERIALS	1	(D)	(D)
OTHER FARM SUPPLY STORES (SIC 5969 PART)					362	LUMBER-MILLWORK.	1	(D)	(D)
TOTAL		50	(D)	(x)	363	OTHER BUILDING MATERIALS	1	(D)	(D)
PACIFIC					400	AUTO FUELS-LUBRICANTS	3	18	0.1
RETAIL TRADE, TOTAL		394	224 648	(x)	420	TIRES-BATTERIES-ACCESSORIES	1	(D)	(D)
REPTG SALES BY BROAD MDSE LINES		336	218 813	100.0	440	FARM EQUIPMENT, MACHINERY	1	(D)	(D)
020	GROCERIES-OTHER FOODS	59	38 945	17.8	460	HAY-GRAIN-FEED-FARM SUPPLIES.	5	(D)	(D)
040	MEALS-SNACKS.	38	3 112	1.4	460	REPTG ADDL DETAIL FOR LINE 460.	2	(D)	100.0
060	ALCOHOLIC DRINKS.	12	497	0.2	460	HAY-GRAIN-FEED-FARM SUPPLIES.	2	(D)	(D)
080	PACKAGED ALCOHOLIC BEVERAGES.	19	540	0.2	461	HAY-GRAIN-FEED	1	(D)	(D)
100	CIGARS-CIGARETTES-TOBACCO	36	730	0.3	462	SEED	1	(D)	(D)
120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	37	1 700	0.8	463	FERTILIZERS-INSECTICIDES-FUNGICIDES.	2	(D)	(D)
140	MEN'S-BOYS' CLOTHING, EXC. FOOTWEAR	26	690	0.3	464	OTHER FARM SUPPLIES.	1	(D)	(D)
160	WOMEN'S-GIRLS' CLOTHING, EXC. FOOTWEAR	28	2 034	0.9	480	HOUSEHOLD FUELS-ICE	2	(D)	(D)
180	ALL FOOTWEAR.	21	474	0.2	500	ALL OTHER MERCHANDISE	13	264	0.8
200	CURTAINS-DRAPERIES-DRY GOODS.	19	735	0.3	520	NONMERCHANDISE RECEIPTS	12	221	0.7
220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	26	2 165	1.0	800	RECEIPTS FOR SERVICES	1	(D)	(D)
240	FURNITURE-SLEEP EQUIP.-FLOOR COVERINGS.	23	8 669	4.0	800	REPTG ADDL DETAIL FOR LINE 800.	1	(D)	(D)
260	KITCHENWARE-HOME FURNISHINGS.	22	286	0.1	800	RECEIPTS FOR SERVICES	1	(D)	(D)
280	JEWELRY-OPTICAL GOODS	16	328	0.1	861	OTHER SERVICES	1	(D)	(D)
300	SPORTING-RECREATION EQUIPMENT	18	601	0.3		GASOLINE SERVICE STATIONS (SIC 55 PART 554)			
320	HARDWARE.	113	4 756	2.2	TOTAL		19	6 402	(x)
340	LUMBER-BUILDING MATERIALS	34	1 106	0.5	REPTG SALES BY BROAD MDSE LINES		19	6 402	100.0
340	REPTG ADDL DETAIL FOR LINE 340.	22	10 832	100.0	020	GROCERIES-OTHER FOODS	1	(D)	(D)
340	LUMBER-BUILDING MATERIALS	22	645	6.0	040	MEALS-SNACKS.	1	(D)	(D)
362	LUMBER-MILLWORK.	5	53	0.5	220	MAJOR APPL.-RADIO-TV-MUSICAL INSTR.	1	(D)	(D)
363	OTHER BUILDING MATERIALS	20	590	5.4	320	HARDWARE.	6	235	3.7
380	AUTOMOBILES-TRUCKS.	5	1 900	0.9	400	AUTO FUELS-LUBRICANTS	19	2 548	39.8
400	AUTO FUELS-LUBRICANTS	83	10 018	4.6	420	TIRES-BATTERIES-ACCESSORIES	16	324	5.1
420	TIRES-BATTERIES-ACCESSORIES	96	1 768	0.8	460	HAY-GRAIN-FEED-FARM SUPPLIES.	5	763	11.9
440	FARM EQUIPMENT, MACHINERY	53	3 196	1.5	480	HOUSEHOLD FUELS-ICE	3	(D)	(D)
460	HAY-GRAIN-FEED-FARM SUPPLIES.	179	114 804	52.5	520	NONMERCHANDISE RECEIPTS	14	219	3.4
460	REPTG ADDL DETAIL FOR LINE 460.	130	90 304	100.0	800	RECEIPTS FOR SERVICES	6	59	0.9
460	HAY-GRAIN-FEED-FARM SUPPLIES.	130	69 415	76.9		EATING, DRINKING PLACES (SIC 58)			
461	HAY-GRAIN-FEED	97	48 479	53.7	TOTAL		38	3 759	(x)
462	SEED	85	2 925	3.2	REPTG SALES BY BROAD MDSE LINES		29	3 583	100.0
463	FERTILIZERS-INSECTICIDES-FUNGICIDES.	98	12 668	14.0	020	GROCERIES-OTHER FOODS	3	117	3.3
464	OTHER FARM SUPPLIES.	98	5 380	6.0	040	MEALS-SNACKS.	23	2 761	77.1
480	HOUSEHOLD FUELS-ICE	62	4 474	2.0	060	ALCOHOLIC DRINKS.	12	497	13.9
500	ALL OTHER MERCHANDISE	71	11 822	5.4	080	PACKAGED ALCOHOLIC BEVERAGES.	1	(D)	(D)
520	NONMERCHANDISE RECEIPTS	123	3 598	1.6	100	CIGARS-CIGARETTES-TOBACCO	4	(D)	(D)
800	RECEIPTS FOR SERVICES	37	605	0.3	120	COSMETICS-DRUGS-HEALTH NEEDS-CLEANERS	1	(D)	(D)
800	REPTG ADDL DETAIL FOR LINE 800.	37	28 602	100.0	180	ALL FOOTWEAR.	1	(D)	(D)
800	RECEIPTS FOR SERVICES	37	605	2.1	520	NONMERCHANDISE RECEIPTS	5	22	0.6
821	STORAGE FOR OTHERS	3	(D)	(D)					
831	HAULING-TRUCKING	2	(D)	(D)					
841	CUSTOM GRINDING AND MIXING-HULLING	6	194	0.7					
851	AUTOMOBILE REPAIR SERVICES	12	158	0.6					
861	OTHER SERVICES	16	146	0.5					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 7. Merchandise Line Sales by Geographic Divisions: 1963--Continued

[Includes only establishments with payroll. For explanation of tables, including lines identified by ▲▲▲▲▲▲, see "Description of the Tables" in front]

Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line	Merchandise line code	Kind of business and merchandise line	Estab- lishments (number)	Sales (\$1,000)	Percent of sales accounted for by the specified merchandise line
	PACIFIC--CON.					PACIFIC--CON.			
	HAY, GRAIN, FEED STORES (SIC 5962)					OTHER FARM SUPPLY STORES (SIC 5969 PART)			
	TOTAL	98	113 077	(X)		TOTAL	77	25 689	(X)
	REPTG SALES BY BROAD MDSE LINES . .	89	111 304	100.0		REPTG SALES BY BROAD MDSE LINES . .	65	23 601	100.0
020	GROCERIES--OTHER FOODS	6	(D)	(D)	020	GROCERIES--OTHER FOODS	5	313	1.3
100	CIGARS--CIGARETTES--TOBACCO	2	(D)	(D)	100	CIGARS--CIGARETTES--TOBACCO	2	(D)	(D)
120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS	1	(D)	(D)	120	COSMETICS--DRUGS--HEALTH NEEDS--CLEANERS	1	(D)	(D)
160	WOMEN'S--GIRLS' CLOTHING, EXC. FOOTWEAR	2	(D)	(D)	140	MEN'S--BOYS' CLOTHING, EXC. FOOTWEAR	1	(D)	(D)
180	ALL FOOTWEAR	2	(D)	(D)	220	MAJOR APPL.--RADIO-TV-MUSICAL INSTR.	3	(D)	(D)
220	MAJOR APPL.--RADIO-TV-MUSICAL INSTR.	2	(D)	(D)	260	KITCHENWARE--HOME FURNISHINGS	3	(D)	(D)
240	FURNITURE--SLEEP EQUIP.--FLOOR COVERINGS	1	(D)	(D)	300	SPORTING--RECREATION EQUIPMENT	1	(D)	(D)
260	KITCHENWARE--HOME FURNISHINGS	2	(D)	(D)	320	HARDWARE	35	1 605	6.8
320	HARDWARE	41	1 391	1.2	340	LUMBER--BUILDING MATERIALS	15	304	1.3
340	LUMBER--BUILDING MATERIALS	4	(D)	(D)					
340	REPTG ADDL DETAIL FOR LINE 340	3	2 624	100.0	340	REPTG ADDL DETAIL FOR LINE 340	12	4 373	100.0
340	LUMBER--BUILDING MATERIALS	3	(D)	(D)	340	LUMBER--BUILDING MATERIALS	12	228	5.2
362	LUMBER--MILLWORK	1	(D)	(D)	363	OTHER BUILDING MATERIALS	12	228	5.2
363	OTHER BUILDING MATERIALS	3	(D)	(D)					
380	AUTOMOBILES--TRUCKS	1	(D)	(D)	400	AUTO FUELS--LUBRICANTS	23	2 230	9.4
400	AUTO FUELS--LUBRICANTS	27	(D)	(D)	420	TIRES--BATTERIES--ACCESSORIES	34	415	1.8
420	TIRES--BATTERIES--ACCESSORIES	33	(D)	(D)	440	FARM EQUIPMENT, MACHINERY	13	522	2.2
440	FARM EQUIPMENT, MACHINERY	27	1 012	0.9	460	HAY--GRAIN--FEED--FARM SUPPLIES	65	16 874	71.5
460	HAY--GRAIN--FEED--FARM SUPPLIES	89	95 000	85.4					
460	REPTG ADDL DETAIL FOR LINE 460	57	63 418	100.0	460	REPTG ADDL DETAIL FOR LINE 460	56	19 141	100.0
460	HAY--GRAIN--FEED--FARM SUPPLIES	57	52 970	83.5	460	HAY--GRAIN--FEED--FARM SUPPLIES	56	14 366	75.1
461	HAY--GRAIN--FEED	57	45 384	71.6	461	HAY--GRAIN--FEED	30	2 039	10.7
462	SEED	39	1 460	2.3	462	SEED	37	1 378	7.2
463	FERTILIZERS--INSECTICIDES--FUNGICIDES	39	4 027	6.3	463	FERTILIZERS--INSECTICIDES--FUNGICIDES	49	7 948	41.5
464	OTHER FARM SUPPLIES	45	2 102	3.3	464	OTHER FARM SUPPLIES	45	3 035	15.9
480	HOUSEHOLD FUELS--ICE	26	(D)	(D)	480	HOUSEHOLD FUELS--ICE	17	619	2.6
500	ALL OTHER MERCHANDISE	11	124	0.1	500	ALL OTHER MERCHANDISE	6	(D)	(D)
520	NONMERCHANDISE RECEIPTS	15	843	0.8	520	NONMERCHANDISE RECEIPTS	31	541	2.3
800	RECEIPTS FOR SERVICES	11	270	0.2	800	RECEIPTS FOR SERVICES	12	175	0.7
800	REPTG ADDL DETAIL FOR LINE 800	11	16 314	100.0	800	REPTG ADDL DETAIL FOR LINE 800	12	6 416	100.0
800	RECEIPTS FOR SERVICES	11	270	1.7	800	RECEIPTS FOR SERVICES	12	175	2.7
831	HAULING--TRUCKING	1	(D)	(D)	821	STORAGE FOR OTHERS	3	(D)	(D)
841	CUSTOM GRINDING AND MIXING--HULLING	4	(D)	(D)	841	CUSTOM GRINDING AND MIXING--HULLING	2	(D)	(D)
851	AUTOMOBILE REPAIR SERVICES	1	(D)	(D)	851	AUTOMOBILE REPAIR SERVICES	3	57	0.9
861	OTHER SERVICES	7	(D)	(D)	861	OTHER SERVICES	4	(D)	(D)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 8. United States by Kind of Business: 1963

Kind of business	Total					Merchant wholesalers		Other operating types	
	Estab- lish- ments	Sales	Payroll, entire year	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15	Estab- lish- ments	Sales	Estab- lish- ments	Sales
	(number)	(\$1,000)	(\$1,000)	(dollars)	(number)	(number)	(\$1,000)	(number)	(\$1,000)
WHOLESALE TRADE, TOTAL	7 925	14 460 302	407 951	8 251 687	86 661	1 424	6 473 728	6 501	7 986 574
MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT:									
AUTOMOBILES, OTHER MOTOR VEHICLES	11	12 201	1 167	22 433	190	8	(D)	3	(D)
AUTOMOTIVE EQUIPMENT	66	50 392	4 669	87 196	853	62	(D)	4	(D)
TIRES, TUBES	14	45 649	577	11 680	90	12	(D)	2	(D)
DRUGS, CHEMICALS, ALLIED PRODUCTS:									
DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES	34	86 345	6 002	122 887	1 091	34	86 345	-	-
PAINTS, VARNISHES	8	(D)	(D)	(D)	(D)	5	(D)	3	(D)
OTHER CHEMICALS, ALLIED PRODUCTS	15	17 814	926	20 902	223	10	(D)	5	(D)
DRY GOODS APPAREL:									
DRY GOODS, PIECE GOODS, NOTIONS	13	29 029	1 739	35 423	287	9	(D)	4	(D)
APPAREL AND ACCESSORIES, HOSIERY, LINGERIE	11	23 296	1 214	11 187	83	9	(D)	2	(D)
FOOTWEAR	2	(D)	(D)	(D)	(D)	1	(D)	1	(D)
GROCERIES AND RELATED PRODUCTS:									
GENERAL-LINE GROCERIES	161	2 913 167	78 918	1 539 099	13 522	161	2 913 167	-	-
DAIRY PRODUCTS	425	1 413 711	42 932	837 006	7 926	119	357 810	306	1 055 901
POULTRY, POULTRY PRODUCTS	145	217 427	8 952	186 504	2 307	24	(D)	121	(D)
CONFECTIONERY	2	(D)	(D)	(D)	(D)	2	(D)	-	-
FISH, SEAFOODS	19	(D)	(D)	(D)	(D)	13	(D)	6	(D)
MEATS, MEAT PRODUCTS	6	4 911	443	9 464	91	4	(D)	2	(D)
FRESH FRUITS, VEGETABLES	469	866 235	45 572	1 046 426	15 110	55	58 976	414	807 259
OTHER GROCERIES AND RELATED PRODUCTS	91	543 654	11 621	272 214	3 148	45	45 919	41	497 735
FARM PRODUCTS--RAW MATERIALS:									
COTTON	57	(D)	(D)	(D)	(D)	11	(D)	46	(D)
GRAIN	3 165	3 675 115	63 004	1 250 005	13 552	232	1 284 414	2 933	2 390 701
LIVESTOCK, EXCEPT HORSES, MULES	250	1 308 868	9 615	200 034	2 765	15	(D)	235	(D)
MISCELLANEOUS FARM PRODUCTS	80	178 627	3 706	82 526	1 217	12	17 978	68	160 649
ELECTRICAL GOODS:									
ELECTRICAL SUPPLIES, APPARATUS	13	20 771	990	18 604	165	7	(D)	6	(D)
ELECTRICAL APPLIANCES, TV, RADIO SETS	11	35 438	1 073	20 481	182	9	(D)	2	(D)
ELECTRONIC PARTS, EQUIPMENT	16	10 918	648	12 620	115	12	(D)	4	(D)
HARDWARE, PLUMBING HEATING:									
HARDWARE	24	55 985	4 080	97 841	732	20	53 394	4	2 591
PLUMBING AND HEATING EQUIPMENT, SUPPLIES	26	22 557	1 750	35 366	279	23	(D)	3	(D)
AIR CONDITIONING, REFRIGERATION EQUIPMENT, SUPPLIES	3	1 377	264	7 503	43	3	1 377	-	-
MACHINERY, EQUIPMENT, SUPPLIES:									
COMMERCIAL MACHINES, EQUIPMENT	21	52 721	5 877	112 870	746	6	(D)	15	(D)
CONSTRUCTION, MINING MACHINERY, EQUIPMENT	6	4 255	413	8 309	62	6	4 255	-	-
INDUSTRIAL MACHINERY, EQUIPMENT	25	27 371	1 787	36 467	270	17	15 296	8	12 075
INDUSTRIAL SUPPLIES	15	12 544	2 350	46 592	456	11	4 954	4	7 590
FARM AND GARDEN MACHINERY, EQUIPMENT	17	30 708	863	14 664	151	14	(D)	3	(D)
PROFESSIONAL EQUIPMENT SUPPLIES	20	5 074	753	13 240	137	18	(D)	2	(D)
SERVICE-ESTABLISHMENT EQUIPMENT, SUPPLIES	16	5 027	612	12 020	105	16	5 027	-	-
TRANSPORTATION EQUIP., SUPPLIES, EX. AUTOMOTIVE	5	(D)	(D)	(D)	(D)	5	(D)	-	-
METALS, MINERALS (EX. PETROLEUM PRODUCTS, SCRAP):									
COAL	6	(D)	(D)	(D)	(D)	3	(D)	3	(D)
METALS SERVICE CENTERS	11	(D)	(D)	(D)	(D)	11	(D)	-	-
METALS SALES OFFICES	14	20 011	844	18 892	124	10	12 910	4	7 101
PETROLEUM BULK STATIONS, TERMINALS:									
GASOLINE, KEROSENE, FUEL OILS	1 902	663 459	42 947	855 334	9 306	-	-	1 902	663 459
LIQUEFIED PETROLEUM (LP) GAS	219	57 601	5 438	108 934	1 122	-	-	219	57 601
SCRAP, WASTE MATERIALS:									
IRON, STEEL SCRAP	8	23 066	695	10 262	91	8	23 066	-	-
WASTE MATERIAL	3	(D)	(D)	(D)	(D)	3	(D)	-	-
TOBACCO, TOBACCO PRODUCTS	11	17 328	477	8 975	101	11	17 328	-	-
BEER, WINE, DISTILLED ALCOHOLIC BEVERAGES:									
BEER	8	3 791	328	5 633	62	8	3 791	-	-
WINE, DISTILLED SPIRITS	12	63 952	3 102	50 771	373	7	(D)	5	(D)
PAPER, PAPER PRODUCTS (EX. WALLPAPER):									
PRINTING AND WRITING PAPER	7	(D)	(D)	(D)	(D)	6	(D)	1	(D)
INDUSTRIAL AND PERSONAL SERVICE PAPER	14	64 711	2 894	53 691	415	3	(D)	11	(D)
STATIONERY, OFFICE SUPPLIES	8	3 894	607	10 958	93	4	(D)	4	(D)
FURNITURE, HOME FURNISHINGS:									
FURNITURE, HOUSEHOLD, OFFICE	9	15 879	479	7 783	88	3	584	6	15 295
HOME FURNISHINGS, FLOOR COVERINGS	7	4 952	315	4 930	49	6	(D)	1	(D)
LUMBER, CONSTRUCTION MATERIALS:									
LUMBER, MILLWORK	19	37 120	1 859	38 074	285	15	30 459	4	6 661
CONSTRUCTION MATERIALS	41	61 660	3 062	61 966	484	30	(D)	11	(D)
OTHER MISCELLANEOUS PRODUCTS:									
AMUSEMENT, SPORTING GOODS	10	3 544	264	5 224	69	7	1 868	3	1 676
BOOKS, PERIODICALS, NEWSPAPERS	8	3 967	507	9 570	112	7	(D)	1	(D)
FARM SUPPLIES	241	548 082	20 724	395 847	3 680	178	396 490	63	151 592
JEWELRY	6	1 268	221	4 356	43	6	1 268	-	-
GIFTS, ART GOODS, ADV. NOVELTIES, SPECIALTIES	8	900	121	2 425	28	8	900	-	-
OTHER PRODUCTS	91	451 166	11 552	229 791	1 886	80	373 520	11	77 646

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 9. Type of Operation and Selected Kinds of Business—United States: 1963

Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees workweek ended nearest Nov. 15 (number)
WHOLESALE TRADE: TOTAL	7 925	14 460 302	407 951	8 251 687	86 661
MERCHANT WHOLESALEERS: TOTAL	1 424	6 473 728	180 482	3 541 103	32 185
WHOLESALE MERCHANTS: DISTRIBUTORS	1 216	5 306 268	167 259	3 265 114	29 872
GROCERIES AND RELATED PRODUCTS:					
GENERAL-LINE GROCERIES: TOTAL	161	2 913 167	78 918	1 539 099	13 522
RETAILER-COOPERATIVE GROCERIES	147	2 838 327	75 970	1 468 005	12 995
OTHER GROCERIES	14	74 840	2 948	71 094	527
DAIRY PRODUCTS	117	(D)	(D)	(D)	(D)
POULTRY: POULTRY PRODUCTS	24	(D)	(D)	(D)	(D)
FISH: SEAFOOD	13	(D)	(D)	(D)	(D)
FRESH FRUITS: VEGETABLES	55	58 976	3 421	66 105	656
OTHER FOODS	48	53 772	2 812	60 007	692
FARM PRODUCTS—RAW MATERIALS:					
COTTON	11	(D)	(D)	(D)	(D)
GRAIN	71	161 744	2 137	39 554	414
LIVESTOCK-EXCEPT HORSES AND MULES	15	(D)	(D)	(D)	(D)
MISCELLANEOUS FARM PRODUCTS	12	17 978	790	17 435	283
FARM SUPPLIES: TOTAL	173	372 557	15 511	294 650	2 684
FEEDS-ANIMAL AND POULTRY	39	145 114	5 256	101 602	971
FERTILIZER: AGRICULTURAL CHEMICALS	89	114 721	5 217	93 372	785
SEEDS (FIELD: VEGETABLE: FLOWER): BULBS	32	51 768	2 170	41 944	419
OTHER FARM SUPPLIES	13	60 954	2 868	57 732	509
OTHER	516	958 715	45 303	887 718	7 791
TERMINAL GRAIN ELEVATORS	160	966 825	10 735	227 043	1 888
WAGON: TRUCK DISTRIBUTORS	21	4 073	915	17 084	174
OTHER MERCHANT WHOLESALEERS	27	196 562	1 573	31 862	251
MANUFACTURERS: SALES BRANCHES: SALES OFFICES: TOTAL	169	504 380	22 343	443 974	3 526
MANUFACTURERS: SALES BRANCHES	131	263 751	18 707	374 063	3 024
DAIRY PRODUCTS	67	119 526	5 177	101 326	933
OTHER	64	144 225	13 530	272 737	2 091
MANUFACTURERS: SALES OFFICES	38	240 629	3 636	69 911	502
PETROLEUM BULK PLANTS: TERMINALS: TOTAL	2 121	721 060	48 385	964 268	10 428
MERCHANDISE AGENTS: BROKERS: TOTAL	561	3 897 364	54 204	1 115 807	11 653
AUCTION COMPANIES	55	206 114	1 956	45 374	802
LIVESTOCK	23	87 037	691	17 180	398
LEAF TOBACCO	21	108 891	964	22 287	309
OTHER	11	10 186	301	5 907	95
MERCHANDISE BROKERS FOR BUYERS OR SELLERS	36	326 996	3 727	80 051	661
GROCERIES AND RELATED PRODUCTS	20	216 884	1 816	38 808	307
OTHER	16	110 112	1 911	41 243	354
COMMISSION MERCHANTS	90	793 981	8 126	151 067	1 486
DAIRY PRODUCTS	12	111 054	2 410	43 307	405
FRESH FRUITS: VEGETABLES	26	94 431	1 707	35 806	350
GRAIN	17	296 226	1 822	31 387	262
LIVESTOCK	21	265 150	1 561	30 119	364
OTHER	14	27 120	626	10 448	105
MANUFACTURERS: AGENTS	20	33 097	1 003	18 037	107
SELLING AGENTS	342	2 342 181	36 996	772 143	8 239
DAIRY PRODUCTS	57	529 329	12 966	269 714	2 305
FRESH FRUITS: VEGETABLES	115	355 869	5 671	105 226	1 133
GRAIN	15	66 087	504	7 289	70
LIVESTOCK	85	699 121	4 994	105 466	1 387
OTHER	70	691 775	12 861	284 448	3 344
OTHER MERCHANDISE AGENTS: BROKERS	18	194 995	2 396	49 135	358
FARM PRODUCTS ASSEMBLERS: TOTAL	3 650	2 863 770	102 537	2 186 535	28 869
COUNTRY GRAIN ELEVATORS	2 915	2 043 675	50 132	983 438	11 325
CREAM PRODUCE STATIONS	59	67 312	3 154	61 476	741
DAIRY PRODUCTS	39	44 359	1 467	22 637	258
POULTRY: POULTRY PRODUCTS	20	22 953	1 687	38 839	483
COMMISSION BUYERS OF FARM PRODUCTS	13	7 563	214	2 998	53
PACKING HOUSES-FRESH FRUITS: VEGETABLES	225	277 060	32 662	798 274	12 508
LIVESTOCK CONCENTRATION YARDS	71	98 546	945	18 313	255
BUYERS OF FARM PRODUCTS	367	369 614	15 430	322 036	3 987
DAIRY PRODUCTS	114	148 496	6 238	124 575	1 336
POULTRY: POULTRY PRODUCTS	81	69 106	3 624	79 766	1 076
FRESH FRUITS: VEGETABLES	36	22 865	904	19 932	285
COTTON	36	25 261	719	15 095	225
GRAIN	29	20 004	570	10 794	131
LIVESTOCK	30	36 496	667	13 269	179
OTHER FARM PRODUCTS	24	28 331	1 465	34 609	531
FARM SUPPLIES	14	16 264	901	17 234	164
OTHER	3	2 791	342	6 762	60

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 10. Type of Operation by States: 1963

State and type of operation	Estab- lish- ments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (\$1,000)	State and type of operation	Estab- lish- ments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15 (dollars)	Paid employees, workweek ended nearest Nov. 15 (number)
ALABAMA						HAWAII					
TOTAL	24	67 822	1 370	26 685	367	TOTAL	23	51 577	2 684	56 526	417
ALASKA						IDAHO					
TOTAL	3	783	156	2 913	19	TOTAL	107	(D)	(D)	(D)	(D)
ARIZONA						MERCHANT WHOLESALERS	19	(D)	(D)	(D)	(D)
TOTAL	22	110 894	3 666	87 466	1 345	MANUFACTURERS' SALES BRANCHES, OFFICES	1	(D)	(D)	(D)	(D)
ARKANSAS						PETROLEUM BULK PLANTS, TERMINALS	19	(D)	(D)	(D)	(D)
TOTAL	31	44 697	2 207	57 130	542	MERCHANDISE AGENTS, BROKERS . .	1	(D)	(D)	(D)	(D)
MERCHANT WHOLESALERS	12	14 520	1 317	26 023	297	ASSEMBLERS OF FARM PRODUCTS . .	67	33 659	1 774	41 889	579
MANUFACTURERS' SALES BRANCHES, OFFICES	1	(D)	(D)	(D)	(D)	ILLINOIS					
PETROLEUM BULK PLANTS, TERMINALS	10	(D)	(D)	(D)	(D)	TOTAL	534	1 449 914	30 150	584 128	5 022
MERCHANDISE AGENTS, BROKERS . .	2	(D)	(D)	(D)	(D)	MERCHANT WHOLESALERS	77	650 706	15 319	291 103	2 158
ASSEMBLERS OF FARM PRODUCTS . .	6	(D)	(D)	(D)	(D)	MANUFACTURERS' SALES BRANCHES, OFFICES	10	35 413	869	17 938	130
CALIFORNIA						PETROLEUM BULK PLANTS, TERMINALS	151	91 641	5 465	104 472	1 087
TOTAL	348	2 241 470	70 572	1409 054	14 763	MERCHANDISE AGENTS, BROKERS . .	30	364 390	2 715	55 699	429
MERCHANT WHOLESALERS	120	1 046 680	27 562	509 992	4 372	ASSEMBLERS OF FARM PRODUCTS . .	266	307 764	5 782	114 916	1 218
MANUFACTURERS' SALES BRANCHES, OFFICES	15	202 431	2 961	50 349	368	INDIANA					
PETROLEUM BULK PLANTS, TERMINALS	3	(D)	(D)	(D)	(D)	TOTAL	358	532 576	11 859	243 982	2 426
MERCHANDISE AGENTS, BROKERS . .	74	775 531	19 373	412 047	4 434	MERCHANT WHOLESALERS	32	178 830	3 514	82 163	642
ASSEMBLERS OF FARM PRODUCTS . .	136	(D)	(D)	(D)	(D)	MANUFACTURERS' SALES BRANCHES, OFFICES	5	(D)	(D)	(D)	(D)
COLORADO						PETROLEUM BULK PLANTS, TERMINALS	84	52 717	2 314	42 824	441
TOTAL	117	274 702	6 836	139 210	1 409	MERCHANDISE AGENTS, BROKERS . .	16	(D)	(D)	(D)	(D)
MERCHANT WHOLESALERS	19	124 838	3 025	61 049	533	ASSEMBLERS OF FARM PRODUCTS . .	221	147 378	3 566	69 430	832
MANUFACTURERS' SALES BRANCHES, OFFICES	3	(D)	(D)	(D)	(D)	IDAHO					
PETROLEUM BULK PLANTS, TERMINALS	34	6 989	677	13 248	151	TOTAL	604	689 852	18 621	356 636	3 656
MERCHANDISE AGENTS, BROKERS . .	12	(D)	(D)	(D)	(D)	MERCHANT WHOLESALERS	51	189 397	4 194	89 663	760
ASSEMBLERS OF FARM PRODUCTS . .	49	37 958	1 403	28 048	368	MANUFACTURERS' SALES BRANCHES, OFFICES	-	-	-	-	-
CONNECTICUT						PETROLEUM BULK PLANTS, TERMINALS	243	86 836	6 278	114 817	1 164
TOTAL	25	54 211	2 292	54 019	689	MERCHANDISE AGENTS, BROKERS . .	12	137 971	1 721	29 282	313
MERCHANT WHOLESALERS	15	41 205	1 269	23 923	242	ASSEMBLERS OF FARM PRODUCTS . .	298	275 648	6 428	122 874	1 419
MANUFACTURERS' SALES BRANCHES, OFFICES	2	(D)	(D)	(D)	(D)	KANSAS					
PETROLEUM BULK PLANTS, TERMINALS	1	(D)	(D)	(D)	(D)	TOTAL	514	413 126	12 303	243 751	2 522
MERCHANDISE AGENTS, BROKERS . .	2	(D)	(D)	(D)	(D)	MERCHANT WHOLESALERS	30	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS . .	5	4 845	618	20 986	389	MANUFACTURERS' SALES BRANCHES, OFFICES	1	(D)	(D)	(D)	(D)
DELAWARE						PETROLEUM BULK PLANTS, TERMINALS	180	33 692	2 469	48 907	541
TOTAL	7	(D)	(D)	(D)	(D)	MERCHANDISE AGENTS, BROKERS . .	7	12 007	167	3 202	33
DISTRICT OF COLUMBIA						ASSEMBLERS OF FARM PRODUCTS . .	296	213 112	5 872	115 767	1 270
TOTAL	9	31 951	1 762	40 083	304	KENTUCKY					
FLORIDA						TOTAL	43	96 106	2 534	49 313	554
TOTAL	83	246 045	12 470	283 960	4 773	MERCHANT WHOLESALERS	16	41 231	1 316	26 337	297
MERCHANT WHOLESALERS	19	86 514	2 863	58 596	734	MANUFACTURERS' SALES BRANCHES, OFFICES	1	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES, OFFICES	1	(D)	(D)	(D)	(D)	PETROLEUM BULK PLANTS, TERMINALS	3	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS	3	(D)	(D)	(D)	(D)	MERCHANDISE AGENTS, BROKERS . .	20	49 777	843	16 834	186
MERCHANDISE AGENTS, BROKERS . .	22	82 497	1 097	20 214	195	ASSEMBLERS OF FARM PRODUCTS . .	3	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS . .	38	75 153	8 278	197 773	3 724	LOUISIANA					
GEORGIA						TOTAL	25	23 225	946	18 114	239
TOTAL	45	97 197	4 154	82 045	1 029	MERCHANT WHOLESALERS	14	14 745	743	14 355	167
MERCHANT WHOLESALERS	18	70 192	3 109	59 979	719	MANUFACTURERS' SALES BRANCHES, OFFICES	-	-	-	-	-
MANUFACTURERS' SALES BRANCHES, OFFICES	4	(D)	(D)	(D)	(D)	PETROLEUM BULK PLANTS, TERMINALS	1	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS	-	-	-	-	-	MERCHANDISE AGENTS, BROKERS . .	7	(D)	(D)	(D)	(D)
MERCHANDISE AGENTS, BROKERS . .	5	7 758	134	2 888	26	ASSEMBLERS OF FARM PRODUCTS . .	3	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS . .	18	(D)	(D)	(D)	(D)	MAINE					
Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.						TOTAL	14	12 363	560	8 989	88

TABLE 10. Type of Operation by States: 1963—Continued

State and type of operation	Estab- lish- ments (number)	Sales (\$1,000)	Payroll, entire year	Payroll, workweek ended nearest Nov. 15 (\$1,000)	Paid employees, workweek ended nearest Nov. 15 (number)	State and type of operation	Estab- lish- ments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15 (number)
MARYLAND						NEW HAMPSHIRE					
TOTAL	24	63 639	1 719	31 766	324	TOTAL	12	44 499	1 912	34 615	328
MASSACHUSETTS						NEW JERSEY					
TOTAL	37	92 111	3 410	63 029	583	TOTAL	70	180 457	7 248	138 888	1 315
MERCHANT WHOLESALERS	20	55 645	2 581	47 636	426	MERCHANT WHOLESALERS	31	94 519	2 952	53 690	484
MANUFACTURERS' SALES BRANCHES, OFFICES	3	(D)	(D)	(D)	(D)	MANUFACTURERS' SALES BRANCHES, OFFICES	3	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS	3	(D)	(D)	(D)	(D)	PETROLEUM BULK PLANTS, TERMINALS	11	(D)	(D)	(D)	(D)
MERCHANDISE AGENTS, BROKERS	7	(D)	(D)	(D)	(D)	MERCHANDISE AGENTS, BROKERS	16	62 657	1 188	25 611	246
ASSEMBLERS OF FARM PRODUCTS	4	6 531	374	7 368	68	ASSEMBLERS OF FARM PRODUCTS	9	8 274	334	6 127	87
MICHIGAN						NEW MEXICO					
TOTAL	215	308 199	7 958	163 920	1 620	TOTAL	17	20 365	758	16 326	206
MERCHANT WHOLESALERS	39	(D)	(D)	(D)	(D)	NEW YORK					
MANUFACTURERS' SALES BRANCHES, OFFICES	16	(D)	(D)	(D)	(D)	TOTAL	306	666 643	19 500	357 666	3 473
PETROLEUM BULK PLANTS, TERMINALS	46	(D)	(D)	(D)	(D)	MERCHANT WHOLESALERS	125	347 603	9 606	175 485	1 583
MERCHANDISE AGENTS, BROKERS	25	126 028	1 217	24 590	278	MANUFACTURERS' SALES BRANCHES, OFFICES	12	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS	89	52 953	1 491	28 579	357	PETROLEUM BULK PLANTS, TERMINALS	59	(D)	(D)	(D)	(D)
MINNESOTA						MERCHANDISE AGENTS, BROKERS	44	165 104	4 756	80 646	817
TOTAL	627	969 491	22 514	449 010	4 644	ASSEMBLERS OF FARM PRODUCTS	66	(D)	(D)	(D)	(D)
MERCHANT WHOLESALERS	67	306 863	8 535	159 933	1 524	NORTH CAROLINA					
MANUFACTURERS' SALES BRANCHES, OFFICES	8	(D)	(D)	(D)	(D)	TOTAL	68	203 013	4 686	95 384	1 155
PETROLEUM BULK PLANTS, TERMINALS	236	(D)	(D)	(D)	(D)	MERCHANT WHOLESALERS	28	39 498	2 037	44 473	438
MERCHANDISE AGENTS, BROKERS	13	368 331	2 059	42 630	326	MANUFACTURERS' SALES BRANCHES, OFFICES	3	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS	303	221 642	5 964	126 156	1 517	PETROLEUM BULK PLANTS, TERMINALS	6	(D)	(D)	(D)	(D)
MISSISSIPPI						MERCHANDISE AGENTS, BROKERS	10	134 377	814	16 672	192
TOTAL	39	200 026	2 654	64 549	713	ASSEMBLERS OF FARM PRODUCTS	21	26 216	1 571	29 301	439
MERCHANT WHOLESALERS	13	22 566	1 080	27 103	214	NORTH DAKOTA					
MANUFACTURERS' SALES BRANCHES, OFFICES	-	-	-	-	-	TOTAL	476	260 946	7 859	149 481	1 703
PETROLEUM BULK PLANTS, TERMINALS	5	6 840	411	6 795	88	MERCHANT WHOLESALERS	23	23 988	1 005	18 729	195
MERCHANDISE AGENTS, BROKERS	5	(D)	(D)	(D)	(D)	MANUFACTURERS' SALES BRANCHES, OFFICES	1	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS	16	(D)	(D)	(D)	(D)	PETROLEUM BULK PLANTS, TERMINALS	133	33 692	2 807	54 930	624
MISSOURI						MERCHANDISE AGENTS, BROKERS	4	(D)	(D)	(D)	(D)
TOTAL	337	692 783	13 782	276 802	2 623	ASSEMBLERS OF FARM PRODUCTS	315	164 829	3 667	68 757	823
MERCHANT WHOLESALERS	45	429 944	6 203	117 230	1 126	OHIO					
MANUFACTURERS' SALES BRANCHES, OFFICES	1	(D)	(D)	(D)	(D)	TOTAL	423	764 431	17 057	341 415	3 356
PETROLEUM BULK PLANTS, TERMINALS	110	18 858	1 297	37 983	424	MERCHANT WHOLESALERS	62	340 471	7 538	156 098	1 255
MERCHANDISE AGENTS, BROKERS	18	(D)	(D)	(D)	(D)	MANUFACTURERS' SALES BRANCHES, OFFICES	11	15 140	1 487	28 037	223
ASSEMBLERS OF FARM PRODUCTS	163	83 224	1 876	37 162	506	PETROLEUM BULK PLANTS, TERMINALS	71	19 546	1 114	20 657	237
MONTANA						MERCHANDISE AGENTS, BROKERS	33	212 442	1 940	37 514	528
TOTAL	204	138 215	3 875	74 265	825	ASSEMBLERS OF FARM PRODUCTS	246	176 832	4 978	99 109	1 113
MERCHANT WHOLESALERS	19	(D)	(D)	(D)	(D)	OKLAHOMA					
MANUFACTURERS' SALES BRANCHES, OFFICES	-	-	-	-	-	TOTAL	153	237 138	4 836	95 388	1 037
PETROLEUM BULK PLANTS, TERMINALS	78	16 325	1 336	26 801	300	MERCHANT WHOLESALERS	20	123 347	2 404	47 389	449
MERCHANDISE AGENTS, BROKERS	2	(D)	(D)	(D)	(D)	MANUFACTURERS' SALES BRANCHES, OFFICES	-	-	-	-	-
ASSEMBLERS OF FARM PRODUCTS	105	51 916	1 038	20 471	241	PETROLEUM BULK PLANTS, TERMINALS	22	2 903	226	4 567	59
NEBRASKA						MERCHANDISE AGENTS, BROKERS	3	(D)	(D)	(D)	(D)
TOTAL	383	419 055	10 692	214 525	2 219	ASSEMBLERS OF FARM PRODUCTS	108	(D)	(D)	(D)	(D)
MERCHANT WHOLESALERS	36	226 642	4 381	83 603	733	OREGON					
MANUFACTURERS' SALES BRANCHES, OFFICES	1	(D)	(D)	(D)	(D)	TOTAL	138	260 163	9 287	157 661	1 427
PETROLEUM BULK PLANTS, TERMINALS	150	(D)	(D)	(D)	(D)	MERCHANT WHOLESALERS	44	176 870	6 178	92 919	769
MERCHANDISE AGENTS, BROKERS	7	23 260	324	6 600	66	MANUFACTURERS' SALES BRANCHES, OFFICES	6	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS	189	133 293	3 210	62 828	773	PETROLEUM BULK PLANTS, TERMINALS	25	9 458	769	14 660	158
NEVADA						MERCHANDISE AGENTS, BROKERS	13	(D)	(D)	(D)	(D)
TOTAL	3	(D)	(D)	(D)	(D)	ASSEMBLERS OF FARM PRODUCTS	50	44 256	1 475	29 497	292

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 10. Type of Operation by States: 1963—Continued

State and type of operation	Estab- lish- ments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15 (number)	State and type of operation	Estab- lish- ments (number)	Sales (\$1,000)	Payroll, entire year (\$1,000)	Payroll, workweek ended nearest Nov. 15	Paid employees, workweek ended nearest Nov. 15 (number)
PENNSYLVANIA						UTAH					
TOTAL	148	397 947	16 585	307 227	3 159	TOTAL	28	132 685	2 436	48 291	436
MERCHANT WHOLESALERS	51	236 033	11 381	200 191	2 059	MERCHANT WHOLESALERS	6	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES, OFFICES	12	(D)	(D)	(D)	(D)	MANUFACTURERS' SALES BRANCHES, OFFICES	2	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS	36	(D)	(D)	(D)	(D)	PETROLEUM BULK PLANTS, TERMINALS	4	413	40	472	6
MERCHANDISE AGENTS, BROKERS	16	72 582	1 120	22 118	232	MERCHANDISE AGENTS, BROKERS	7	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS	33	31 432	1 663	34 890	431	ASSEMBLERS OF FARM PRODUCTS	9	(D)	(D)	(D)	(D)
RHODE ISLAND						VERMONT					
TOTAL	7	(D)	(D)	(D)	(D)	TOTAL	15	(D)	(D)	(D)	(D)
SOUTH CAROLINA						VIRGINIA					
TOTAL	30	27 264	1 507	28 696	321	TOTAL	61	213 641	5 297	108 361	1 303
MERCHANT WHOLESALERS	14	18 530	970	18 904	206	MERCHANT WHOLESALERS	25	119 414	3 500	66 996	821
MANUFACTURERS' SALES BRANCHES, OFFICES	1	(D)	(D)	(D)	(D)	MANUFACTURERS' SALES BRANCHES, OFFICES	1	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS	2	(D)	(D)	(D)	(D)	PETROLEUM BULK PLANTS, TERMINALS	5	(D)	(D)	(D)	(D)
MERCHANDISE AGENTS, BROKERS	5	(D)	(D)	(D)	(D)	MERCHANDISE AGENTS, BROKERS	11	64 059	802	16 492	173
ASSEMBLERS OF FARM PRODUCTS	8	5 667	390	7 753	92	ASSEMBLERS OF FARM PRODUCTS	19	14 102	600	16 951	240
SOUTH DAKOTA						WASHINGTON					
TOTAL	297	143 755	5 295	106 791	1 270	TOTAL	264	413 762	17 549	394 530	4 356
MERCHANT WHOLESALERS	14	8 332	427	7 618	82	MERCHANT WHOLESALERS	68	231 440	8 860	168 707	1 434
MANUFACTURERS' SALES BRANCHES, OFFICES	-	-	-	-	-	MANUFACTURERS' SALES BRANCHES, OFFICES	15	7 753	1 037	24 439	157
PETROLEUM BULK PLANTS, TERMINALS	110	30 589	2 551	52 911	610	PETROLEUM BULK PLANTS, TERMINALS	44	12 807	1 124	21 362	208
MERCHANDISE AGENTS, BROKERS	4	(D)	(D)	(D)	(D)	MERCHANDISE AGENTS, BROKERS	13	67 898	1 279	27 475	282
ASSEMBLERS OF FARM PRODUCTS	169	(D)	(D)	(D)	(D)	ASSEMBLERS OF FARM PRODUCTS	124	93 864	5 249	152 547	2 275
TENNESSEE						WEST VIRGINIA					
TOTAL	59	111 008	3 060	65 238	748	TOTAL	25	31 267	812	16 751	223
MERCHANT WHOLESALERS	25	48 609	2 058	43 266	455	MERCHANT WHOLESALERS	15	(D)	(D)	(D)	(D)
MANUFACTURERS' SALES BRANCHES, OFFICES	3	(D)	(D)	(D)	(D)	MANUFACTURERS' SALES BRANCHES, OFFICES	-	-	-	-	-
PETROLEUM BULK PLANTS, TERMINALS	12	4 538	207	4 065	50	PETROLEUM BULK PLANTS, TERMINALS	2	(D)	(D)	(D)	(D)
MERCHANDISE AGENTS, BROKERS	12	(D)	(D)	(D)	(D)	MERCHANDISE AGENTS, BROKERS	7	(D)	(D)	(D)	(D)
ASSEMBLERS OF FARM PRODUCTS	7	5 965	92	2 092	29	ASSEMBLERS OF FARM PRODUCTS	1	(D)	(D)	(D)	(D)
TEXAS						WISCONSIN					
TOTAL	204	521 625	13 908	360 812	3 291	TOTAL	295	372 554	10 685	209 786	2 363
MERCHANT WHOLESALERS	70	349 911	8 888	255 769	2 078	MERCHANT WHOLESALERS	45	162 731	4 169	81 140	819
MANUFACTURERS' SALES BRANCHES, OFFICES	8	17 916	601	11 593	117	MANUFACTURERS' SALES BRANCHES, OFFICES	4	(D)	(D)	(D)	(D)
PETROLEUM BULK PLANTS, TERMINALS	18	7 131	673	12 762	148	PETROLEUM BULK PLANTS, TERMINALS	178	55 826	4 159	80 372	924
MERCHANDISE AGENTS, BROKERS	22	73 156	1 119	24 122	274	MERCHANDISE AGENTS, BROKERS	25	118 616	1 100	20 395	322
ASSEMBLERS OF FARM PRODUCTS	86	73 511	2 627	56 566	674	ASSEMBLERS OF FARM PRODUCTS	43	(D)	(D)	(D)	(D)
						WYOMING					
						TOTAL	24	6 364	415	8 558	91

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Commodity Line Sales by Kind of Business—United States: 1963

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number				Amount (\$1,000)	Percent distrib- ution	Number	
		(1)	(2)	(3)	(5)			(1)	(2)	(3)	(5)
	MERCHANT WHOLESALERS										
5012200	ALL ESTABLISHMENTS, . . . (NUMBER) 1,424 SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) 508,486 SALES REPORTED BY COMMODITY LINE . . .	5 965 242	100.0	1 145	(X)	5047100	MEATS, PROVISIONS . . . (EXCEPT PACKAGED) MEATS FRESH, FROZEN (EXCEPT PACKAGED) MEATS CURED, BOILED, SMOKED MEATS . . . SAUSAGE, MEAT LOAVES . . . LARD . . . OTHER MEAT (INCL. GAME) . . . NOT REPORTED IN DETAIL . . .	118 369 50 739 19 861 8 109 5 345 6 458 27 857	2.0	71	7.9
5012200	TRUCKS, TRUCK TRAILERS, TRUCK TRAILERS.	3 835	0.1	9	53.3						
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES). . . TRUCK-BUS BODIES, PARTS, EQUIP., ETC. AUTOMOBILE PTS., EQPT., SUPPLIES, ETC. NOT REPORTED IN DETAIL . . .	44 978 3 073 29 398 12 507	0.8	97 17 44 (NA)	18.1 58.8 84.0 (NA)	5048100	FRESH FRUITS, VEGETABLES, BERRIES . . . FRESH FRUITS, BERRIES, MELONS . . . FRESH VEGETABLES . . . NOT REPORTED IN DETAIL . . .	131 145 69 085 42 950 19 110	2.2	97	9.0
5014100	TIRES AND TUBES, NEW. . .	28 327	0.5	67	5.1	5049200	BAKERY PRODUCTS . . .	33 107	0.6	81	1.8
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGGIST CHEMICALS, BIOLOGICALS . . .	31 061	0.5	36	13.3	5049300	CANNED, BOTTLED FOODS . . . CANNED FRUITS, FRUIT JUICES . . . CANNED VEGETABLES, VEGETABLE JUICES . . . CANNED FISH, SEAFOOD . . . CANNED MEATS . . . CANNED MILK . . . OTHER CANNED, BOTTL. FOODS, INC. BABY FOOD . . . NOT REPORTED IN DETAIL . . .	450 681 102 127 110 934 33 822 102 193 35 273 32 007 74 820 61 698	7.6	131	20.2
5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUGGIST SUNDRIES . . .	88 556	1.5	101	5.2						
5022230	TOILET SOAPS . . .	20 861	0.3	106	1.1						
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS . .	10 830	0.2	67	1.8						
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEMS., FATS, OILS, EXPLOSIVES, ETC. . .	12 025	0.2	14	2.9	5049410	COFFEE . . . GREEN COFFEE . . . SOLUBLE COFFEE . . . ROASTED COFFEE (EXCEPT SOLUBLE) . . . NOT REPORTED IN DETAIL . . .	96 660 2 457 21 032 63 442 9 729	1.6	114	4.6
5029140	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS . . .	85 245	1.4	115	4.3	5049500	FROZEN FOODS . . . FROZEN FRUITS . . . FROZEN JUICES . . . FROZEN VEGETABLES . . . FROZEN POULTRY (PACKAGED ONLY) . . . FROZEN FISH, SEAFOOD (PACKAGED ONLY) . . . FROZEN MEATS (PACKAGED ONLY) . . . FROZEN PREPARED FOODS, BAKED GOODS . . . OTHER PACKAGED FROZEN FOODS . . . NOT REPORTED IN DETAIL . . .	153 575 9 400 23 263 26 027 6 872 10 547 5 008 18 688 10 430 43 360	2.6	100	7.0
5032100	YARD OR PIECE GOODS . . . COTTON FABRICS . . . RAYON, NYLON, OTHER MAN-MADE FABRICS. NOT REPORTED IN DETAIL . . .	5 368 2 243 1 258 1 867	0.1	11 5 5 (NA)	34.6 57.1 23.7 (NA)						
5035200	MEN'S, BOYS' CLOTHING, FURN. (EXC. SHOES) . . .	6 838	0.1	16	4.0						
5035300	WOMEN'S, CHILDREN'S HOSIERY, UNDERWEAR, HOSIERY . . .	3 794 1 917 1 877	0.1	7 4 (NA)	8.1 (NA)						
5043100	DAIRY PRODUCTS, ICE CREAM, ICES . . . BUTTER . . . CHEESE . . . ICE CREAM, ICES . . . MILK, CREAM (FLUID) . . . OTHER DAIRY PRODUCTS . . . NOT REPORTED IN DETAIL . . .	545 920 71 049 43 414 11 126 112 711 38 296 269 324	9.2	210 82 112 39 64 54 (NA)	22.3 5.7 2.7 1.1 16.1 6.5 (NA)	5049610	SOFT DRINKS . . . SANDWICHES, SNACK ITEMS . . . FLOUR, RELATED PRODUCTS . . . SUGAR (REFINED) . . . DRIED FRUITS . . .	9 811 6 260 56 200 58 608 7 816	0.2	70	0.6
5044110	EGGS (FRESH, STORAGE) . . .	25 573	0.4	57	3.8	5049950	GROCERIES, EXCEPT AS SPECIFIED . . . MARGARINE, BUTTER SUBSTITUTES . . . COOKING OILS (INC. VEG. SHORTENINGS) . . . BREAKFAST CEREALS (FULLY, PARTLY COOKED) . . . OTHER GROC. (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS) . . . NOT REPORTED IN DETAIL . . .	486 598 61 248 36 846 57 627 115 919 214 958	8.2	147	19.8
5044120	POULTRY . . . LIVE POULTRY . . . DRESSED POULTRY, RESALES . . . NOT REPORTED IN DETAIL . . .	26 158 4 331 14 797 10 930	0.4	50 4 26 (NA)	2.9 12.1 2.1 (NA)						
5045100	CONFECTIONERY . . . CANDY, ALL KINDS . . . CHEWING GUM . . . FOUNTAIN FRUITS, SYRUPS, SUPPLIES . . . POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS . . . NOT REPORTED IN DETAIL . . .	51 647 28 365 5 301 4 860 6 665 6 456	0.9	129 103 87 54 73 (NA)	2.3 1.5 0.3 0.4 0.4 (NA)	5049970	NUTS (EDIBLE, UNSHELLED) . . .	3 620	0.1	6	43.9
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN) . . .	11 479	-0.2	23	3.3	5049980	MISCELLANEOUS FOOD PRODUCTS . . .	116 399	2.0	44	18.2
						5051100	COTTON (RAW), INCLUDING LINTERS . . .	278 593	4.7	11	98.2
						5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC. . .	1 221 071	20.5	223	77.8

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Commodity Line Sales by Kind of Business—United States: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line			SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line			Col. 1 as percent of col. 4	Establishments reporting commodity line	Sales of specified commodity line			Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number			Amount (\$1,000)	Percent distrib- ution	Number			Amount (\$1,000)	Percent distrib- ution	Number	
	MERCHANT WHOLESALERS—CON.														
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	94 812	1.6	15	5087200	CUSTODIAL (JANITORS') SUPPLIES.	4 063	0.1	15	98.0		250 243	0.1	15	1.6
	CATTLE, CALVES.	67 619		12		MACHINES AND EQUIPMENT (SWEEPERS, POLISHERS, VACUUMS, WALL WASHERS, ETC.).	73		3	70.4		7 177		3	1.0
	SHEEP.	3 180		5		CLEANING CHEMICALS AND SUPPLIES.	2 192		5	25.9		119 306		5	1.8
	HOGS.	25 858		(NA)		NOT REPORTED IN DETAIL.	1 798		(NA)	(NA)		(NA)		(NA)	(NA)
5059200	TOBACCO (LEAF).	5 628	0.1	5	5091213	IRON AND STEEL WIRE, WIRE PRODUCTS.	15 075	0.3	45	99.7		330 836	0.3	45	4.6
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	10 468	0.2	8	5091214	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING.	7 623	0.1	20	78.2		348 344	0.1	20	2.2
5062310	ELECTRICAL WIRING SUPPLIES, CONSTRUCTION MATERIALS.	14 411	0.2	25	5093121	PREPARED (INC. PROMPT INDUSTRIAL) IRON, STEEL SCRAP—EXC. ALLOY.	20 570	0.3	6	4.6		21 778	0.3	6	94.5
	INTERIOR WIRING, CONSTR. MATERIALS.	958		3	5094110	CIGARETTES, CIGARS, TOBACCO	263 985	4.4	115	35.3		2 224 701	4.4	95	11.9
	OUTSIDE CONSTRUCTION MATERIALS.	4 063		4		CIGARETTES.	221 342		95	50.8		2 033 426		75	10.9
	LIGHTING FIXTURES.	2 506		4		CIGARS.	12 223		81	3.3		1 640 059		75	0.7
	ELECTRIC LAMPS (INCANDESCENT AND FLUORESCENT)	276		4		OTHER TOBACCO	12 752		(NA)	(NA)		1 796 183		(NA)	(NA)
	MOTORS, GENERATORS, IND. CONTROLS, PANEL BOARDS, TRANSFORMERS, ETC.	1 953		4		NOT REPORTED IN DETAIL.	17 668		20	23.3		302 588		20	2.2
5064110	MAJOR APPLIANCES, TELEVISION SETS, CONSOLE RADIOS AND RECORD PLAYERS.	24 329	0.4	26	5093110	BEER, FERMENTED MALT LIQUORS.	6 760	0.1	20	11.5			0.1	20	
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES.	7 986	0.1	64	5095211	SPIRITS (INC. NEUTRAL SPIRITS AND ETHYL ALCOHOL USED IN BLENDING).	26 386	0.4	4	0.6		28 482	0.4	4	92.6
5065100	ELECTRONIC TUBES, PARTS, ACCESSORIES.	4 377	0.1	15	5096111	PRINTING AND WRITING PAPERS.	10 576	0.2	7	30.8		13 481	0.2	7	78.5
	RADIO, TV, TRANSMITTING AND IND.	2 700		13	5096211	IND. PAPERS (WRAPPING, BAGS, ETC.).	32 174	0.5	118	32.0		2 168 704	0.5	118	1.5
	ELECTRONIC PARTS (EXCEPT TUBES AND TRANSISTORS)	782		7	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	55 861	0.9	107	39.8		2 014 997	0.9	107	2.8
	ACCESSORIES (INC. TESTING EQUIPMENT).	125		5	5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOMEWARES.	10 882	0.2	25	6.7		223 718	0.2	25	4.9
	INTERCOMMUNICATION AND SOUND EPT.	354		5		LUMBER (ROUGH, DRESSED, FINISHED)	12 297	0.2	29	19.8			0.2	29	20.4
	COMMERCIAL, IND. ELECTRONIC EPT.	412		(NA)	5098110	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	8 390	0.1	19	8.6		39 002	0.1	19	21.5
5072210	HARDWARE.	49 517	0.8	85	5098130	HARDWOOD.	4 395		18	19.7		34 861		18	12.6
5074110	WARM-AIR HEATING-COOLING EPT., SUP.	4 148	0.1	10		SOFT WOOD.	3 852		10	14.4		25 860		10	16.3
	WARM-AIR FURNACES (ALL FUELS)	2 672		7		NOT REPORTED IN DETAIL.	143		(NA)	(NA)		(NA)		(NA)	(NA)
	CENTRAL SELF-CONTAINED HEATING- COOLING UNITS (INC. HEAT PUMPS)	113		5	5098142	WOOD MILLWORK (DOORS, CABINETS, ETC.).	6 439	0.1	22	1.0		36 794	0.1	22	17.5
	DUCTS, REGISTERS, FITTINGS, ACCES- SORIES.	1 069		3	5098211	BRICK, BLOCK, TILE, CLAY SEWER PIPE, FLUE LININGS, REFRACTORIES.	3 677	0.1	10	5.8		21 216	0.1	10	17.3
	ROOM SPACE HEATING EPT. (EXC. ELEC.)	69		5	5098231	ROOFING, SIDING, RAIN CARRYING EQUIPMENT (EXC. WOOD SHINGLES)	15 972	0.3	31	0.7		69 481	0.3	31	23.0
	OTHER WARM-AIR HEATING EQUIPMENT.	54		(NA)	5098232	INSULATION MATERIALS AND INSULATION BOARD.	4,460	0.1	23	12.7		41 453	0.1	23	10.8
5074300	PLUMBING FIXTURES, EPT., SUPPLIES.	12 575	0.2	28		WALLBOARD AND HANDBOARD.	4 188	0.1	23	(NA)		38 982	0.1	23	10.7
	PIPE, FITTINGS, VALVES.	7 383		21	5098291	OTHER BUILDING MATERIALS.	6 089	0.1	23	86.9		67 965	0.1	23	10.7
	PLUMBING FIXTURES.	1 248		10	5099120	SPORTING, ATHLETIC GOODS, BICYCLES.	3 436	0.1	17	34.0		52 969	0.1	17	6.5
	DRAINAGE SYST. (SOIL PIPE, FITTINGS).	825		10	5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEHICLES.	3 604	0.1	15	59.7		382 426	0.1	15	0.9
	OTHER PLUMBING EQUIPMENT, SUPPLIES.	1 934		10		FEEDS (MIXED AND OTHER, ICG, PET FOOD).	155 936	2.6	198	3.7		2 275 840	2.6	198	6.9
	NOT REPORTED IN DETAIL.	987		(NA)	5099311	FEED INGREDIENTS (MEALS--ALFALFA, SOY- BEAN, COTTON SEED, FISH, MEAT, ETC.).	34 044	0.6	58	6.0		259 168	0.6	58	13.1
5082100	CONSTRUCTION, MINING, LOGGING, ROAD MAINTENANCE EQUIPMENT, SUPPLIES.	3 786	0.1	5	5099312	FERTILIZER, FERTILIZER MATERIALS.	163 251	2.7	157	0.4		708 418	2.7	157	23.0
5083200	GENERAL PURPOSE IND. MACHINERY, EPT.	8 312	0.1	14											
5083930	OTHER SPECIAL IND. MACHINERY, EPT.	3 405	0.1	8											
5085110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES	14 887	0.2	27											
5085120	FARM, DAIRY MACH., PARTS, AND EPT.	29 935	0.5	53											
5086220	POULTRY EQUIPMENT (INC. TRACTORS)	5 270.	0.1	74											
	SCHOOL EQUIPMENT, SUPPLIES.														

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Commodity Line Sales by Kind of Business—United States: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distri- bution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)
5099322	MERCHANT WHOLESALERS--CON. AGRICULTURAL CHEM. (EXC. FERTILIZER) . . WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS INSECTICIDES, FUNGICIDES, PESTICIDES. NOT REPORTED IN DETAIL.	39 425 19 813 13 706 5 906	0.7	126	1 024 506	5029110	MERCHANT WHOLESALERS--CON. RETAILER--COOPERATIVE GROCERIES--CON. INDUSTRIAL ORGANIC, INORGANIC CHEM., FATS, OILS, EXPLOSIVES, ETC.	2 362	0.1	3	140 959
5099330	SEEDS SORGHUM SEED. SEED CORN CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY) FIELD SEED FOR FORAGE AND PASTURE . . FINE SEED FOR LAWN AND TURF VEGETABLE SEEDS FLOWER SEEDS AND BULBS NOT REPORTED IN DETAIL.	51 013 634 1 439 2 498 25 833 110 3 170 782 15 547	0.9	119	654 416	5029140	LAUNDRY SOAPS, SHIPS, POWERS, DETERGENTS MEN'S, BOYS' CLOTH., FURN. (EXC. SHOES) DAIRY PRODUCTS, ICE CREAM, ICES . . . EGGS (FRESH, STORAGE)	78 904 1 651 196 861 11 187	3.2 0.1 8.1 0.5	92 3 90 28	1 862 375 183 443 1 998 603 604 188
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES . . .	16 251	0.3	40	121 720	5044120	POULTRY DRESSED POULTRY, RESALES. NOT REPORTED IN DETAIL.	20 141 13 944 6 197	0.8	30 23 (NA)	838 578 676 696 (NA)
5099611	PETROLEUM PRODUCTS LIQUEFIED PETROLEUM GASES GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS OILS, GREASES, OTHER PETROLEUM PROD. NOT REPORTED IN DETAIL.	231 608 3 610 102 010 15 501 110 487	3.9	93	696 669	5045100	CONFECTIONERY CANDY, ALL KINDS. CHEWING GUM FOUNTAIN FRUITS, SYRUPS, SUPPLIES . . POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS. NOT REPORTED IN DETAIL.	45 667 25 113 5 009 4 527 6 067 4 951	1.9	100 88 76 43 64 (NA)	2 081 613 1 856 582 1 757 641 1 287 906 1 627 077 (NA)
5099670	FOOD, BEVERAGE BASIC MATERIALS.	3 809	0.1	38	751 562	5047100	MEATS, PROVISIONS FRESH, FROZEN (EXCEPT PACKAGED) MEATS CURED, BOILED, SMOKED MEATS SAUSAGE, MEAT LOAVES. LARD. OTHER MEAT (INCL. GAME) NOT REPORTED IN DETAIL.	110 097 48 245 17 919 7 494 5 286 6 230 24 923	4.5	58 22 29 22 29 7 (NA)	1 427 886 674 297 943 409 589 529 1 036 127 262 385 (NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE. . .	37 453	0.6	132	1 626 471	5048100	FRESH FRUITS, VEGETABLES, BERRIES . . . FRESH FRUITS, BERRIES, MELONS . . . FRESH VEGETABLES. NOT REPORTED IN DETAIL.	79 597 33 686 31 354 14 557	3.3	44 33 29 (NA)	1 383 937 1 133 298 1 055 640 (NA)
5099800	COMMODITY CREDIT CORPORATION.	14 461	0.2	94	562 287	5049200	BAKERY PRODUCTS	26 084	1.1	64	1 766 627
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	67 594	1.1	209	1 951 531	5049300	CANNED, BOTTLED FOODS CANNED FRUITS, FRUIT JUICES CANNED VEGETABLES, VEGETABLE JUICES . . CANNED FISH, SEAFOOD. CANNED MEATS. CANNED MILK OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD. NOT REPORTED IN DETAIL.	423 866 93 660 103 760 31 904 33 859 29 414 72 043 59 226	17.4	99 88 88 87 87 88 83 (NA)	2 084 244 1 927 664 1 754 964 1 883 757 1 860 248 1 888 457 1 668 662 (NA)
5049500	FROZEN FOODS.	1 414	4.8	3	29 676	5049410	COFFEE. SOLUBLE COFFEE. ROASTED COFFEE (EXCEPT SOLUBLE) . . . NOT REPORTED IN DETAIL.	89 466 20 034 59 659 9 753	3.7	96 77 84 (NA)	2 012 135 1 774 482 1 832 672 (NA)
5049950	GROCERIES, EXCEPT AS SPECIFIED.	8 301	28.0	3	29 676	5049920	TEA	9 997	0.4	89	1 862 573
5022210	PHARMACEUTICALS, ANTIBIOTICS, DRUGS CHEMICALS, BIOLOGICALS	2 434 655	100.0	120	(X)	5049500	FROZEN FOODS. FROZEN FRUITS FROZEN JUICES FROZEN VEGETABLES FROZEN POULTRY (PACKAGED ONLY) FROZEN FISH, SEAFOOD (PACKAGED ONLY) . FROZEN MEATS (PACKAGED ONLY) FROZEN PREPARED FOODS, BAKED GOODS . . OTHER PREPARED FROZEN FOODS NOT REPORTED IN DETAIL.	145 796 8 600 22 482 24 996 6 628 8 846 4 852 18 510 9 782 41 300	6.0	81 56 57 58 49 58 44 53 43 (NA)	2 106 794 1 722 376 1 691 069 1 695 769 1 515 541 1 843 761 1 483 524 1 569 597 1 258 906 (NA)
5022220	PHARMACEUTICALS, ANTIBIOTICS, DRUGS CHEMICALS, BIOLOGICALS	1 311	0.1	8	152 068	5049610	SOFT DRINKS	9 668	0.4	63	1 511 251
5022230	TOILET SOAPS.	28 599	1.2	65	1 567 420						
5022240	TOILET SOAPS.	20 521	0.8	92	1 872 999						

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Commodity Line Sales by Kind of Business—United States: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	MERCHANT WHOLESALERS--CON. RETAILER--COOPERATIVE GROCERIES--CON.												
5049910	SANDWICHES, SNACK ITEMS	6 258	0.3	22	824 312	0.8	5022220	PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	5 640	13.3	5	30 444	18.5
5049920	FLOUR, RELATED PRODUCTS	51 724	2.1	91	1 906 390	2.7							
5049930	SUGAR (REFINED)	55 344	2.3	92	1 904 396	2.9	5029140	LAUNDRY SOAPS, CHIPS, POWERS, DETERGENTS	2 118	5.0	7	40 652	5.2
5049940	DRIED FRUITS.	7 232	0.3	86	1 840 172	0.4							
5049950	GROCERIES, EXCEPT AS SPECIFIED, MARGARINE, BUTTER SUBSTITUTES	456 301	18.7	111	2 324 697	19.6	5043100	DAIRY PRODUCTS, ICE CREAM, ICES CHEESE.	464	1.1	7	40 652	1.1
	COOKING OILS (INC. VEG. SHORTENINGS), BREAKFAST CEREALS (FULLY, PARTLY COOKED).	58 563		65	1 667 743	3.5		OTHER DAIRY PRODUCTS	170		6	37 356	0.5
	OTHER GROC. (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	34 309		67	1 746 887	2.0		NOT REPORTED IN DETAIL.	290		4	12 920	2.2
		57 004		71	1 764 368	3.2	5045100	CONFECTIONERY	851	2.0	6	32 831	2.6
		103 071		67	1 701 348	6.1		CANDY, ALL KINDS.	528		4	28 770	1.8
		203 354		(NA)	(NA)	(NA)		CHOCOLATE.	101		4	28 770	0.4
5049980	MISCELLANEOUS FOOD PRODUCTS	98 437	4.0	21	525 812	18.7		FOUNTAIN FRUITS, SYRUPS, SUPPLIES	139		4	9 754	1.4
								POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS.	74		4	28 770	0.3
								NOT REPORTED IN DETAIL.	9		(NA)	(NA)	
5062310	ELECTRIC WIRING SUP., CONSTRUCTION MATERIALS.	2 660	0.1	7	230 939	1.2	5047100	MEATS, PROVISIONS	157	0.4	5	28 629	0.5
5064130	ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	1 569	0.1	27	1 140 703	0.1	5049200	BAKERY PRODUCTS	1 188	2.8	5	36 318	3.5
5086220	SCHOOL EQUIPMENT, SUPPLIES.	4 881	0.2	61	1 286 809	0.4	5049300	CANNED, BOTTLED FOODS	8 137	19.2	9	42 301	19.2
5087200	CUSTODIAL (JANITORS') SUPPLIES.	3 662	0.2	8	231 418	1.6		CANNED FRUITS, FRUIT JUICES	2 164		7	39 862	5.4
	CLEANING CHEMICALS AND SUPPLIES	11 463		3	119 041	1.7		CANNED VEGETABLES, VEGETABLE JUICES	1 877		7	39 862	4.7
	NOT REPORTED IN DETAIL.	1 632		(NA)	(NA)	(NA)		CANNED FISH, SEAFOOD.	587		4	28 770	2.0
5094110	CIGARETTES, CIGARS, TOBACCO	241 307	9.9	92	2 141 685	11.3		CANNED MEATS.	395		4	28 770	1.4
		209 883		79	1 971 032	10.6		CANNED MILK	1 929		6	38 978	4.9
		4 266		63	1 572 650	0.3		OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD.	1 172		4	25 789	4.5
		11 463		67	1 727 289	0.7		NOT REPORTED IN DETAIL.	13		(NA)	(NA)	
		15 695		(NA)	(NA)	(NA)	5049410	COFFEE.	1 441	3.4	7	38 240	3.8
5096211	IND. PAPERS (WRAPPING, BAGS, ETC.).	21 044	0.9	77	1 751 404	1.2		SOLUBLE COFFEE.	241		5	30 444	0.8
5096212	PERSONAL SERV. PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	51 429	2.1	87	1 895 501	2.7		ROASTED COFFEE (EXCEPT SOLUBLE).	1 093		6	36 566	3.0
5097210	CHINA, GLASSWARE, CROCKERY--HOUSEHOLD (INC. PLASTIC)	1 897	0.1	5	420 396	0.5		NOT REPORTED IN DETAIL.	107		(NA)	(NA)	
5097293	KITCHEN UTENSILS, KITCHEN TOOLS, MISCELLANEOUS HOUSEWARES.	4 145	0.2	8	187 218	2.2	5049500	FROZEN FOODS.	1 271	3.0	4	28 166	4.5
5099130	TOYS, GAMES, FIREWORKS, CHILDREN'S VEH. FEEDS (MIXED AND OTHER, INCL. PET FOOD)	29 576	1.2	68	1 515 796	2.0	5049920	FLOUR, RELATED PRODUCTS	1 587	3.8	7	33 715	4.7
5099311	FOOD, BEVERAGE BASIC MATERIALS.	2 484	0.1	28	734 053	0.3	5049940	SUGAR (REFINED)	1 810	4.3	7	33 715	5.4
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	27 072	1.1	42	1 350 580	2.1		DRIED FRUITS.	220	0.5	6	32 950	0.7
	COMMODITIES, N.E.C.	13 398	0.6	(NA)	(NA)	(NA)		GROCERIES, EXCEPT AS SPECIFIED, MARGARINE, BUTTER SUBSTITUTES	6 481	15.3	9	42 301	15.3
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	50 330	2.1	27	878 613	5.7		COOKING OILS (INC. VEG. SHORTENINGS), BREAKFAST CEREALS (FULLY, PARTLY COOKED).	2 474		7	39 743	6.2
	OTHER GENERAL LINE GROCERIES (SIC 5042 PART)							OTHER GROC. (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	340		8	41 417	5.0
	ALL ESTABLISHMENTS BY COMMODITY SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 2 863	42 301	100.0	9	(X)	(X)	5049980	MISCELLANEOUS FOOD PRODUCTS	2 010	4.8	6	32 677	6.2
	SALES REPORTED BY COMMODITY LINE.						5096211	IND. PAPERS (WRAPPING, BAGS, ETC.).	966	2.3	8	41 536	2.3
							5096212	PERSONAL SERV. PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	1 372	3.2	5	35 682	3.8
							5099311	FEEDS (MIXED AND OTHER, INCL. PET FOOD)	387	0.9	5	35 682	1.1
							5099670	FOOD, BEVERAGE BASIC MATERIALS.	217	0.5	3	4 945	4.4
							5099699	MISCELLANEOUS LINES OF MERCHANDISE.	647	1.5	7	39 589	1.6
								COMMODITIES, N.E.C.	5 337	12.6	(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

W

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

Standard Notes:

TABLE 11. Commodity Line Sales by Kind of Business—United States: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
5049200	MERCHANT WHOLESALERS—CON. BREAD, COOKIES, BAKERY GOODS (SIC 5049, PART)					5049950	MERCHANT WHOLESALERS—CON. OTHER GROCERY SPECIALTIES—CON.					
	ALL ESTABLISHMENTS. . . . (NUMBER) 5						GROCERIES, EXCEPT AS SPECIFIED. . . .	12 037	54.7	9	14 510	83.0
	SALES NOT REPORTED BY COMMODITY LINE. . . . (\$1,000) 150						OTHER GROC. (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS—EXC. PEANUTS). . .	9 657		3	11 876	81.3
	SALES REPORTED BY COMMODITY LINE. . . .	4 199	100.0	4	(X)		NOT REPORTED IN DETAIL.	2 380		(NA)		(NA)
	BAKERY PRODUCTS	3 679	87.6	4	4 199	5049970	NUTS (EDIBLE, UNSHELLED).	3 470	15.8	5	3 737	92.9
5049200	COMMODITIES, N.E.C.	520	12.4	(NA)	(NA)	5049980	MISCELLANEOUS FOOD PRODUCTS	4 193	19.1	5	4 202	99.8
						5099699	MISCELLANEOUS LINES OF MERCHANDISE. .	80	0.4	3	1 171	6.8
							COMMODITIES, N.E.C.	(D)	10.0	(NA)	(NA)	(NA)
						5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	(D)	0.2	1	(D)	4.2
5043100	CANNED FOODS (SIC 5049, PART)						COTTON (SIC 505, PART)					
	ALL ESTABLISHMENTS. . . . (NUMBER) 8	9 357	100.0	8	(X)		ALL ESTABLISHMENTS. . . . (NUMBER) 11					
	SALES NOT REPORTED BY COMMODITY LINE. . . . (\$1,000) 0						SALES NOT REPORTED BY COMMODITY LINE. . . . (\$1,000) (D)	282 936	100.0	10	(X)	(X)
	SALES REPORTED BY COMMODITY LINE. . . .	510	5.5	3	7 657		SALES REPORTED BY COMMODITY LINE. . .	278 567	98.5	10	282 936	98.5
	DAIRY PRODUCTS, ICE CREAM, ICES	5 399	57.6	6	9 357	5051100	COTTON (RAW), INCLUDING LINTERS	3 259	1.2	4	88 503	3.7
5049300	CANNED FRUITS, FRUIT JUICES	1 626		6	9 357	5099800	COMMODITY CREDIT CORPORATION.	325	0.1	(NA)	(NA)	(NA)
	CANNED VEGETABLES, VEGETABLE JUICES .	1 985		3	7 974		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	785	0.3	7	85 973	0.9
	CANNED FISH, SEAFOOD.	561		3	7 974							
	CANNED MEATS.	663		3	7 974							
	CANNED MILK.	347		3	7 657							
5049300	OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD.	178		3	7 657	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	785	0.3	7	85 973	0.9
	NOT REPORTED IN DETAIL.	29		(NA)	(NA)							
	COMMODITIES, N.E.C.	3 458	37.0	(NA)	(NA)							
5049300	COFFEE, TEA (SIC 5049, PART)						GRAIN (SIC 505, PART)					
	ALL ESTABLISHMENTS. . . . (NUMBER) 1						ALL ESTABLISHMENTS. . . . (NUMBER) 232					
	SALES NOT REPORTED BY COMMODITY LINE. . . . (\$1,000) 0						SALES NOT REPORTED BY COMMODITY LINE. . . . (\$1,000) 27,382	1 257 032	100.0	196	(X)	(X)
	SALES REPORTED BY COMMODITY LINE. . . .	(D)	100.0	1	(X)		SALES REPORTED BY COMMODITY LINE. . .	1 214 072	96.6	196	1 257 032	96.6
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	7 891	0.6	50	88 893	8.9
5049300	FROZEN FOODS (SIC 5049, PART)					5099311	FEEDS (MIXED AND OTHER, INCL. PET FOOD) POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	2 985		20	37 633	7.9
	ALL ESTABLISHMENTS. . . . (NUMBER) 2						FEEDS BOUGHT AND SOLD	1 633		31	58 206	2.8
	SALES NOT REPORTED BY COMMODITY LINE. . . . (\$1,000) (D)						NOT REPORTED IN DETAIL.	3 273		(NA)	(NA)	(NA)
	SALES REPORTED BY COMMODITY LINE. . . .	(D)	100.0	1	(X)	5099312	FEED INGREDIENTS (MEALS—ALFALFA, SOY BEAN, COTTON SEED, FISH, MEAT, ETC.). .	2 173	0.2	24	47 882	4.5
	COMMODITIES, N.E.C.	(D)	100.0	(NA)	(NA)	5099321	FERTILIZER, FERTILIZER MATERIALS. . . .	3 751	0.3	39	65 798	5.7
5049300	SOFT DRINKS (SIC 5049, PART)					5099322	AGRICULTURAL CHEM., INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER) . . .	1 224	0.1	33	63 654	1.9
	(NOT ANALYZED BY COMMODITY LINE)						SEEDS	1 654	0.1	36	69 714	2.4
	OTHER GROCERY SPECIALTIES (SIC 5049, PART)					5099330	HAY, ALFALFA, OTHER FARM SUPPLIES . . .	1 224	0.1	5	22 930	5.3
	ALL ESTABLISHMENTS. . . . (NUMBER) 27					5099611	PETROLEUM PRODUCTS.	1 690	0.1	23	43 871	3.9
	SALES NOT REPORTED BY COMMODITY LINE. . . . (\$1,000) 6,841						LIQUEFIED PETROLEUM GASES	118		3	3 077	3.8
5049300	SALES REPORTED BY COMMODITY LINE. . . .	22 010	100.0	19	(X)		GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	798		14	19 513	4.1
							OILS, GREASES, OTHER PETROLEUM PROD. NOT REPORTED IN DETAIL.	589		13	31 235	1.9
								185		(NA)	(NA)	(NA)

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Commodity Line Sales by Kind of Business—United States: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	MERCHANT WHOLESALERS--CON. GRAIN--CON.											
5099699	MISCELLANEOUS LINES OF MERCHANDISE. . .	793	0.1	19	29 256		OTHER FARM PRODUCTS - RAW MATERIALS (SIC 505, PART)					
5099800	COMMODITY CREDIT CORPORATION. . .	11 060	0.9	82	465 206		(NOT ANALYZED BY COMMODITY LINE)					
5099900	COMMODITIES, N.E.C. . .	3 116	0.2	(NA)	(NA)		FEEDS - ANIMAL AND POULTRY (SIC 5099, PART)					
	LABOR, SERVICE, RENTAL RECEIPTS - FROM CUSTOMERS . . .	8 384	0.7	102	809 520		ALL ESTABLISHMENTS. . . (NUMBER) 42 SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) 3,814 SALES REPORTED BY COMMODITY LINE. . .	142 969	100.0	36	45 113	(x)
	LIVESTOCK, EXCEPT HORSES AND MULES (SIC 505, PART)						NEW AUTOMOTIVE PARTS, EQUIPMENT, SUP. (EXC. TIRES AND TUBES) . . .	353	0.2	3	45 431	0.8
5053100	LIVESTOCK (EXCEPT HORSES, MULES). . .	94 391	99.9	13	94 515	5013120	TIRES AND TUBES, NEW. . .	975	0.7	4	45 190	2.1
	CATTLE, CALVES. . .	67 298		11	94 147	5014100	PAINTS, VARNISHES, LACQUERS, ENAMELS. .	416	0.3	4	45 619	0.9
	SHEEP, LAMBS. . .	3 160		5	87 083	5028100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC. . .	4 150	2.9	14	64 619	6.4
	HOGS. . .	23 858		7	92 114	5052100	HARDWARE. . .	717	0.5	3	45 113	1.6
	NOT REPORTED IN DETAIL. . .	75		(NA)	(NA)	5072210	GARDEN MACHINERY, EQUIPMENT, SUPPLIES. .	1 069	0.7	6	37 868	2.8
	COMMODITIES, N.E.C. . .	124	0.1	(NA)	(NA)	5085110	FARM, DAIRY MACHINERY, PARTS, & EQPT., POULTRY EQUIPMENT (INC. TRACTORS). . .	1 567	1.1	6	46 920	3.3
	HIDES, SKINS, BELTS (SIC 505, PART)					5085120	IRON AND STEEL FINISHED PRODUCTS, EXC. FLAT, WIRE, PIPE AND TUBING. . .	2 377	1.7	5	46 830	5.1
	ALL ESTABLISHMENTS. . . (NUMBER) 2 SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) 0 SALES REPORTED BY COMMODITY LINE. . .	(D)	100.0	2	(X)	5091214	FEEDS (MIXED AND OTHER, INCL. PET FOOD) POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES . . .	57 136	40.0	31	126 769	45.1
	COMMODITIES, N.E.C. . .	(D)	100.0	(NA)	(NA)	5099311	FEEDS BOUGHT AND SOLD . . . NOT REPORTED IN DETAIL. . .	16 404		12	51 913	31.6
	LEAF TOBACCO (SIC 505, PART)						FEED INGREDIENTS (MEALS--ALFALFA, SOY- BEAN, COTTON SEED, FISH, MEAT, ETC.). .	27 908		15	76 820	36.3
5059200	ALL ESTABLISHMENTS. . . (NUMBER) 6 SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) 179 SALES REPORTED BY COMMODITY LINE. . .	5 643	100.0	5	(X)	5099312	FERTILIZER, FERTILIZER MATERIALS. . .	29 440	20.6	19	121 980	24.1
	TOBACCO (LEAF). . .	5 628	99.7	5	5 643	5099321	AGRIC. CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER). . .	15 794	11.0	21	104 009	15.2
5099900	COMMODITIES, N.E.C. . .	(D)	0.2	(NA)	(NA)	5099322	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS . . .	609	1.7	7	40 085	1.5
	LABOR, SERVICE, RENTAL RECEIPTS FROM CUSTOMERS . . .	(D)	0.1	1	(D)	5099330	INSECTICIDES, FUNGICIDES, PESTICIDES. NOT REPORTED IN DETAIL. . .	856		6	18 060	5.5
	WOOL, WOOL TOPS, MOHAIR (SIC 505, PART)						SEEDS . . .	6 053	4.2	20	89 501	6.8
	ALL ESTABLISHMENTS. . . (NUMBER) 4 SALES NOT REPORTED BY COMMODITY LINE . . . (\$1,000) 0 SALES REPORTED BY COMMODITY LINE. . .	10 377	100.0	4	(X)		SEED CORN . . .	261		4	15 245	1.7
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS) . . .	10 338	99.6	4	10 377		CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY). . .	345		5	17 147	2.0
	COMMODITIES, N.E.C. . .	39	0.4	(NA)	(NA)		FIELD SEED FOR FORAGE AND PASTURE . .	3 762		11	49 264	7.6
							FINE SEED FOR LAWN AND TURF . . .	1 642		3	10 667	0.4
							NOT REPORTED IN DETAIL. . .	6 074	4.2	13	62 310	9.7
							HAY, ALFALFA, OTHER FARM SUPPLIES . . .	9 673	6.8	7	82 028	11.8
							PETROLEUM PRODUCTS. . .	8 956		6	74 357	12.0
							GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS. . .	712		5	68 114	1.0
							OILS, GREASES, OTHER PETROLEUM PROD.. NOT REPORTED IN DETAIL. . .	5		(NA)	(NA)	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Commodity Line Sales by Kind of Business—United States: 1963 Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)
5099699	MERCHANT WHOLESALERS--CON. FEEDS--ANIMAL AND POULTRY--CON. MISCELLANEOUS LINES OF MERCHANDISE. . .	1 370	1.0	5	53 500	5095110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES .	1 079	2.0	7	19 454
5099900	COMMODITIES, N.E.C.	2 346	1.6	(NA)	(NA)	5095120	FARM, DAIRY MACH., PARTS, AND EQUIP., POULTRY EQUIPMENT (INC. TRACTORS). . .	1 535	3.1	7	18 053
5099322	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	998	0.7	7	36 848	5099311	FEEDS (MIXED AND OTHER, INCL. PET FOOD) POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	962	1.8	6	10 075
5013120	FERTILIZER, AGRICULTURAL CHEMICALS (SIC 5099, PART)						FEEDS BOUGHT AND SOLD	472		3	5 011
5014100	ALL ESTABLISHMENTS . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)	128 506	100.0	70	(X)	5099322	AGRIC. CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZERS). . .	3 850	7.2	16	33 811
5028100	SALES REPORTED BY COMMODITY LINE. . .						WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	1 781		11	23 534
5052100	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUP. (EXC. TIRES AND TUBES)	596	0.5	4	8 286		INSECTICIDES, FUNGICIDES, PESTICIDES. NOT REPORTED IN DETAIL.	1 92		13	29 722
5072210	TIRES AND TUBES, NEW.	2 334	1.8	6	12 992	5099330	SEEDS	33 163	62.1	28	53 394
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. .	3 550	2.8	8	52 262		SORGHUM SEED.	240		13	27 461
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	428	0.3	6	5 244		SEED CORN	866		13	27 587
5072210	HARDWARE.	3 253	2.5	6	36 860		CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY).	1 615		11	24 236
5083110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES .	6 799	5.3	4	75 478		FIELD SEED FOR FORAGE AND PASTURE . .	20 388		21	43 407
5083120	FARM, DAIRY MACH., PARTS AND EQUIP., POULTRY EQUIPMENT (INC. TRACTORS). . .	1 753	1.4	9	13 493		FINE SEED FOR LAWN, TURF.	957		16	34 894
5099311	FEEDS (MIXED AND OTHER, INCL. PET FOOD)	10 799	8.4	13	82 492		VEGETABLE SEEDS	2 989		10	23 197
5099321	FERTILIZER, FERTILIZER MATERIALS. . . .	59 619	46.4	64	120 771		FLOWER SEEDS AND BULBS.	5 684		3	5 684
5099322	AGRIC. CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER). . .	19 211	14.9	22	97 133		NOT REPORTED IN DETAIL.	5 038		(NA)	(NA)
5099699	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	10 022	7.7	11	78 474	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES . . .	1 746	3.3	7	13 485
5099330	SEEDS	6 143	4.8	15	50 106	5099611	PETROLEUM PRODUCTS.	881	1.6	7	18 961
5099611	PETROLEUM PRODUCTS.	10 775	8.4	8	74 378		OILS, GREASES, OTHER PETROLEUM PROD.. NOT REPORTED IN DETAIL.	841		6	17 497
5099699	MISCELLANEOUS LINES OF MERCHANDISE. .	1 086	0.8	5	10 359	5099699	MISCELLANEOUS LINES OF MERCHANDISE. .	691	1.3	8	16 764
5099900	COMMODITIES, N.E.C.	2 083	1.6	(NA)	(NA)		COMMODITIES, N.E.C.	5 526	10.3	(NA)	(NA)
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	117	0.1	5	4 346		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	60	0.1	3	5 884
	SEEDS (FIELD, VEGETABLE, FLOWER), BULBS (SIC 5099, PART)						OTHER FARM SUPPLIES (SIC 5099, PART)				
	ALL ESTABLISHMENTS. . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)	53 394	100.0	28	(X)		ALL ESTABLISHMENTS. . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)	56 612	100.0	6	(X)
5014100	TIRES AND TUBES, NEW.	1 528	2.9	9	22 565	5099322	AGRIC. CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER). . .	1 771	3.1	3	53 370
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. .	1 744	3.3	8	21 029	5099330	SEEDS	739	1.5	3	49 584
5072210	HARDWARE.					5099390	HAY, ALFALFA, OTHER FARM SUPPLIES . . .	6 577	11.6	5	10 087
						5099611	PETROLEUM PRODUCTS.	22 087	39.0	4	55 612
							COMMODITIES, N.E.C.	25 438	44.9	(NA)	(NA)
							SALES BRANCHES, SALES OFFICES				
							ALL ESTABLISHMENTS. . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. (\$1,000)	497 080	100.0	151	(X)
							SALES REPORTED BY COMMODITY LINE. . .				

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Commodity Line Sales by Kind of Business—United States: 1963 Continued

SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commodity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distribution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
5099699	MERCHANT WHOLESALERS--CON. FEEDS--ANIMAL AND POULTRY--CON. MISCELLANEOUS LINES OF MERCHANDISE. . .	1 370	1.0	5	53 500	2.6	5095110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES. .	1 079	2.0	7	19 454	5.5
5099900	COMMODITIES, N.E.C.	2 346	1.6	(NA)	(NA)	(NA)	5095120	FARM, DAIRY MACH., PARTS, AND EOPT., POULTRY EQUIPMENT (INC. TRACTORS). . .	1 535	3.1	7	18 053	9.1
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	998	0.7	7	36 848	2.7	5095311	FEEDS (MIXED AND OTHER, INCL. PET FOOD) MILLED ON THE PREMISES	962	1.8	6	10 075	9.5
5013120	FERTILIZER, AGRICULTURAL CHEMICALS (SIC 5099, PART) 90							FEEDS BOUGHT AND SOLD	472		3	5 011	9.4
5013120	ALL ESTABLISHMENTS . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 5,542	128 506	100.0	70	(X)	(X)	5099322	AGRIC. CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER, WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	490		5	8 007	6.1
5014100	SALES REPORTED BY COMMODITY LINE. . .	596						INSECTICIDES, FUNGICIDES, PESTICIDES. NOT REPORTED IN DETAIL.	3 850	7.2	16	33 811	11.4
5028100	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUP. (EXC. TIRES AND TUBES)	2 334	0.5	4	8 286	7.2	5099330	SEEDS	33 163	62.1	28	53 394	62.1
5052100	TIRES AND TUBES, NEW.	3 550	1.8	6	12 992	18.0		SORGHUM SEED.	540		13	27 461	2.0
5072210	PAINTS, VARNISHES, LACQUERS, ENAMELS. .	3 550	2.8	8	52 262	6.8		SEED CORN	866		13	27 587	3.1
5085110	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	428	0.3	6	5 244	8.2		CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY).	1 615		11	24 236	6.7
5085110	HARDWARE.	3 253	2.5	6	36 860	8.8		FIELD SEED FOR FORAGE AND PASTURE . .	20 388		21	43 407	47.0
5085120	GARDEN MACHINERY, EQUIPMENT, SUPPLIES. .	6 799	5.3	4	75 478	9.0		FINE SEED FOR LAWN, TURF.	957		16	34 894	2.7
5093110	FARM, DAIRY MACH., PARTS AND EOPT., POULTRY EQUIPMENT (INC. TRACTORS). . .	1 753	1.4	9	13 493	13.0	5099390	VEGETABLE SEEDS	2 989		10	23 187	12.9
5093110	FEEDS (MIXED AND OTHER, INCL. PET FOOD)	10 799	8.4	13	82 492	13.1		FLOWER SEEDS AND BULBS.	770		3	5 684	13.5
5093210	FERTILIZER, FERTILIZER MATERIALS.	59 619	46.4	64	120 771	49.4		NOT REPORTED IN DETAIL.	5 038		(NA)	(NA)	(NA)
5093220	AGRIC. CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER) . .	19 211	14.9	22	97 133	19.8	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES. . .	1 746	3.3	7	13 485	12.9
5093220	CONDITIONERS	10 022		11	78 474	12.8	5099611	PETROLEUM PRODUCTS.	881	1.6	7	18 961	4.6
5093220	INSECTICIDES, FUNGICIDES, PESTICIDES. NOT REPORTED IN DETAIL.	8 489	8.4	13	53 754	15.8		OILS GREASES, OTHER PETROLEUM PROD..	841		6	17 497	4.8
5093300	SEEDS	6 143	4.8	15	50 106	12.3		NOT REPORTED IN DETAIL.	40		(NA)	(NA)	(NA)
5099611	PETROLEUM PRODUCTS.	10 775	8.4	8	74 378	14.5	5099699	MISCELLANEOUS LINES OF MERCHANDISE. .	691	1.3	8	16 764	4.1
5099699	MISCELLANEOUS LINES OF MERCHANDISE. .	1 066	0.8	5	10 359	10.3		COMMODITIES, N.E.C.	5 526	10.3	(NA)	(NA)	(NA)
5099900	COMMODITIES, N.E.C.	2 063	1.6	(NA)	(NA)	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	60	0.1	3	5 864	1.0
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	117	0.1	5	4 346	2.7		OTHER FARM SUPPLIES (SIC 5099, PART)					
	SEEDS (FIELD, VEGETABLE, FLOWER), BULBS (SIC 5099, PART)							ALL ESTABLISHMENTS. . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 4,342	56 612	100.0	6	(X)	(X)
	SALES REPORTED BY COMMODITY LINE. . .	53 394	100.0	28	(X)	(X)	5099322	AGRIC. CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER) . .	1 771	3.1	3	53 370	3.3
5014100	TIRES AND TUBES, NEW.	1 528	2.9	9	22 565	6.8	5099330	SEEDS	739	1.3	3	49 584	1.5
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. .	529	1.0	7	18 108	2.9	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES. . .	6 577	11.6	5	10 087	65.2
5072210	HARDWARE.	1 744	3.3	8	21 029	8.3	5099611	PETROLEUM PRODUCTS.	22 087	39.0	4	55 612	39.7
	SALES REPORTED BY COMMODITY LINE. . .	53 394	100.0	28	(X)	(X)		COMMODITIES, N.E.C.	25 438	44.9	(NA)	(NA)	(NA)
	SALES NOT REPORTED BY COMMODITY LINE. . .							SALES BRANCHES, SALES OFFICES					
	ALL ESTABLISHMENTS. . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 7,300	1 528	2.9	9	22 565	6.8		ALL ESTABLISHMENTS. . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 7,300	497 080	100.0	151	(X)	(X)
	SALES REPORTED BY COMMODITY LINE. . .	1 744	3.3	8	21 029	8.3		SALES REPORTED BY COMMODITY LINE. . .					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Commodity Line Sales by Kind of Business--United States: 1963 Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
		(1)	(2)	(3)	(4)	(5)			(1)	(2)	(3)	(4)	(5)
	MERCHANT WHOLESALERS--CON. FEEDS--ANIMAL AND POULTRY--CON.												
5099699	MISCELLANEOUS LINES OF MERCHANDISE. . .	1 370	1.0	5	53 500	2.6	5095110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES. .	1 079	2.0	7	17 454	9.5
	COMMODITIES, N.E.C.	2 346	1.6	(NA)	(NA)	(NA)	5095120	FARM, DAIRY MACH., PARTS, AND EQUIP., . .	1 535	3.1	7	18 053	9.1
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	998	0.7	7	36 844	2.7	5099311	FEEDS (MIXED AND OTHER, INCL. PET FOOD) POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	962	1.8	6	10 075	9.5
	FERTILIZER, AGRICULTURAL CHEMICALS (SIC 5099, PART)								472		3	5 011	9.4
	ALL ESTABLISHMENTS (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 5,542						5099322	AGRIC. CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER) . .	490		5	8 007	6.1
5013120	NEW AUTOMOTIVE PARTS, EQUIPMENT, SUP. (EXC. TIRES AND TUBES)	596	0.5	4	8 286	7.2	5099330	SEEDS	33 163	62.1	28	53 394	62.1
5014100	TIRES AND TUBES, NEW.	2 334	1.8	6	12 992	18.0		SORGHUM SEED.	540		13	27 461	2.0
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. .	3 550	2.8	8	52 262	6.9		SEED CORN.	866		13	27 587	3.1
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	428	0.3	6	5 244	8.2		CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY)	1 615		11	24 236	6.7
5072210	HARDWARE.	3 253	2.5	6	36 860	8.8		FIELD SEED FOR FORAGE AND PASTURE . .	20 388		21	43 407	47.0
5083110	GARDEN MACHINERY, EQUIPMENT, SUPPLIES .	6 799	5.3	4	75 478	9.0		FINE SEED FOR LAWN, TURF.	95		16	34 894	2.7
5085120	FARM, DAIRY MACH., PARTS AND EQUIP., .	1 753	1.4	9	13 493	13.0		VEGETABLE SEEDS.	2 983		10	23 187	12.9
5099311	POULTRY EQUIPMENT (INC. TRACTORS). . .	10 799	8.4	13	82 492	13.1		FLOWER SEEDS AND BULBS.	770		3	5 684	13.5
5099321	FEEDS (MIXED AND OTHER, INCL. PET FOOD)	59 619	46.4	64	120 771	49.4		NOT REPORTED IN DETAIL.	5 038		(NA)	(NA)	(NA)
5099322	FERTILIZER, FERTILIZER MATERIALS. . . .	19 211	14.9	22	97 133	19.8	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES . . .	1 746	3.3	7	13 485	12.9
	AGRIC. CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER) . .	10 022		11	78 474	12.8	5099611	PETROLEUM PRODUCTS.	881	1.6	7	18 961	4.6
	WEED KILLERS, SOIL STERILIZERS, SOIL CONDITIONERS	8 489		7	53 754	15.8		OILS, GREASES, OTHER PETROLEUM PROD..	841		5	17 497	4.8
	INSECTICIDES, FUNGICIDES, PESTICIDES. NOT REPORTED IN DETAIL.	700		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL.	40		(NA)	(NA)	(NA)
5099330	SEEDS	6 143	4.8	15	50 106	12.3		MISCELLANEOUS LINES OF MERCHANDISE. . .	691	1.3	8	16 764	4.1
5099611	PETROLEUM PRODUCTS.	10 775	8.4	8	74 378	14.5		COMMODITIES, N.E.C.	5 526	10.3	(NA)	(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE. . .	1 066	0.8	5	10 359	10.3	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	60	0.1	3	5 864	1.0
	COMMODITIES, N.E.C.	2 063	1.6	(NA)	(NA)	(NA)		OTHER FARM SUPPLIES (SIC 5099, PART) ALL ESTABLISHMENTS. (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 4,342	56 612	100.0	6	(X)	(X)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	117	0.1	5	4 346	2.7	5099322	AGRIC. CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER) . .	1 771	3.1	3	53 370	3.3
	SEEDS (FIELD, VEGETABLE, FLOWER), BULBS (SIC 5099, PART)						5099330	SEEDS	739	1.3	3	49 584	1.5
	ALL ESTABLISHMENTS. (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 1,311						5099390	HAY, ALFALFA, OTHER FARM SUPPLIES . . .	6 577	11.6	5	10 087	65.2
5014100	TIRES AND TUBES, NEW.	1 528	2.9	9	22 565	6.8	5099611	PETROLEUM PRODUCTS.	22 087	39.0	4	55 612	39.7
5028100	PAINTS, VARNISHES, LACQUERS, ENAMELS. .	1 529	1.0	7	18 108	2.9		COMMODITIES, N.E.C.	25 438	44.9	(NA)	(NA)	(NA)
5072210	HARDWARE.	1 744	3.3	8	21 029	8.3		SALES BRANCHES, SALES OFFICES ALL ESTABLISHMENTS. (NUMBER) SALES NOT REPORTED BY COMMODITY LINE. (\$1,000) 7,300	497 080	100.0	151	(X)	(X)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Commodity Line Sales by Kind of Business—United States: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	SALES BRANCHES, SALES OFFICES—CON.							SALES BRANCHES, SALES OFFICES—CON.					
	SHELL EGGS.	4 345	0.9	26	72 780	6.0	20234	ICE CREAM MIX AND ICE MILK MIX.	509	0.4	20	11 603	4.4
20210	CREAMERY BUTTER.	57 960	11.7	52	112 707	51.4	20241,2	ICE CREAM AND ICES.	2 008	1.6	22	12 625	15.9
20221,2	NATURAL CHEESE AND PROCESSED CHEESE.	7 035	1.4	42	91 371	7.7	20260,4	FLUID MILK.	39,217	31.0	37	45 302	86.6
20231	DRY MILK PRODUCTS.	5 240	1.1	27	84 016	6.2		MISCELLANEOUS GOODS, N.E.C.	9 301	7.4	(NA)	(NA)	(NA)
20232	CANNED MILK.	2 028	0.4	4	7 578	26.8		RECEIPTS FROM SERVICES — SOURCES OTHER THAN THE SALE OF MERCHANDISE.	1 124	0.9	10	21 915	5.1
20234	ICE CREAM MIX AND ICE MILK MIX.	509	0.1	20	11 603	4.4		POULTRY, POULTRY PRODUCTS (SIC 5044)					
20241,2	ICE CREAM AND ICES.	2 020	0.4	24	14 097	14.3		ALL ESTABLISHMENTS.(NUMBER) 2					
20260,4	FLUID MILK.	39 217	7.9	37	45 302	86.6		SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) 0	(D)	100.0	2	(X)	(X)
20334	CANNED FRUIT JUICES.	1 972	0.4	3	22 116	8.9		SALES REPORTED BY COMMODITY LINE.	(D)	98.6	(NA)	(NA)	(NA)
25220-4	METAL OFFICE FURNITURE.	2 330	0.5	3	3 168	73.5		MISCELLANEOUS GOODS, N.E.C.	(D)	1.4	1	(D)	2.7
26111,2	PULP MILL PRODUCTS.	4 132	0.8	3	18 771	22.0		RECEIPTS FROM SERVICES — SOURCES OTHER THAN THE SALE OF MERCHANDISE.					
27611-3	MANIFOLD BUSINESS FORMS.	1 354	0.3	3	1 633	82.9		MEATS, MEAT PRODUCTS (SIC 5047)					
28511-5	PAINTS, VARNISHES, LACQUERS—TRADE SALES PRODUCTS.	863	0.2	4	16 231	5.3		ALL ESTABLISHMENTS.(NUMBER) 1					
28710-22	FERTILIZERS.	17 044	3.4	3	29 780	57.2		SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) 0	(D)	100.0	1	(X)	(X)
32113, 32313	LAMINATED GLASS, INCLUDING SAFETY GLASS.	1 206	0.2	3	4 578	26.3		SALES REPORTED BY COMMODITY LINE.	(D)	100.0	(NA)	(NA)	(NA)
32920-7	ASBESTOS PRODUCTS.	2 422	0.5	3	15 590	15.5		MISCELLANEOUS GOODS, N.E.C.					
35711,2	COMPUTING AND RELATED MACHINES.	22 466	4.5	7	27 130	82.8		OTHER GROCERIES AND RELATED PRODUCTS (SIC 5049)					
35790	ADDRESSING, DICTATING, DUPLICATING AND OTHER OFFICE MACHINES, N.E.C.	1 134	0.2	6	24 798	4.6		ALL ESTABLISHMENTS.(NUMBER) 13					
36131-4	SWITCHGEAR AND SWITCHBOARDS.	956	0.2	4	1 538	62.2		SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) 0	(D)	100.0	13	(X)	(X)
36220	GENERAL INDUSTRIAL POWER CIRCUIT DEVICES AND CONTROLS.	316	0.1	4	1 981	16.0		SALES REPORTED BY COMMODITY LINE.	(D)	100.0	(NA)	(NA)	(NA)
37175-7	PARTS—ACCESSORIES FOR CARS, TRUCKS, BUSES, INC. REBUILT EXC. CARBURETORS.	4 286	0.9	5	13 649	31.4		MISCELLANEOUS GOODS, N.E.C.					
39550	CARBON PAPER AND INKED RIBBONS.	288	0.1	4	24 252	1.2		FARM SUPPLIES (SIC 5099, PART)					
	MISCELLANEOUS GOODS, N.E.C.	314 445	63.3	(NA)	(NA)	(NA)		ALL ESTABLISHMENTS.(NUMBER) 3					
	RECEIPTS FROM SERVICES — SOURCES OTHER THAN THE SALE OF MERCHANDISE.	3 512	0.7	31	42 020	8.4		SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) 0	(D)	100.0	3	(X)	(X)
	DAIRY PRODUCTS (SIC 5043)							SALES REPORTED BY COMMODITY LINE.	(D)	100.0	(NA)	(NA)	(NA)
	ALL ESTABLISHMENTS.(NUMBER) 72							MISCELLANEOUS GOODS, N.E.C.					
	SALES NOT REPORTED BY COMMODITY LINE.(\$1,000) 3,866							RECEIPTS FROM SERVICES — SOURCES OTHER THAN THE SALE OF MERCHANDISE.					
	SALES REPORTED BY COMMODITY LINE.	126 304	100.0	61	(X)	(X)		SALES REPORTED BY COMMODITY LINE.					
20210	SHELL EGGS.	4 345	3.4	26	72 780	6.0		NEW AUTOMOTIVE PARTS, EQUIPMENT, SUPPLIES (EXC. TIRES AND TUBES).					
20221,2	CREAMERY BUTTER.	57 920	45.9	50	112 160	51.6							
20231	NATURAL CHEESE AND PROCESSED CHEESE.	6 713	5.3	41	90 181	7.4	5013120						
	DRY MILK PRODUCTS.	5 167	4.1	26	82 826	6.2							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Commodity Line Sales by Kind of Business—United States: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4 (5)
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)				Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	
	MERCHANDISE AGENTS, BROKERS--CON.												
5029110	INDUSTRIAL ORGANIC, INORGANIC CHEM.	1 953	0.1	5	5 235	37.3	5049980	MISCELLANEOUS FOOD PRODUCTS	53 693	1.4	5	55 159	97.3
5029140	FATS, OILS, EXPLOSIVES, ETC.						5051100	COTTON (RAW), INCLUDING LINTERS	371 996	9.7	8	374 667	99.3
	LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS	3 620	0.1	10	160 584	2.3	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	382 740	10.0	32	387 280	98.8
5032100	YARD OR PIECE GOODS	2 800	0.1	3	18 877	14.8	5053100	LIVESTOCK (EXCEPT HORSES, MULES).	1 066 843	27.9	128	1 075 321	99.2
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	708 985	18.5	83	872 311	81.3		CATTLE, CALVES.	496 580		80	736 601	67.4
	BUTTER.	130 803		32	434 966	30.1		SHEEP, LAMBS.	83 078		38	681 029	12.2
	CHEESE.	16 099		26	283 460	5.7		HOGS.	176 515		63	638 869	26.8
	ICE CREAM, ICES	6 684		13	97 366	6.9		NOT REPORTED IN DETAIL.	310 670		(NA)	(NA)	(NA)
	MILK, CREAM (FLUID)	428 803		55	513 358	83.5	5059200	TOBACCO (LEAF).	112 986	3.0	23	113 263	99.8
	OTHER DAIRY PRODUCTS.	79 823		25	304 466	26.2	5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	6 984	0.2	8	7 529	92.8
	NOT REPORTED IN DETAIL.	46 773		(NA)	(NA)	(NA)		RAW WOOL.	6 971		8	7 529	92.6
5044110	EGGS (FRESH, STORAGE)	32 622	0.9	31	145 004	22.5		NOT REPORTED IN DETAIL.	13		(NA)	(NA)	(NA)
5044120	POULTRY	57 783	1.5	15	93 794	61.6	5059930	OTHER INEDIBLE FARM PROD. (HORSES, MULES)	3 260	0.1	7	26 896	12.1
	LIVE POULTRY.	52		5	5 957	0.9		ELECTRIC HOUSEWARES, SMALL APPLIANCES, PARTS AND SUPPLIES	4 122	0.1	6	142 200	2.9
	DRESSED POULTRY, RESALES	56 280		6	71 340	78.9	5083100	FOOD PROCESSING MACHINERY, EQUIPMENT.	2 302	0.1	4	39 407	5.2
	NOT REPORTED IN DETAIL.	1 451		(NA)	(NA)	(NA)	5083400	METAL WORKING MACHINERY, EQUIPMENT AND SUPPLIES (EXC. WELDING).	4 616	0.1	4	4 798	96.2
5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	5 301	0.1	6	5 708	92.9		MACHINE TOOLS--CUTTING, FORMING AND SHAPING TYPES.	4 509		4	4 798	94.0
	FRESH FRUITS, VEGETABLES, BERRIES	466 234		150	652 524	71.5		NOT REPORTED IN DETAIL.	107		(NA)	(NA)	(NA)
5048100	FRESH FRUITS, BERRIES, MELONS	415 704	12.2	123	609 853	68.2	5085120	FARM, DAIRY MACHINERY, PARTS, & EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	5 094	0.1	10	37 499	13.6
	FRESH VEGETABLES.	41 046		31	183 291	22.4	5095212	WINES	11 195	0.3	4	15 645	71.6
	NOT REPORTED IN DETAIL.	9 484		(NA)	(NA)	(NA)	5096211	IND. PAPERS (WRAPPING, BAGS, ETC.).	14 150	0.4	16	212 836	6.6
5049300	CANNED, BOTTLED FOODS	79 480	2.1	47	396 737	20.0	5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	2 175	0.1	10	157 075	1.4
	CANNED FRUITS, FRUIT JUICES	59 256		42	383 616	15.4		HOUSEHOLD FURNITURE	2 754	0.1	4	2 754	100.0
	CANNED VEGETABLES, VEGETABLE JUICES	8 481		12	167 961	5.0	5097110	HOUSEHOLD FURNITURE	2 754	0.1	4	2 754	100.0
	CANNED FISH, SEAFOOD.	2 977		10	160 914	1.9	5098130	PLYWOOD (INC. CHIPBOARD AND PARTICLE BOARD)	4 179	0.1	3	20 225	20.7
	CANNED MEATS.	2 434		4	10 382	23.4		WOOD MILLWORK (DOORS, CABINETS, ETC.).	1 996	0.1	4	5 728	34.8
	CANNED MILK.	2 969		4	149 447	5.4	5099311	FEEDS (MIXED AND OTHER, INCL. PET FOOD) POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	3 756	0.1	27	226 236	1.7
	OTHER CANNED, BOTTLED FOODS, INC.			10	159 810	1.9		FEEDS BOUGHT AND SOLD	553		3	4 974	11.1
	NOT REPORTED IN DETAIL.	3 124		7	158 447	2.5		NOT REPORTED IN DETAIL.	1 325		11	55 595	3.4
5049410	COFFEE.	4 742	0.1	11	154 093	2.0	5099321	FERTILIZER, FERTILIZER MATERIALS.	77 326	2.0	23	256 370	30.2
	GREEN COFFEE.	611		5	141 049	0.4	5099322	AGRIC. CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER).	2 975	0.1	21	197 165	1.5
	SOLUBLE COFFEE.	637		5	140 975	0.5	5099330	SEEDS	2 731	0.1	10	9 172	29.8
	ROASTED COFFEE (EXCEPT SOLUBLE)	2 662		6	145 897	1.8	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 752	0.1	13	59 653	4.6
	NOT REPORTED IN DETAIL.	832		(NA)	(NA)	(NA)	5099611	PETROLEUM PRODUCTS.	11 624	0.3	10	40 784	28.5
5049500	FROZEN FOODS.	70 641	1.8	16	222 769	31.7		LIQUEFIED PETROLEUM GASES	385		4	11 351	3.4
	FROZEN FRUITS	35 416		13	209 702	16.9		GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	5 434		5	11 720	46.4
	FROZEN JUICES	8 008		7	152 379	5.6		OILS, GREASES, OTHER PETROLEUM PROD. NOT REPORTED IN DETAIL.	5 624		6	13 372	(NA)
	FROZEN VEGETABLES	9 041		6	149 447	6.0							
	FROZEN POULTRY (PACKAGED ONLY).	7 949		6	147 878	5.4							
	FROZEN FISH, SEAFOOD (PACKAGED ONLY).	3 831		6	149 447	2.6							
	FROZEN PREPARED FOODS, BAKED GOODS. OTHER PACKAGED FROZEN FOODS	3 998		6	149 447	2.6							
	NOT REPORTED IN DETAIL.	1 491		6	137 617	1.1							
5049610	SOFT DRINKS	307	0.1	9	160 719	1.3							
5049920	FLOUR, RELATED PRODUCTS	2 073	0.1	9	159 684	2.8							
5049930	SUGAR (REFINED)	4 485	0.1	9	35 174	50.5							
5049940	DRIED FRUITS.	17 767	0.5	6	35 174	50.5							
5049950	GROCERIES, EXCEPT AS SPECIFIED.	3 614	0.1	25	38 136	9.5							
	MARGARINE, BUTTER SUBSTITUTES	19 601	0.5	17	191 309	10.2							
	COOKING OILS (INC. VEG. SHORTENINGS) OTHER GROC. (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	3 047		10	160 492	1.9							
	NOT REPORTED IN DETAIL.	8 175		8	160 656	5.1							
		4 501		(NA)	(NA)	(NA)							

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Commodity Line Sales by Kind of Business—United States: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)	
	MERCHANDISE AGENTS, BROKERS--CON. FISH, SEAFOODS--CON.												
5099670	FOOD, BEVERAGE BASIC MATERIALS. . . .	41 382	1.1	5	65 977	62.7	5046100	FISH, SEAFOOD (FRESH AND FROZEN, EXCEPT PACKAGED FROZEN)	(D)	92.9	6	(D)	92.9
5099699	MISCELLANEOUS LINES OF MERCHANDISE. . .	8 942	0.2	24	193 088	4.6		COMMODITIES, N.E.C.	407	7.1	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	3 198	0.1	40	110 941	2.9		MEATS, MEAT PRODUCTS (SIC 5047)					
5043100	DAIRY PRODUCTS (SIC 5043)							ALL ESTABLISHMENTS. . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	(D)	100.0	1	(X)	(X)
	SALES REPORTED BY COMMODITY LINE. . . .	21,077						SALES REPORTED BY COMMODITY LINE. . . .	(D)	85.4	(NA)	(NA)	(NA)
	DAIRY PRODUCTS, ICE CREAM, ICES	696 288	100.0	70	(X)	(X)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	(D)	14.6	1	(D)	14.6
	BUTTER.	691 621	99.3	70	696 288	99.3		FRESH FRUITS, VEGETABLES (SIC 5048)					
	CHEESE.	121 426		24	282 707	43.0		ALL ESTABLISHMENTS. . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	473 809	100.0	135	(X)	(X)
	ICE CREAM, ICES	8 879		18	131 201	6.8		SALES REPORTED BY COMMODITY LINE. . . .	429 459	90.6	135	473 809	90.6
	MILK, CREAM (FLUID)	428 722		54	508 436	84.5		FRESH FRUITS, VEGETABLES, BERRIES . . .	387 973		111	432 601	89.7
	OTHER DAIRY PRODUCTS.	79 259		23	285 394	27.8		FRESH FRUITS, BERRIES, MELONS	32 022		23	36 514	87.7
	NOT REPORTED IN DETAIL.	46 641		(NA)	(NA)	(NA)		NOT REPORTED IN DETAIL.	9 464		(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	(D)	0.6	(NA)	(NA)	(NA)		CANNED, BOTTLED FOODS	35 398	7.5	28	183 791	19.3
	POULTRY, POULTRY PRODUCTS (SIC 5044)							CANNED FRUITS, FRUIT JUICES	35 398		28	183 791	19.3
	ALL ESTABLISHMENTS. . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	2,217						IND. PAPERS (WRAPPING, BAGS, ETC.) . . .	890	0.2	6	26 836	3.3
	SALES REPORTED BY COMMODITY LINE. . . .	88 542	100.0	13	(X)	(X)		FERTILIZER, FERTILIZER MATERIALS. . . .	767	0.2	10	8 653	8.9
5044110	EGGS (FRESH, STORAGE)	30 264	34.2	12	36 963	81.9		AGRI. CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER) . . .	1 278	0.3	11	30 981	4.1
5044120	POULTRY	56 921	64.3	9	81 934	69.5		HAY, ALFALFA, OTHER FARM SUPPLIES . . .	1 932	0.4	6	27 887	6.9
	DRESSED POULTRY, RESALES.	56 280		6	71 340	78.9		OTHER TEXTILE PRODUCTS.	381	0.1	3	3 649	10.4
	NOT REPORTED IN DETAIL.	641		(NA)	(NA)	(NA)		COMMODITIES, N.E.C.	2 848	0.6	(NA)	(NA)	(NA)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	(D)	0.1	2	(D)	1.1		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	856	0.2	12	8 997	9.5
	CONFECTIONERY (SIC 5045)							OTHER GROCERIES AND RELATED PRODUCTS (SIC 5049)					
	(NOT ANALYZED BY COMMODITY LINE)							ALL ESTABLISHMENTS. . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	300 919	100.0	29	(X)	(X)
	FISH, SEAFOODS (SIC 5046)							SALES REPORTED BY COMMODITY LINE. . . .	153	0.1	6	152 910	0.1
	ALL ESTABLISHMENTS. . . . (NUMBER) SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	6						PROPRIETARY PRODUCTS, TOILETRIES, DRUG- GIST SUNDRIES.	3 605	1.2	7	155 097	2.3
	SALES REPORTED BY COMMODITY LINE. . . .	(D)	100.0	6	(X)	(X)		LAUNDRY SOAPS, CHIPS, POWDERS, DETERGENTS					

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Commodity Line Sales by Kind of Business—United States: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution					Amount (\$1,000)	Percent distrib- ution		
5043100	MERCHANDISE AGENTS, BROKERS--CON. OTHER GROCERIES AND RELATED PRODUCTS--CON.	16 425	5.5	7	155 488	509311	MERCHANDISE AGENTS, BROKERS--CON. OTHER GROCERIES AND RELATED PRODUCTS--CON.	822	0.3	7	153 465
	DALRY PRODUCTS, ICE CREAM, ICES	9 009		5	145 700		FEEDS (MIXED AND OTHER, INCL. PET FOOD)	5 043	1.7	9	155 268
	BUTTER	7 111		5	145 700		MISCELLANEOUS LINES OF MERCHANDISE	12 447	4.1	(NA)	(NA)
	CHEESE	305		(NA)	(NA)		COMMODITIES, N.E.C.	167	0.1	4	3 863
	NOT REPORTED IN DETAIL						LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS				4.3
5045100	CONFECTIONERY	1 637	0.5	8	158 388	509900	COTTON (SIC 505, PART)				
	CANDY, ALL KINDS	1 463		6	150 534		ALL ESTABLISHMENTS (NUMBER)				
	FOUNTAIN FRUITS, SYRUPS, SUPPLIES	44		4	140 778		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	(O)	100.0	8	(X)
	POTATO CHIPS, SALTED NUTS, OTHER CONFECTIONS	127		4	17 610		SALES REPORTED BY COMMODITY LINE	(O)	99.3	8	99.3
	NOT REPORTED IN DETAIL	3		(NA)	(NA)		COTTON (RAW), INCLUDING LINTERS	2 416	0.6	(NA)	(NA)
5047100	MEATS, PROVISIONS	165	0.1	3	8 442	5051100	COMMODITIES, N.E.C.	(O)	0.1	2	4.6
	FRESH FRUITS, VEGETABLES, BERRIES	36 682	12.2	9	171 553		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS				
5048100	FRESH FRUITS, BERRIES, MELONS	27 711		9	171 553	509900	GRAIN (SIC 505, PART)				
	FRESH VEGETABLES	8 970		4	140 778		ALL ESTABLISHMENTS (NUMBER)				
	NOT REPORTED IN DETAIL	1		(NA)	(NA)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	386 716	100.0	31	(X)
5049300	CANNED, BOTTLED FOODS	43 763	14.5	14	194 059		SALES REPORTED BY COMMODITY LINE	382 719	99.0	31	99.0
	CANNED FRUITS, FRUIT JUICES	23 795		12	188 970	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.				
	CANNED VEGETABLES, VEGETABLE JUICES	8 475		11	166 778		FARM, DAIRY MACHINERY, PARTS, & EOPT., POULTRY EQUIPMENT (INC. TRACTORS).	231	0.1	4	22 434
	CANNED FISH, SEAFOOD	2 975		9	159 751		FEEDS (MIXED AND OTHER, INCL. PET FOOD)	1 831	0.5	10	46 926
	CANNED MEATS	2 419		3	9 199		FEEDS BOUGHT AND SOLD	1 776		9	46 244
	CANNED MILK	2 785		8	154 899		NOT REPORTED IN DETAIL	55		(NA)	(NA)
	OTHER CANNED, BOTTLED FOODS, INC. BABY FOOD	3 115		6	152 910	509321	FERTILIZER, FERTILIZER MATERIALS	426	0.1	7	24 089
	NOT REPORTED IN DETAIL	199		(NA)	(NA)		PETROLEUM PRODUCTS	278	0.1	4	4 565
5049410	COFFEE	4 722	1.6	8	147 114	509611	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	201		3	2 913
	GREEN COFFEE	611		5	141 049		OTHER PETROLEUM PROD.	52		(NA)	6.9
	SOLUBLE COFFEE	637		3	140 975		COMMODITIES, N.E.C.	544	0.1	(NA)	(NA)
	ROASTED COFFEE (EXCEPT SOLUBLE)	2 662		6	145 897	509900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	687	0.2	8	47 114
	NOT REPORTED IN DETAIL	812		(NA)	(NA)		LIVESTOCK, EXCEPT HORSES AND MULES (SIC 505, PART)				1.5
5049500	FROZEN FOODS	69 802	23.2	12	203 995		ALL ESTABLISHMENTS (NUMBER)	1 070	313	100.0	(X)
	FROZEN FRUITS	35 164		10	194 993		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	126			
	FROZEN JUICES	8 510		6	148 211		SALES REPORTED BY COMMODITY LINE				
	FROZEN VEGETABLES	8 935		5	145 279						
	FROZEN POULTRY (PACKAGED ONLY)	7 889		5	143 710						
	FROZEN FISH, SEAFOOD (PACKAGED ONLY)	3 769		5	145 279						
	FROZEN PREPARED FOODS, BAKED GOODS	3 972		6	154 479						
	OTHER PACKAGED FROZEN FOODS	1 308		5	133 449						
	NOT REPORTED IN DETAIL	255		(NA)	(NA)						
5049610	SOFT DRINKS	2 067	0.7	8	159 536						
5049920	FLOUR, RELATED PRODUCTS	2 955	1.0	7	148 829						
5049930	SUGAR (REFINED)	17 553	5.8	4	24 319						
5049940	ORIOLE FRUITS	1 468	0.5	5	15 719						
5049950	GROCERIES, EXCEPT AS SPECIFIED	17 448	5.8	11	166 845						
	MARGARINE, BUTTER SUBSTITUTES	3 012		5	145 700						
	COOKING OILS (INC. VEG. SHORTENINGS).	3 860		6	150 201						
	OTHER GROC. (JAM, PICKLES, SAUCES, MAYONNAISE, NUTS--EXC. PEANUTS).	8 135		6	154 900						
	NOT REPORTED IN DETAIL	2 441		(NA)	(NA)						
5049980	MISCELLANEOUS FOOD PRODUCTS	53 683	17.8	4	54 235						
5096211	IND. PAPERS (WRAPPING, BAGS, ETC.).	8 141	2.7	7	150 797						
5096212	PERSONAL SERVICE PAPERS (TOWELING, CUPS, FACIAL TISSUES, ETC.).	2 171	0.7	8	155 653						

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Commodity Line Sales by Kind of Business—United States: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)			Amount (\$1,000)	Percent distrib- ution	Number	Total sales, all commodity lines (\$1,000)
5053100	MERCHANDISE AGENTS, BROKERS--CON. LIVESTOCK, EXCEPT HORSES AND MULES--CON.	1 066 217	99.6	126	1 070 313	5044120	POULTRY	21 848	0.8	140	78 094
		496 580		80	736 601	5048100	FRESH FRUITS, VEGETABLES, BERRIES	278 824	10.2	246	296 230
		83 078		58	681 029		FRESH FRUITS, BERRIES, MELONS	203 757		159	215 203
		176 515		63	658 869		FRESH VEGETABLES	55 327		55	58 571
		310 044		(NA)	(NA)		NOT REPORTED IN DETAIL	19 740		(NA)	(NA)
5099699	MISCELLANEOUS LINES OF MERCHANDISE	3 102	0.3	3	9 292	5051100	COTTON (RAW), INCLUDING LINTERS	22 016	0.8	44	41 699
	COMMODITIES, N.E.C.	(D)	0.1	(NA)	(NA)	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 697 132	61.9	2 731	1 977 635
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	(D)		1	(D)	5053100	LIVESTOCK (EXCEPT HORSES, MULES).	130 202	4.7	117	161 781
							CATTLE, CALVES	39 500		68	114 366
							SHEEP, LAMBS	8 708		32	63 388
							HOGS	78 996		79	114 988
							OTHER LIVESTOCK	130		4	1 782
							NOT REPORTED IN DETAIL	2 868		(NA)	(NA)
5059200	MISCELLANEOUS FARM PRODUCTS (SIC 505, PART)	112 986	89.9	23	113 263	5059200	TOBACCO (LEAF).	10 373	0.4	12	11 765
5059300	ALL ESTABLISHMENTS (NUMBER) 39	125 675	100.0	33	(X)	5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	12 798	0.5	30	39 068
	SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	6 957	5.5	7	7 253		RAW WOOL	12 506		16	21 220
	SALES REPORTED BY COMMODITY LINE	6 944		(NA)	(NA)		NOT REPORTED IN DETAIL	252		(NA)	(NA)
5059200	TOBACCO (LEAF).	112 986	89.9	23	113 263	5059910	PEANUTS, UNROASTED	4 223	0.2	3	4 288
5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	6 957	5.5	7	7 253	5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	3 894	0.1	36	37 618
	RAW WOOL	6 944		(NA)	(NA)		OTHER INEDIBLE FARM PRODS. (HORSES, MULES)	1 919	0.1	31	21 310
5059930	OTHER INEDIBLE FARM PROD. (HORSES, MULES)	2 884	2.3	3	6 876	5072210	HARDWARE	2 370	0.1	68	70 597
5099322	AGRIC. CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	102	0.1	4	5 526	5085120	FARM, DAIRY MACHINERY, PARTS, AND EQPT., POULTRY EQPT. (INC. TRACTORS)	4 306	0.2	138	140 529
5099900	COMMODITIES, N.E.C.	2 429	1.9	(NA)	(NA)	5091111	COAL (BITUMINOUS AND ANTHRACITE).	3 653	0.1	368	291 365
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	317	0.3	4	5 488	5098110	LUMBER (ROUGH, DRESSED, FINISHED)	3 357	0.1	43	50 972
						5099311	FEEDS (MIXED AND OTHER, INCL. PET FOOD) POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	72 939	2.7	1 044	840 745
							FEEDS BOUGHT AND SOLD	21 107		302	296 682
							NOT REPORTED IN DETAIL	35 826		793	592 327
							NOT REPORTED IN DETAIL	16 006		(NA)	(NA)
						5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY- BEAN, COTTON SEED, FISH, MEAT, ETC.)	13 243	0.5	254	269 325
							FERTILIZER, FERTILIZER MATERIALS.	41 305	1.5	857	740 674
						5099321	AGRIC. CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	4 174	0.2	487	448 629
						5099322	SEEDS	22 432	0.8	827	662 874
						5099330	HAY, ALFALFA, OTHER FARM SUPPLIES	10 970	0.4	200	163 492
						5099611	PETROLEUM PRODUCTS	16 418	0.6	260	249 754
							LIQUEFIED PETROLEUM GASES	1 435		51	53 307
							GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	11 902		178	166 723
							OILS, GREASES, OTHER PETROLEUM PROD. NOT REPORTED IN DETAIL	1 003		137	141 072
							NOT REPORTED IN DETAIL	2 078		(NA)	(NA)
						5099620	FLOWERS, PLANTS, FLORISTS, SUP., ETC.	2 686	0.1	3	3 530
						5099699	MISCELLANEOUS LINES OF MERCHANDISE	9 055	0.3	419	339 995
5044110	EGGS (FRESH, STORAGE)	79 314	2.9	89	100 956						

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Commodity Line Sales by Kind of Business—United States: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line			SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line			Establishments reporting commodity line	Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distrib- ution	Number			Amount (\$1,000)	Percent distrib- ution	Number		Col. 1 as percent of col. 4
5099800	ASSEMBLERS OF FARM PRODUCTS—CON. COMMODITY CREDIT CORPORATION.	41 068	1.5	1 593	5048100	ASSEMBLERS OF FARM PRODUCTS—CON. FRESH FRUITS, VEGETABLES (SIC 5046)	291 978	100.0	239	(x)	(x)
5099900	COMMODITIES, N.E.C.	7 081	0.3	(NA)		ALL ESTABLISHMENTS. (NUMBER) 267 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 17,130 SALES REPORTED BY COMMODITY LINE.	291 978	100.0	239	(x)	(x)
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	31 717	1.2	1 753	5048100	FRESH FRUITS, VEGETABLES, BERRIES FRESH FRUITS, BERRIES, MELONS FRESH VEGETABLES. NOT REPORTED IN DETAIL.	278 159 203 756 55 247 19 156	95.3	239 157 53 (NA)	291 978 214 411 57 502 (NA)	95.3 95.0 96.1 (NA)
5043100	DAIRY PRODUCTS (SIC 5043) ALL ESTABLISHMENTS. (NUMBER) 156 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 10,169 SALES REPORTED BY COMMODITY LINE.	198 197	100.0	135	5085120	FARM, DAIRY MACHINERY, PARTS, & EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	442	0.2	3	2 597	17.0
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	192 205	97.0	135	5099321	FERTILIZER, FERTILIZER MATERIALS.	1 684	0.6	34	31 292	5.4
5043100	BUTTER.	7 877		19	5099322	AGRIC. CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER).	641	0.2	17	16 597	3.9
5043100	CHEESE.	886		12	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	984	0.3	16	11 854	8.3
5043100	ICE CREAM, ICES	1 020		13	5099660	OTHER TEXTILE PRODUCTS.	149	0.1	4	1 958	7.6
5043100	MILK, CREAM (FLUID)	105 321		76	5099699	MISC. LINES OF MERCHANDISE.	592	0.2	15	10 085	5.9
5043100	OTHER DAIRY PRODUCTS.	8 705		19	5099900	COMMODITIES, N.E.C.	2 770	0.9	(NA)	(NA)	(NA)
5043100	NOT REPORTED IN DETAIL.	68 396		(NA)		LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	6 557	2.2	41	34 703	18.9
5044110	EGGS (FRESH, STORAGE)	1 951	1.0	8		COTTON (SIC 505, PART)					
5085120	FARM, DAIRY MACHINERY, PARTS, & EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	496	0.3	8		ALL ESTABLISHMENTS. (NUMBER) 38 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 1,103 SALES REPORTED BY COMMODITY LINE.	25 157	100.0	34	(x)	(x)
5099311	FEEDS (MIXED AND OTHER, INCL. PET FOOD)	892	0.5	12	5051100	COTTON (RAW), INCLUDING LINTERS	20 784	82.6	34	25 157	82.6
5099321	FERTILIZER, FERTILIZER MATERIALS.	324	0.2	5	5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	798	3.2	6	7 015	11.4
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	123	0.1	8	5091111	COAL (BITUMINOUS AND ANTHRACITE).	31	0.1	3	2 046	1.5
5099900	COMMODITIES, N.E.C.	1 565	0.8	(NA)	5099311	FEEDS (MIXED AND OTHER, INC. PET FOOD). POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	935	3.7	14	11 092	8.4
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	641	0.3	15	5099322	FEEDS BOUGHT AND SOLD NOT REPORTED IN DETAIL.	255 586 94		8 12 (NA)	5 354 9 991 (NA)	4.8 5.9 (NA)
	POULTRY, POULTRY PRODUCTS (SIC 5044)				5099321	FERTILIZER, FERTILIZER MATERIALS.	260	1.0	9	6 261	4.2
	ALL ESTABLISHMENTS. (NUMBER) 103 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 3,368 SALES REPORTED BY COMMODITY LINE.	99 598	100.0	94	5099322	AGRIC. CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER).	81	0.3	5	4 055	2.0
5043100	DAIRY PRODUCTS, ICE CREAM, ICES	61	0.1	4	5099330	SEEDS	117	0.5	6	4 210	2.8
5044110	EGGS (FRESH, STORAGE)	75 848	76.2	63	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	92	0.4	4	1 579	5.8
5044120	POULTRY	20 635	20.7	42	5099611	PETROLEUM PRODUCTS.	74	0.3	3	3 385	2.2
5099311	FEEDS (MIXED AND OTHER, INCL. PET FOOD)	731	0.7	6							
5099699	MISC. LINES OF MERCHANDISE.	437	0.4	8							
5099900	COMMODITIES, N.E.C.	1 321	1.3	(NA)							
5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	565	0.6	19							

Standard Notes: — Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Commodity Line Sales by Kind of Business—United States: 1963—Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line			SIC industry and commod- ity line code	Kind of business and commodity line	Establishments reporting commodity line			Col. 1 as percent of col. 4	
		Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)			Amount (\$1,000) (1)	Percent distrib- ution (2)	Number (3)	Total sales, all commodity lines (\$1,000) (4)	Col. 1 as percent of col. 4 (5)
	ASSEMBLERS OF FARM PRODUCTS--CON. COTTON--CON.										
5099699	MISCELLANEOUS LINES OF MERCHANDISE. . .	179	0.7	3	5099800	COMMODITY CREDIT CORPORATION.	40 093	2.1	1 549	1 236 852	3.2
5099800	COMMODITY CREDIT CORPORATION.	387	1.5	17		COMMODITIES, N.E.C.	7 540	0.4	(NA)	(NA)	(NA)
5099900	COMMODITIES, N.E.C.	739	2.9	(NA)	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	22 120	1.2	1 624	1 269 495	1.7
	GRAIN (SIC 505, PART)					LIVESTOCK, EXCEPT HORSES AND MULES (SIC 505, PART)					
504120	POULTRY	1 117	0.1	40	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	10 000	7.2	16	29 707	33.7
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 679 694	87.7	2 685	5053100	LIVESTOCK (EXCEPT HORSES, MULES).	127 113	91.0	99	139 746	91.0
5053100	LIVESTOCK (EXCEPT HORSES, MULES).	2 942	0.2	15		CATTLE, CALVES.	37 554		56	98 372	38.2
	CATTLE, CALVES.	1 917		11		SHEEP, LAMBS.	8 708		32	65 349	13.7
	HOGS.	1 007		3		OTHER LIVESTOCK	77 988		75	108 886	71.6
	NOT REPORTED IN DETAIL.	18		(NA)		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	130		4	1 762	7.4
5059920	OIL SEED, OIL NUTS, OIL KERNELS (COTTON, FLAXSEED, ETC.)	2 720	0.1	28	5099311	FEEDS (MIXED AND OTHER, INC. PET FOOD). FEEDS BOUGHT AND SOLD.	750	0.5	6	8 622	8.7
5072210	HARDWARE.	2 150	0.1	50		NOT REPORTED IN DETAIL.	405		5	6 550	(NA)
5085120	FARM, DAIRY MACHINERY, PARTS, & EQPT., POULTRY EQUIPMENT (INC. TRACTORS).	3 109	0.2	120	5099321	FERTILIZER, FERTILIZER MATERIALS.	361	0.3	4	5 723	6.3
5091111	COAL (BITUMINOUS AND ANTHRACITE).	3 521	0.2	360	5099330	SEEDS	139	0.1	5	6 840	2.0
5098110	LUMBER (ROUGH, DRESSED, FINISHED)	3 145	0.2	42	5099800	COMMODITY CREDIT CORPORATION.	219	0.2	12	19 463	1.1
5099311	FEEDS (MIXED AND OTHER, INC. PET FOOD). POULTRY, LIVESTOCK FEEDS, MIXED OR MILLED ON THE PREMISES	58 722	3.1	973	5099900	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	101	0.1	11	17 599	0.6
	FEEDS BOUGHT AND SOLD.	19 138		283		MISCELLANEOUS FARM PRODUCTS (SIC 505, PART)					
	NOT REPORTED IN DETAIL.	32 523		761		ALL ESTABLISHMENTS. (NUMBER) 29					
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY- BEAN, COTTON SEED, FISH, MEAT, ETC.)	12 351	0.6	234		SALES NOT REPORTED BY COMMODITY LINE (\$1,000)	30 782	100.0	27	(X)	(X)
5099321	FERTILIZER, FERTILIZER MATERIALS.	37 006	1.9	781		SALES REPORTED BY COMMODITY LINE.					
5099322	AGRIC. CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER)	3 189	0.2	444	5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BEANS, ETC.	1 119	3.6	5	4 795	23.3
5099330	SEEDS	10 553	0.6	768	5059200	TOBACCO (LEAF).	10 373	33.7	12	11 765	88.2
5099390	HAY, ALFALFA, OTHER FARM SUPPLIES	2 739	0.1	157	5059300	WOOL, MOHAIR (RAW, TOPS, NOILS)	12 479	40.5	11	16 244	76.8
5099611	PETROLEUM PRODUCTS.	16 129	0.8	250		RAW WOOL.	12 479		11	16 244	76.8
	LIQUEFIED PETROLEUM GASES	1 359		50	5059910	PEANUTS, UNROASTED.	4 223	13.7	3	4 288	98.5
	GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS	11 760		173	5084940	ROPE, CORDAGE, TWINE.	42	0.1	3	3 447	1.2
	OILS, GREASES, OTHER PETROLEUM PROD. NOT REPORTED IN DETAIL.	2 031		132	5099311	FEEDS (MIXED AND OTHER, INC. PET FOOD). FEEDS BOUGHT AND SOLD.	174	0.6	5	5 876	3.0
5099699	MISCELLANEOUS LINES OF MERCHANDISE.	7 369	0.4	375		NOT REPORTED IN DETAIL.	154		3	3 684	(NA)

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

TABLE 11. Commodity Line Sales by Kind of Business--United States: 1963--Continued

SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4	SIC industry and commod- ity line code	Kind of business and commodity line	Sales of specified commodity line		Establishments reporting commodity line		Col. 1 as percent of col. 4
		Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)				Amount (\$1,000)	Percent distribu- tion	Number	Total sales, all commodity lines (\$1,000)	
5099310	ASSEMBLERS OF FARM PRODUCTS--CON. MISCELLANEOUS FARM PRODUCTS--CON.												
5099310	SEEDS	110	0.4	4	5 673	1.9	5099321	FERTILIZER, FERTILIZER MATERIALS. . . .	1 472	3.9	21	14 875	9.9
5099800	COMMONITY CREDIT CORPORATION.	192	0.6	5	5 815	3.3	5099322	AGRIC. CHEMICALS, INC. INSECTICIDES, FUNGICIDES, ETC. (EXC. FERTILIZER) . .	193	0.5	15	11 290	1.7
5099900	COMMONITIES, N.E.C.	1 589	5.2	(NA)	(NA)	(NA)	5099330	SEEDS	11 370	30.2	34	29 156	39.0
	LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	481	1.6	10	10 235	4.7		CEREAL GRAIN SEEDS (WHEAT, OATS, RYE, BARLEY).	1 521		3	3 154	48.2
	FARM SUPPLIES (SIC 5099, PART)							FIELD SEED FOR FORAGE AND PASTURE . .	868		3	3 104	28.0
	ALL ESTABLISHMENTS. (NUMBER 54 SALES NOT REPORTED BY COMMODITY LINE (\$1,000) 4,982							VEGETABLE SEEDS	3 916		7	11 779	33.2
5052100	GRAINS (CORN, WHEAT, OATS, BARLEY, SORGHUM GRAINS), BFANS, ETC.	2 924	7.8	19	12 952	22.6		NOT REPORTED IN DETAIL.	2 469		(NA)	3 786	48.5
5054940	ROPE, CORDAGE, TWINE.	42	0.1	7	4 061	1.0	5099390	HAY, ALFALFA, OTHER FARM SUPPLIES . . .	6 979	18.5	9	13 519	51.6
5055120	FARM, DAIRY MACHINERY, PARTS, & EOPT., POULTRY EQUIPMENT (INC. TRACTORS). . .	254	0.7	5	5 905	4.3	5099611	PETROLEUM PRODUCTS.	169	0.4	3	3 018	5.6
5099311	FEEDS (MIXED AND OTHER, INC. PET FOOD).	10 703	28.4	26	18 904	56.6		GASOLINE, KEROSENE, DISTILLATE AND RESIDUAL FUEL OILS.	85		3	3 018	2.8
5099312	FEED INGREDIENTS (MEALS--ALFALFA, SOY- BEAN, COTTON SEED, FISH, MEAT, ETC.) .	635	1.7	11	15 660	4.1		NOT REPORTED IN DETAIL.	84		(NA)	(NA)	(NA)
							5099699	MISCELLANEOUS LINES OF MERCHANDISE. .	318	0.8	7	4 961	6.4
							5099800	COMMONITY CREDIT CORPORATION.	155	0.4	8	5 822	2.7
							5099900	COMMONITIES, N.E.C.	1 906	5.1	(NA)	(NA)	(NA)
								LABOR, SERVICE, AND RENTAL RECEIPTS FROM CUSTOMERS	572	1.5	14	7 425	7.7

Standard Notes: - Represents zero. (D) Withheld to avoid disclosure. (NA) Not available. (X) Not applicable.

Appendix A Retail Trade

EXPLANATION OF TERMS

Establishments—An establishment is a single physical location at which business is conducted. An establishment is not necessarily identical with the "company" or "enterprise" which may consist of one or more establishments. Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." (Enterprise statistics reports, Series ES, will be issued at a later date covering the Censuses of Business, Manufactures, and Mineral Industries.) A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report was tabulated in accordance with the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment, and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, in cases where distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and where conditions prescribed by the Standard Industrial Classification Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were reported in the census.

In the case of leased departments, i.e., separately owned businesses operated as departments of a retail business under another ownership (e.g., a separately owned shoe department in a department store), only a single establishment, combining leased departments with the retail establishment in which they are located, is recognized for 1963 census purposes.

The "number of establishments" shown in this report is the number in business at the end of the census year.

Sales—Sales include merchandise sold, and receipts from repairs and from other services to customers whether or not payment was received in 1963. Sales are net of deductions for refunds and allowances for merchandise returned by customers. Total sales exclude amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include local and State sales taxes and Federal excise taxes collected by the store directly from customers and paid directly by the store to a local, State, or Federal tax agency. Gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed along to the retailer are also included.

Sales do not include retail sales made by manufacturers, wholesalers, service establishments, and other businesses whose primary activity is other than retail trade. They do, however, include receipts other than from the sale of merchandise at retail (e.g., service receipts, sales to industrial users, sales to other retailers, etc.) by establishments primarily engaged in retail trade.

Although the count of establishments in this report represents the number in business at the end of the year, the

sales figures include sales of all establishments in business at any time during the year. Although nonemployer establishments are included in the tables if they operated at an annual sales volume rate of \$2,500 or more, their reported sales have not been projected to a full year's operation.

Payroll, entire year—Payroll includes salaries, wages, commissions, bonuses, vacation allowances, and the value of payments in kind (such as free meals, lodgings, etc.) paid during the year to all employees. Gratuities received by employees from patrons are not included. For corporations, it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions for social security, income tax, insurance dues, etc. Payroll is not limited to "taxable" payroll as reported on IRS Form 941.

Payroll, workweek ended nearest November 15—This item consists of payroll, as defined above, paid to persons on the payroll in the pay period ended nearest November 15, 1963. Establishments with a pay period other than a week were requested to adjust the figures to a weekly basis.

Paid employees, workweek ended nearest November 15—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15.

Active proprietors of unincorporated businesses—These data are computed by crediting sole proprietorships with one proprietor and partnerships with two proprietors if the establishment was in business during the week of November 15.

KIND-OF-BUSINESS CLASSIFICATIONS

Retail trade, as defined in major groups 52 through 59 of the 1957 edition of the SIC Manual and its supplement¹ issued in 1963, and as covered in the 1963 census, includes establishments primarily engaged in selling merchandise to customers for personal, household, or farm use. Some of the important characteristics of retail trade establishments are: The establishment is engaged in activities to attract the general public to buy; the establishment buys or receives merchandise as well as sells; the establishment may process its products, but such processing is incidental or subordinate to selling; and the establishment is considered as "retail" by the trade.

In this report, liquor stores operated by State and local governments, classified in SIC major groups 92 and 93, are also included.

Excluded from retail trade are places of business operated by institutions and open only to their own members or personnel, such as restaurants and bars operated by clubs, school cafeterias, eating places operated by industrial and commercial enterprises for their own employees, establishments operated by agencies of the Federal Government on military posts, hospitals, etc. (As noted previously, there is a table in this report showing data for establishments on military, air, and naval posts.)

Establishments covered by the census were assigned a kind-of-business classification in accordance with the provisions

¹ Executive Office of the President, Bureau of the Budget, *Standard Industrial Classification Manual, 1957, and Supplement to 1957 Edition, 1963.*

of the 1957 edition of the SIC Manual and its supplement, issued in 1963. However, because in some instances a more detailed classification is required for census purposes than is available in the SIC Manual, additional kinds of business have been identified within the SIC categories.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or commodity group which is the primary source of the establishment's receipts or some mixture of commodities which characterize the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "food group" classification excludes stores selling some food if the sale of food is not the primary source of receipts; moreover, even though stores are classified as "food stores" some of their receipts may be derived from the sale of nonfood products. (Some indication of the extent to which various broad groups of commodities or lines of merchandise are characteristic of different kinds of business will be available in the Census of Business report, Sales by Line of Merchandise, Series BC63-RS.)

As noted in the Introduction under "Method of Enumeration," the 1963 census data are based on reports from two different sources, for "employer" and "nonemployer" establishments. "Nonemployer" establishments were classified on the basis of information supplied on the 1963 Federal income tax returns. Because of the nature of the information available on the tax returns, the kind-of-business classifications for these establishments represent primarily a "self-designation" by the establishments.

"Employer" establishments, on the other hand, were canvassed by mail and required to complete report forms especially designed for this census. These reports on census forms include information on sales by merchandise lines and other classification data which make possible a more uniform system of classification.

Descriptions of those kinds of business for which data are provided follow.

**Lumber, Building Materials, Hardware, Farm
Equipment Dealers (SIC Major Group 52)**

Establishments primarily selling lumber, building materials, the basic lines of hardware, paint, wallpaper, glass, electrical supplies, roofing materials, and other supplies and equipment for home construction. Establishments primarily selling farm equipment are also included. Establishments in this group sell to contractors as well as to the general public.

Lumber yards (Part of SIC 521)—Establishments primarily selling lumber, millwork, and other building materials, such as brick and tile, cement, cinder blocks, sand and gravel, fencing materials, storm doors and windows, wall board, and roofing materials. Establishments are included in this category only if their receipts from sales of lumber and millwork are one-third or more of their total receipts.

Building materials dealers (Part of SIC 521)—Establishments primarily selling either a specialized or a general line of build-

ing materials. If lumber and millwork are sold, receipts from sales of these commodities are less than one-third of total receipts.

Heating, plumbing equipment dealers (SIC 522)—Establishments primarily selling plumbing supplies and heating and air-conditioning equipment. Establishments primarily engaged in installation on a contract basis or in repairs are not included in the Census of Business.

Paint, glass, wallpaper stores (SIC 523)—Establishments primarily selling paint, glass and wallpaper, or any combination of these lines. Establishments primarily engaged in installing glass (except auto glass) are not included in the Census of Business.

Electrical supply stores (SIC 524)—Establishments primarily selling electrical supplies, such as lighting fixtures, switches, cable, and fuse boxes for use in homes. Establishments primarily selling electrical appliances are included with "Furniture, Home Furnishings, Equipment Stores" (SIC major group 57).

Hardware stores (SIC 5251)—Establishments primarily selling a number of basic hardware lines, such as tools, builders' hardware, paint and glass, housewares and household appliances, cutlery, and roofing materials. These establishments may also sell farm implements.

Farm equipment dealers (SIC 5252)—Establishments primarily selling farm tractors, reapers, mowers, plows, wagons, and related farm equipment. These establishments may also sell a combination of basic lines of hardware, such as tools, builders' hardware, housewares, cutlery, and related lines.

**General Merchandise Stores (SIC Major Group 53,
Except for "Nonstore Retailers")**

This group includes all establishments within SIC major group 53, "General Merchandise," except for "nonstore" establishments which for purposes of this publication are separately classified. (See last group below.) In the 1958 Census of Business, this group (SIC 53) included a classification, "general stores." This classification has now been eliminated. The stores previously classified as "general stores" are now defined as "grocery stores" if their sales of food accounted for 50 percent or more of total receipts, and as "general merchandise stores" if food sales accounted for less than 50 percent of total receipts.

Department stores (SIC 531)—Establishments normally employing 25 people or more and engaged in selling some items in each of the following lines of merchandise:

1. Furniture, home furnishings, appliances, radio and TV sets.
2. A general line of apparel for the family.
3. Household linens and dry goods.

An establishment with total sales of less than \$5 million, in which sales of any one of these groupings is greater than 80 percent of total sales, is not classified as a department store.

An establishment with total sales of \$5 million or more is classified as a department store even if sales of one of the groups described above is more than 80 percent of total sales,

provided that the combined sales of the other two groups is \$500,000 or more. Relatively few stores of this type are included in this classification as a result of this special rule and most of those which are would otherwise have been classified in the apparel group (SIC major group 56).

Limited price variety stores (SIC 533)—Establishments primarily selling a variety of merchandise in the low and popular price ranges, such as stationery, gift items, women's accessories, toilet articles, light hardware, toys, housewares, confectionery. These establishments frequently are known as "5 and 10 cent" stores and "5 cents to a dollar" stores, although merchandise is usually sold outside these price ranges.

Classification of stores in this category is primarily based on self-designation by the store operators.

General merchandise stores (Part of SIC 539)—Establishments primarily selling household linens and dry goods, and/or a combination of apparel, hardware, homewares or home furnishings and other lines in limited amounts. Establishments which meet the criteria for department stores, except as to employment, are included in this classification. Included in this classification are establishments whose sales of "apparel" or of "furniture and home furnishings" exceed half of their total sales providing that sales of the smaller of the two lines in combination with "dry goods and household linens" accounts for 20 percent or more of total sales.

Dry goods stores (Part of SIC 539)—Establishments primarily selling dry goods, notions, and piece goods.

Sewing, needlework stores (Part of SIC 539)—Establishments primarily selling sewing and knitting supplies and yarn or any combination of these commodities.

Food Stores (SIC Major Group 54)

Establishments primarily selling food for home preparation and consumption. Establishments primarily selling prepared food and drinks for consumption on their own premises are classified as "Eating and Drinking Places" (SIC major group 58), and stores primarily engaged in selling packaged beers and liquors are classified separately as "liquor stores" (SIC 592).

Grocery stores, including delicatessens (SIC 541)—Establishments primarily selling (1) a wide variety of canned or frozen foods, such as vegetables, fruits, and soups; (2) dry groceries, either packaged or in bulk, such as tea, coffee, cocoa, dried fruits, spices, sugar, flour, and crackers; and (3) other processed food and nonedible grocery items. In addition these establishments often sell smoked and prepared meats, fresh fish and poultry, fresh vegetables and fruits, and fresh or frozen meats. This classification includes some establishments which under the rules followed in the 1958 Census of Business would have been classified as "general stores" in the "General Merchandise Group."

Meat markets (Part of SIC 542)—Establishments primarily selling meat. These establishments frequently sell poultry, fish, dairy products, eggs, and some groceries. Establishments included in this category reported that "fresh, frozen meat" accounted for more than half of their total receipts and "meat, fish, poultry" sales accounted for 80 percent or more of total

receipts. In the 1958 Census of Business establishments were included if they reported that "fresh and frozen meat" accounted for 50 percent or more of their total sales.

Fish (seafood) markets (Part of SIC 542)—Establishments primarily selling fish, oysters and other shellfish, and other seafoods. These establishments frequently sell other food items commonly used in preparing seafood or consumed with seafoods.

Fruit stores, vegetable markets (SIC 543)—Establishments primarily selling fresh fruits and fresh vegetables. They are frequently found in public or municipal markets. These establishments frequently carry a limited line of grocery items. Stands operated by farmers selling only their own produce are not included in the Census of Business.

Candy, nut, confectionery stores (SIC 544)—Establishments primarily selling candy, nuts, or other confections. Operation of a soda fountain or lunch counter is common.

Dairy products stores (SIC 545)—Establishments primarily selling dairy products, such as fluid milk and cream, cheese, ice cream, and sherbets. A limited line of groceries is frequently carried. Establishments which bottle, pasteurize, homogenize, or otherwise process fluid milk are not included in the Census of Business, but are included in the Census of Manufactures (SIC 202).

Retail bakeries, manufacturing (SIC 5462)—Establishments primarily selling bakery products, such as bread, cakes, pies, or cookies, over the counter, some or all of which are baked on their own premises. Bakeries, most of whose products are distributed directly to consumers or to stores by means of route delivery, are not included in the Census of Business but are included in the Census of Manufactures (SIC 205).

Retail bakeries, nonmanufacturing (SIC 5463)—Establishments primarily selling bakery products, such as bread, cakes, pies, or cookies, over the counter. Establishments included in this category do not bake any of the products they sell.

Egg and poultry dealers (Part of SIC 549)—Establishments primarily selling eggs and poultry. A limited line of groceries is frequently carried.

Other (Part of SIC 549)—Establishments, not elsewhere classified, primarily selling specialized lines of food, such as coffee and tea stores, spice shops, health food stores, etc.

Automotive Dealers (SIC Major Group 55, Except 554)

NOTE: This group does not include establishments primarily engaged in selling trucks and motorized industrial equipment. Such establishments are included in the wholesale trade portion of the Census of Business.

Passenger car dealers, franchised (SIC 551)—Establishments primarily selling new automobiles, or new and used automobiles. These establishments frequently operate repair shops and used car lots and may carry stocks of replacement parts, tires, batteries, and automotive accessories, and may also sell trucks. In some tabulations this category is subdivided to show data separately for establishments which sell (1) new

domestically produced passenger cars only, (2) new imported passenger cars only, and (3) new domestic and imported passenger cars. Used car lots and repair shops operated by franchised dealers are not recognized as separate establishments. Data for such operations are consolidated in this category with other data for franchised passenger car dealers.

Passenger car dealers, nonfranchised (SIC 552)—Establishments primarily selling used cars and not holding a franchise for the sale of new passenger cars.

Tire, battery, accessory dealers (Part of SIC 553)—Establishments primarily selling new automobile tires, batteries, automobile seat covers, and automobile parts and accessories. Establishments primarily selling used merchandise in these categories are classified as "secondhand stores" (SIC 5933). Some of the stores which would have been classified in this kind of business in the 1958 Census of Business are classified as "home and auto supply stores" in the 1963 census, as their sales of tire, battery, and accessory items do not account for the majority of their sales.

Home and auto supply stores (Part of SIC 553)—Establishments engaged in selling a combination of lines of merchandise including tires, batteries, and accessories, household appliances, radios and television sets, sporting and recreational goods, toys, housewares, and hardware. This classification is new in this census. Many of the stores included in this classification were previously defined as "tire, battery, accessory dealers."

Aircraft, motorcycle dealers (Part of SIC 559)—Establishments primarily selling new or used motorcycles, aircraft for private (noncommercial) use. Dealers primarily selling parts and supplies for these products to private (noncommercial) users are also included.

Household trailer dealers (Part of SIC 559)—Establishments primarily selling household trailers.

Boat dealers (Part of SIC 559)—Establishments primarily selling motorboats and other watercraft, including motors to private (noncommercial) users.

Other automotive dealers (Part of SIC 559)—Establishments primarily selling automotive products not elsewhere classified.

Gasoline Service Stations (SIC 554)

Establishments primarily selling gasoline and other automotive petroleum products. Establishments called garages but deriving the larger part of receipts from gasoline and oil sales are included.

Apparel and Accessories Stores (SIC Major Group 56)

Establishments in this group are primarily engaged in selling clothing of all kinds and related articles for personal wear and adornment. Not included in this group are the establishments which meet the criteria for department stores or general merchandise stores (SIC 531 and part of 5392), even though most of their receipts are from the sale of apparel and apparel accessories.

Men's, boys' clothing and furnishings stores (SIC 561)—Establishments selling men's, boys' clothing and furnishings. Estab-

lishments are included in this category provided (1) their sales of all types of apparel (except as noted in the definition for general merchandise group stores) account for 80 percent or more of total sales, and (2) sales of all men's and boys' apparel are three or more times the sales of all women's and girls' apparel. Establishments primarily selling garments made to customer order are classified as "custom tailors" (SIC 567).

Custom tailors (SIC 567)—Establishments primarily selling outer garments, such as suits, overcoats, uniforms, dresses, etc., made on their own premises to customer order. Establishments primarily selling furs and fur apparel are classified as "furriers, fur shops" (SIC 568).

Women's ready-to-wear stores (SIC 562)—Establishments primarily selling women's and girls' apparel. Establishments are included in this category provided (1) their sales of all types of apparel (except as noted in the definition for general merchandise group stores) account for 80 percent or more of total sales, (2) sales of all women's and girls' apparel are three or more times the sales of all men's and boys' apparel, and (3) sales of women's and girls' coats, suits, and dresses are at least one-third of sales of all women's and girls' apparel. Establishments primarily selling garments made to customer order are classified as "custom tailors" (SIC 567).

Bridal shops (Part of SIC 562)—Establishments primarily selling bridal wear and bridal accessories.

Maternity shops (Part of SIC 562)—Establishments primarily selling maternity wear and accessories.

Millinery stores (Part of SIC 563)—Establishments primarily selling women's hats, including those making hats on their own premises to customer order.

Corset, lingerie stores (Part of SIC 563)—Establishments primarily selling women's foundation garments, underclothing, negligees, robes, and other intimate wear. Establishments primarily engaged in selling foundation garments made or fitted to individual customer order are also included.

Hosiery stores (Part of SIC 563)—Establishments primarily selling women's hosiery.

Apparel, accessory, other specialty stores (Part of SIC 563)—Establishments primarily selling a specialized line of women's and girls' apparel items (such as riding apparel, beachwear, etc.). For establishments specializing in furs and fur apparel, see below. Also included are establishments which meet the definition for women's ready-to-wear stores except that sales of women's and girls' coats, suits, and dresses are less than one-third of sales of all women's and girls' apparel. Establishments which sell men's and boys' apparel in combination with women's and girls' apparel may be classified as "family clothing stores" (SIC 565) under certain conditions, as specified in the definition for that kind of business.

Furriers, fur shops (SIC 568)—Establishments primarily selling furs and fur garments. Establishments primarily engaged in selling fur garments made on their own premises to individual order are also included.

Children's, infants' wear stores (SIC 564)—Establishments primarily selling children's and infants' clothing, furnishings, and accessories.

Family clothing stores (SIC 565)—Establishments primarily selling clothing, furnishings, and accessories for men, women, and children, without specializing in any one line. Establishments are included in this category provided (1) their sales of all types of apparel (except as noted in the definition for general merchandise group stores) account for 80 percent or more of their total sales, (2) sales of all women's and girls' apparel items are not more than three times the sales of all men's and boys' items, and (3) the sales of all men's and boys' apparel items are not more than three times the sales of all women's and girls' apparel items.

Men's shoe stores (Part of SIC 566)—Establishments primarily selling men's and boys' shoes and other footwear. Establishments selling women's and girls' footwear are included in this classification provided the combined sales of women's and girls', children's, and infants' footwear are less than one-fourth the sales of men's and boys' footwear. See also the definitions for the other types of shoe stores.

Women's shoe stores (Part of SIC 566)—Establishments primarily selling women's and girls' shoes and other footwear. Establishments selling men's and boys' footwear are included in this classification provided the combined sales of men's, boys', children's, and infants' footwear are less than one-fourth the sales of women's and girls' footwear. See also the definitions for the other types of shoe stores.

Children's, juveniles' shoe stores (Part of SIC 566)—Establishments primarily selling children's and infants' shoes and other footwear. Establishments selling men's, boys', women's, and girls' footwear are included in this classification provided the combined sales of all of these are less than one-fourth the sales of children's and infants' footwear. See also the definitions for the other types of shoe stores.

Family shoe stores (Part of SIC 566)—Establishments primarily selling shoes and other footwear. Establishments in this classification sell both men's and women's shoes, and may or may not sell children's shoes. The sales of any one of the three major groupings (men's and boys' footwear, women's and girls' footwear, and children's and infants' footwear) are not more than three times the sales of the other two groupings combined. If children's and infants' footwear are not carried, sales of the larger of the two remaining groupings are not more than three times the sales of the smaller. See also the definitions for the other types of shoe stores.

Miscellaneous apparel, accessory stores (SIC 569)—Establishments primarily selling specialized lines of apparel and accessories not elsewhere classified.

Furniture, Home Furnishings, and Equipment Stores (SIC Major Group 57)

Establishments primarily selling merchandise used in furnishing the home, such as furniture, floor coverings, draperies, glass and chinaware, domestic stoves, refrigerators, and other household electrical and gas appliances, including radio and TV

sets. Also included are musical instrument stores and music and record shops.

Furniture stores (SIC 5712)—Establishments primarily selling household furniture, mattresses, springs, and other sleep equipment. Also included in this classification are establishments selling household appliances, record players and radio and TV sets, provided the receipts from sales of furniture and sleep equipment exceed those from sales of the other commodity lines named.

Floor coverings stores (SIC 5713)—Establishments primarily selling any kind or combination of floor coverings, such as rugs, carpets, linoleum, tile (rubber, vinyl, asphalt, cork), and related products.

Drapery, curtain, upholstery stores (SIC 5714)—Establishments primarily selling draperies, curtains, slipcovers, and upholstery materials. Establishments primarily selling custom-made draperies and slipcovers for household use are also included.

China, glassware, metalware stores (SIC 5715)—Establishments primarily selling china, glassware, crockery, tinware, enamelware, aluminumware, stainless steel flatware, cutlery, and other metalware for table and kitchen use. Establishments primarily selling sterling or plated silver flatware or tableware are classified as "jewelry stores" (SIC 597).

Miscellaneous home furnishings stores (SIC 5719)—Establishments primarily selling specialized lines of home furnishings not elsewhere classified, such as lamps and lampshades, blinds and window shades, picture frames and mirrors, etc.

Household appliance stores (SIC 572)—Establishments primarily selling electric and gas household appliances, such as washers, dryers, refrigerators, stoves, freezers, vacuum cleaners, sewing machines, dehumidifiers, self-contained room air conditioners, etc. Also included are establishments selling furniture, sleep equipment, record players, radio and TV sets provided the receipts from the sales of household appliances exceed those from the sales of the other commodities mentioned.

Radio and television stores (SIC 5732)—Establishments primarily selling radios, television sets, record players, and tape recorders. Also included are establishments selling furniture, sleep equipment, and household appliances provided the receipts from sales of record players, radio and TV sets, and tape recorders exceed those from sales of the other commodities mentioned.

Record shops (Part of SIC 5733)—Establishments primarily selling phonograph records and albums.

Musical instrument stores (Part of SIC 5733)—Establishments primarily engaged in selling musical instruments, such as organs, pianos, horns, stringed instruments, drums, xylophones, etc.

Eating and Drinking Places (SIC Major Group 58)

This group included a classification "railroad dining-car facilities" in the 1958 Census of Business completely omitted from the 1963 Census of Business.

Restaurants, lunchrooms (Part of SIC 5812)—Establishments primarily selling prepared foods and drinks for consumption on

their own premises. Establishments included in this group may offer table service or counter service or both.

Establishments in which sales of alcoholic beverages for consumption on the premises exceed receipts from sales of prepared foods and nonalcoholic beverages are classified as drinking places (SIC 5813).

Cafeterias (Part of SIC 5812)—Establishments primarily selling prepared foods and drinks for consumption on their own premises. In these establishments customers serve themselves.

Refreshment places (Part of SIC 5812)—Establishments primarily selling limited lines of refreshments and food items for immediate consumption. Establishments engaged in selling ice cream, frozen custard, soft ice cream, and similar refreshment items from trucks are included in this classification. In the 1958 Census of Business these establishments were classified as "direct selling (house-to-house) organizations" in the "Non-store Retailers" group. In the 1958 Census of Business establishments calling themselves "refreshment places" were defined as restaurants if they reported having facilities for seating 5 or more customers.

In this Census establishments have been included in this kind of business if they reported themselves as refreshment places regardless of their seating facilities. As a result some places which would have been classified as "restaurants, lunch-rooms" in 1958 are now included in this classification.

Caterers (Part of SIC 5812)—Establishments primarily selling prepared foods which are served at a place designated by the customer. Establishments calling themselves caterers but which do not sell prepared foods as part of their business activity are not included in this category.

Drinking places (alcoholic beverages) (SIC 5813)—Establishments primarily selling drinks, such as beer, ale, wine, liquor, and other alcoholic beverages for consumption on their own premises.

Drug Stores and Proprietary Stores (SIC 591)

Drug stores (Part of SIC 591)—Establishments which fill and sell prescriptions. These establishments also sell drugs and proprietary medicines and other health and first-aid products. Usually these establishments sell a variety of other merchandise, such as cosmetics, toiletries, candy, tobacco products, magazines, toys, etc. These establishments are further subdivided, in some tabulations, to present data separately for those which operate a fountain or lunch counter and those which do not.

Proprietary stores (Part of SIC 591)—Establishments generally selling the same merchandise as drug stores, except that prescriptions are not filled and sold.

Other Retail Stores (SIC Major Group 59, Except SIC 591)

Liquor stores (SIC 592), also government operated liquor stores (Part of SIC major groups 92 and 93)—Establishments primarily selling packaged alcoholic beverages, such as ale, beer, wine, and whiskey for consumption off the premises. Liquor stores operated by States, counties and municipalities are included. Stores primarily selling prepared drinks for consumption on

the premises are not included in this category but are classified with drinking places (SIC 5813).

Antique stores (SIC 5932)—Establishments primarily selling antique furniture and home furnishings, glassware, and objects of art.

Secondhand stores (SIC 5933)—Establishments primarily selling any combination of secondhand merchandise, such as apparel, furniture, appliances, etc. Establishments selling used automobiles, household trailers, motorcycles, aircraft, and boats are classified in the "Automotive Dealers" group (SIC major group 55, except 554).

Book stores (SIC 5942)—Establishments primarily selling new books and periodicals.

Stationery stores (SIC 5943)—Establishments primarily selling stationery items, such as writing paper, tablets, accounting forms, legal forms, greeting cards, post cards, and school and office supplies.

Sporting goods stores (SIC 5952)—Establishments primarily selling a general or specialized line of sporting goods and equipment for hunting, camping, fishing, skiing, riding, tennis, golf, and other sports, and gymnasium and playground equipment.

Bicycle shops (SIC 5953)—Establishments primarily selling bicycles and bicycle parts and accessories.

Hay, grain, feed stores (SIC 5962)—Establishments primarily selling hay, grain, and feed. Establishments in this classification frequently sell other farm supply items.

Other farm supply stores (Part of SIC 5969)—Establishments primarily selling farm supplies other than hay, grain, and feed.

Garden supply stores (Part of SIC 5969)—Establishments primarily selling grass and flower seeds, bulbs, nursery stock, garden tools, and other farm and garden supplies. Nurseries and greenhouses are not within the scope of the Census of Business.

Jewelry stores (SIC 597)—Establishments primarily selling any combination of the lines of jewelry, such as diamonds and other precious stones; rings, bracelets, and brooches, sterling and plated silverware; and watches and clocks.

Coal and wood dealers (Part of SIC 5982)—Establishments primarily selling coal, wood, charcoal or coke, or a combination of these lines.

Ice dealers (Part of SIC 5982)—Establishments primarily selling ice.

Fuel oil dealers (SIC 5983)—Establishments primarily selling fuel oil.

Liquefied petroleum (LP) gas dealers (SIC 5984)—Establishments primarily selling liquefied petroleum gas, either in bulk or bottled.

Florists (SIC 5992)—Establishments primarily selling cut flowers and growing plants. Greenhouses and nurseries are not included in the Census of Business.

Cigar stores, stands (SIC 5993)—Establishments primarily selling cigars, cigarettes, tobacco, and smokers' supplies. Many of the establishments included in this classification are operated as concessions in places of amusement, railway stations, airports, and other public places.

News dealers, newsstands (SIC 5994)—Establishments primarily selling newspapers, magazines, and other periodicals, either by delivery to the home, on the street, or from stands or stores.

Camera, photographic supply stores (SIC 5996)—Establishments primarily selling cameras, film, and other photographic equipment and supplies.

Gift, novelty, souvenir shops (SIC 5997)—Establishments primarily selling combined lines of gift and novelty merchandise, souvenirs, small art goods, greeting cards, and holiday decorations.

Optical goods stores (SIC 5998)—Establishments primarily selling eyeglasses and related optical and ophthalmic goods. Establishments engaged in prescribing glasses are included if they also supply glasses. A change in the procedure involved in the canvass of these establishments has substantially improved coverage as compared with the 1958 census.

Typewriter stores (Part of SIC 5999)—Establishments primarily selling typewriters. Limited amount of office machines and supplies as well as typewriter parts and supplies are also frequently sold. Dealers primarily engaged in selling office machines and equipment other than typewriters are included in the wholesale trade (SIC 5082) segment of the Census of Business.

Luggage, leather goods stores (Part of SIC 5999)—Establishments primarily selling trunks, hand luggage, and leather items.

Hobby, toy, game shops (Part of SIC 5999)—Establishments primarily selling toys, games, and hobby kits and supplies. Establishments primarily selling artists' supplies, or collectors' items (coins, stamps, autographs) and supplies are classified as "other," the last classification listed in this group.

Religious goods stores (Part of SIC 5999)—Establishments primarily selling religious goods, such as Bibles, prayer books, hymnals, church and Sunday school supplies, communion supplies, rosaries, and religious statues, medals, jewelry, and pictures.

Pet shops (Part of SIC 5999)—Establishments primarily selling pets, e.g., dogs, cats, birds, rabbits, tropical fish, and equipment for housing and caring for pets, and other pet supplies.

Other (Part of SIC 5999)—Establishments primarily selling specialized lines of merchandise, such as collectors' items and supplies, artists' supplies, orthopedic and artificial limbs, drafting materials, hearing aids, rubber stamps, monuments and tombstones, and other lines not elsewhere classified.

Nonstore Retailers (Part of SIC Major Group 53)

Mail-order houses (SIC 532)—Establishments primarily engaged in distributing merchandise through the mail as a result of

mail orders received. Each establishment of organizations which operate both mail-order houses and other retail establishments is classified on the basis of its own operations. Consequently, the mail-order houses of such organizations are included in this classification while their other establishments are included in whichever of the above kind-of-business classifications is appropriate to their operation. Mail-order houses are divided into subclassifications on the basis of the merchandise they sell in the same manner as the store-type classifications.

In this census the locations operated by mail-order houses to accept orders from their catalogs are classified as separate nonstore establishments. In 1958 these were considered a part of the mail-order house. The effect of this change is to increase the count of nonstore establishments and to report the employment, payroll, and sales of such locations in the place at which they are located instead of in the city in which the mail-order house is located.

Merchandise vending machine operators (SIC 534)—Establishments primarily engaged in the sale of merchandise through coin-operated vending machines which generally are located on the premises of other businesses. Since a large number of merchandise vending machine operations are conducted in conjunction with the operations of manufacturing plants, and of wholesale and other establishments not classified in retail trade, data for "retail" merchandise vending machine operators should not be interpreted as providing a measure of total sales through merchandise vending machines. The data for "retail" merchandise vending machine operators also do not include sales made through vending machines owned by establishments classified in other kinds of retail trade. Merchandise vending machine operators are divided into subclassifications on the basis of the merchandise sold in the machines on location as of the end of the census year.

Direct selling (house-to-house) organizations (SIC 535)—Establishments which solicit and distribute their products by house-to-house canvass. When the canvassers are employed by the organization which they represent, the "establishment" is the location from which they operate. However, many of the important organizations whose products are distributed in this manner utilize self-employed canvassers as their representatives. Each such canvasser is counted as an "establishment" in this report. As a result, the "number of establishments" data are considerably larger than would be the case if the count were based on the primary organizations whose products are being distributed. Establishments in operation throughout the census year were included if their annual sales were \$2,500 or more; establishments in operation during part of the census year were included only if their sales were at an annual rate of \$2,500 or more. Consequently, the "number of establishments" in this category should not be interpreted as being a count of the total number of self-employed canvassers. Direct selling (house-to-house) organizations are divided into subclassifications on the basis of the merchandise they sell in the same manner as the store-type classification. Establishments selling ice cream and other frozen refreshment items from trucks were included in this classification in the 1958 Census of Business but are now included with refreshment places (part of SIC 5812).

Appendix B—Wholesale Trade

EXPLANATION OF TERMS

Establishments—An establishment is a single physical location at which business is conducted. An establishment is not necessarily identical with the "company" or "enterprise" which may consist of one or more establishments. Census of Business figures represent a summary of reports for individual "establishments" rather than "companies." (Enterprise Statistics reports, Series ES, will be issued at a later date covering the Censuses of Business, Manufactures, and Mineral Industries.) A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report was tabulated in accordance with the physical location at which the business was conducted.

Where two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment, and the entire establishment was classified on the basis of its major activity, with all data for it included in that classification. However, separate establishment reports for each of the different activities were reported in the census where (1) distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and (2) where conditions prescribed by the Standard Industrial Classification (SIC) Manual for recognizing the existence of more than one establishment were met.

The "number of establishments" shown in this report is the number in business at the end of the census year.

Sales—Sales include merchandise sold and receipts from repairs and from other services to customers whether or not payment was received in 1963. Sales are net of deductions for refunds and allowances for merchandise returned by customers. Total sales excluded amounts other than those received from customers, such as income from investments, rental of real estate, etc. They include local and State sales taxes and Federal excise taxes collected by the wholesale establishment directly from customers and paid directly by the wholesale establishment to a local, State, or Federal tax agency. Gasoline, liquor, tobacco, and other excise taxes paid by the manufacturer and passed along to the wholesaler are also included.

Sales do not include wholesale sales made by manufacturers, retailers, service establishments, and other businesses whose primary activity is other than wholesale trade. They do, however, include receipts other than from the sale of merchandise at wholesale (e.g., service receipts, retail sales, etc.) by establishments primarily engaged in wholesale trade.

Although the count of establishments in this report represents the number in business at the end of the year, the sales figure include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represent the value of the goods involved in the transactions rather than commissions received or earnings.

Payroll, entire year—Payroll includes salaries, wages, commissions, bonuses, and vacation allowances paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; it does not include compensation of proprietors or of partners of unincorporated businesses. Payroll is reported before deductions of social security, income tax, insurance dues, etc. Payroll is not limited to "taxable" payroll as reported on IRS Form 941.

Payroll, workweek ended nearest November 15—This item consists of payroll, as defined above, paid to persons on the payroll in the pay period ended nearest November 15, 1963. Establishments with a pay period other than a week were requested to adjust the figures to a weekly basis.

Paid employees, workweek ended nearest November 15—Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the payroll for the workweek ended nearest November 15. Traveling salesmen are counted as employees of establishments from which they operate or are controlled.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, as defined in major group 50 of the 1957 edition of the SIC Manual and its supplement¹ issued in 1963, and as covered in the census, includes establishments primarily engaged in selling merchandise to retailers; to institutional, industrial, commercial, and professional users; or to other wholesalers; or in negotiating as agents in buying merchandise for or selling merchandise to such persons or companies. Importers selling merchandise at wholesale in the U.S. market and exporters are included in wholesale trade.

Establishments covered by the census were assigned a kind-of-business classification in accordance with the SIC code. However, because in some instances a more detailed classification is required for census purposes than is available in the SIC, additional kinds of business have been identified by the Bureau of the Census within the SIC categories.

It should be noted that kind-of-business classifications are not interchangeable with commodity classifications. Most businesses sell a number of kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or commodity group which is the primary source of

¹ Executive Office of the President, Bureau of the Budget, Standard Industrial Classification Manual, 1957, and Supplement to 1957 Edition, 1963.

the establishment's receipts or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity.

For example, the "groceries and related products" classification excludes establishments selling some food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified in "groceries and related products" some of their receipts may be derived from the sale of non-food products.

An indication of the extent to which commodities are handled by different kinds of business will be published in Series BC63—WS, Commodity Line Sales.

The data in this report for a number of SIC groups have been subdivided, making it necessary to arrive at SIC major group totals by addition. The SIC system provides for grouping all wholesale establishments into 38 classifications. However, the census, while observing the SIC classifications, identifies an additional 21 major kinds of business. These 59 classifications are further subdivided in some tabulations to show information for a total of 140 individual kinds of business as indicated below. Classifications which are subdivisions of SIC industries are separately listed but are described only when clarification is required.

MOTOR VEHICLES, AUTOMOTIVE EQUIPMENT (SIC 501)

Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other vehicles, automotive parts and accessories, equipment for filling stations and garages, and tires and tubes for passenger and commercial vehicles.

Automobiles, other motor vehicles (SIC 5012)—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles and other motor vehicles. Dealers primarily engaged in selling road-type commercial trucks, truck-tractors, truck-trailers, buses, semitrailers, and related vehicles are included. (Automotive establishments primarily engaged in selling at retail to individual consumers for personal use and also selling a limited number of new and used passenger automobiles and trucks at wholesale are classified in retail trade.)

New and used automobiles (SIC 5012 part).

Trucks, tractors; road type (SIC 5012 part).

Automotive equipment (SIC 5013)—Establishments primarily engaged in the wholesale dis-

tribution of new and used automotive parts and accessories, and filling station and garage service equipment. Establishments primarily engaged in the wholesale sale of tires and tubes are classified in "Tires, tubes" (SIC 5014).

Tires and tubes (SIC 5014)—Establishments primarily engaged in the wholesale distribution of tires and tubes for passenger and commercial vehicles.

DRUGS, CHEMICALS, ALLIED PRODUCTS (SIC 502)

Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries; paints and varnishes in paste or powder form or ready for use; and chemicals and allied products, not elsewhere classified, such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastic materials, rosin, and turpentine. Establishments primarily engaged in distributing ammunition and fireworks at wholesale are classified in "Amusement, sporting goods" (part of SIC 5099).

Drugs, drug proprietaries, druggists' sundries (SIC 5022)—Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries. Surgical, medical, and hospital supply houses are classified in "Professional equipment, supplies" (SIC 5086).

General-line drug wholesalers (SIC 5022 part).—These are distinguished from specialty-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales on "Pharmaceuticals, antibiotics, druggists' chemicals, biologicals, botanicals" and "Proprietary products, toiletries, druggists' sundries", and if annual sales volume was \$1 million or more. Other drug and related products distributors were classified as "Specialty-line pharmaceutical, cosmetics, toiletries" (SIC 5022 part).

Paints, varnishes (SIC 5028)—Establishments primarily engaged in the wholesale distribution of paints and varnishes in paste or powder form or ready for use. Glass and wallpaper are frequently handled as important secondary lines.

Other chemicals, allied products (SIC 5029)—Establishments primarily engaged in the wholesale distribution of industrial chemicals such as acids, ammonia, industrial and heavy chemicals, dyestuffs, industrial salts, insecticides, naval stores, plastic materials, rosin, turpentine, and related products.

DRY GOODS, APPAREL (SIC 503)

Establishments primarily engaged in the wholesale distribution of dry goods, piece

goods, and notions as well as establishments primarily engaged in selling at wholesale apparel and accessories, hosiery, lingerie, and footwear.

Dry goods, piece goods, notions (SIC 5032)—Establishments primarily engaged in the wholesale distribution of dry goods, piece goods, and notions. Establishments primarily engaged in selling textile home furnishings (curtains, draperies, domestics, etc.) are included in "Home furnishings, floor coverings" (part of SIC Code 5097).

Piece goods—jobbers (SIC 5032 part).

Notions (SIC 5032 part).

Piece goods converters (SIC 5032 part)—These establishments buy goods in the grey and have them finished on contract.

Other dry goods (SIC 5032 part).

Apparel and accessories, hosiery, lingerie (SIC 5035)—Establishments primarily engaged in the wholesale distribution of apparel (except footwear) and accessories, hosiery, and lingerie. Clothing jobbers having garments made on contract by others are classified as manufacturers, not here.

Men's, women's clothing, accessories (SIC 5035 part).

Men's, boys' clothing, furnishings (SIC 5035 part).

Women's, children's clothing, accessories (SIC 5035 part).

Hosiery, underwear (SIC 5035 part).

Footwear (SIC 5039)—Establishments primarily engaged in the wholesale distribution of footwear of leather, rubber, and other materials.

GROCERIES AND RELATED PRODUCTS (SIC 504)

Establishments engaged in selling a general line of grocery products at wholesale as well as those primarily engaged in selling at wholesale such commodity lines as dairy products; poultry and poultry products; confectionery; fish and sea foods; meats and meat products; fresh fruits and vegetables; and such specialty lines as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, frozen foods, refined sugar, soft drinks, etc. Establishments engaged in pasteurizing and bottling milk; filleting fish, shucking oysters; bottling soft drinks, etc., are included in the Census of Manufactures.

General-line groceries (SIC 5042)—Establishments engaged in the wholesale distribution of a general line of groceries—canned foods, coffee, flour, sugar, tea, spices, etc.

Voluntary group grocery wholesalers (SIC 5042 part).

Retailer-cooperative grocery wholesalers (SIC 5042 part).

Other general-line grocery wholesalers (SIC 5042 part).

Dairy products (SIC 5043)—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. Establishments primarily engaged in pasteurizing, bottling, and selling milk are included in the Census of Manufactures.

Poultry, poultry products (SIC 5044)—Establishments primarily engaged in the wholesale distribution of poultry and poultry products. Establishments primarily engaged in killing, dressing, and selling poultry are included in the Census of Manufactures.

Confectionery (SIC 5045)—Establishments primarily engaged in the wholesale distribution of confectionery, such as candy, chewing gum, fountain fruits, salted nuts, popcorn, and fountain syrups.

Fish and sea foods (SIC 5046)—Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured (but not canned) fish and sea foods. Establishments engaged in the preparation of fresh or frozen packaged fish or other sea food and the shucking of oysters are included in the Census of Manufactures.

Meat, meat products (SIC 5047)—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard.

Fresh fruits, vegetables (SIC 5048)—Establishments primarily engaged in the wholesale distribution of fresh fruits, vegetables, berries, etc.

Other groceries and related products (SIC 5049)—Establishments primarily engaged in the wholesale distribution of groceries and related products not elsewhere classified such as bakery products, breakfast cereals, canned goods, green or roasted coffee, flour, fruit peel, packaged frozen foods, oleomargarine, pickles, preserves, jams, jellies, sauces, spices, refined sugar, tea, and yeast. Establishments primarily engaged in roasting and shelling nuts, in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters are also classified in this industry. Establishments primarily engaged in bottling soft drinks, roasting coffee, blending tea, and in grinding and packaging spices are included in the Census of Manufactures.

Bread, cookies, bakery goods (SIC 5049 part).

Canned foods (SIC 5049 part).

Coffee, tea (SIC 5049 part).

Frozen foods (SIC 5049 part).

Soft drinks (SIC 5049 part).

Other grocery specialties (SIC 5049 part).

FARM PRODUCTS-RAW MATERIALS (SIC 505)

Establishments primarily engaged in the wholesale marketing of farm product raw materials, most of which are used in manufacturing industries, such as cotton; grain; hides, skins, and raw furs; raw silk; leaf tobacco; wool and mohair; livestock; and horses and mules.

Cotton (part of SIC 5051)—Establishment primarily engaged in marketing raw cotton and cotton linters.

Grain (part of SIC 5051)—Establishments primarily engaged in marketing corn, wheat, oats, sorghum, soybeans, barley, and other grains. Grain exporters and grain elevators buying and selling grain are included here as well as other grain merchants.

Livestock, except horses and mules (part of SIC 5051)—Establishments primarily engaged in marketing cattle, calves, hogs, sheep, lambs, goats, and other livestock except horses and mules.

Miscellaneous farm products (part of SIC 5051)—Establishments primarily engaged in marketing farm products, such as leaf tobacco; hides, skins, and pelts; horses and mules; bristles; broomcorn; feathers; hops; hair, moss; unroasted peanuts, oil kernels, oil nuts, raw silk, straw, vegetable fibers, etc. Establishments engaged in any stemming or redrying of tobacco are not included.

Hides, skins, pelts (SIC 5051 part).

Leaf tobacco (SIC 5051 part).

Wool, wool tops, mohair (SIC 5051 part).

Other farm products (raw materials) (SIC 5051 part).

ELECTRICAL GOODS (SIC 506)

Establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances whether electrically, manually, or mechanically powered, such as washing machines powered by gasoline motors and sewing machines powered manually. This group does not include electrical or electrically powered commercial and industrial machines which are classified in "Machinery, equipment, supplies" (SIC 508).

Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. This industry does not include establishments primarily engaged in the wholesale distribution of radios, television sets, electric refrigerators,

and other household electrical appliances which are classified in "Electrical appliances, TV, radio sets" (SIC 5064). Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are not included in the Census of Business.

Electrical supplies **with** major appliances and housewares (SIC 5063 part).

Electrical supplies with housewares but **without** major appliances (SIC 5063 part).

Electrical supplies **without** housewares or major appliances (SIC 5063 part).

Electrical appliances, TV, radio sets (SIC 5064)—Establishments primarily engaged in the wholesale distribution of radio and television sets, self-contained air conditioning units, and household electrical appliances. Gas clothes dryers and gas household refrigerators are also included here.

In this trade, manufacturers' branch houses primarily engaged in selling appliances, TV and radio sets to retailers and builders are classified as merchants wholesalers.

Electronic parts, equipment (SIC 5065)—Establishments primarily engaged in wholesale distribution of electronic parts and equipment, such as radio and television receiving and transmitting equipment; industrial electronic tubes; electronic intercommunication equipment; radio parts and accessories; and electronic sound equipment.

HARDWARE, PLUMBING AND HEATING EQUIPMENT, SUPPLIES (SIC 507)

Establishments primarily engaged in wholesaling hardware, plumbing and heating equipment and supplies, and air conditioning, refrigeration, and ventilating equipment and supplies. Establishments primarily selling automotive hardware are classified in "Automotive equipment" (SIC 5013). Establishments primarily selling self-contained units are classified in "Electrical appliances, TV, radio sets" (SIC 5064).

Hardware (SIC 5072)—Establishments primarily engaged in the wholesale distribution of hardware.

General-line hardware wholesalers (SIC 5072 part)—Distinguished from specialty-line hardware wholesalers on the basis of commodity-line mix and annual sales volume. The classification "general-line hardware" includes establishments selling a broad line of hardware and also a combination of industrial materials and supplies; electrical goods; and automotive equipment. This classification is limited to establishments with substantial annual sales volume.

Specialty-line hardware (SIC 5072 part).

Plumbing and heating equipment, supplies (SIC 5074)—Establishments primarily engaged in

the wholesale distribution of plumbing and heating equipment and supplies to be installed in residential and commercial buildings.

Warm-air heating-cooling equipment, fixtures, supplies (SIC 5074 part).

Wet-heat plumbing fixtures, equipment, supplies (SIC 5074 part).

Plumbing fixtures, supplies (SIC 5074 part).

Air conditioning, refrigeration equipment, supplies (SIC 5077)—Establishments primarily engaged in the wholesale distribution of air conditioning, refrigeration, and ventilating equipment and supplies, except self-contained air conditioning units which are classified in "Electrical appliances, TV, radio sets" (SIC 5064).

MACHINERY, EQUIPMENT, SUPPLIES (SIC 508)

Establishments primarily engaged in selling at wholesale commercial and industrial machinery, equipment and supplies. These sales include agricultural machinery and equipment for use in the preparation and maintenance of the soil, and the planting and harvesting of crops; dairy farm machinery and equipment; mechanical devices and other equipment used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups; equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, upholsterers, undertakers, and related service establishments; transportation equipment and supplies and other machinery, equipment, and supplies not elsewhere classified. Establishments primarily engaged in selling office, restaurant, and hotel furniture are classified in "Furniture (household, office)" (part of SIC 5097); those wholesaling air conditioning and refrigeration equipment, in "Air conditioning, commercial refrigeration equipment, supplies" (SIC 5077); and those wholesaling motor vehicles and motor vehicles parts, in "Motor vehicles, automotive equipment" (SIC 501).

Commercial, industrial machinery, equipment, supplies (SIC 5082):

Commercial machines, equipment (part of SIC 5082)—Establishments primarily engaged in the marketing of office, store, and business machines and equipment (except furniture); commercial food-service equipment and supplies; fountain and store fixtures and equipment; and tanks, pumps, compressors, etc., for marketing petroleum products.

Office machines, equipment (SIC 5082 part).

Restaurant and hotel supplies (SIC 5082 part).

Store machines, fixtures (SIC 5082 part).

Oil marketing equipment (SIC 5082 part).

Construction, mining, logging, road maintenance machinery, equipment (part of SIC 5082)—Establishments primarily engaged in marketing cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounted equipment, and other construction machinery and equipment.

Industrial machinery, equipment (part of SIC 5082)—Establishments primarily engaged in marketing such industrial machinery and parts as metalworking tools; food products manufacturing machinery and equipment; dairy products processing machinery; oil well machinery and supplies; industrial fans; industrial tractors and trailers; and other industrial machinery, parts, and attachments.

Food-processing machinery, equipment (SIC 5082 part).

General purpose industrial machinery, equipment (SIC 5082 part).

Materials handling equipment (SIC 5082 part).

Metalworking machinery, equipment (SIC 5082 part).

Oil well and oil refining machinery, equipment (SIC 5082 part).

Printing machinery, equipment (SIC 5082 part).

Other industrial machinery, equipment (SIC 5082 part)—This classification includes establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including wood-working machinery; shoe making machinery; paper and paper products (but not printing trades) machinery; smelting and refining machinery and equipment; rubber working machinery; cigar and cigarette making machinery; and similar special industry machinery.

Industrial supplies (part of SIC 5082)—Establishments primarily engaged in marketing abrasives and materials; rope and cordage; mechanical rubber goods; welding supplies; mechanical power transmission equipment; industrial valves and fittings; industrial leather; used drums, barrels, and other metal containers which have been cleaned or reprocessed; also other special or general industrial supplies, such as industrial storage batteries, bort, industrial diamonds, and miscellaneous mill supplies.

Industrial materials, supplies-general lines (SIC 5082 part).

Mechanical power transmission equipment (SIC 5082 part).

Industrial valves, fittings (SIC 5082 part).

Welding supplies (SIC 5082 part).

Reconditioned drums, barrels (SIC 5082 part).

Other industrial supplies (SIC 5082 part)—This classification includes establishments primarily engaged in selling a special line of industrial materials or supplies not elsewhere classified, such as abrasives, mechanical rubber goods, rope and cordage, industrial diamonds, bottlers' supplies, and industrial storage batteries.

Farm machinery and equipment (SIC 5083)—Establishments primarily engaged in the wholesale distribution of agricultural machinery and equipment for use in the preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm or in the garden; and dairy farm machinery and equipment.

Professional equipment, supplies (SIC 5086)—Establishments primarily engaged in the distribution of mechanical devices and other equipment and supplies used by dentists, physicians, surgeons, veterinarians, optometrists, osteopaths, and other like professional groups.

Dental supplies (SIC 5086 part).

Religious supplies, school supplies (SIC 5086 part).

Surgical, medical, hospital supplies (SIC 5086 part).

Optical goods (SIC 5086 part).

Scientific instruments, laboratory equipment (SIC 5086 part).

Other professional equipment, supplies (SIC 5086 part)—This classification includes establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies; drafting supplies; and other specialty-line professional equipment. It also includes establishments selling a combination of professional equipment and supplies, no one of which predominated.

Service-establishment equipment, supplies (SIC 5087)—Establishments primarily engaged in marketing equipment and supplies for barber shops, beauty parlors, power laundries, dry cleaning plants, janitors, shoe repairers, upholsterers, undertakers, and related service establishments.

Beauty, barber supplies (SIC 5087 part).

Custodial supplies (SIC 5087 part).

Laundry, dry cleaning equipment, supplies (SIC 5087 part).

Shoe service equipment, supplies (SIC 5087 part).

Municipality supplies (SIC 5087 part).

Other service-establishment equipment and supplies (SIC 5087 part)—This classification includes establishments primarily engaged in selling a specialty-line of service-establish-

ment supplies such as upholsterers' supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies. It also includes establishments selling a combination of service-establishment supplies, of which no one type predominated.

Transportation equipment, supplies (except motor vehicles) (SIC 5088)—Establishments primarily engaged in marketing air, marine, and railroad transportation equipment and supplies.

Aircraft, aeronautical equipment and parts (SIC 5088 part).

Marine machinery, equipment (SIC 5088 part).

Other transportation equipment (SIC 5088 part)—This classification includes establishments primarily engaged in selling equipment and supplies used in the operation, maintenance and repair of railroads, street cars, buses, tramways, aerial hoists, and horse-drawn vehicles.

MISCELLANEOUS WHOLESALERS (SIC 509)

Metal, minerals (except petroleum products, scrap) (SIC 5091)—Establishments primarily engaged in the wholesale distribution of coal and coke, and ferrous and nonferrous metals.

No part of this classification dealt with precious metals, classified in "Jewelry" (part of SIC 5099); and scrap, classified in "Scrap and waste materials" (SIC 5093).

Coal (part of SIC 5091)—Establishments primarily engaged in the wholesale distribution of coal and coke. Included are establishments which have products shipped direct from mine to customer, and establishments operating yards and dock space and making deliveries therefrom at wholesale, as well as other coal merchants.

Metals service centers, with warehouses (part of SIC 5091)—Establishments with warehouses primarily engaged in selling ferrous and nonferrous metals; semifinished and finished products (sheets, bars, rods, strip, castings, plates, wire and wire products, rails, wheels, bar-shapes, structural shapes, piling, pipe, tubing, etc.).

Ferrous metals service centers (SIC 5091 part).

Nonferrous metals service centers (SIC 5091 part).

Metals sales offices, without stocks (part of SIC 5091)—Establishments without warehouses primarily engaged in selling ferrous and nonferrous metals; semi-finished and finished products (sheets, bar, rods, strip, castings, plates, wire and wire products, rails, wheels, bar-shapes, structural shapes, piling, pipe, tubing, etc.).

Ferrous metals sales offices (SIC 5091 part).

Nonferrous metals sales offices (SIC 5091 part).

Petroleum bulk stations, terminals (SIC 5092)

—Petroleum bulk stations and terminals primarily engaged in the storage and the wholesale distribution of petroleum products. Truck distributors, foreign trade merchants, and package goods distributors primarily engaged in marketing petroleum products at wholesale, but without bulk storage facilities, are classified in "Other products" (part of SIC 5099).

Gasoline, kerosene, fuel oils (part of SIC 5092)—Bulk stations and terminals primarily engaged in wholesale distribution of gasoline, kerosene, distillate or residual fuel oils.

Bulk stations (SIC 5092 part).

Bulk terminals (SIC 5092 part).

Bulk terminals differ from bulk stations in that the former either receive their principal products by tanker, barge, or pipeline; or if by rail or by transport truck, their storage capacity equalled or exceeded 2,100,000 gallons.

Liquefied petroleum (LP) gas (part of SIC 5092)—Bulk stations and terminals primarily engaged in wholesale distribution of liquefied petroleum gases for fuel or power purposes.

Scrap and waste materials (SIC 5093)—Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in retail trade (SIC 5933).

Iron, steel scrap (part of SIC 5093)—Establishments primarily engaged in assembling, breaking up, sorting, and marketing all forms of scrap iron and steel. Auto wreckers engaged in dismantling for scrap are included. Those dismantling used cars for the sale of parts are not included.

Iron, steel scrap dealers with processing equipment (shears, presses, cranes, crushers, etc.) (SIC 5093 part).

Iron, steel scrap without processing equipment (SIC 5093 part).

Waste materials (part of SIC 5093)—Establishments primarily engaged in assembling and marketing such materials as nonferrous scrap; a wide variety of scrap materials; or a particular line of scrap materials, such as waste paper and waste paper products; wiping cloth, waste rags, textile waste; scrap rubber; etc.

Nonferrous metallic scrap (SIC 5093 part).

Waste paper (SIC 5093 part).

Wiping cloth, rags, textile waste (SIC 5093 part).

Other waste materials (SIC 5093 part)
—This classification includes establishments primarily engaged in buying, sorting, assembling, and selling such miscellaneous lines as scrap rubber, fur clippings, bottles, scrap glass, and bones.

Tobacco, tobacco products (SIC 5094)—Establishments primarily engaged in the wholesale distribution of manufactured tobacco products—cigarettes, cigars, smoking tobacco. Marketers of leaf tobacco are classified in "Miscellaneous farm products" (part of SIC 5051).

Beer, wine, distilled alcoholic beverages (SIC 5095)—Establishments primarily engaged in the wholesale distribution of beer, wine, and distilled alcoholic beverages. Bottling of wines and other liquors manufactured in bulk by others is included.

Beer (part of SIC 5095)—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt liquors.

Wine, distilled spirits (part of SIC 5095)
—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blending wines and distilled liquors. State-operated wholesale establishments are included.

Paper, paper products, except wallpaper (SIC 5096)—Establishments primarily engaged in the wholesale distribution of paper and its products, including stationery and kindred supplies, such as pens, pencils, and writing ink. This industry does not include wallpaper which is classified in "Other products" (part of SIC 5099).

Printing and writing paper (part of SIC 5096)—Establishments primarily engaged in the wholesale distribution of writing paper, including envelope paper, fine paper, groundwood, etc.; printing and rotogravure paper—but not coarse paper. Establishments selling printing and writing paper and also industrial and personal service papers are included here if sales of the former exceed sales of the latter; otherwise they are included with "Industrial and personal service paper," see below.

Industrial and personal service paper (part of SIC 5096)—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, cellophane, and converted paper products such as bags, boxes, dishes, napkins, shipping supplies. Establishments engaged in the distribution of fine paper are classified in "Printing and writing paper," described above.

Stationery, office supplies (part of SIC 5096)—Establishments primarily engaged in the wholesale distribution of commercial sta-

tionery; office supplies, including envelopes, typewriter and mimeograph paper, file cards and folders, pens, calendars, etc.; social stationery, including envelopes; and greeting cards.

Furniture, home furnishings (SIC 5097)—Establishments primarily engaged in the wholesale distribution of household and office furniture and home furnishings. Establishments primarily engaged in the wholesale distribution of electrical household goods are classified in "Electrical appliances, TV, radio sets" (SIC 5064), and in the wholesale distribution of office machines and equipment in "Commercial machines, equipment" (part of SIC 5082).

Furniture (household, office) (part of SIC 5097)—Establishments primarily engaged in the wholesale distribution of household furniture, including bedsprings, mattresses, and component parts; office furniture; professional furniture; public furniture (for public parks and buildings), etc.

Household furniture (SIC 5097 part).

Office, business furniture (SIC 5097 part).

Home furnishings, floor coverings (part of SIC 5097)—Wholesale establishments primarily engaged in selling antiques; china, glassware, and earthenware; curtains and draperies; table linens, towels; carpets, linoleum, and all other types of hard and soft surface floor coverings; and all other general home furnishings and homewares.

China, glassware, crockery (SIC 5097 part).

Linens, domestics, curtains, drapes, shades, blinds (SIC 5097 part).

Floor coverings (SIC 5097 part).

Other home furnishings (SIC 5097 part).

Lumber, construction materials (SIC 5098)—Establishments primarily engaged in the wholesale distribution of lumber and building materials, such as brick, building stone, cement, crushed stone, granite, gravel, lime, marble, masons' materials, plaster, window glass, roofing materials, and sand.

Lumber, millwork (part of SIC 5098)—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; door and window frames (wooden or metal); and all other varieties of wooden and metal millwork.

Lumber, without yards (SIC 5098 part).

Lumber, with yards (SIC 5098 part).

Plywood (SIC 5098 part).

Millwork, metal or wood (SIC 5098 part).

Construction materials (part of SIC 5098)—Establishments primarily engaged in market-

ing such building materials as brick, building stone, cement, granite, gravel, lime, marble, plaster, window glass, roofing materials, and sand.

Brick, tile, cement, lime, sand, gravel (SIC 5098 part).

Glass (flat brick) (SIC 5098 part).

Roofing, siding, insulation materials (SIC 5098 part).

Other construction materials (SIC 5098 part)—This classification included establishments primarily engaged in selling prefabricated structural assemblies; stone, slate, concrete products, building board; and other construction materials.

Other miscellaneous products (SIC 5099)—Establishments primarily engaged in the wholesale distribution of commodities not elsewhere classified, such as amusement and sporting goods; farm supplies; jewelry; flowers and nursery stock; rough timber products; leather and leather goods; yarn; animal and vegetable oils; books and magazines; crude rubber; wood pulp; and general merchandise.

Amusement, sporting goods (part of SIC 5099)—Establishments primarily engaged in the wholesale distribution of all types of amusement and sporting goods and accessories—billiard and pool supplies; cameras and photographic equipment; coin-operated game machines; games, toys; ammunition and fireworks; etc.

Cameras, photographic supplies (SIC 5099 part).

Sporting goods (SIC 5099 part).

Toys, games, fireworks (SIC 5099 part).

Other recreation goods (SIC 5099 part).

Books, magazines, newspapers (part of SIC 5099)—Establishments primarily engaged in the wholesale distribution of books, lithographed matter, magazines, newspapers, and all other forms of reading material.

Farm supplies (part of SIC 5099)—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, seeds, and other farm supplies.

Feed (animal and poultry) (SIC 5099 part).

Fertilizer, agricultural chemicals (SIC 5099 part).

Seed (field, vegetable, flowers) bulbs (SIC 5099 part).

Other farm supplies (SIC 5099 part).

Jewelry (part of SIC 5099)—Establishments primarily engaged in the wholesale distribution of jewelry including precious stones and metals, costume jewelry, clocks, silverware, etc.

Diamonds, other precious stones, metals (SIC 5099 part).

Jewelry, watches, clocks, silverware (SIC 5099 part).

Gifts, art goods, advertising novelties, specialties (part of SIC 5099)—Establishments primarily engaged in the wholesale distribution of art goods, souvenirs, gifts, novelties, and similar products; and advertising novelties and specialties.

Gifts, art goods (SIC 5099 part).

Advertising specialties, novelties (SIC 5099 part).

Other products (part of SIC 5099)—Establishments primarily engaged in the wholesale distribution of petroleum products (other than bulk stations, terminals); flowers, bulbs, and plants; timber products such as ties, logs, cordwood, wooden barrels, crates, sawdust, and other forest products (except lumber); saddlery and other leather products (except footwear, apparel, and belting); industrial yarn; musical instruments, sheet music, musicians' supplies, records; textiles, canvas products, felt, burlap (bags); basic food and beverage materials, such as malt, hop extracts, raw sugar, industrial molasses; wallpaper; a general line of merchandise; and specialty lines not included elsewhere, such as cork, animal and vegetable oils, crude rubber, etc.

Petroleum products (SIC 5099 part).

Flowers, plants, florists' supplies (SIC 5099 part).

Forest products (except lumber) (SIC 5099 part).

General merchandising (SIC 5099 part)—This classification includes merchant wholesale establishments selling a general line of merchandise consisting of several of the following lines, no one predominating: Food and related products; dry goods and apparel; furniture and home furnishings; hardware; electrical goods; farm supplies and other hard goods items. (This classification is frequently associated with import and export houses.)

Musical instruments, records, sheet music (SIC 5099 part).

Textile bags, bagging, burlap (SIC 5099 part).

Food, beverage basic materials (SIC 5099 part).

Wallpaper (SIC 5099 part).

Other (SIC 5099 part)—This classification includes establishments selling a commodity line or a variety of commodity lines not elsewhere classified.

TYPE OF OPERATION CLASSIFICATIONS

In addition to kind of business, each wholesale establishment was classified by **type of operation** according to the ownership of the business, ownership of the goods sold, or character of

principal transactions. Establishments in wholesale trade are grouped for census purposes into five major type-of-operation groups and further classified as outlined below.

Merchant wholesalers—Establishments primarily engaged in buying and selling merchandise on their own account, including farm products merchants who do not buy primarily from farmers. Included in this group are the following types of wholesalers:

Wholesale merchants, distributors—Establishments primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions—buying, stocking, selling, etc.

Importers—Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters—Establishments primarily engaged in purchasing goods in the United States and selling to foreign customers.

Terminal grain elevators—Establishments with sizable storage space buying and selling grain received primarily by rail or barge, rather than direct from farmers via truck or wagon.

Wagon, truck distributors—Establishments primarily engaged in selling their merchandise from trucks or other vehicles, combining the functions of salesmen with those of deliverymen, and carrying a limited assortment of well-known fast-moving items.

Manufacturers' sales branches, sales offices—Establishments owned by manufacturers or mining companies and maintained apart from producing plants primarily for selling or marketing their companies' products at wholesale. (Branch stores selling to household consumers and individual users are classified in retail trade.) Sales branches or sales offices located at plants or administrative offices are included when separate records were available. In some tables data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices normally do not carry stocks of merchandise for delivery to consumers.

Sales as recorded for sales branches include direct deliveries from plants on orders from the branches as well as deliveries from branch stocks. Sales as shown for sales offices generally represent the value of orders written or booked by employees at the offices including salesmen working out of the offices.

Petroleum bulk plants, terminals, LP gas facilities—Establishments primarily engaged in marketing gasoline, kerosene, distillate and residual fuel oils, liquefied petroleum gases and other bulk petroleum products. These establishments have facilities for bulk storage of petroleum products and are primarily engaged in marketing products to retailers, to industrial accounts, and to other wholesalers.

Refiner-marketer bulk plants, terminals.
Other bulk plants, terminals.

Merchandise agents, brokers—Establishments whose operators are in business for themselves and are primarily engaged in selling—or buying—goods for others. "Sales" as shown for agents and brokers represent the sales (or purchase) value of the goods in the transactions negotiated. These figures include some approximation as some agents and brokers do not maintain accurate records of dollar sales.

In lieu of operating expenses, merchandise agents and brokers were requested to report the amount of brokerage or commissions received during 1963 on the sale or purchase of goods for the account of others. Summaries of the amounts so reported are included under the heading "operating expenses."

Auction companies—Wholesale establishments primarily engaged in selling merchandise on an agency basis by the auction method.

Merchandise brokers—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis, but not receiving the goods on consignment.

Commission merchants—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.

Import agents—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Selling agents—Wholesale establishments primarily engaged in selling, on an agency basis in the domestic market, all or the major portion of the output of clients.

Purchasing agents, resident buyers—Wholesale establishments primarily engaged in buying merchandise on an agency basis, in the domestic market, for a limited number of customers on a continuing basis.

Assemblers of farm products—Establishments primarily engaged in purchasing from farmers and assembling and marketing farm products in local producing markets and in cities of producing regions.

Country grain elevators—Grain elevators, cooperative or other, buying and receiving grain direct from farmers by truck or wagon and selling at wholesale.

Cream, produce stations—Establishments, cooperative or other, primarily engaged in buying and marketing cream, eggs, and other produce.

Commission buyers of farm products—Wholesale establishments primarily engaged in buying farm products from farmers on a commission basis for others.

Fresh fruit, vegetable packinghouses—Wholesale establishments, cooperative or other, primarily engaged in packing and marketing fresh fruits and vegetables received direct from farmers.

Livestock concentration yards—Establishments primarily engaged in receiving, assembling, short-period feeding when necessary, and marketing livestock.

Other assemblers of farm products—Establishments, not elsewhere classified, buying farm products primarily from farmers and marketing at wholesale.

Appendix C

Form Approved Budget Bureau No. 41-6274

U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS		FORM CB-59F-1 (5906)	
1963 CENSUS OF BUSINESS COOPERATIVES		CONFIDENTIAL —Response to this inquiry is required by Act of Congress (15 U.S.C.). The report you submit to the Census Bureau is confidential and may be seen only by sworn Census employees. It may not be used for purposes of taxation, investigation, or regulation. Copies retained in your files are also immune from legal process.	
GENERAL INSTRUCTIONS Please complete and return this form in the envelope provided. If filing by the due date causes undue burden, a request for extension should be directed to the Jeffersonville Census Operations Office, Jeffersonville, Indiana. This report should cover only the establishment identified in the address block. If calendar year records are not available, fiscal year reports for periods ending between October 31, 1963 and February 29, 1964 are acceptable. If book figures are not available, enter your best estimates.		In correspondence pertaining to this report please refer to the 11-digit file number in the box above your name. CB-59F-1 (5906)	
1. NAME AND PHYSICAL LOCATION OF ESTABLISHMENT ON DECEMBER 31, 1963.		4. PERIOD OWNED IN 1963	
a. Name of establishment Your answers to parts b, c, d, e, and f of this item should relate to the ACTUAL PHYSICAL LOCATION of this establishment which may be different from the mailing address.		a. Was this establishment in business at the end of 1963? <input type="checkbox"/> Yes <input type="checkbox"/> No	
b. Street and number at establishment location* *If establishment location cannot be described by street and number, give name and number, if any, of road or highway and sufficient information to locate establishment, e.g. Rt. 25, 3 miles south of Charleville.		b. How many months' operation are covered by this report? No. of months <input type="checkbox"/> 1 <input type="checkbox"/> 2 <input type="checkbox"/> 3	
c. Type and name of place in which located (Check first applicable type and enter name of place.)		5. CLASS OF CUSTOMER Enter percentage of your total receipts (Item 7a) received from sales to:	
Type <input type="checkbox"/> City <input type="checkbox"/> Village or borough <input type="checkbox"/> Town <input type="checkbox"/> Township <input type="checkbox"/> Other (Specify)		a. Other cooperative associations <input type="checkbox"/> 2 b. Farmers <input type="checkbox"/> 1 c. Household consumers, individual users <input type="checkbox"/> 1 d. Business firms, governments, institutions <input type="checkbox"/> 2 e. Other (Specify) <input type="checkbox"/> 3	
2. Not applicable to this form.		f. TOTAL <input checked="" type="checkbox"/> 100%	
3. FORM OF OWNERSHIP (Check one)		6. METHOD OF SELLING Check the box which describes your principal method of selling. (Do not check more than one box.)	
1 <input type="checkbox"/> Individual proprietor 2 <input type="checkbox"/> Partnership 0 <input type="checkbox"/> Corporation (Do not include any form of cooperative association). 8 <input type="checkbox"/> Cooperative association (corporate or non-corporate). 9 <input type="checkbox"/> Other (Specify)		1 <input type="checkbox"/> Selling at this establishment 2 <input type="checkbox"/> Mail order (catalog selling) 3 <input type="checkbox"/> House-to-house (direct selling) 4 <input type="checkbox"/> Operating merchandise vending machines	

(Do NOT make any entries on the above label.)

4. PERIOD OWNED IN 1963

a. Was this establishment in business at the end of 1963? ☐ Yes ☐ No

b. How many months' operation are covered by this report? No. of months ☐ 1 ☐ 2 ☐ 3

5. CLASS OF CUSTOMER

Enter percentage of your total receipts (Item 7a) received from sales to:

a. Other cooperative associations ☐ 2

b. Farmers ☐ 1

c. Household consumers, individual users ☐ 1

d. Business firms, governments, institutions ☐ 2

e. Other (Specify) ☐ 3

f. TOTAL ☒ 100%

6. METHOD OF SELLING

Check the box which describes your principal method of selling. (Do not check more than one box.)

1 ☐ Selling at this establishment

2 ☐ Mail order (catalog selling)

3 ☐ House-to-house (direct selling)

4 ☐ Operating merchandise vending machines

7. DOLLAR VOLUME OF BUSINESS IN 1963

a. Sales of merchandise and other receipts from customers.....

b. Does the entry in "a" include sales and excise taxes collected from customers?.....

c. If "No," how much did you forward to taxing agencies for such taxes?.....

SALES OF MERCHANDISE AND OTHER RECEIPTS

Include:

All sales of merchandise (whether or not payment was received in 1963).

All receipts from customers for services, including repair, maintenance, delivery, and installation charges.

All receipts from carrying charges or other charges for credit.

Do not include:

Receipts from rent or sale of real estate.

Commissions from vending machine operators.

Income from investments.

Do not deduct:

Trade-in allowances from sales.

Deduct:

Allowances for returned goods.

8. PAYROLL AND EMPLOYMENT —Note: If this is an **unincorporated** business, do not include the compensation of owners with the payroll figures, and do not count owners as paid employees.

a. Total ANNUAL payroll in 1963 before deductions.....

b. Number of paid employees for the WORK WEEK ended nearest November 15, 1963.....

c. Payroll for the ONE WEEK ended nearest November 15, 1963.....

If your payroll is for a period other than one week, please adjust the figures to a one-week basis.

PAID EMPLOYEES—Report total number of employees on the payroll during the week specified, including those on paid sick leave, paid holidays, and paid vacation. Include salaried officers and executives of corporations. Do not include owners and partners of **unincorporated** businesses.

PAYROLL—Include all salaries, wages, commissions, bonuses, vacation allowances, and the value of payments in kind, such as goods, lodging, food, and clothing. Do not include tips, gratuities, etc., received by your employees from others. **Do not include** payments to (or withdrawals-by) owners or partners of **unincorporated** businesses.

9. Not applicable to this form.**10. RECEIPTS FROM MARKETING ACTIVITIES**

Receipts from marketing of:

a. Grains, beans

b. Dairy products

c. Livestock, excluding horses and mules

d. Fresh fruits, vegetables, berries

e. Poultry, eggs

f. Leaf tobacco

g. Cotton (raw), linters

h. Other (Specify)

i. TOTAL

V

Code

11. SUMMARY OF BUSINESS IN 1963
Total receipts from:

a. Marketing

(Total should be the same as Item 10, Line j)

b. Petroleum

(Include here only sales from bulk plants)

c. Supply Activities

(Total should be the same as Item 13, Line 26)

d. Services

(Total should be the same as Item 17, Line g)

e. TOTAL RECEIPTS

(Should be the same as Item 7, Line a)

12. Not applicable to this form.

FORM CB-59F-1

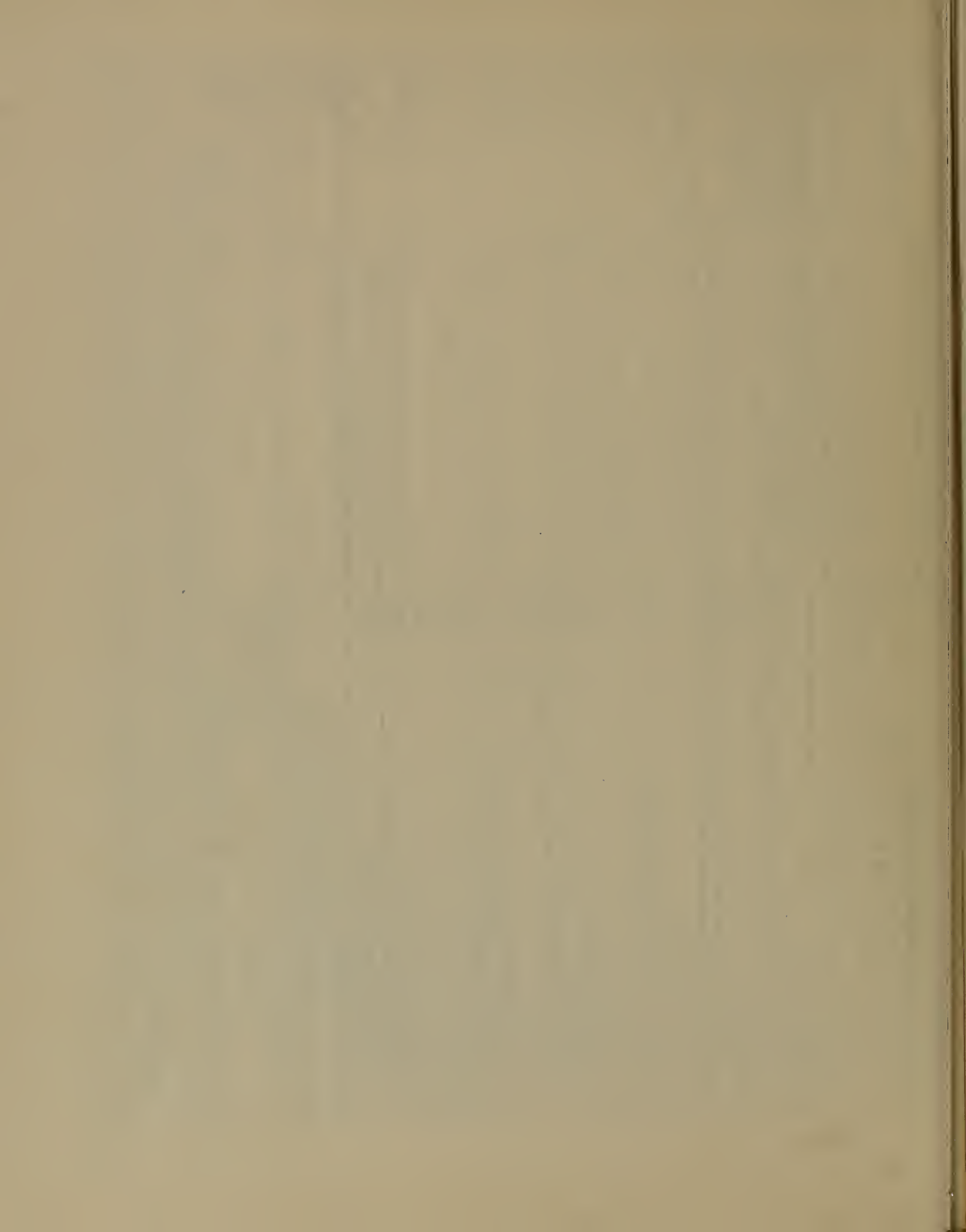
13. RECEIPTS FROM SUPPLY ACTIVITIES, EXCEPT BULK SALES OF PETROLEUM PRODUCTS

Make an entry on each of the lines below—enter a zero (0) on the line if you sold none of the merchandise described. Estimate entries on the basis of records of sales (or purchases) you have already summarized. If your records are on a company basis, use them and your knowledge of the operations of individual establishments in preparing your estimate. It is important to make an entry on each line, even though estimated.

→ (You may report either in dollars or as a percent of total) ←

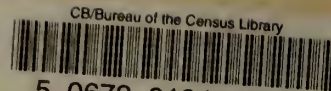
Merchandise lines	V	Estimated sales during 1963		Con- sus Use Only	Merchandise lines	V	Estimated sales during 1963		Con- sus Use Only
		Dollars	Per- cent				Dollars	Per- cent	
1. Hardware, tools, gardening equipment and supplies				320	17. All footwear				180
2. Lumber, millwork, building materials, paints, heating and plumbing equipment, home repair and modernization equipment and supplies (include major appliances on Line 19—not here).					18. Curtains, draperies, bedsheets, blankets, linens, piece goods, patterns, laces, trimmings, notions, closet accessories blinds, window shades				200
(a) Lumber, millwork				362	19. Major household appliances, radio, TV, record players, tape recorders, records, tapes, sheet music, musical instruments				220
(b) Other building materials				363	20. Furniture, sleep equipment, floor coverings				240
(c) Total (Sum of Lines (a) and (b).)				340	21. Kitchenware, small electric appliances, china, glassware, lamps, lamp shades, mirrors, pictures, and other home furnishings				260
3. Automobiles, trucks, other powered road vehicles				380	22. Jewelry, watches, clocks, silverware, optical goods				280
4. Automotive fuels and lubricants				400	23. Sporting and recreational equipment, boats, bicycles, luggage, hunting, fishing, camping equipment				300
5. Automobile tires, tubes, batteries, accessories, parts				420	24. All other merchandise, (Photographic equipment and supplies, toys, books, magazines, newspapers, stationery, baby carriages, etc.)				500
6. Farm equipment, machinery				440	(If sales of merchandise on this line is more than 10% of total sales, specify principal line):				
7. Hay, grain, feed, farm supplies									
(a) Hay, grain, feeds				461	25. All nonmerchandise receipts from customers: Exclude those receipts for services covered in Item 17. (Include receipts from carrying charges and all other charges to customers for credit. Also include all receipts from customers for installation, delivery, repair, maintenance, on-site construction, and rental of tools and equipment.) If sales and excise taxes are not included in the entries on Lines 1-24, include them with other nonmerchandise receipts on Line 25.				520
(b) Seed				462					
(c) Fertilizers, insecticides, fungicides, etc.				463	26. TOTAL (Lines 1 through 25—should equal sum of figures in Item 11c.)				540
(d) Other farm supplies				464					
(e) Total (Sum of Lines (a) through (d).)				460					
8. Fuels (coal and wood, oil, LP gas), ice				480					
9. Groceries, other food items for preparation and consumption away from this establishment (including candy, bottled or canned soft drinks)				020					
10. Meals, snacks, sandwiches, nonalcoholic beverages generally served for consumption at this establishment				040					
11. Alcoholic drinks (served at this establishment)				060					
12. Packaged liquor, wine and beer				080					
13. Cigars, cigarettes, tobacco (exclude sales from vending machines owned by others)				100					
14. Cosmetics, drugs, health, first aid and sick room needs, toiletries, dentifrices, soaps and detergents, household cleansers				120					
15. Men's and boys' clothing and furnishings (exclude footwear; all footwear should be reported on Line 17)				140					
16. All women's and girls' clothing and accessories, infants' and children's wear, etc. (exclude footwear; all footwear should be reported on Line 17)				160					

14. BULK PETROLEUM STORAGE CAPACITY December 31, 1963 storage capacity for bulk products a. Above ground capacity for gasoline, kerosene, distillate and residual fuels.		Storage capacity (Gallons)	
b. Liquefied petroleum and refinery gas, excluding bottle gas (include underground storage capacity)			
15. GRAIN ELEVATORS If this report covers a grain elevator, enter approximate bin space (rated capacity), December 31, 1963:		Bushels	
16. MIXED FEEDS What percent of the total sales of this establishment in 1963 was from sales of feeds (animal and poultry) mixed in this establishment?		Percent	Key 1-10
		%	
17. RECEIPTS FOR SERVICES		Dollars	Cents
a. Storage for Commodity Credit Corporation	\$	XX	810
b. Storage for others	\$	XX	820
c. Hauling, trucking, etc.	\$	XX	830
d. Custom grinding and mixing, hulling, cleaning, cotton ginning, drying, etc.	\$	XX	840
e. Automobile repair services, etc.	\$	XX	850
f. Other (locker rental, lime spreading, packing, etc.) (Specify type of service)			
g. TOTAL (Should be same as Item 11d)	\$	XX	860
18. OTHER INFORMATION			Key
a. Does this cooperative operate on the basis of one member—one vote? 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No			1-11
b. How many members (owners of cooperative stock) did this association have as of December 31, 1963? (Number)			1-12
c. Check the principal kind of owners or members of this association: 1 <input type="checkbox"/> Farmers 2 <input type="checkbox"/> Consumers 3 <input type="checkbox"/> Other (Specify)			
d. Does this association normally pay patronage refunds? 1 <input type="checkbox"/> Yes 2 <input type="checkbox"/> No			1-13*
19. Name and address of person who should be contacted if questions arise regarding this report.		Telephone No.	
CERTIFICATION			
This report is substantially accurate and covers the period from _____ to _____			
Date	Title	Signature of authorized person	



U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
WASHINGTON, D.C. 20233

—
OFFICIAL BUSINESS



5 0673 01045025 5

POSTAGE AND FEES PAID
U S. DEPARTMENT OF COMMERCE